27th Annual Conference

AMERICAN ASSOCIATION FOR PUBLIC OPINION RESEARCH

WORLD ASSOCIATION

FOR PUBLIC OPINION RESEARCH

May 18-21, 1972 Marlborough-Blenheim Hotel Atlantic City, New Jersey

CONTINUITY IN PUBLIC OPINION RESEARCH

This theme is intended to emphasize public opinion research as a continuous process. Continuity may be seen in several ways:

- Historical development of the field so that the present is seen and the future forseen in the light of the past.
- The interaction through time of policy questions with research planning and results.
- Studies, continuing through time, such as socioeconomic indicators, panels and tracking studies, or "follow-up" studies and longitudinal research.
- That research be planned with the benefit of cumulative knowledge learned from research done at a previous time.

While this perspective is being stressed this year, the theme does not apply to all sessions.

CONTINUITY IN PUBLIC OPINION RESEARCH

AMERICAN ASSOCIATION FOR PUBLIC OPINION RESEARCH WORLD ASSOCIATION FOR PUBLIC OPINION RESEARCH

PROGRAM

THURSDAY, MAY 21

5:00-9:00 p.m. Marlborough Lobby	REGISTRATION
6:00-8:30 p.m. Rose Room and Blue Room	DINNER
9:00 p.m. West Solarium	GET-TOGETHER PARTY (DUTCH TREAT)
FRIDAY, MAY 22	
7:30-11:00 a.m. Rose Room and Blue Room	BREAKFAST
8:00-10:00 a.m. Marlborough Lobby	REGISTRATION
9:00-10:30 a.m. Wedgewood Room	PUBLIC OPINION IN PERSPECTIVE
	Chairman: W. PHILLIPS DAVISON, Columbia University
	"Policy Impacts of Opinion Research" HAROLD D. LASSWELL, City University of New York
	"Some Perspectives on Opinion and Policy" DANIEL LERNER, Massachusetts Institute of Technology
10:45 a.m12:15 p.m. Wedgewood Room	EFFECTS OF TELEVISION ON SOCIAL AND POLITICAL BEHAVIOR
	Chairman: HAROLD MENDELSOHN, University of Denver
	"Why Information Campaigns Can Succeed" HAROLD MENDELSOHN, University of Denver
	"Research on the Effects of Television Violence: Yesterday, Today and Tomorrow" JOSEPH T. KLAPPER, C.B.S., Inc.
	"Mass Media and Political Behavior" SIDNEY KRAUS, University of Massachusetts

RIDAY AFTERNOON

12:30-2:30 p.m. Rose Room and Blue Room

BUFFET LUNCH AND OPEN DISCUSSION GROUPS

Sign-up sheets for the Friday and Saturday Open Discussion Groups will be posted on the bulletin board near the Registration Desk in Marlborough Lobby. Participants will meet informally for lunch at tables identified by the letter of the group. After lunch the groups will move to various comfortable locations and then start their sessions.

A. THE TELEVISION VIOLENCE ISSUE

JOHN P. ROBINSON, Survey Research Center, University of Michigan

B. PROBLEMS SEEKING CONTRACT RESEARCH WITH THE FEDERAL GOVERNMENT

LAURE M. SHARP and ALBERT D. BIDERMAN, Bureau of Social Science Research, Inc.

C. METHODOLOGICAL PROBLEMS IN CONTINUING SURVEYS ANN BRUNSWICK and PATRICIA COLLETTE.

School of Public Health and Administrative Medicine, Columbia University

D. MONITORING ELECTION RETURNS ROBERT D. COURSEN, Minneapolis Star and Tribune

E. ACCESS TO SURVEY RESEARCH LITERATURE RICHARD C. ROWSON, Praeger Publishers, Inc. NAOMI ROTHWELL, U.S. Department of Commerce BENJAMIN LIPSTEIN, S.S.C.& B. Inc.

