This is the USC listproc archive of aapornet messages for this entire
month. It is one big message, just the way the USC archive stored it.
You can search within this month with your browser's search function.

Turning this into individual messages that Listserv can index and sort
means a lot of reformatting. We will do this as time permits. Meanwhile,
the search function works, so we have as much functionality as before. New
messages are of course automatically formatted correctly--See August &
September 2002.

Some of the early months have been completed. Take a look at them for an
idea of how AAPORNET got started. (Thanks, Jim!)

Shap Wolf
shap.wolf@asu.edu

Begin archive:

Archive aapornet, file log0105.
Part 1/1, total size 1394743 bytes:
>From jballou@rci.rutgers.edu Tue May 1 05:00:08 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id FAA17963 for <aapornet@listproc.usc.edu>; Tue, 1 May 2001 05:00:07 -
0700
(PDT)
Received: from gehenna5.rutgers.edu (gehenna5.Rutgers.EDU [165.230.116.160])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP
      id FAA11696 for <aapornet@usc.edu>; Tue, 1 May 2001 05:00:09 -0700
(PDT)
Received: (qmail 25176 invoked by alias); 1 May 2001 11:58:29 -0000
Received: (qmail 25170 invoked from network); 1 May 2001 11:58:28 -0000
Received: from fzappa.rutgers.edu (HELO rci.rutgers.edu) (165.230.123.136)
  by gehenna5.rutgers.edu with SMTP; 1 May 2001 11:58:28 -0000
Message-ID: <3AEEA2D6.146FBD20@rci.rutgers.edu>
Date: Tue, 01 May 2001 07:49:42 -0400
From: Janice Ballou <jballou@rci.rutgers.edu>
Reply-To: jballou@rci.rutgers.edu
X-Mailer: Mozilla 4.7 [en] (Win95; U)
X-Accept-Language: en
MIME-Version: 1.0
To: "aapornet@usc.edu" <aapornet@usc.edu>
Subject: Project Director Position
Content-Type: multipart/mixed; boundary="------------
D65F4D7AEB9C4961878D1058"

This is a multi-part message in MIME format. --------------
D65F4D7AEB9C4961878D1058
Content-Type: text/plain; charset=us-ascii
Content-Transfer-Encoding: 7bit

The attached job description is for a position at the Eagleton Instititue's Center
for Public Interest Polling office in Burlington County, NJ. The office is in Mt.
Holly which is about 30-45 minutes to Philidelphia. Please contact Janice Ballou
732-828-2210 x-240 or email jballou@rci.rutgers.edu, or fax 732-932-1551.

--------------D65F4D7AEB9C4961878D1058
Content-Type: application/msword;
 name="4901rojdircjobdes.doc"
Content-Transfer-Encoding: base64
Content-Disposition: inline;
 filename="4901rojdircjobdes.doc"

0M8R4KGxGuEAAAAAAAAAAAAAAAAAAAAAPgADAP7/CQAGAAAAAAAAAAAAAABAAAAJQAAAAAA
AAAAEAAAJwAAAAEAAAD+////AAAAACQAAAD//////////////////////////////////////
///
///
///
///
///
///
///
///////////////////////////spcEAcQAJBAAAABK/AAAAAAAEAAAAAABAAA
Dg0AAA4AYmpianQrdCsAAAAAAAAAAAAAAAAAAAAAAAAJBBYAHhYAABZBAQAWQQEADgkAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAD//w8AAAAAAAAAD//w8AAAAAAAAAD//w8A
AAAAAAAAAAAAAAAAAAAF0AAAAAJIAAAAAAAAkgAAAJIAAAAAAAAkgAAAAAAACSAAAA
AAAAAJIAAAAAAAAkgAAABQAAAAAAAAAAAAAAKYAAAAAAAApgAAAAAAACmAAAAAAAAAKYA
AAAAAAApgAAAwAAACyAAAADAAAAKYAAAAAAAAHwcAACoBAADKAAAAAAAAMoAAAAAAAA
ygAAAAAAADKAAAAAAAAMoAAAAAAAAygAAAAAAADKAAAAAAAAMoAAAAAAAA5AYAAAIA
AADmBgAAAAAAOYGAAAAAAAA5gYAAAAAADmBgAAAAAAOYGAAAAAAA5gYAACQAAABJCAAA
9AEAAD0KAABkAAACgcAABUAAAAAAAAAAAAAAAAAAAAkgAAAAAAADKAAAAAAAAA
AAAAAAAAAAAAAAAADKAAAAAAAAMoAAAAAAAAygAAAAAAADKAAAAAAAAAoHAAAAAAAA
GgEAAAAAACSAAAAAAAAJIAAAAAAAAygAAAAAAAAAAAAAAAAMoAAAAAAAAygAAAAA
AAAaAQAAAAAABoBAAAAAAAAGgEAAAAAAADKAAAAFgAAAJIAAAAAAAygAAAAAAACSAAAA
AAAAMoAAAAAAAA5AYAAAAAAAAAAAAAAAAAAAAAAAAAAAAApgAAAAAAACmAAAAAAAAJIA
AAAAAAAkgAAAAAAACSAAAAAAAAJIAAAAAAAAygAAAAAAADkBgAAAAAABoBAADKBQAA
GgEAAAAAAAAAAAAAAAOQGAAAAAAAAkgAAAAAAACSAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA5AYAAAAADKAAA
AAAAL4AAAMAAAAYLFeLqvBwAGmAAAAAAAAKYAAAAAAAA4AAAADoAAADkBgAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAUg1FYWdsZXRvbiBJbnN0aXR1dGUgb2YgUG9saXRp
Y3MgIENlbnRlciBmb3IgUHVibGljIEludGVyZXN0IFBvbGxpbmcNV29vZCBMYXduIENhcnJp
YWdlIEhvdXNlICAxODQgUnlkZXJzIExhbmUgIE5ldyBCcnVuc3dpY2sgIE5ldyBKZXJzZXkg
MDg5MDEtODU1NyANICg3MzIpIDkzMi05Mzg0ICBGYXg6ICg3MzIpIDkzMi0xNTUxDQ0NSm9i
IERlc2NyaXB0aW9uDQ1Qcm9qZWN0IERpcmVjdG9yDUJ1cmxpbmd0b24gQ291bnR5IA1SZW50
YWwgSGVhdGggIFByb2plY3QNDVJ1dGdlcnMgVW5pdmVyc2l0eSBoYXMgYSBpcyBqb2Igb3Bl
bmluZyBvbiBhbiBpbXBvcnRhbnQgbWVudGFsIGhlYWx0aCBwcm9qZWN0IGluIEJ1cmxpbmd0
b24gQ291bnR5LiBUaGUgQnVybGluZ3RvbiBBcnRtZW5zapcBFdmFsdWF0aW9uIFN0dWR5
IGlzIGEgbXVsdGkteWVhciBqb2ludCBwcm9qZWN0IGZ1bmRlZCBieSB0aGUgTmV3IEplcnNl
eSBEZXBhcnRtZW50IG9mIEh1bWFuIFNlcnZpY2VzLiBUaGlzIHdvc2l0aW9uIGludm9sdmVz
IHJlc2VhcmNoIGFuZCBwcm9qZWN0IG1hbmFnZW1lbnQuIFRoZSRrZXkgZHV0aWVzIGFyZSBh
cyBmb2xsb3dzOiBwcm92aWRlcyBkYXktdG8tZGF5IHByb2plY3QgbWFuYWdlbWVudCBjb24
ZHVjdHMgaW50ZXJ2aWV3cywgYW5kIHBlcmZvcm1zIGRhdGEgYW5hbHlzaXMuICBUaGUgcGVy
c29uIHdpbGwgbWFpbnRhaW4gdGhlIHByb2plY3Qgc2NoZWR1bGUgYW5kIGVuc3VyZSBhZGhl

cmVuY2UgdG8gZmVkZXJhbCBwcm9qZWN0IHNwZWNpZmljYXRpb25zLiBSZWNydWl0cywgdHJh
aW5zLCBhbmQgc3VwZXJ2aXNlcyAgcHJvamVjdCBzdGFmZi4gUHJlcGFyZXMgcmVwb3J0cyBh
bmQgcHJlc2VudGF0aW9ucy4gIENvb3JkaW5hdGVzIHNpdGUgdmlzaXRzIGFuZCBtYXkgcHJl
c2VudCBwcm9qZWN0IHJlc3VsdHMgYW5kIGluZm9ybWF0aW9uIHRvIHZhcmlvdXMgYXVkaWVu
Y2VzLiBUaGUgb2ZmaWNlIGZvciB0aGlzIHBvc2l0aW9uIGlzIGluIE10LBIb2xseSwgQnVy
bGluZ3RvbiBDb3VudHkuIFRoaXMgcG9zaXRpb24gaXMgYXhjZWxsZW50IG9wcG9ydHVu
aXR5IGZvciBzb21lb25lIHdobyBpcyBpbnRlcmVzdGVkIGluIHRoZSBhcHBsaWNhdGlvbiBv
ZiBzb2NpYWwgc2NpZW5jZSByZXNlYXJjaCBhbmQgd29ya2luZyB3aXRoIGEgaGlnaGx5IG1v
dGl2YXRlZCB0ZWFtIG9uIGFuIGlubm92YXRpdmUgcHJvamVjdC4gIFRoZXJlIG11aSBiZSBv
cHBvcnR1bml0aWVzIGZvciBuYXRpb25hbCBwcmVzZW50YXRpb25zIGFuZCBwdWJsaWNhdGlv
bnMgb24gYSBodDobHkgdmlzaWJsZSBwdWJsaWMgaGVhbHRoIHByb2plY3QuDQ1SZXF1aXJl
bWVudHM6IE1pbmltdW0gb2YgYSBCYWNoZWxvcidzIGRlZ3JlZSBpbiB0aGUgc29jaWFsIHNj
aWVuY2VzLCBNYXN0ZXIncyBkZWdyZWUgcHJlZmVycmVkLiBUd28geWVhcnMgb2YgcHJvamVj
dCBkaXJlY3Rpb24gYW5kIHNvY2lhbCBzY2llbmNlIHJlc2VhcmNoIGV4cGVyaWVuY2UuICBN
dXN0IGhhdmUgZXhjZWxsZW50IG9yZ2FuaXphdGlvbmFsLCBwcm9ibGVtLXNvbHZpbmcsIGRl
Y2lzaW9uLW1ha2luZywgY29tcHV0ZXIgYW5kIHdyaXR0ZW4gYW5kIHZlcmJhbCBjb21tdW5p
Y2F0aW9uIHNraWxscy4gRXhwZXJpZW5jZSB3aXRoIFdpbmRvd3MsIFdvcmQsIE5ldHNjYXBl
LCBTUUFNTCBBY2Nlc3MsIEV4Y2VsLCBhbmQgUG93ZXIgUG9pbnQgaXMgcmVxdWlyZWQuIEFs
c28gbXVzdCBoYXZlIHNvY2lhbCBzY2llbmNlIHJlc2VhcmNoIHVsdGhvZHMuIFdpbGwgdXNl
IHBlcnNvbmFsIGNhcnMgZm9yIHNvbWUgdHJhdmVsaW5nIHdpdGhpbiB0aGUgY291bnR5LiBN
YXkgbmVlZCB0byB3b3JrIHNvbWUgZXZlbmluZ3Mgb3Igd2Vla2VuZHMuDQ1TYWxhcnkgcmFu
Z2UgJDMwLSQ0MCwwMDArIGRlcGVuZGluZyB1cG9uIGV4cGVyaWVuY2UsIGFuZCBhIGNvbXBy
ZWhlbnNpdmUgYmVuZWZpdCBwYWNrYWdlIGluY2x1ZGluZyB0dWl0aW9uIHJlaW1ic2lvbiBm
b3IgZW1wbG95ZWVzIGFuZCB0aGVpciBjaGlsZHJlbi4gUGxlYXNlIHNlbmQgcmVzdW1lIHRv
IEphbmljZSBCYWxsb3UsIENlbnRlciBmb3IgUHVibGljIEludGVyZXN0IFBvbGxpbmcsIEVh
Z2xldG9uIEluc3RpdHV0ZSwgUnV0Z2VycywgVGhlIHN0YXRlIFVuaXZlcnNpdHkgb2YgTmV3
IEplcnNleSwgMTg1IFJ5ZGVycyBMYW5lLCBOZXcgQnJ1bnN3aWNrLCBOSiAwODkwMSwgb3Ig
ZmF4IHRvIDczMi05MzItMTU1MS4gUnV0Z2VycyBpcyBhbiBBZmZpcm1hdGl2ZSBBY3Rpb24v
RXF1YWwgT3Bwb3J0dW5pdHkgRW1wbG95ZXIuIEVtcGxveWllbnQgZWxpZ2liaWxpdHkgdmVy
aWZpY2F0aW9uIHJlcXVpcmVkLg4AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAQAAAIEAAC7BAAAvAQAAA4NAAD58gDvAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAARDShgAAAxDShMAT0oEAFFKBAAADENKSABPSgMAUUoDAAQABAAAgQAAEUE
AACWBAAAuwQAALwEAAC9BAAAzQQQAAM4EAADfBAAA8gQAAgFAAAJBQAAJgkAACcJAAA/CwAA
QAsAAA4NAAD8AAAAAAAAAAAAAAAAAAA9gAAAAAAAAAAAAAAPwAAAAAAAAAAAAAAD8AAAAAAA
AAAAAAA9AAAAAAAAAAAAAAAAPQAAAAAAAAAAAAAAD8AAAAAAAAAAAAAA/AAAAAAAAAA
AAAAAPwAAAAAAAAAAAAAAD8AAAAAAAAAAAAAA/AAAAAAAAAAAAAAPwAAAAAAAAAAAAAAA

