#### 25th Annual Conference

## AMERICAN ASSOCIATION FOR PUBLIC OPINION RESEARCH

# WORLD ASSOCIATION FOR PUBLIC OPINION RESEARCH

May 21-24, 1970 Hotel Sagamore Lake George, New York



## ADDITIONAL ROUNDTABLE

The following roundtable has been added to those listed in the program and will meet, along with those listed at noon in the dining room on Friday.

America In Crisis: What Can

We As Researchers Do?

Chairman: Barbara Lee, Columbia Broadcasting System, Inc.

### THE A LIE WAS DOING A MANAGEMENT OF THE

the Towler of the Last pass sent placed to those distinct with the those distinct on the Last one material of the Last one materials of the Last one materials of the Last one of the Last one

net testi intalatini entrana

Chefiner Barbara let, Columbia Braincettry Webell von

### The Interaction Between Method and Theory

## AMERICAN ASSOCIATION FOR PUBLIC OPINION RESEARCH-WORLD ASSOCIATION FOR PUBLIC OPINION RESEARCH

MAY 21-24, 1970

#### THURSDAY, MAY 21

6:00-9:00 p.m. Lobby REGISTRATION

9:30-11:00 p.m. Colony Club GET-TOGETHER PARTY (DUTCH TREAT)

12:00 Midnight Colony Club MIDNIGHT BREAKFAST

#### FRIDAY, MAY 22

8:30-9:30 a.m. | Lobby REGISTRATION

9:30-11:45 a.m. Empire Room THE IMPACT OF THE SURVEY METHOD ON THEORY

Chairman: Allen Barton, Bureau of Applied Social Research, Columbia University

ROBIN WILLIAMS, Cornell University, "Sociology and the Survey Method"

ALBERT HART, Columbia University, "Economics and Marketing and the Survey Method"

NORMAN BRADBURN, National Opinion Research Center, "Psychology and the Survey Method"

#### FRIDAY AFTERNOON

12:00-1:30 p.m. Dining Room LUNCHEON ROUNDTABLES

(Limited participation. Advance registration required.)

REUBEN COHEN, Response Analysis Corporation, "Sampling Error,
Tests of Significance, Confidence Limits—or What?"

#### FRIDAY AFTERNOON (Continued)

## 12:00-1:30 p.m. Dining Room

- WILLIAM E. ARNOLD, Case Western Reserve University, "Direct Behavioral Observation"
- ALBERT D. BIDERMAN, Bureau of Social Science Research, "Law and Order As A Public Issue"
- JUAN LINZ, Yale University, "The Future For Multi-National Studies (WAPOR)"
- STANLEY K. BIGMAN, The Washington Center For Metropolitan Studies, "Legislative and Policy Use Of Survey Research"
- Lee Adler, Flouton, Adler Associates, "Implications of Cultural Change For Marketing: Cashing In On The 'Cop Out'"
- EMANUEL H. DEMBY, Motivational Programmers, Inc., "Psychographics: cum or versus Demographics?"
- RICHARD WILLIAMS, Response Analysis Corporation, "Interviewer Recruitment and Training"
- EUGENE TELSER, Elrick and Lavidge, Inc., "Ethnomethodology, Psycholinguistics, and Marketing Research"
- NAOMI D. ROTHWELL, Bureau of the Census, "Access To 1970 Census Data"

#### 1:45-3:45 p.m. Card Room

#### COMMUNICATIONS THEORY REVISITED

- Chairman: HAROLD MENDELSOHN, University of Denver
- HERBERT E. KRUGMAN, General Electric Company, "EEG Aspects Of Low Involvement: Implications for the McLuhan Hypothesis"
- CLARK LEAVITT, Leo Burnett Company, "Classic Models Of Communications Effects and Innovations In These Models"
- Bruce H. Westley, University of Kentucky, "Communications Process Models and the Planned Change Process"