F. THE FUTURE STRUCTURE OF THE RESEARCH BUSINESS ARTHUR KOVER, Cornell University

2:45-4:15 p.m. Wedgewood Room HAVE WE CHANGED OUR MINDS ABOUT PROBABILITY SAMPLING? Chairman: ALFRED E. GOLDMAN, National Analysts, Inc. "Sample Design: 36-inch or 24-inch Yardstick" SIDNEY ROSLOW and LAWRENCE ROSLOW, The Pulse, Inc. "Drawing Inference from Non-Probability Samples" RICHARD MAISEL, New York University Discussants: JEROME D. GREENE, Marketmath, Inc.

BENJAMIN TEPPING, Bureau of the Census

FRIDAY AFTERNOON

Blue Room

2:45-4:15 p.m. Atlantic Room	ADVERTISING AND MASS COMMUNICATIONS: POLICIES AND PERSPECTIVES				
	Chairman: DONALD L. KANTER, University of Southern California				
	"Views on the Social Role and Impact of Advertising" JOHN G. MEYERS, University of California at Berkeley				
	"Government Policy and Public Services Advertising" DONALD L. KANTER, University of Southern California				
2:45-4:15 p.m. East Solarium	WAPOR: INTERACTION OF RESEARCH AND GOVERNMENT POLICY				
	Chairman: KURT W. BACK, Duke University				
	"Prospects for a World Fertility Survey" J. TIMOTHY SPREHE, A.I.D.				
	Discussants: SAMUEL BAUM, Bureau of the Census DAVID MUTCHLER, A.I.D. MICHAEL HOFFMAN, MARCOMER (Paris)				
4:30-6:00 p.m. Atlantic Room	LARGE-SCALE CONTINUING STUDIES IN EDUCATION				
	Chairman: EUGENE L. HARTLEY, University of Wisconsin—Green Bay				
	"The Extent and Uses of Survey-Type Testing in American Schook" THOMAS P. HOGAN, University of Wisconsin—Green Bay				
	"Survey of Current Research in Higher Education" DAVID E. DREW, American Council on Education				
4:30-6:00 p.m.	THE OBJECTIVITY OF NEWS COVERAGE				
Wedgewood Room	Chairman: LEO BOGART, Bureau of Advertising, ANPA				
	"All I Know is What I See in the Media" G. RAY FUNKHOUSER, Pennsylvania State University				
	"Who Shall Watch the Watchmen?" BEN H. BAGDIKIAN, The Washington Post				
	"Does News Form Overpower News Content?" NORMAN ISAACS, Graduate School of Journalism, Columbia University				
FRIDAY EVENING					
6:00-8:30 p.m. Rose Room and	DINNER				

FRIDAY EVENING

8:30 p.m.

THE EUROPEAN ORIGINS OF PUBLIC OPINION RESEARCH: A PANEL DISCUSSION

Chairman: PAUL F. LAZARSFELD, Columbia University

MARK ABRAMS, Social Science Research Council PAUL F. LAZARSFELD, Columbia University JEAN STOETZEL, The Sorbonne and Institut Francais d'Opinion Publique

An overview: "Signposts Along the Way" ALBERT E. GOLLIN, Bureau of Social Science Research GILLIAN M. LINDT, American University

SATURDAY, MAY 20

7:30-11:00 a.m. Rose Room and Blue Room

8:00 a.m. Chevy Chase Room

8:30-9:30 a.m. Marlborough Lobby

> 9:00-10:30 a.m. East Solarium

9:00-10:30 a.m. Wedgewood Room

WAPOR BUSINESS MEETING (Breakfast will be served)

PHILIP K. HASTINGS, President of the World Association for Public Opinion Research

REGISTRATION

BREAKFAST

WAPOR: RESEARCH ON FAMILY PLANNING

Chairman: KURT W. BACK, Duke University

"The Survey Method in Family Planning Research and Evaluation: The Case of Pakistan" ISMAIL SIRAGELDIN, Johns Hopkins University

Discussants: ZAHAVA D. BLUM, Johns Hopkins University GHAZI M. FAROOQ, Economic Growth Center, Yale University