AAD0AAAAAAAAAAAAAAA9AAAAAAAAAAAAAAAAPQAAAAAAAAAAAAAAAD0AAAAAAAAAAAAAAAA
9AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABAAAGAAAD
JAESZAgBAQADAAADJAEAEQAEAAACBAAARQQAAJYEAAC7BAAAvAQAAL0EAADNBAAAzgQAAN8E
AADyBAAACAUAAAkFAAAmCQAAJwkAAD8LAABACwAADg0AAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAARHAAfsNAvILDgPSGw
CAcisAgHI5CgBSSQoAUlsAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAASAA8ACgABAFsADwACAAAAAAAAACQAAEDx/wIAJAAAAAYATgBvAHIA
bQBhAGwAAAACAAAABABtSAkEAAAAAAAAAAAAAAAAAAAAAAAAAPABBQPL/oQA8AAAAFgBEAGUA
ZgBhAHUAbAB0ACAAUABhAHIAYQBnAHIAYQBwAGgAIABGAG8AbgB0AAAAAAAAAAAAAAAAAAAA
AAAOCQAABAAAAFgAAAAD//////AAQAAA4NAAAIAAAAAQAAA4NAAAJAAAAAAQAAA4NAAAKAAAA
AAAAAE0HAABZBwAAEAkAAAcABAAHAAAAAABPBwAAUQcAAFMHAABUBwAAVQcAAFYHAABYBwAA
WQcAABAJAAAADAAQAAwAEAAMABAADAAQAAwD//xQAAAANAEoAYQBuAGkAYwBlACAAQgBhAGwA
bABvAHUAJABDADoAXABCCAGEAbABsAG8AdQAgAEYAbwBsAGQAQAZQByAFwAQgBPAEkATABcAGwA
ZQB0AHQAQAZQByAGgAZQBhAGQALgBkAG8AYwANAEoAYQBuAGkAYwBlACAAQgBhAGwAbABvAHUA
JABDADoAXABCCAGEAbABsAG8AdQAgAEYAbwBsAGQAQAZQByAFwAQgBPAEkATABcAGwAZQB0AHQA
QAZQByAGgAZQBhAGQALgBkAG8AYwANAEoAYQBuAGkAYwBlACAAQgBhAGwAbABvAHUAKgBDADoA
XABCCAGEAbABsAG8AdQAgAEYAbwBsAGQAQAZQByAFwAQgBPAEkATABcAGYYAbwByAG0AcwBcAGwA
ZQB0AHQAQAZQByAGgAZQBhAGQALgBkAG8AYwANAEoAYQBuAGkAYwBlACAAQgBhAGwAbABvAHUA
KgBDADoAXABCCAGEAbABsAG8AdQAgAEYAbwBsAGQAQAZQByAFwAQgBPAEkATABcAGYYAbwByAG0A
cwBcAGwAZQB0AHQAQAZQByAGgAZQBhAGQALgBkAG8AYwANAEoAYQBuAGkAYwBlACAAQgBhAGwA
bABvAHUALwBDADoAXABCCAGEAbABsAG8AdQAgAEYAbwBsAGQAQAZQByAFwASABpAHYAMAAxAFwA
MgA2ADAAMQBsAG8AcgBlAG4AbABlAGcAYQBsAGwAZQB0AHQAQAZQByAC4AZABvAGMADQBKAGEA
bgBpAGMAZQAgAEIAYQBsAGwAbwB1ACoAQwA6AFwAQgBhAGwAbABvAHUAIABGAG8AbABkAGUA
cgBcAEIATwBJAEwAXABmAG8AcgBtAHMAXABsAGUAdAB0AGUAcgBoAGUAYQBkAC4AZABvAGMA
DQBKAGEAbgBpAGMAZQAgAEIAYQBsAGwAbwB1AF8AQwA6AFwAZwQgBhAGwAbABvAHUAIABGAG8A
bABkAGUAcgBcAEIATwBJAEwAXABmAG8AcgBtAHMAXABsAGUAdAB0AGUAcgBoAGUAYQBkAC4AZA
BvAGMANwA5ADAAMQByAG8AagBkAGkAcgBjAGoAbwBiAGQAQABzAC4AYQBzAGQADQBKAGEAbgBpAGMA
ZQAgAEIAYQBsAGwAbwB1AF8AQwA6AFwAZwQgBhAGwAbABvAHUAIABGAG8AbABkAGUAcgBcAEIA
TwBJAEwAXABmAG8AcgBtAHMAXABsAGUAdAB0AGUAcgBoAGUAYQBkAC4AZABvAGMANwA5ADAAMQA
aQBjAGUAIABDADoAXABmAGkAbgBuAGQAbgBiAGQAQABzAC4AYQBzAGQADQBKAGEAbgBpAGMAZQAg
AEIAYQBsAGwAbwB1AF8AQQBfAEMAOgBcAEIAYQBsAGwAbwB1ACAARgBvAGwAZABlAHIAXAAwADEA
XAAwADEALQQwADMAYgB1AHMAbABpAG4AZwB0AG8AbgBtAGUAUABgB0AGEAbABoAGUAYQBsAHQA
aABcAGEAHkAZQBhAHIAMgAwADAAMQBiAHUAcgBsAGkAbgBnAHQAbwBuAFwAcABlAHIAcwBvAG4A
bgBlAGwAXAA0ADkAMAAxAHIAbwBqAGQAQAaQByAGMAagBvAGIAZABzAC4AYQBzAGQD/QAGA

AQBZBwAAWQcAANCshQABAAEAWQcAAAAAAABYBwAAAAAAAIQAAAAAAAAA4JAABAAAAIAEAA
AAUAAABHFpABAAACAgYDBQQFAgMEAwAAAAAAAAAAAAAAAAAAEAAAAAAAAVABpAG0AZQBz
ACAATgBlAHcAIABSAG8AbQBhAG4AAAA1FpABAgAFBQECAQcGAgUHAAAAAAAABAAAAAAAAA
AAAAAIAAAAAAUwB5AG0AYgBvAGwAAAAzJpABAAACCwYEAgICAgIEAwAAAAAAAAAAAAAAAA
AAEAAAAAAAAQQByAGkAYQBsAAAAOwaQAQAAAAAAAAAAAAAAAMAAAAAAAAAAAAAAAAAAAAAB
AAAAAAAAFIAdQB0AGcAZQByAHMAVABUAAAANyKQAQAAAAAAAAAAAAAAAMAAAAAAAAAAAAA
AAAAAAABAAAAAAAAAFUAbgBpAHYAZQByAHMAAAAiAAQA8QiJGAAA0AIAAGgBAAAABZMVCas
UVRGrFFURgMAAQAAAE8BAAB3BwAAAQADAAAABACDEA8AAAAAAAAAAAAEAAQAAAAEAAAAA
AAAJAMAAAAEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAApQbA
B7QAtACAABIwAAAQABkAZAAAABkAAAAqCQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAIAAAAAP//EgAAAAAAAAB
AFIAAAAAAAADwBEAGkAYQBuAG4AZZQAgAEkAbgB0AG8AYwBjAGkAYQANAEoAYQBuAGkAYwBl
ACAAQgBhAGwAABvAHUAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAEAAAANAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAA/v8AAAQAAgAAAAAAAAAAAAAAAAAAAQAAAOCFn/L5T2gQq5EIACsns9kwAAAA
eAEAABEAAAABAAAAkAAAAAIAAACYAAAAwAAAKQAAAAEAAAAsAAAAUAAADIAAABwAAANQA
AAAIAAAA6AAAAkAAAAAQAAEgAAAAwBAAAKAAAAKAEAAAsAAAA0AQAADAAAAEABAAANAAAA
TAEAAA4AAABYAQAADwAAAGABAAAQAAAAaAEAABMAAABwAQAAAgAAAOQEAAAeAAAAAgAAAFIA
cwAeAAAAAQAAAAAcwAeAAAAEAAAAERpYW5uZSBJbnRvY2NpYQAeAAAAAQAAAABpYW4eAAAA
CwAAAE5vcm1hbC5kb3QAYx4AAAAOAAAASmFuaWNlIEJhbGxvdQBhAB4AAAACAAAAMwBuaR4A
AAATAAAATWljcm9zb2Z0IFdvcmQgOC4wAABAAAAAAEbDIwAAAABAAAAAABi/JqvBwAFAAAAA
AGQ5uzLBwAFAAAAAABi/JqvBwAEDAAAAAQAAAAMAAAABPAQAAAwAAAHcHAAADAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAP7/
AAAEAAIAAAAAAAAAAAAAAAAAAAAAIAAAAC1c3VnC4bEJOXCAArLPmuRAAAAAXVzdWcLhsQ
k5cIACss+a4wAQAA7AAAAwAAAABAAAaAAAAA8AAABwAAAABQAAAIAAAAGAAAAiAAAABEA
AACQAAAAFwAAAJgAAAALAAAAoAAAABAAAACoAAAAEwAAALAAAAAWAAAAuAAAAA0AAADAAAAA
DAAAAM4AAAACAAAA5AQAAB4AAAAFAAAAQ1BJUABpdGwDAAAADwAAAAMAAAADAAAAAwAAACoJ
AAADAAAAMRUIAAsAAAAAAAACwAAAAAAAAALAAAAAAAAAsAAAAAAAAAHhAAAAEAAAACAAAA
UgAMEAAAAgAAAB4AAAAGAAAAVGl0bGUAAwAAAAEAAACYAAAAwAAAAAAAAAgAAAAAQAAADYA
AAACAAAAPgAAAEAAAACAAAACgAAAF9QSURfR1VJRAACAAAA5AQAAEEAAABOAAAAewBBAEQA
NwAxAEQAOQA2ADEADEALQBDAEIARQAzAC0AMQAxAEQAMgAtAEEEANQA4ADkALQA0ADQANAA1ADUA
MwA1ADQQAMAAwADAAMAB9AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABAAAAAgAAAAMA
AAAEAAAABQAAAYAAAAHAAAACAAAAkAAAAKAAAACwAAAP7///8NAAAADgAAA8AAAAQAAAA
EQAAABIAAAATAAAA/v///xUAAAAWAAAAFwAAABgAAAAZAAAAGgAAABsAAAD+////HQAAAB4A
AAAfAAAAIAAAACEAAAAiAAAAIwAAAP7////9////JgAAAP7////+/////v/////////////
///
///
///
///
///
///
//////////////////1IAbwBvAHQAIABFAG4AdABByAHkAAAAAAAAAAAAAAAAAAAAAAAAAA
ABHuJQAxAAAAAABFJgGxEABCYWxsb3UgRm8WAAUB//////////8DAAAABgkCAAAAAADAAAAA
AAAARgAAAADgEHLzKsHAAQAMkS6rwcABKAAAAIAAAAzQn4xMQBUAGEYgBsAGUAAAAeWVh
cjIwMDFidXJsaW5ndG9uAFlFQVIyMH4xACEAMQAAAAAiSqvmhAAcGVyc29ubg4AAgD/////
//////////8AVgAAiSrKogAANDkwMXJvamRpcm20b2JkZXMuZG9jADQ5MDEEMAAAAABAAAACAj
QgBXAG8AcgBkAEQAbwBjAHUAbQBlAG4AdAAAAC9DOlwAAAAAAAAAAAAAAAAAAAAAAAAFwAw
AAAAAAAAAAAAAABXGgACAQUAAD//////////wAAAAAAFJlY2VudAAAKQAwAAAAAAAAAAAA
AAA0OTAxcm9qZAAAAAAeFgAAcy5kbwUAUwB1AG0AbQBhAHIAeQBJAG4AZgBvAHIAbQBhAHQA
aQBvAG4AAAA8AEAA4D9GADwAQAAAAAAAAAAAAAAAAAAoAAIBAgAAAQAAAD/////AAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAFAAAAAAQAAAAAAABQBEAG8AYwB1AG0A
ZQBuAHQAUwB1AG0AbQBhAHIAeQBJAG4AZgBvAHIAbQBhAHQAaQBvAG4AAAABbKnGjAAAyMjgA
AgH//////////90aW9uUuZmFpcmUuZG95AwCg5EdGADwAQADqOmkQotgIACswMJ0cAAAA
ABAAAAAAAAABAEMAbwBtAHAAATwBiAGoAAAAAAAAA+JvB6EIBXaW5kb3dzAAAAAgALQMAoORH
RgA8AEAAAAAAAAAAAAAAAAAEgACAQEAAAAGAAAA/////3oQgFdpbmRvd3MAAAAAAAD1AgCg
AAAAAAAAAAAAAAAAAAAAAAAAAABqAAAAaW5kb08AYgBqAAGUAYwB0AFAAbwBvAGwAAABpEKLY
CAArMDCdGQAjQzpcAAAAAAAAAAAAAAAAAAAAR7hcAMQAAAAWAAEA/////////////
AAAAAAAAAAAAAAAAAAAAAAAAAAAAADJEuq8HAAQAMkS6rwcABYwBISVZMT0N+MS5ET0MAAABP
QwANAQCgXD5BAPicQgBmKgejAAAzNjAxcGFzc2VkY2FmYXMudHh0ADM2MDFQQX4xLLlRYVAAA
sCZCAAAAAAD////////////8AADM5TUVFVElOR0lURU1TLmRvYzOU5FRVR+MS5ET7Am
QgBCAADwOAAyAABOAAABAAAA/v//
///
///
///
///