#### 1:45-3:45 p.m. Empire Room

#### PUBLIC OPINION DATA AND OTHER REALITIES: AN HISTORICAL PERSPECTIVE

- Chairman: HERBERT ABELSON, Response Analysis Corporation
- ALFRED HERO, World Peace Foundation, "Public Opinion Versus Legislative and Executive Action On Foreign Policy"
- MICHAEL RAPPAPORT, Opinion Research Corporation, "Changing Demographic Structure of Public Opinion"
- Daniel Yankelovitch, Daniel Yankelovitch, Inc., "Youth And Youth Culture"
- Discussant: ELMO ROPER, Roper Research Associates

#### FRIDAY AFTERNOON (Continued)

## 1:45-3:45 p.m. Colony Club

## OPINION AND MARKET RESEARCH IN DEVELOPING NATIONS (WAPOR SESSION)

Chairman: PHILIP K. HASTINGS, Williams College and The Roper Public Opinion Research Center

FRED G. BURKE, State University of New York at Buffalo, "Some Grass Root Attitudes Affecting Political and Social Integration in East Africa"

GEORGE GAITHER, International Research Associates, Inc., "Latin American Research on Attitudes Toward the Free Enterprise System"

MICHEL HOFFMANN, MARCOMER, "Research in Several French and English-Speaking African Nations"

Discussants: Helen Crossley, ArchCross Associates
Albert Gollin, Bureau of Social Science Research

#### 4:00-5:30 p.m. Empire Room

## TOWARD RESPONSIBILITY IN THE REPORTING OF OPINION SURVEYS

Chairman: SIDNEY HOLLANDER, Sidney Hollander and Associates

HONORABLE LUCIEN NEDZI, Congressman 14th District Michigan, "Will Legislation Help?"

PHILIP MEYER, Russell Sage Foundation, "Journalist: Friend or Foe?"

MERVIN FIELD, Field Research Corporation, "Response: The Researcher's View"

#### FRIDAY EVENING

#### 8:30-10:30 p.m. Empire Room

#### TOWARD A THEORY OF PUBLIC OPINION

Chairman: ROBERT S. LEE, International Business Machines

Participants: M. Brewster Smith, University of Chicago
"A Psychologist's Perspective"

AMITAI ETZIONI, Columbia University

"A Sociologist's Perspective"

SIDNEY VERBA, University of Chicago "A Political Scientist's Perspective"

#### 12:00 Midnight Colony Club

CHINESE SMORGASBORD

#### SATURDAY, MAY 23

#### 8:30-9:30 a.m. | Academy Award Room |

#### WAPOR BUSINESS MEETING Open meeting, attendance requested.

#### 9:30-11:45 a.m. Colony Club

#### TRACKING SOCIAL CHANGE

Chairman: RAYMOND A. BAUER, National Goals Research

RICHARD MAISEL, New York University, "Social Indicators: The Measurement of Well-Being"

VICTOR BEARDSLEY, AT&T, "Monitoring the Environment Through Community Leaders"

LAWRENCE BLOOMBERG, Bureau of the Budget, "Social Indicators: Their Past, Present, and Future"

HOWARD BAUMGARTEL, University of Kansas, "A Survey Approach to Measuring the Penetration of Modern Management Practices in India"

#### 9:30-11:45 a.m. Empire Room

## CONSUMER ATTITUDES AND BUYING INTENTIONS AS AIDS TO MARKETING FORECASTING AND GOVERNMENT POLICIES (WAPOR SESSION)

Chairman: GORDON HEALD, London Business School

GORDON HEALD, London Business School, "The Use of Consumer Attitude and Buying Intention Data As An Aid To Government Policy Making"

WIM DE JONGE, Netherlands Institute of Public Opinion, "Price Expectations and Time To Buy"

JAY SCHMIEDESKAMP, University of Michigan, "Understanding Why Consumer Attitudes and Expectations Change"