THE CHANGING BASES OF ELECTORAL BEHAVIOR

Chairman: ROBERT AGRANOFF, Northern Illinois University

"Political Issues and the Differentiation of Citizenry Parties" EVERETT C. LADD, JR., Social Science Data Center, University of Connecticut

"Does Congress Represent the Public on Issues: The CBS 1970 Pre-Election Polls" CHARLES H. BACKSTROM, University of Minnesota

SATURDAY MORNING

9:00-10:30 a.m. Atlantic Room	CORPORATE TRACKING SYSTEMS FOR MANAGEMENT DECISIONS					
	Chairman: SOL DUTKA, Audits and Surveys, Inc.					
	"Continuing Consumer Research at Coca-Cola U.S.A." MALCOLM A. MCNIVEN, Coca-Cola Company					
	"Teeing Off on Tracking" NICHOLAS J. MAMMANA, A.T.&T.					
	"Applications of Tracking Data to the Strategic Planning Process" ROBERT W. PRATT, JR., and DAVID T. CASE, General Electric Co.					
9:00 a.m12:15 p.m. West Solarium	SIMULATION GAME DEMONSTRATION: STARPOWER					
	Chairmen: ARLENE and DANIEL O'LEARY, Simulation Learning Institute					
	A demonstration of the game "Starpower" in which a miniature society is created to reveal certain social class dynamics. This simulation is limite to 35 participants. Tickets may be obtained at the desk during the registration period on a first-come, first-served basis. A limited number of observers also can be accommodated.					
10:45 a.m12:15 p.m.	CHANGING VALUES IN AMERICA					
Wedgewood Room	Chairman: RALPH K. WHITE, George Washington University					
	"Contrasting Approaches to the Measurement of Values" RALPH K. WHITE, George Washington University					
	"Values in American Society" MILTON ROKEACH, York University					
10:45 a.m12:15 p.m. Atlantic Room	THE PROBLEM OF DRUG ABUSE: RESEARCH AND POLICY NEEDS					
	Chairman: MITCHELL BALTER, Psychopharmacology Research Branch, National Institutes of Mental Health					
	"A View from the Public Sector" ALAN I. GREEN, M.D., Special Action Office for Drug Abuse Prevention					
	"A View from the Private Sector" THOMAS E. BRYANT, M.D., Drug Abuse Council					

SATURDAY AFTERNOON

12:30-2:30 p.m. Rose Room and Blue Room

BUFFET LUNCHEON AND OPEN DISCUSSION GROUPS

Sign up sheets for Open Discussion Groups are located on the bulletin board near the Registration Desk in Marlborough Lobby.

A. RESPONDENT PRIVACY AS A PROBLEM FOR THE PROFESSION HOPE LUNIN KLAPPER. New York University

B. IMPONDERABLES OF THE 1972 ELECTION

IRVING CRESPI, The Gallup Organization, Inc.

- C. METHODOLOGICAL PROBLEMS WITH SOCIAL INDICATORS WILLIAM L. NICHOLLS, III, Survey Research Center, University of California at Berkeley
- D. PROSPECTS AND PROBLEMS IN INTERNATIONAL COMMUNICATIONS HENRY BARBERA, City College of CUNY

E. SURVEY SAMPLING IN THE SEVENTIES ALFRED E. GOLDMAN, National Analysts, Inc. JEROME D. GREENE, Marketmath, Inc. BENJAMIN TEPPING, Bureau of the Census

- F. SIMULATION GAMES AND HUMAN RELATIONS OSCAR COHEN, Anti-Defamation League
- G. DO RESEARCH RESULTS AFFECT POLICY-MAKING AND HOW? CAROL H. WEISS. Bureau of Applied Social Research.