//
//
//
//
///wEA/v8DCgAA/////wYJ
AgAAAAAwAAAAAAAEYYAAAATWljcm9zb2Z0IFdvcmQgRG9jdW1lbnQACgAAAE1TV29yZERv
YwAQAAAAV29yZC5Eb2N1bWVudC44APQ5snEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAA
--------------D65F4D7AEB9C4961878D1058--

>From dhalpern@bellsouth.net Tue May 1 08:42:44 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id IAA13359 for <aapornet@listproc.usc.edu>; Tue, 1 May 2001 08:42:44 -
0700
(PDT)
Received: from mail0.atl.bellsouth.net (mail0.atl.bellsouth.net
[207.203.120.19])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id IAA08697 for <aapornet@usc.edu>; Tue, 1 May 2001 08:42:44 -0700
(PDT)
Received: from w5y0s9.bellsouth.net (adsl-20-180-9.asm.bellsouth.net
[66.20.180.9])
      by mail0.atl.bellsouth.net (3.3.5alt/0.75.2) with ESMTP id LAA11841
      for <aapornet@usc.edu>; Tue, 1 May 2001 11:36:49 -0400 (EDT)
Message-Id: <5.0.2.1.2.20010501105946.01c81740@pop3.norton.antivirus>
X-Sender: dhalpern/mail.atl.bellsouth.net@pop3.norton.antivirus
X-Mailer: QUALCOMM Windows Eudora Version 5.0.2
Date: Tue, 01 May 2001 11:11:30 -0400
To: aapornet@usc.edu
From: dick halpern <dhalpern@bellsouth.net>
Subject: DNC Push Poll
Mime-Version: 1.0
Content-Type: multipart/mixed;
      boundary="=====================_166959==_"

--=====================_166959==_
Content-Type: text/plain; charset="us-ascii"; format=flowed

Hi Folks,

Attached in MS Word is an excellent example of a push poll as distributed
very recently by the DNC. Readers are asked to grade Bush's performance A-F.

Dick Halpern
--=====================_166959==_
Content-Type: application/msword; name="bush performance.doc";
x-mac-type="42494E41"; x-mac-creator="4D535744"
Content-Transfer-Encoding: base64
Content-Disposition: attachment; filename="bush performance.doc"

e1xydGYxXGFuc2kgXGRlZmxhbmcxMDMzXGRlZmYwe1xmb250dGJsDQp7XGYwXGZtb2Rlcm4gXGZj
aGFyc2V0MCBcZnBycTEgQ291cmllcjt9e1xmMVxmcm9tYW4gXGZjaGFyc2V0MCBcZnBycTIgVGlt
ZXMgTmV3IFJvbWFuO317XGYyXGZzd2lzcyBcZmNoYXJzZXQwIFxmcHJxMiBBcmlhbDt9DQp7XGYz
XGZtb2Rlcm4gXGZjaGFyc2V0MCBcZnBycTIgWGVyb2ggU2VyaWY7fXtcZjRcZnJvbWFuIFxmY2hh
cnNldDIgXGZwcnEyIFdQIE11bHRpbmF0aW9uYWxIFJvbWFuO317XGY1XGZzd2lzcyBcZmNoYXJz
ZXQyIFxmcHJxMiBXUCBNdWx0aW5hdGlvbmFsQSBIZWx2ZTt9fXtcY29sb3J0Ymw7XHJlZDBcZ3Jl
ZW4wXGlsdWUwO1xyZWQwXGdyZWVuMFxibHVlMDt9DQp7XHN0eWxlc2hlZXR7XGZzMjAgXHNuZXh0
MCBOb3JtYWw7fQ0KfVxmVxmdG5ic3Rjb250XG5vdGFiaW5kKG1hcmdsMTQwMFxtYXJncjE0NDBcbWFy
Z2IxMTYxXGh5cGhob3R6OTMyM1xmdG5iaWJmZXQyXGZ0bnJzdGdjb25rcYWZ0bm5hclx2aWV3a2lu
ZFFcc3ViZm9udGJ5c2l6ZSBcc2VjdGQgXG1hcmdsc3huMzYxXG1hcmdyc3huNDM3XGhlYWRlcnkx
NDQwXGZvb3RlcnkxNDQwIA0Ke1xwqXHBuc2VjbHZsMVxwbnlY1xwbnN0YXJ0MXtccG50eHRhIC59
fQ0Ke1xwqXHBuc2VjbHZsMlxwbnxjbHRyYXBuc3RhcnQxe1xwbnR4dGEgLn19DQp7XCpccceG5zZWNs
dmwzXHBubGNybVxwbnN0YXJ0MXtccG50eHRhIC59fQ0Ke1xwqXHBuc2VjbHZsNFxwbnRlY1xwbnN0
YXJ0MXtccG50eHRiICh9e1xwbnR4dGEgKX19DQp7XCpccceG5zZWNsdmw1XHBubGNkbHJccG5zdGFy
dDF7XHBudHh0YiAofXtcccG50eHRhIC19fQ0Ke1xwqXHBuc2VjbHZsNlxwbmxjcm1ccG5zdGFydDF7
XHBudHh0YiAofXtcccG50eHRhIC19fQ0Ke1xwqXHBuc2VjbHZsN1xwbnRlY1xwbnN0YXJ0MXtccG50
eHRhIC59fQ0Ke1xwqXHBuc2VjbHZsOFxwbmxjbHRyYXBuc3RhcnQxe1xwbnR4dGEgLn19DQp7XCpc
cG5zZWNsdmw5XHBubGNybVxwbnN0YXJ0MX0NCg0Ke1xmaWVsZHtcKlxmbGRpbnN0IHtcbGFuZzQx
MDggIFNFUSBDSEFQVEVSIFxcaCBcXIgMX19e1xmbGRyc2x0IH19XHBhcmQgXGZzMzccWNkcHgt
MTQ5MTBcdHgtMTQ5MTBcdHgtMTQ5MTBcdHgtMTQ5MDZcdHgtMTA3OVx0eC0zNTlcdHgzNjFcdHgx
MDgxXHR4MTgwMVx0eDI1MjFcdHgzMjQxXHR4Mzk2MVx0eDQ2ODFcdHg1NDAxXHR4NjEyMVx0eDY4
NDFcdHg3NTYxXHR4ODI4MVx0eDkwMDFcdHg5NzIxXHR4MTA0NDFcdHgxMTE2MVx0eDExODgxXHR4
MTI2MDFcdHgxMzMyMVx0eDE0MDQxXHR4MTQ3NjFcdHgxNTQ4MVx0eDE2MjAxXHR4MTY5MjEgDQp7
XHBsYWluIFxmczE4IFxmMVxmczE4IH17XHBsYWluIFxmczMyIFxmMlxmczMyICogKiAqIClngfXtc
cGxhaW4gXGZzNDAgXGJcZjNcZm0wMCBQUkVTURFTlRJRlJQUwgUkVQT1JUIENBUkQgfXtccGxhaW4g
XGZzMzIgXGYyXGZzMzIgKiAqIClngKlxwYXINCn1ccGFyYCBcZnMyNFxbbC0yODhcc2xtdWx0MFx0
eDBcdHgyMDkgDQp7XHBsYWluIFxmczI0IFxmMiBccGFyDQp9XHBhcmQgXGZzczMjcbGgxOThcc2wt
MjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFpbiBcZnMyNCBcZjIgSU5TVFJVQ1RJT05TOiB9
e1xwbGFpbiBcZnMyMiBcZjFcZnMyMiBQbGVhc2UgfXtcccGxhaW4gXGZzMjAgXGYxXGZzMjAgY2hl
Y2sgdGhlIGdyYWRlIHlvdSBnaXZlIFByZXNpZGVudCBdXnoIG9uIGVhY2ggaXNzdWUgfXtcccGxh
aW4gXGZzNiBcZjJcc3M2IFwnOTcgfXtcccGxhaW4gXGZzMjIgXGYxXGZzMjIgcmFuZ2luZyBmcm9t
IFwnOTNBXCc5NCBmb3IgYSBqb2Igd2VsbCB9e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBkb251LCB9
e1xwbGFpbiBcZnMyMCBcYlxmMiBcJzkzRlwnOTQgfXtcccGxhaW4gXGZzMjIgXGYxXGZzMjIgZm9y
IFxzb2Z0bGluZQ0KYSBmYWlsaW5nIGdyYWRlIH17XHBsYWluIFxmczIwIFxmMVxmczIwIGFuCB9
e1xwbGFpbiBcZnMyMCBcYlxmMiBcJzkzSVwnOTQgfXtcccGxhaW4gXGZzMjIgXGYxXGZzMjIgZm9y
IGFuIGluY29tcGxldGUgZWZmb3J0LiBcJzkxflwnOTFvdXIgcmVzcG9uc2VzIGFuCB0aG9zSBv
ZiBvdGhlciBETkgc3VwcG9ydGVycyB3aWxsIGJlIHRhYGxpZWQgfXtcccGxhaW4gXGZzMjAgXGYx
XGZzMjAgYW5kIH17XHBsYWluIFxmczIyIFxmMVxmczIyIHRoZSBcc29tdGxpbmUNCnJlc3VsdHMg
c2hhcmVkIHdpdGggbmF0aW9uYWwgYW5kIHN0YXRlIERlbW9jcmF0aWMgbGVhZGVycy5ccGFyDQp9
XHBhcQgXGZzMzBcdHgwXHR4OTYwM0Ke1xwbGFpbiBcZnMyMiBcZjJcZnMyMiBcdGFiIH17XHBs
YWluIFxmczMwIFxmaXVsXGYyXGZzMzAgR1JBREU6fXtcccGxhaW4gXGZzMzAgXGJcZjJcZnMzMCBc
cGFyDQp9XHBhcQgXGZzMjBcdHg5Nlx0eDkyMDENCntcccGxhaW4gXGZzMzAgXGJcZjJcZnMzMCBc
cGFyDQp9XHBhcQgXGZzMjIgXGZpXGZzMjIgSVNTVUVfXHRhYg0Ke1xwbGFpbiBcZnMz
MzAgXGJcZjJcZnMzMCA6XHRzMCBcdGFiIH17XHBsYWluIFxmczIwIFxmxXGYxXGZzMjAgKGNoZWNr
IG9uZSBib3ggZm9yIGVhY2gpXHBhcg0KfVxwbGFpbiBcZnMyMFxfXHNsLTI0MlxzbG11bHQw
XHR4MFx0eDE5OCANCntcccGxhaW4gXGZzMjIgXGZpMVxmczIwIEdlb3JnZSBXLiBCdXNoIGhhcyBwcm9wb3NlZCBhbiBlbm9ybW91c0YXggY3V0
IHRoYXQgd2lsbCBwcmltYXJpbHkgYmVuZWZpdCB0aGUgd2VhbHRoeSBhbmQgc2lwaG9uIGQyIHRy
aWxsaW9uIGZyb20gb3VyIFxmczIwbGluZQ0KcHJvamVjdGVkIGZ1dHVyZSBidWRnZXQgc3VycGx1
c2VzLlxwYXINCn1ccGFyZCBcZnMyMFxzbC0yNDJcc2xtdWx0MFx0eDBcdHgxOTggDQp7XHBsYWlu
IFxmczIwIFxmMVxmczIwIFxwYXINCn1ccGFyZCBcZnMyMlxsaTE5OFxzbC0yNDJcc2xtdWx0MFx0eDBcdHgxOTggDQp7XHBsYWlu
IFxmczI0IFxiXGYyIFNvY2lhbCBTZWN1cml0eTogfXtcccGxhaW4g
XGZzMjAgXGYxXGZzMjAgQnVzaCBwcm9wb2l+aX5pbnZlc3QgYSBtYWpvciBwb3J0aW9uIG9m
XGZzMjAgXGYxXGZzMjAgQnVzaCBwcm9wb2l+IFNv
Y2lhbCBTZWN1cml0eSBmdnY5cyBpbi0aGUgc3RvY2sgbWFya2V0IGFuZCBzdXBwb3J0IHNvY2lh
bCBTZWN1cml0eSB3aXRoIFxmc2Z0bGluZQ0Kd2hhdGV2ZXIgZnVuZHMgYXJlIGxlZnQgb3ZlciBm