#### 9:30-11:45 a.m. Card Room

#### NEW DIRECTIONS IN ELECTION RESEARCH

Chairman: Kurt Lang, State University of New York at Stony Brook

ROBERT C. SORENSEN, The Sorensen Group, Inc., "Social Invention In Political Polling: An Urban Case History"

SAMUEL LUBELL, Samuel Lubell Associates, "The Hidden Crisis in American Politics: The Meaning of the Nixon Coalition"

WILLIAM KLECKA, Northwestern University, "The Use of Political Generations in Studying Political Change"

Derek Urwin, Strathclyde College and Yale University, "Persistence and Change in Western Party Systems, 1945-1968"

#### SATURDAY AFTERNOON

#### 12:00-1:00 p.m.

#### **BUFFET LUNCHEON**

#### 1:15-3:00 p.m. Card Room

#### STUDENT AWARD PAPERS

Committee Chairman: KURT BACK, Duke University

Members: Bruce P. Dohrenwend, Columbia University

LAURIE M. SHARP, Bureau of Social Science Research

WILLIAM PAISLEY, Stanford University

First Place: CHARLES K. ATKIN, University of Wisconsin, "Reassessing Two Alternative Explanations of de facto Selective Exposure"

Second Place: GARY A. MAUSER, University of California—Irvine,
"A Structural Approach to Predicting Patterns of Electoral
Substitution"

Third Place: Philip Palmgreen, University of Kentucky, "A Daydream Model of Communication: The Effect of Daydreaming on Method Reception and Comprehension"

#### 1:15-3:00 p.m. Colony Club

#### NEW DIRECTIONS IN ANALYTICAL MODELS

Chairman: Ronald Gatty, Baruch College, City University of New York

RUSSELL HALEY, Grudin/Appel/Haley, Inc., "Marketing Implications of Selective Perception"

S. GERALD KLINE, School of Journalism and Communication, University of Minnesota, "Communication Theory and Non-Metric Models"

LEONARD S. KOGAN, Center for Social Research, City University of New York, "Multivariate Methods and Social Psychological Theory"

#### 3:15-5:15 p.m. Colony Club

## BLACKS IN AMERICA TODAY: POLITICS, EDUCATION AND CONSUMER BEHAVIOR

Chairman: JOHN MORSELL, NAACP

EDITH ARLEN, Social Research, Inc., "Social Psychological Themes in Negro Life Styles"

WALTER REICHMAN and MARGUERITE LEVY, College Discovery Program—CUNY, "The Academic Motivation of Special Program Students and Regular Matriculants in Community Colleges of The City University of New York"

ROBERT T. RILEY and THOMAS F. PETTIGREW, Harvard University, "Sources of White Support for Hatcher, Stokes, and Bradley"

BARBARA HEYNES, University of Chicago, "The Trend in Black Voting Participation"

#### SATURDAY AFTERNOON (Continued)

#### 3:15-5:15 p.m. | Card Room

#### RECENT RESEARCH IN INTERVIEWING

Chairman: PAUL SHEATSLEY, National Opinion Research Center

REGINA LOWENSTEIN, Columbia University, School of Public Health and Administrative Medicine, "Effect of Interaction of Interviewers and Respondents On Health Surveys"

FAN CALLOWAY, National Opinion Research Center, "Interviewers Wanted: No Experience Necessary-Some College Preferred"

ANDRE LAURENT, University of Michigan, Survey Research Center, "Memory and Information Retrieval In The Interview"

Discussant: Manuel N. Manfield, M. N. Manfield Associates, Inc.

5:30-6:30 p.m.

#### AAPOR BUSINESS MEETING

Empire Room | Open meeting, attendance requested.