2:45-4:15 p.m. Atlantic Room

SIMULATION AND LEARNING: ISSUES AND PERSPECTIVES

Chairman: ROBERT S. LEE, IBM Corporation

"Attitude and Personality Effects of a Three-Day Simulation" ROBERT S. LEE, IBM Corporation

"Reasonable and Unreasonable Expectations for Simulation Learning" ERLING SCHILD, SUNY at Stony Brook

SATURDAY AFTERNOON

2:45-4:15 p.m. West Solarium	CONSUMER ANTICIPATIONS AND EXPECTATIONS
	Chairman: ROBERT W. PRATT, Jr., The General Electric Company
	"Consumer Anticipations and Consumer Behavior: The Recent Recor F. THOMAS JUSTER, National Bureau of Economic Res <mark>earch</mark>
	"The Relationship Between Consumer Intentions and Other Attitude JAY SCHMIEDESKAMP, Survey Research Center, University of Michgan
2:45-4:15 p.m. East Solarium	THE PROCESS OF PUBLIC OPINION FORMATION
	Chairman: FRED H. GOLDNER, Queens College of CUNY
	"Opinion Change in Organizations: Processes and Dynamics" FRED H. GOLDNER, Queens College of CUNY
	R. RICHARD RITTI, Pennsylvania State University THOMAS P. FERENCE, Columbia University
	"Elite Opinion Formation and Macro-Sociometry" CHARLES KADUSHIN, Teachers College, Columbia University
4:30-6:30 p.m. Atlantic Room	AAPOR BUSINESS MEETING
URDAY EVENI	NG

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7:00-8:00 p.m. Ballroom	COCKTAIL HOUR (DUTCH TREAT)
8:00 p.m. Wedgewood Room	BANQUET AND PRESIDENTIAL ADDRESS "Social Roles of Opinion Research" W. PHILLIPS DAVISON, Columbia University President, American Association for Public Opinion Research
	"Greetings from WAPOR" PHILIP K. HASTINGS, Roper Center, Williams College President, World Association for Public Opinion Research Presentation of Student Award Chairman of Student Award Committee: NELSON FOOTE, Hunter College, CUNY
	Winner: GWEN BELLISFIELD, New York University for her paper entitled: "Whites' Attitudes toward Racial Integration and the Urban Riots of the 1960 <i>s</i> "
	Presentation of AAPOR Award

SUNDAY, MAY 21 7:30-11:00 a.m. Rose Room and Blue Room	BREAKFAST
9:30-10:55 a.m. West Solarium	TRENDS IN U.S. RACIAL ATTITUDES
west solarium	Chairman: JOHN A. MORSELL, N.A.A.C.P.
	"Changing Attitudes of Whites toward Blacks" ANDREW GREELEY and PAUL B. SHEATSLEY, National Opinion Research Center
	"Changing Attitudes of Blacks toward Whites" HOWARD SCHUMAN, University of Michigan
9:30-10:55 a.m.	NEW USES FOR PURCHASE PANEL DATA
Atlantic Room	Chairman: RUSSELL I. HALEY, Appel/Haley/Foureizos, Inc.
	"New Product Test-Marketing and Segmentation Research" RONALD FRANK, Wharton School, University of Pennsylvania
	"The Experimental Approach to Consumer Dynamics" ANDREW S. C. EHRENBERG, London 'Graduate School of Business Studies
11:05 a.m12:30 p.m. Atlantic Room	YOUTH AND IDEOLOGY
Auanue Room	Chairman: RICHARD CHRISTIE, Columbia University
	"Youth Looks at the Future" JERALD G. BACKMAN, University of Michigan
	"Dissecting the Generation Gap: Intergenerational and Interfamilial" ALICE R. GOLD, Wesleyan University LUCY N. FRIEDMAN, Columbia University
11:05 a.m12:30 p.m.	CAUSAL INFERENCE IN SURVEY ANALYSIS
West Solarium	Chairman: IRA CISIN, George Washington University
	"Non-experimental Strategies for Investigating Hypotheses about Causal Processes in the Ongoing Social Scene" WILLIAM A. BELSON, Survey Research Centre, London School of Economics
	"Some Unpleasant Facts about the Concept of Cause" IRA CISIN, George Washington University
12:30-2:00 p.m. Rose Room and Blue Room	LUNCH

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