cm9tIH17XHBsYWluIFxmczIyIFxmMVxmczIyIGhpcyB9e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCB0
YXggfXtccGxhaW4gXGZzMjIgXGYxXGZzMjIgY3V0LlxwYXINCn1ccGFyZCBcZnMyMlxzbC0yNDJc
c2xtdWx0MFx0eDBcdHgxOTggDQp7XHBsYWluIFxmczIyIFxmMVxmczIyIFxwYXINCn1ccGFyZCBc
ZnMyMFxsaTE5OFxzbC0yNDJcc2xtdWx0MFx0eDBcdHgxOTggDQp7XHBsYWluIFxmczI0IFxiXGYy
IExhdGByBmbnZvcmNlbWVudDogfXtccGxhaW4gXGZzMjAgXGYxXGZzMjAgVGhlIEJ1c2ggYWRtaW5
c3RyYXRpb24gYW5ub3VuY2VkIEgcGxhbm5lZCAkMSBiaWxsaW9uIHJlZHVjdGlvbiBpbiBKdXN0
aWNlXHBhcg0KfVxwYXJkIFxmczQwXGpMTk4XHNsLTI0MlxzbG11bHQwXHR4MFx0eDE5OCANCntc
cGxhaW4gXGZzMjAgXGYxXGZzMjAgRGVwYXJ0bWVudCBmdnkaW5nLCB3aGljaCBjb3VzZCBlbGlt
aW5hdGUgaW5pdGlhdGl2ZXMgbGlrZSB0aGUgQ09QUy9wcm9ncmFtIHRoYXQgaXMgcHV0dGluZ317
XHBsYWluIFxmczQwIFxmM1xmczQwIFxwYXINCn1ccGFyZCBcZnMyMFxsaTE5OFxzbC0yNDJcc2xt
dWx0MFx0eDBcdHgxOTggDQp7XHBsYWluIFxmczIwIFxmMVxmczIwIDEwMCwwMDAgbW3IGNvbW11
bml0eSBwb2xpY2Ugb2ZmaWNlcnMgb24gdGhlIFN0cmVldC5ccGFyDQp9XHBhcmQgXGZzMjBcc2xt
MjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBccGFyDQp9XHBh
cmQgXGZzMjBcbGkxOThcc2xtMjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFpbiBcZnMyNCBc
YlxmMiBQcmVzY3JpcHRpb24gRHJ1ZyBCZW5lZml0czogfXtccGxhaW4gXGZzMjIgXGYxXGZzMjIg
QnVzaCBoYXMgfXtccGxhaW4gXGZzMjAgXGYxXGZzMjAgcHJvcG9zZWQgYSBwcmVzY3JpcHRpb24g
ZHJ1ZyBwbGFuIHRoYXQgd291bGQgYmUgcnVuIGJ5IHhNT3MgYW5kIG9ubHkgY292ZXIgc2VuaW9y
cyBcc29mdGxpbmVNCndobyBtYWtlIGxlc3MgdGhhbiAkMTUsMDAwIGEgeWVhci5ccGFyDQp9XHBh
cmQgXGZzMjBcc2xtMjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFpbiBcZnMyMCBcZjFcZnMy
MCBccGFyDQp9XHBhcmQgXGZzMjJcbGkyMDRcdHgwXHR4MjA0IA0Ke1xwbGFpbiBcZnMyMCBcYlxm
MiBFbWVyZ2VuY4gUHJlcGFyZWRuZXNzOiB9e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBkXNoe1xm
NCBcJzJhfXMgfXtccGxhaW4gXGZzMjIgXGYxXGZzMjIgcHJvcG9zZWQgZmVkZXJhbCBidWRnZXQg
d291bGQgfXtccGxhaW4gXGZzMjAgXGYxXGZzMjAgZWxpbWluYXRlIH17XHBsYWluIFxmczIyIFxm
MVxmczIyIHRoZSBzZWRlcmFsIGRpc2FzdGVyXHBhcg0KfVxwYXJkIFxmczIwXGxpMTk4XHNsLTI0
MlxzbG11bHQwXHR4MFx0eDE5OCANCntccGxhaW4gXGZzMjAgXGYxXGZzMjAgcHJlcGFyZWRuZXNz
IHByb2dyYW0gdGhhdCBzYXZlZCBsaXZlcyBhbmQgbWluaW1pemVkIGRhbWFnZSBpbiBTWF0dGxl
IGR1cmluZyB0aGUgUGFjaWZpYyB9e1xwbGFpbiBcZnM0MiBcZjNcZnM0MiAgfXtccGxhaW4gXGZz
MjAgXGYxXGZzMjAgTm9ydGh3ZXN0e1xmNCBcJzJhfXMgcmVjZW50IG1ham9yIGVhcnRocXVha2Uu
XHBhcg0KfVxwYXJkIFxmczIwXHNsLTI0MlxzbG11bHQwXHR4MFx0eDE5OCANCntccGxhaW4gXGZz
MjAgXGYxXGZzMjAgXHBhcg0KfVxwYXJkIFxmczIwXGxpMTk4XHNsLTI0MlxzbG11bHQwXHR4MFx0
eDE5OCANCntccGxhaW4gXGZzMjAgXGJcZjIgUGF0aWVudHN7XGY1IFwnMmF9IEppbGwgb2YgUmln
aHRzOiB9e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBdXNoIGhhcyBjb252aW5jZWQgdGhlIGxlYWRp
bmcgUmVwdWJsaWNhbiBzcG9uc29yIG9mIEgUGF0aWVudHcZjJQgXCcyYX1zIEJpbGx9e1xwbGFp
biBcZnM0MiBcZjNcZnM0MiAgfXtccGxhaW4gXGZzMjAgXGYxXGZzMjAgb2YgUmlnaHRzIHRvIHJl
bW92ZSBoaXMgbGVnaXNsYXRpb24gXHNvZnRsaW5lDQpyb21tIGNvbnNpZGVyYXRpb24uXHBhcg0K
fVxwYXJkIFxmczIwXHNsLTI0MlxzbG11bHQwXHR4MFx0eDE5OCANCntccGxhaW4gXGZzMjAgXGYx
XGZzMjAgXHBhcg0KfVxwYXJkIFxmczIwXGxpMTk4XHNsLTI0MlxzbG11bHQwXHR4MFx0eDE5OCAN
CntccGxhaW4gXGZzMjAgXGJcZjIgRWR1Y2F0aW9uOiB9e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBC
dXNoe1xmNCBcJzJhfXMgZWR1Y2F0aW9uIHBsYW4gd291bGQgcHJvdmlkZSBpbmFkZXF1YXRlIGZ1
bmRpbmcgaW5jcmVhc2VzIGFuZCBhIAxNTAwIHBlcn17XHBsYWluIFxmczQwIFxmM1xmczQwICB9
e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBzdHVkZW50IHZvdWNoZXIgdG8gcGF5IGZvciB0dWl0aW9u
IGF0IGgXHNvZnRsaW5lDQpwcml2YXRlIHNjaG9vbC5ccGFyDQp9XHBhcmQgXGZzMjBcc2xtMjQy
XHNsbXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBccGFyDQp9XHBhcmQg
XGZzMjBcbGkxOThcc2xtMjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFpbiBcZnMyMCBcYlxm
MiBUaGUgRW52aXJvbm1lbnQ6IH17XHBsYWluIFxmczIwIFxmMVxmczIwIEJ1c2ggaGFzIGJhY2tl
ZCBvdXQgb24gaGlzIGNhbXBhaWduIHBsZWRnZSB0byBsaW1pdCBncmVlbmhvdXNlIGdhcy1jYXVz
aW5nXHBhcg0KfVxwYXJkIFxmczIwXGxpMTk4XHNsLTI0MlxzbG11bHQwXHR4MFx0eDE5OCANCntc
cGxhaW4gXGZzMjAgXGYxXGZzMjAgZW1pc3Npb25zIGF0IHBvbGx1dGluZywgY29hbC1idXJuaW5n
LCBwb3dlciBwbGFudHMsIHdoaWxlIG9wZW5pbmcgdGhlIEFyY3RpYYBOYXRpb25hbCBXaWxk
bGlmZVJlZnVnZSBhbmQgb3RoZXIgZWNvbG9naWNhbGx5LXNlbnNpdGl2ZSBcc29mdGxpbmUNCmFy
ZWFzIHRvIG9pbCBkcmlsbGluZy5ccGFyDQp9XHBhcmQgXGZzMjBcc2xtMjQyXHNsbXVsdDBcdHgw
XHR4MTk4IA0Ke1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBccGFyDQp9XHBhcmQgXGZzMjBcbGkxOThc
c2xtMjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFpbiBcZnMyMCBcYlxmMiBSYWNlIFJlbGF0
aW9uczogfXtccGxhaW4gXGZzMjAgXGYxXGZzMjAgRGVzcGl0ZSBCdXNoe1xmNCBcJzJhfXMgd2lk
ZWx5IHB1YmxpY2l6ZWQgb3V0cmVhY2ggZ2VzdHVyZXMgdG8gbWlub3JpdHkgbGVhZGVyeywgaGUg
aGFzXHBsYWluIFxmNDAgXGJcZjNcZnM0MCAgfXtccGxhaW4gXGZzMjAgXGYxXGZzMjAgZWZm
ZWN0aXZlbHkgY2xvc2VkIHRoZSBXaGl0ZSBIb3VzZSBjb25mbGxpbmUNCk9mZmljZSBvbiBSYWNl