#### SATURDAY EVENING

6:45-7:45 p.m. Porch (weather permitting) or Card Room

COCKTAIL PARTY—on the house

8:00 p.m. Dining Room

#### AAPOR BANQUET AND PRESIDENTIAL SESSION

ADRI BAKKER, "Greetings from WAPOR"

ROBERT BOWER, "Institutional Settings of Public Opinion Research"

Presentation of AAPOR Award

12:00 Midnight | WIENIE ROAST

#### SUNDAY, MAY 24

## Card Room

#### 10:00-12:00 Noon | NEW PERSPECTIVES IN CROSS-CULTURAL RESEARCH

Chairman: JOHN P. ROBINSON, National Institute of Mental Health

DONALD HAYTHORNE, Department of Community Medicine, University of Alberta and CHARLES CANNELL, Survey Research Center, University of Michigan, "Cross-National Differences in Reported Health Behavior"

#### SUNDAY (Continued)

#### 10:00-12:00 Noon Card Room

- RICHARD BRISLIN, Institute of Defense Analysis, Arlington Virginia, "Cross-Cultural Attitude Measurement"
- ALEXANDER SZALAI, United Nations Institute for Training and Research—UNITAR, "The Timing of Everyday Activities in Twelve Countries"
- FREDERICK WAISANEN and HIDEYA KUMATA, Department of Communications, Michigan State University, "Functional Literacy In Comparative Perspective"

Discussant: Juan Linz, Department of Sociology, Yale University

#### 10:00-12:00 Noon Colony Club

## YOUTH IN AMERICA TODAY: POLITICS, CIGARETTES AND DRUGS

- Chairman: Gladys Lang, Bureau of Applied Social Research, Columbia University
- MICHAEL MAIDENBERG, Detroit Free Press, and PHILIP MEYER, Russell Sage Foundation, "The Berkeley Arrestees: Five Years Later"
- SEYMOUR LIEBERMAN, Lieberman Research Inc., "The Teenager Looks at Cigarette Smoking"
- ERIC JOSEPHSON and ANNE ZANES, Columbia University, School of Public Health and Administrative Medicine, "Adult Perception of Youthful Drug Behavior"
- ANN F. BRUNSWICK, Columbia University, School of Public Health and Administrative Medicine, "The Black Adolescent: Some of His Self Attitudes and Expectations of Life"

Discussant: Laurie Sharp, Bureau of Social Science Research

#### AMERICAN ASSOCIATION FOR PUBLIC OPINION RESEARCH

#### OFFICERS AND EXECUTIVE COUNCIL 1969-1970

President ROBERT T. BOWER

Secretary-Treasurer

DON CAHALAN

Vice President

RICHARD H. BAXTER

Past President

ROBERT N. FORD

Nominations and Membership

LEO BOGART

Conference

IRVING CRESPI

Research Development

ALLEN H. BARTON

Standards

SIDNEY HOLLANDER, JR.

Public Relations

BABETTE KASS

Publications

RICHARD MAISEL

Councilmen-at-large

BURNS W. ROPER

HAROLD MENDELSOHN

W. PHILLIPS DAVISON

Editor

RONALD GATTY

#### 1970 CONFERENCE COMMITTEE

IRVING CRESPI, Chairman

JOSEPH T. KLAPPER, Local Arrangements

HERBERT ABELSON

GLADYS E. LANG

HAROLD MENDELSOHN

JOHN P. ROBINSON

#### WAPOR EXECUTIVE COUNCIL

#### 1969-1970

President ADRI BAKKER

The Netherlands

Vice President HELEN DINERMAN

United States

Secretary-Treasurer PHILIP K. HASTINGS
United States

Officed States

Membership Committee W. J. DE JONGE

The Netherlands

JEAN STOETZEL

Publications Committee WILLIAM GREGORY
Great Britain

Electoral Committee HANS BECKSTROM

Norway

Norway

UNESCO/WAPOR Liaison Committee

France

Members-at-Large SATORU KAGIYAMA

Japan

GEORGE H. HODEL

Philippines

Past President ERIC DA COSTA

India

Conference W. J. DE JONGE

The Netherlands