IFJlbGF0aW9ucy5ccGFyDQp9XHBhcmQgXGZzMjBcc2wtMjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0K
e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBccGFyDQp9XHBhcmQgXGZzMjBcbGkxOThcc2wtMjQyXHNs
bXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFpbiBcZnMyNCBcYlxmMiBNZWRpY2FyZTogfXtccGxhaW4g
XGZzMjAgXGYxXGZzMjAgQnVzaCBoYXMgcHV0IGZvcndhcmQgXGxhbmdkdGhhdCB3b3VsZCBwbnZh
dGl6ZSBwYXJ0cyBvZiBNZWRpY2FyZSBieSB0dXJuaW5nIG92ZXIgc29tZX17XHBsYWluIFxmczQw
IFxmM1xmczQwICB9e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBpbXVvcnRhbnQgZnVuY3Rpb25zIHRv
IEhNT3MuXHBhcg0KfVxwYXJkIFxmczIwXHNsLTI0MlxzbG11bHQwXHR4MFx0eDE5OCANCntccGxh
aW4gXGZzMjAgXGYxXGZzMjAgXHBhcg0KfVxwYXJkIFxmczIwXGxpMTk4XHNsLTI0MlxzbG11bHQw
XHR4MFx0eDE5OCANCntccGxhaW4gXGZzMjQgXGJcZjIgQUlEUzogfXtccGxhaW4gXGZzMjAgXGYx
XGZzMjAgV2hpbGUgdGhlIEFJREMgZXBpZGVtaWMgY29udGludWVzIHRvIHJhZ2UsIEJ1c2ggaGFz
IG9mZmVyZWQgbm8gbmV3IGluaXRpYXRpdmVzIHRvIGZpZ2h0fXtccGxhaW4gXGZzMjAgXGJcZjFc
ZnMyMCAgfXtccGxhaW4gXGZzMjAgXGYxXGZzMjAgQUlFUyBhbmQgaGFzIGVmZmVjdGl2ZWx5IHNo
dXQgZG93biB0aGUgXHNvZnRsaW5lDQpaaXl0ZSBIb3ZzZSBPZmZpY2Ugb24gQUlFUy5ccGFyDQp9
XHBhcmQgXGZzMjBcc2wtMjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFpbiBcZnMyMCBcZjFc
ZnMyMCBccGFyDQp9XHBhcmQgXGZzMjBcbGkxOThcc2wtMjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0K
e1xwbGFpbiBcZnMyNCBcYlxmMiBBIFdvbWFue1xmNSBcYzJhZVhMgUmlnaHRQgVG8gQ2hvb3NlOiB9
e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBdXNoIGFwcG9pbnRlZCBBleHRyZW1lIGFudGktY2hvaWNl
IHBvbGl0aWNpYW5zIGFzIEF0dG9ybmV5XHBhcg0KfVxwYXJkIFxmczQwXGpxMTk4XHNsLTI0Mlxz
bG11bHQwXHR4MFx0eDE5OCANCntccGxhaW4gXGZzMjAgXGYxXGZzMjAgR2VuZXJhcCBhbmQgU2Vj
cmV0YXJ5IG9mIEhlYWx0aCBhbmQgSHVtYW4gU2VydmljZXMsIGFuZCBzYWlkIHRoYXQgaGUgd291
bGQgY29uc2lkZXIgaGF2aW5nIGhpcyB9e1xwbGFpbiBcZnM0MCBcYjFmM1xmczQwIFxwYXINCn1c
cGFyZCBcZnMyMFxsaTE5OFxzbC0yNDJcc2xtdWx0MFx0eDBcdGhnxOTggDQp7XHBsYWluIFxmczIw
IFxmMVxmczIwIEp1c3RpY2UgRGVwYXJ0bWVudCBwdXJzdWUgYSBsZWdhbCBjYW5lIHRvIG92ZXJ0
dXJuIH17XHBsYWluIFxmczIwIFxpXGYxXGZzMjAgUm9lIHYuIFdhZGUuXHBhcg0KfVxwYXJkIFxm
czIwIFxHNsLTI0MlxzbG11bHQwXHR4MFx0eDE5OCANCntccGxhaW4gXGljZFcZnMyMCBc
cGFyDQp9XHBhcmQgXGZzMjBcbGkxOThcc2wtMjQyXHNsbXVsdDBcdHgwXHR4MTk4IA0Ke1xwbGFp
biBcZnMyNCBcYlxmMiBDYW1wYWlnbiBGaW5hbmNlIFJlZm9ybTogfXtccGxhaW4gXGZzMjAgXGYx
XGZzMjAgQnVzaCBpcyBwcmVzc2luZyBDb25ncmVzcyB0byBkZWxheSBjb25zaWRlcmF0aW9uIG9m
IGNhbXBhaWduIGZpbmFuY2UgcmVmb3JtLCBhIGNvbnRpbnVhdGlvbiBvZiB0aGUgXHNvZnRsaW5l
DQpoaXMgc3Ryb25nIG9wcG9zaXRpb24gZHVyaW5nIHRoZSAyMDAwIGNhbXBhaWduLlxwYXINCn1c
cGFyZCBcZnMyMFxsaTAyNDJcc2x4dWwxMFx0eDBcaHgxOTggDQp7XHBsYWluIFxmczIwIFxmMVxm
czIwIFxwYXINCn1ccGFyZCBcZnMyMFxsaTIxMFxzbC0yODhcc2x4dWwxMFx0eDBcaHgyMDkgDQp7
XHBsYWluIFxmczI0IFxiXGYyIFNlcGFyYXRpb24gb2YgQ2h1cmNoIGFuZCBTdGF0ZTogfXtccGxh
aW4gXGZzMjIgXGYxXGZzMjIgQnVzaCBoYXMgYWN0ZWQgdG8gbWFrZSB9e1xwbGFpbiBcZnMxOCBc
ZjFcZnMxOCBpdCB9e1xwbGFpbiBcZnMyMCBcZjFcZnMyMCBlYXNpZXIgdG8gZnVubmVsIHRheCBk
b2xsYXJzIHRvXHBhcg0KfVxwYXJkIFxmczIwXGpxMTk4XHNsLTI0MlxzbG11bHQwXHR4MFx0eDE5
OCANCntccGxhaW4gXGZzMjAgXGYxXGZzMjAgcmVsaWdpb3VzIG9yZ2FuaXphdGlvbnMgYW5kIGZv
ciB0aG9zZSBncm91cHMgdG8gYWRtaW5pc3RlciBzb2NpYWwgc2VydmljZXMgZnVuZGVkIGJ5IHRo
ZSBmZWRlcmFsICBnb3Zlcm5tZW50LlxwYXINCn19
----------------------=_166959==_--

>From beniger@rcf.usc.edu Tue May 1 10:43:34 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id KAA02314 for <aapornet@listproc.usc.edu>; Tue, 1 May 2001 10:43:34 -
0700
(PDT)
Received: from almaak.usc.edu (beniger@almaak.usc.edu [128.125.253.167])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id KAA16554 for <aapornet@usc.edu>; Tue, 1 May 2001 10:43:35 -0700
(PDT)
Received: from localhost (beniger@localhost)
      by almaak.usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id KAA18261 for <aapornet@usc.edu>; Tue, 1 May 2001 10:43:34 -0700
(PDT)
Date: Tue, 1 May 2001 10:43:34 -0700 (PDT)
From: James Beniger <beniger@rcf.usc.edu>

          So the Committee of 100 is commissioning surveys--anyone
          know who's doing the work?
                                        -- Jim

        Copyright (C) 2001 -- South China Morning Post Publishers Ltd
----
http://china.scmp.com/cgi-bin/gx.cgi/AppLogic+FTContentServer?pagename=SCMP

  Tuesday, May 1, 2001

       SPY-PLANE ROW ENTANGLES TECH WORKERS

       MICHAEL CHUGANI in SEATTLE

 Rising political tension between China and the United States has taken a
heavy
emotional toll on thousands of mainland technology workers who helped shape
the new
economy in the US.

 Many who went to the US on special visas specifically to work in the
industry are
wondering if Silicon Valley's welcome mat will be pulled from under their
feet if
the spat worsens.

 Adding weight to their fears is a US survey which revealed growing
resentment
towards Chinese who have done well in the hi-tech industry.

 The survey showed 34 per cent of non-Asian Americans felt the Chinese
community had
too much influence in the US technology sector. The poll, conducted in
March,
was
commissioned by the Committee of 100 - a group formed by elite Chinese-
Americans.

 Few mainland technology workers were willing to talk about the dilemma of
worsening
Sino-US ties for fear it could affect their US jobs or their families in
China.

 Those who did talk expressed relief that there had been no backlash against
them

despite the spy plane stand-off and new friction over US arms sales to Taiwan.

 However, they said they were being emotionally drained by the growing animosity.

 Many are dealing with the situation by turning their backs on it. "A lot of people
are trying to ignore it, not think about it. It's a touchy issue," said Gao Hongye,
an engineer with Silicon Valley semiconductor firm KLA-Tencor.

 He went to the US as a student and now has the right to live and work in the
US. He
said most Chinese turned away from the issue because they felt they were powerless
to influence the outcome.

 Just as online chat rooms in China lit up with anti-US sentiment during the
spy-plane stand-off, there were heated debates about who was right or wrong among
mainland IT workers in the US.

 "Hi-tech people here from the mainland have a broader view. We can look at the
issue from all angles," said Carl Zou, a software developer with Microsoft who
entered the US on a hi-tech professional visa.

 That broader view has plunged many into a tug-of-war with their
 emotions - allegiance on the one hand to their homeland but also gratitude to the
country which gave them opportunity.

 Some recent callers to a Chinese-language radio talk show in Silicon Valley urged
their countrymen against being too harsh on the US.

 "You are here. You want your green card. So don't criticise," one caller said.

 Although Mr Zou confessed to being worried he could attract a hostile reaction, he
said his colleagues at Microsoft had not made him feel unwelcome. "Personally, I
don't think they care. They are able to separate political and work issues,"
he said.

 He also believes the cooling Sino-US relationship will not deter mainland
professionals from clamouring for well-paid Silicon Valley jobs.

 Cao Yanming, another software developer at Microsoft, who has just obtained his
green card, believed the continuing labour shortage meant US hi-tech companies would
remain dependent on China and India - the two countries which snap up the

bulk of
hi-tech visas.

 "As long as Americans are friendly to the Chinese hi-tech people, they will
continue to come," Mr Cao said.

 One worry is that a growing political spat could cause some US venture
capitalists
to spurn start-up ideas by aspiring entrepreneurs from China. But Richard
Xu,
who
heads a Seattle-based association of Chinese technologists, said that had
not
yet
happened.

 "So far I've not seen anything like that. Venture capitalists still treat
you as a
business contact even if you're Chinese. I'm happy about that," said Mr Xu
who runs
the Northwest Chinese High-tech Professionals Association.

 The association helps improve opportunities for Chinese on the West Coast
and build
stronger technology links between the US and China.

 He said the best way forward for mainland workers in the US was to look
long-term,
even though testier ties were taking an emotional toll on them.

 Taiwanese Denise Chen said even though the loss of a Chinese pilot had
upset
many
mainlanders they knew at the same time that their adopted country provided
them with
good job and business prospects.

 "Silicon Valley will always need skilled people from China. They may feel
emotional
about this issue but they know they can still earn good money and live a
comfortable
life in the States," said Ms Chen, an executive with Sina.com in Silicon
Valley.

http://china.scmp.com/cgi-bin/gx.cgi/AppLogic+FTContentServer?pagename=SCMP

       Copyright (C) 2001 -- South China Morning Post Publishers Ltd
----

****

0700
(PDT)
Received: from as_server.artsci.com ([209.218.147.47])
        by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
        id KAA27143 for <aapornet@usc.edu>; Tue, 1 May 2001 10:56:20 -0700
(PDT)
Received: by AS_SERVER with Internet Mail Service (5.5.2650.21)
        id <KB9R26XL>; Tue, 1 May 2001 13:45:05 -0400
Message-ID: <91E2D5E92CF5D311A81900A0248FC2F316D05B@AS_SERVER>
From: Leo Simonetta <simonetta@artsci.com>
To: "'aapornet@usc.edu'" <aapornet@usc.edu>
Subject: RE: Spy-Plane Row Entangles Tech Workers, Prompts Survey
Date: Tue, 1 May 2001 13:45:04 -0400
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2650.21)
Content-Type: text/plain;
        charset="iso-8859-1"

It looks to me as if this is the classic example of a reporter taking the
results of
a survey/poll and using it as a hook.

The survey was done before the spy plane was shot down.

For a better report (though with a bad websurvey) see
http://www.sfgate.com/cgi-bin/article.cgi?file=/c/a/2001/04/27/MN199998.DTL

I do love this "As a result of the standoff over the release of the crew of
the U.S.
plane, which made an emergency landing in China, talk-show hosts began
calling
for
internment of Chinese Americans and for boycotts of Chinese restaurants."

--
Leo G. Simonetta
Art & Science Group, LLC
simonetta@artsci.com

>From wkay@mail.nih.gov Tue May 1 11:10:27 2001
Received: from usc.edu (usc.edu [128.125.253.136])
        by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
        id LAA08155 for <aapornet@listproc.usc.edu>; Tue, 1 May 2001 11:10:27 -
0700
(PDT)
Received: from ims2.hub.nih.gov (ims2.hub.nih.gov [128.231.90.112])
        by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
        id LAA09746 for <aapornet@usc.edu>; Tue, 1 May 2001 11:10:27 -0700
(PDT)
Received: by ims2.hub.nih.gov with Internet Mail Service (5.5.2653.19)
        id <JLFKKPF0>; Tue, 1 May 2001 14:08:36 -0400
Message-ID: <D3B5A98CD201B445ACB41149384BACD2EEEFC8@nihexchange5.nih.gov>
From: "Kay, Ward (NIAAA)" <wkay@mail.nih.gov>
To: "'aapornet@usc.edu'" <aapornet@usc.edu>
Subject: RE: Spy-Plane Row Entangles Tech Workers, Prompts Survey
Date: Tue, 1 May 2001 14:08:36 -0400
MIME-Version: 1.0

X-Mailer: Internet Mail Service (5.5.2653.19)
Content-Type: text/plain

And the answer to Jim's question is in the article: Yankelovich Partners

> -----Original Message-----
> From: Leo Simonetta [SMTP:simonetta@artsci.com]
> Sent: Tuesday, May 01, 2001 1:45 PM
> To: 'aapornet@usc.edu'
> Subject: RE: Spy-Plane Row Entangles Tech Workers, Prompts Survey
>
> It looks to me as if this is the classic example of a reporter taking
> the results of a survey/poll and using it as a hook.
>
> The survey was done before the spy plane was shot down.
>
> For a better report (though with a bad websurvey) see
> http://www.sfgate.com/cgi-bin/article.cgi?file=/c/a/2001/04/27/MN199998.DT
> L
>
> I do love this "As a result of the standoff over the release of the
> crew of the U.S. plane, which made an emergency landing in China,
> talk-show hosts began calling for internment of Chinese Americans and
> for boycotts of Chinese restaurants."
>
> --
> Leo G. Simonetta
> Art & Science Group, LLC
> simonetta@artsci.com
>From S.DIENSTFREY@srbi.com Tue May 1 12:45:36 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id MAA19509 for <aapornet@listproc.usc.edu>; Tue, 1 May 2001 12:45:36 -
0700
(PDT)
Received: from srbi.com (srbi.com [12.14.34.4])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP
      id MAA28934 for <aapornet@usc.edu>; Tue, 1 May 2001 12:45:36 -0700
(PDT)
Received: from SRBI_NEW_YORK-Message_Server by srbi.com
      with Novell_GroupWise; Tue, 01 May 2001 15:50:06 -0400
Message-Id: <saeedb2e.075@srbi.com>
X-Mailer: Novell GroupWise 5.2
Date: Tue, 01 May 2001 15:49:43 -0400
From: "Stephen Dienstfrey" <S.DIENSTFREY@srbi.com>
To: aapornet@usc.edu
Subject: Position Announcement - Silver Spring, MD.
Mime-Version: 1.0
Content-Type: text/plain; charset=US-ASCII
Content-Disposition: inline
Content-Transfer-Encoding: 8bit
X-MIME-Autoconverted: from quoted-printable to 8bit by listproc.usc.edu id
MAA19510

Project Director/Senior Analyst

International survey research organization seeks project directors to design, manage,
analyze and report surveys. The positions are in SRBI's Washington office, which is
located adjacent to the Silver Spring metro station.   One position will focus
primarily on health surveys, which we conduct for government, universities,
pharmaceutical companies and other healthcare clients. The other position will focus
on other areas of survey research, including transportation, taxpayer research,
customer satisfaction, and program evaluation. Advanced degrees in social science,
public health, or statistics are required. Preference will be given to candidates
who combine experience in the management of surveys (i.e., project director) with
analysis and reporting of surveys (i.e,. analysts). SPSS or SAS required.

Send resumes to:
    Schulman, Ronca and Bucuvalas, Inc.,
    8403 Colesville Road, Suite 820,
    Silver Spring, MD 20910

or to s.dienstfrey@srbi.com

>From ckkenned@umich.edu Tue May 1 19:53:48 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id TAA24362 for <aapornet@listproc.usc.edu>; Tue, 1 May 2001 19:53:47 -
0700
(PDT)
Received: from donkeykong.gpcc.itd.umich.edu
(smtp@donkeykong.gpcc.itd.umich.edu
[141.211.2.163])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id TAA04137 for <aapornet@usc.edu>; Tue, 1 May 2001 19:53:49 -0700
(PDT)
Received: from centipede.gpcc.itd.umich.edu
(smtp@centipede.gpcc.itd.umich.edu
[141.211.2.142])
        by donkeykong.gpcc.itd.umich.edu (8.8.8/4.3-mailhub) with ESMTP id
WAA29871
        for <aapornet@usc.edu>; Tue, 1 May 2001 22:53:47 -0400 (EDT)
Received: from localhost (ckkenned@localhost)
      by centipede.gpcc.itd.umich.edu (8.8.8/5.1-client) with ESMTP id
WAA08408
      for <aapornet@usc.edu>; Tue, 1 May 2001 22:53:47 -0400 (EDT)
Precedence: first-class
Date: Tue, 1 May 2001 22:53:47 -0400 (EDT)
From: Courtney Kathryn Kennedy <ckkenned@umich.edu>
X-Sender: ckkenned@centipede.gpcc.itd.umich.edu
To: AAPORNET <aapornet@usc.edu>
Subject: Montreal roommate
In-Reply-To: <Pine.GSO.4.21.0105011038310.8240-100000@almaak.usc.edu>
Message-ID: <Pine.SOL.4.10.10105012158380.27195-
100000@centipede.gpcc.itd.umich.edu>

MIME-Version: 1.0
Content-Type: TEXT/PLAIN; charset=US-ASCII

I have a room reserved for the Montreal Conference at the main hotel (Hilton
Bonaventure) and am looking for a roommate. It's reserved from
the 16th through the 19th. Fair warning: I am an undergraduate who thus far
cannot
speak intelligently about polling for more than ten minutes. If you or anyone
you
know may be interested, please contact me. Thank
you.

Courtney Kennedy
ckkenned@umich.edu
(810) 227-3639

>From jballou@rci.rutgers.edu Wed May 2 05:22:35 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id FAA06320 for <aapornet@listproc.usc.edu>; Wed, 2 May 2001 05:22:35 -
0700
(PDT)
Received: from gehenna0.rutgers.edu (gehenna0.Rutgers.EDU [165.230.116.155])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP
      id FAA05245 for <aapornet@usc.edu>; Wed, 2 May 2001 05:22:35 -0700
(PDT)
Received: (qmail 23668 invoked by alias); 2 May 2001 12:22:35 -0000
Received: (qmail 23662 invoked from network); 2 May 2001 12:22:34 -0000
Received: from fzappa.rutgers.edu (HELO rci.rutgers.edu) (165.230.123.136)
  by gehenna0.rutgers.edu with SMTP; 2 May 2001 12:22:34 -0000
Message-ID: <3AEFF9C5.2C088774@rci.rutgers.edu>
Date: Wed, 02 May 2001 08:12:53 -0400
From: Janice Ballou <jballou@rci.rutgers.edu>
Reply-To: jballou@rci.rutgers.edu
X-Mailer: Mozilla 4.7 [en] (Win95; U)
X-Accept-Language: en
MIME-Version: 1.0
To: "aapornet@usc.edu" <aapornet@usc.edu>
Subject: Standard Definitions
Content-Type: text/plain; charset=us-ascii
Content-Transfer-Encoding: 7bit

For those of you who have been following the very interesting discussion on
Wincati
and AAPOR Standard Definitions--a reminder that there will be additional
discussion
at the AAPOR conference at the Saturday afternoon Roundtable from 2:00-3:30.
PLEASE
FORWARD ANY STANDARD DEFINITION TOPICS YOU WOULD LIKE TO HAVE DISCUSSED to me
at
jballou@rci.rutgers.edu to add to the agenda that is being developed for the
Roundtable. Many thanks to Paul Lavrakas and Rob Daves for guiding the
aapornet
discussion on Wincati and Standard Definitions and for Terrie and Carolyn's
contribution to the discussion. More to come at the conference in a few
weeks!!
Janice Ballou

```
>From edithl@xs4all.nl Wed May  2 07:32:31 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id HAA14239 for <aapornet@listproc.usc.edu>; Wed, 2 May 2001 07:32:30 -
0700
(PDT)
Received: from smtp9.xs4all.nl (smtp9.xs4all.nl [194.109.127.135])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id HAA19557 for <aapornet@usc.edu>; Wed, 2 May 2001 07:32:30 -0700
(PDT)
Received: from hera.xs4all.nl (s340-isdn197.dial.xs4all.nl [194.109.180.197])
      by smtp9.xs4all.nl (8.9.3/8.9.3) with ESMTP id QAA13982
      for <aapornet@usc.edu>; Wed, 2 May 2001 16:32:29 +0200 (CEST)
Message-Id: <5.0.2.1.2.20010502114309.01b418b0@pop.xs4all.nl>
X-Sender: edithl@pop.xs4all.nl
X-Mailer: QUALCOMM Windows Eudora Version 5.0.2
Date: Wed, 02 May 2001 11:43:19 +0200
To: aapornet@usc.edu
From: Edith de Leeuw <edithl@xs4all.nl>
Subject: Re: Wincati/appor disposition codes
In-Reply-To: <sae93bfd.081@mail.startribune.com>
Mime-Version: 1.0
Content-Type: text/plain; charset="us-ascii"; format=flowed

Received your proposal in good order.

Will come back to you after the meeting of the conference committee. (May 20)
Edith
de Leeuw At 09:29 AM 4/27/01 -0600, you wrote:
>Teresa,
>
>Rob Daves here.  I worked with Paul and Tom on Standard Definitions.
>
>Paul and Caroline make good points, and to underscore what they said,
>it's
>key to remember that AAPOR's Standard Definition codes are the "final"
>call outcomes.  Keep in mind that many of the codes will be "temporary" in
>the heat of battle during the fieldwork period. For example, let's say
>your interviewing protocol specifies five calling attempts before a number
>is replaced, and they happen like this:
>
>1. No answer
>2. Busy
>3. Call back (respondent selected, screened and identified, but made  a
>callback appointment because the interview attempt was during dinner)
>4.  No answer
>5.  Busy
>
>All of those during the survey period would be temporary
>classifications
>that your CATI software should be programmed to continue to attempt
>calls.  After the fieldwork is done, and those five calls become the only
>history for that telephone number, then the final call outcome code would
>be 2.21, respondent never available.  We know that it's a working number
>because of the contact with the household.
>
>CATI programs handle this in different ways.  For example, one vendor I
```

```
>use had to do some extensive reprogramming of their CfMC software to make
>it conform to AAPOR Standard Definitions.  Another vendor I use who has a
>Wincati system explains it this way:
>
>Use the "parameters" and "priorities" settings to program how your
>system
>offers numbers to interviewers to be called.  You can use the "parameters"
>setting to tell the system how many times a live phone number will be
>attempted, and the frequency of those attempts.  You can use the
>"priorities" setting to put a high priority on live numbers with temporary
>dispositions, such as call backs, and the lowest priority on dead numbers,
>such as those found to be non-working.  Again, the key is to remember that
>call attempt outcome codes can be used as a guide for calling during the
>study, but each number's "history" of temporary codes should be used to
>determine the final outcome.  Some of that history is simple:  A single
>attempt at a number that turns out to be disconnected is clearly excluded
>from response rate calculations as a non-working number.  Other numbers'
>histories, such as the one above, take a bit more noodling (either
>electronically via some programming or hands-on vis!
>!
>ual inspection) to determine the final call outcome.
>
>This doesn't directly get at you Wincati problem, but perhaps some
>researchers who use that software (I don't) could weigh in with more
>detailed suggestions.
>
>Finally, remember that we're scheduled to have a roundtable on Standard
>Definitions at the conference in Montreal to discuss issues and
>experiences.  This would be a great topic to review.
>
>Best wishes,
>
>Rob Daves
>
>
> >>> Teresa Hottle <teresa.hottle@wright.edu> 04/27 7:33 AM >>>
>Paul,
>Now that I have a better understanding of the definitions, I still need
>some help in understanding the corresponding WinCati codes. If this
>happens the first time (the selected respondent was not available) what
>would the interviewers code it as? I understand it being the final
>disposition where the respondent was NEVER available but how is this
>used by the interviewers. It seems that this particular code
>would only be used on the maximum attemot. My other
>questions is if I change the display type and property types
>in Wincati, does Wincati still calculate the response rate?
>
>Thanks,
>Terrie
>
>"Lavrakas, Paul" wrote:
> >
> > Terrie,
> >
> > I worked with Rob Daves and Tom Smith on the latest version of the
> > Standard Definitions booklet.
> >
```

> > 1. The "Respondent Never Available" (2.21) is a final disposition
> > for the RDD situation in which (1) an interviewer has made household
> > contact at least once, (2) the eligible respondent has been
> > selected, and yet (3) the respondent was never available to be
> > interviewed at the time(s) the household was contacted. That is,
> > this a form of noncontact-nonresponse rather than a
> > refusal-nonresponse.
> >
> > 2. The "Unknown Eligibility: No Screener Completed" (3.21) is a
> > final disposition for the RDD situation in which (1) a survey uses
> > some type of screening criteria (e.g., an adult with at least a
> > BA/BS degree) to select an qualified/eligible respondent in the
> > household, (2) in the particular household the screener was never
> > completed, (3) regardless of whether the household refused to go
> > through the screener. Thus, this is another
> form of
> > nonresponse due to noncontact.
> >
> > PJL
> >
> > -----Original Message-----
> > From: Teresa Hottle [mailto:teresa.hottle@wright.edu]
> > Sent: Thursday, April 26, 2001 4:25 PM
> > To: aapornet@usc.edu
> > Subject: Wincati/appor disposition codes
> >
> > I am trying to convert our old disposition codes to AAPOR codes so
> > that Wincati can calculate a correct response rate. As it is now,
> > calculating a response rate using Wincati without AAPOR codes is
> > extremely time consuming. The dilemma is that I am not that familiar
> > with AAPOR codes and their definitions, especially trying to convert
> > ours into theirs. For example. APPOR's disposition "Eligible:
> > Respondent Never Available" I am assuming means that if you are
> > randomizing within the household (which we do) and the respondent is
> > not available you would use this disposition. However, the word
> > "never" throws me off a bit (because you would still want to
> > call them back) but even more concerning is Wincati tells
> > you to use a display type of "pre-Screener" and a property
> > of "final". If I did this, this phone number would not be
> > called back and why wouldn't you call this number back? I
> > also don't understand the code of "Unknown Eligible: No
> > Screener".
> >
> > Can someone direct me to a more in depth explanation (other than the
> > AAPOR best practices/standard definitions manual) that incorporates
> > wincati as well.
> >
> > Thanks,
> > Terrie

>From the Leon and Sylvia Panetta Institute for Public Policy:
http://www.panettainstitute.org/news5.html
            Though Few Students Vote, Poll Shows Them Still Interested
in Issues and Upbeat About the Country
            4/25/00
            A new nationwide survey of college students conducted for
the Panetta Institute reveals that although student voter turnout has been
low
in the
presidential primaries (only 17 percent of those eligible), these young
people
remain
interested in the national policy debate and hold a far more optimistic view
of the
country's direction than do other adults.
            The poll also shows no dampening of interest in the presidential
election
among students due to the failure of the campaigns of Senators Bill Bradley
and John
McCain, who directed much of their appeal to college campuses. In fact,
McCain
is
less popular among students than among the population overall.
            Conducted by the Mellman Group, the survey of 800 college
students
finds
66 percent agreeing that America is "moving in the right direction," compared
with

only 49 percent of all adults who say this. The students' top three issue
concerns
are "making college education more affordable" (33 percent), "improving
public
schools" (28 percent), and "controlling gun violence" (24 percent).
            The presidential contest, meanwhile, is now a dead heat
among students, with Vice President Al Gore at 43 percent and Texas governor
George
W. Bush at 42, with only 15 percent undecided. The "generic congressional
vote" is
also close but to a lesser extent, with 37 percent favoring the Democratic
candidate
and 31 percent favoring the Republican.
            "What we find here tends to reinforce the results of our survey
last
November," said Institute director Leon Panetta, "which showed that students
have
little interest in voting or in careers in politics or government, yet tend
to
be
interested in the issues and to volunteer at a very high rate for community
service.
They're turned off by politics, but turned on by issues and by service to
others."
            Panetta continued, "There's clearly a disconnect between
students'
low
rate of voter participation and their concern for the future of the nation
and
their
fellow citizens. Whether that disconnect is broken in the presidential
election will
be an important test of our democracy."

Summary of poll results: http://www.panettainstitute.org/poll-memo2.html
<http://www.panettainstitute.org/poll-memo2.html>
The following summary is based on a national survey of 800 college students
under 31
years old conducted by The Mellman Group. The survey was conducted in March
30-April
4, 2000. The margin of error for the total sample is +/- 3.5%, while the
margin of
error for subgroups is larger. When our results among students are compared
to
"adults overall," we refer to a recent survey conducted by The Mellman Group
for
Public Campaign in March 2000.

Our recently completed survey of college students, conducted soon after the
major
party Presidential nominees became certain, reveals students to be very
positive
about the country, but mostly disengaged from the primary process. Few
students voted
in their state's Presidential primary or caucus. However, this is not to
suggest that
students are disengaged from the current policy debate. Indeed, students have

a
distinct set of issue priorities that they claim drive their Presidential
vote.
Education, and gun control top this student agenda, but issues like poverty
and the
environment also play prominent roles for students.
Perhaps most surprisingly, however, our results show that students are not
moved by
the whims of political celebrity. Despite the enthusiasm that John McCain and
(to a
lesser extent) Bill Bradley appeared to generate on college campuses, the
absence of
these candidates does little to dampen interest in the election among
students.
Indeed, John McCain is less popular among students than among the population
at
large. Finally, it appears that the general election for both President and
Congress
are quite close among students, and that they display some of the same
demographic
voting patterns as the general population.

Students Are Generally More Optimistic Than Adults Overall
Students are much more optimistic about the direction of the country than are
adults.
Two-thirds (66%) say the country is "moving in the right direction" with only
a fifth
(21%) saying the country is "off on the wrong track." A national poll of
likely
voters of all ages, conducted just a week before the student survey, shows
adults
overall to be much more evenly divided (49% right direction, 38% wrong track)
than
are students. Even college educated adults are substantially less optimistic
(51%
right direction, 38% wrong track). In fact, the level of positive feeling
among
students is higher than it has been nationally at any point in recent years.

Students Have A Clear Issue Agenda
Students' political priorities, not surprisingly, center to some extent on
their
personal experiences. When asked to rate a series of issues on their
importance when
deciding for whom to vote for President, students put "making college
education more
affordable" (33% one of the most important issues), "improving public
schools"
(28%),
and "controlling gun violence"
(24%) at the top of their list. Issues that dominate the national debate, but
are
perhaps less relevant to college students, are further down the list
(requiring
doctors to make medical decisions instead of HMO bureaucrats: 18%; giving
Americans a
tax cut: 13%).

While students are more liberal than the population overall (students: 41% liberal,
30% conservative; adults overall: 28% liberal, 41% conservative), this does not fully
explain their issue agenda. Across partisan and ideological groupings, education and
gun violence are consistently top issues when deciding for whom to vote. Only among
conservative Republican students is "improving family values" at the top of the list
(29% "one of the most important"), although making college affordable (26%) and
"improving public schools" (24%) are not far behind. The importance of family values
to conservative Republicans explains the issue's placement near the top of the
list.
While a fifth (21%) of students overall say the issue is one of the most important,
more students say the issue is "not too important" (11%) or not at all important (5%)
than other seemingly top-tier issues. This is reflected in the issue's mean
importance (3.59 on a 5-point scale, where 5 means "one of the most important"),
which is well below that of other issues.
Poverty and homelessness, along with the environment, are also salient issues among
students. While precisely comparable data are not available, it is likely that
these
issues are much more salient among students than among the population as a whole.
These commitments are consistent with students' volunteer activities. In our previous
survey, 33%, a plurality of students, reported that they had engaged in volunteer
work on hunger and homelessness, while 16% said they had volunteered on environmental
issues. While it is difficult to assess cause and effect here, it is likely that
students' issue priorities and volunteer work in these arenas are mutually
reinforcing. Students may well carry these commitments into the mainstream of
political debate as they age.

Students Are Not Particularly Engaged In The Presidential Race Few students (17%)
report having voted in their state's Presidential primary or caucus. Of course
self-reporting of socially desirable behaviors such as voting is often exaggerated.
Engagement can also be measured by the degree to which they follow politics. About as
many students say they follow government and public affairs "most of the time"
(27%)
as say they follow it either "only now and then" or "not at all" (25%, 4%
respectively, 29% total). A recent asking of this question to adults overall

revealed
that 41% of those with a college education followed public affairs "most of the
time." Thus students are 14 points less likely to be following politics than are
adults with similar levels of educational attainment. Students do find other things
to engage their attention. By a 53% to 38% margin, they would rather read an article
about their favorite recording artist than about the candidates for President.
This
holds true across most demographic groupings, although a majority of conservative
Republicans would prefer to read about the Presidential candidates (44% recording
artist; 50% candidates).

 The Presidential Race Is Close, And, To A Lesser Extent, So Is The Generic
Congressional Vote Despite their lesser engagement in the Presidential race, most
students have already made up their mind. Gore and Bush are evenly matched among
students, with relatively few undecided (43% Gore, 42% Bush, 15% undecided).
The two
candidates also have roughly equal numbers of "strong" supporters (31% Gore, 30%
Bush). Gore garners majority support among those who voted in their state's primary
or caucus (52% Gore, 36% Bush), while those who did not vote in the primary are more
evenly divided (41% Gore, 43% Bush). While primary voters give Gore a lead, those who
say they are "almost certain" to vote in the November general election split evenly
(44% Gore, 43% Bush). While the two are equally matched overall, there are some clear
regional and gender patterns to the candidates' support. Gore leads in the Northeast
(48% Gore, 35% Bush) and the West (48% Gore, 31% Bush), while Bush leads in the
Midwest (36% Gore, 52% Bush) and in the South (41% Gore, 46% Bush). There is also a
gender gap, with women giving Gore a 7-point margin (47% Gore, 40% Bush), and men
giving Bush the same advantage (38% Gore, 45% Bush). Younger college students (those
under 21 years old) are more supportive of Bush (40% Gore, 45% Bush), while older
college students favor Gore (46% Gore, 39% Bush).
The generic Congressional vote is less evenly divided, with a plurality
(37%) voting for the Democratic candidate, and less than a third (31%) supporting the
Republican. The gender gap is even larger in the Congressional vote, with women more
inclined to support the Democratic candidate (43% Democrat, 26% Republican), and men

supporting the Republican (31% Democrat, 37% Republican).

These Students Are Not Susceptible To The Whims Of Political Celebrity
Participation in the Presidential primary, and professed likelihood of voting in the
general election, are not dependent on who the candidates are. Only 11% say they turn
out because they are "excited by a particular candidate." About three-fourths (74%)
of students say they turn out for elections because they feel it is their
"responsibility as a citizen to vote." Those who actually report voting in the
Presidential primary are even less likely to cite excitement over a particular
candidate as the reason they vote (among primary voters: 5% excited by candidate, 83%
responsibility as a citizen).
Further, students report that their participation in either the primary or the
general depends little on the specific candidates. Over two-thirds (69%) of those who
voted in the primary say they would have turned out for the primary even if their
candidate had not been running. Only a fifth of primary voters (20%) say they turned
out mainly because of their candidate.
The absence of John McCain and Bill Bradley from the general election will likely do
little to hold down turnout among students. Overwhelming majorities of students say
that the absence of these candidates will make no difference as to whether or not
they turn out in November (McCain: 70% no difference; Bradley: 75% no difference).

Indeed, John McCain Is Less Popular With These Students Than With Adults Overall
Despite his frequent campaign stops on college campuses, and his goal of bringing a
new generation of younger voters to politics, McCain fares worse among college
students than among adults overall. McCain's favorables are 12 points lower among
students than among voters nationally, while the Senator's unfavorable ratings
are
nearly identical (students: 46% favorable, 28% unfavorable; adults overall: 58%
favorable, 29% unfavorable).

Mark David RICHARDS, Ph.D., Sociologist

Senior Associate, Bisconti Research, Inc.
2610 Woodley Place NW
Washington, District of Columbia 20008
202/ 347-8822
202/ 347-8825 FAX
mark@bisconti.com

------=_NextPart_000_0000_01C0D2F5.B46FCC20
Content-Type: application/ms-tnef;
     name="winmail.dat"
Content-Transfer-Encoding: base64
Content-Disposition: attachment;
     filename="winmail.dat"

eJ8+Ih4OAQaQCAAEAAAAAABAAEAAQeQBgAIAAAA5AQAAAAAAADoAAEIgAcAGAAAAElQTS5N
eJ8+aWNy
b3NvZnQgTWFpbC5Ob3RlADEAQ2ABAACAAAAgACAAEGgAMADgAAANEHBQACAAoAMgAAAMAHgEB
A5AGAEAqAAAlAAAACwACAAEAAAALACMAAAAAAMAAAAAAAMAJgAAAAACwApAAAAAAADADYAAAAAB4AcAAB
AAAAJgAAAE5hdGlvbmRpZGUgc3VydmV5IG9mIGNvbGxlZ2Ugc3R1ZGVudHMAAAACAXEAAQAAABYA
AAABwNMXOZJfyIKVVYutJ2KS7UUuRyQkiAAACAR0MAQAAABcAAABTTVRQOk1BUktAQklTQ09OVEku
Q09NAAALAAEOAAAAAEAABg4A3HopF9PAAQIBCg4BAAAAGAAAAAAAAAUMmGg93iQT53R93a6En/5
woAAAAsAHw4BAAAAAgEJEAEAAADMJQAAyCUAAABeAABMWkZ1UpQPLwMACgByY3BnMTI1cjIMYGMx
AzABBwtgpEOEDAzMw8WZmUPkk8B9wKkA2MCAGNoCsBzhGV0AtFwcnEyAACSKgqhbm8SUCAwAdCF
AdA2D6AwNTA0FCHzAdUEDR9B20CgwBQA9T7Ef8TC2IT4RRQE7IY9BTQswcTAoMyORZODiA4F1/z
GG8ZdyBVAwAFoEAEBdHNGgQxFj8bdyBAHg8fFDMOUBGdMjMgpgdtIEN+RR8FD8AizhRAI+8k
GG8ZdyBVAwAFoEAEBdHNGgQxFj8bdyBAHg8fFDMOUBGdMjMgpgdtIEN+RR8FD8AizhRAI+9XnK
ch8FNRGOMTYfcSdPVQOCRwnRax8FNilPNrcioSqfA4JUCHAfBTcsvw43L/EuDwOCKEhlYvkJcHcp
HwUbkTAuI98yNr8HEAGgDeAzFhphKW04LKHrNP8DgkIHQHQN4BoEDAH/Fl0juCE0JVYfUDrPJwc8
Zb8opiOwH48qVyE0K+kyJxH/QD4t1iE0L1cOMELvMRchNL0yrDIsoUW+O+w2TDIv8c8frThX
Zb8opiOwH48qVyE0K+ITQ5
6TQ0SI8XRdM8VSGYIFcHkHQEkU31/0LfO85QWSVVTkBFjz5uU/r/KKVOQEuPQR5QWSvoTkAbkf9D
D1nfUJUvVk5AGm9GnlBZ/zKrVSA6v0meYYo2WlUgPV//TJ5QWTnpNyAToE5/IL9Qj/9qFGMvI7hs
DyVGakFm3yb4/2/PKIdqQUAPKkhzPyvZakH/Ue8tuHa/L0dqQVU/MQh6X/8ynGpBTm80qH3fNjxq
QVifXzhIga851wKRCOY7CW8w9YfPZQ4wNYj6ihGJz4rZ/4jkiwKJb40/jP2Mf4qviP//EGAbgJLK
G3KTr5S4iOQbcr+TP5cPls2WT5R/mEQ5DlA/m5Sc8ZUTnPACglEgeWxVB5BoCeB0AABxAyFs
G3KTr5S4iOQbcr+HmkB
QAUQAUAD8GRjdPZsCrEAYHMKsKAwFuCgcghudW0CAGFhdXRibwBgZGp1USAFEGe8aHSfkQoBn2AK
AWkBkPxwMAMxcYIMAQ9XEBgI0OcJwJ/wpDNucKSJpiQDMPBzbmV4FzAHsAWwAMBzAnMTEGNzD5AD
MKHwZOmjUGl2E4BEARChoDoANCBQCsBhCcCjcGggHkYCIZ4jKSGfImZpLT0PkDii4qvjn6wy0GRy
7wlQrYJq4K2Cd1UhMtCgkP8B0KjhoJ+hr6K2q+OjX6Rv+6V/po5ir0AJgAIgsoGnc2cpIKoA
7wlQrYJq4K2Cd1UhMtCgkP8B0KjhoJ+hr6K2q+OjX6Rv+orF0
LaqgA2E6hTjQb7hAU3ViagWQ0nS4QERhUTA6qvQsoP+rf6yPrZ+ur6+/sM+x3J6w/79AC4AO
LaqgA2E6hTjQb7hAU3ViagWQ0nS4QERhUTA6qvQsoP+rf6yPrZ+ur6+ErKB
DDCytA5Qsz/PtE+1X7Zvt3dSZalgFwH+IDKwv0AEkKr0L/C6D7sfv7wvvT++TghgoCALgGWekP2p
YGwBQL9PwF/BZG4AAUDkY2IKsHQ4wfizFklBLBHxAWQsHD9BNQG8Bvb2Y/xE/FX8Zn0hDHgAtQeS/v
qrDL4AsRx/VzqvQbkMjv/8n/yw/MH75Pzx+x37Lvw3//1T/WT9f2GK4YrgEuTlfcL+fL6A/3i+i
X+B00cM54L8f4c/i3+Pvxljs8ERvY/fqMAnwBUBN4ICoRt0jqRb97RdjAEDwuKjC6XDHsQIg
X+pyFh
nlAFoG1wE2JFAMD9AxBTnnIB0J4jPUHoD+kf/+ov6z/gf+3f7u/v/8YbH1C99uAt9wIGAPtw
nlAFoG1wE2JFAMD9AxBTnnIB0J4jPUHoD+9hB0
CHD+ZfLHhVDzeanQ9JEDQfT5/Eh59cH8ESwjC/APwPg69/DQ0XGrIGEHM8Xw+sF2MP8HcAf0
CHD++P/6
D/sf/Cr0YNNUb/2eh2AW0BozaIMQDnBh+RpCZGIO9v6f/68AvKdAt6fkgrBRAGIzE/MDNPNq/mL0
2/dAKWANIIbzHCCH4FJ2h5EgeyGQa9SAdz1RYX0IwhfACQDb0WZ0fm64wAlgiGCpEPIQ1HF4VdLg
dAqweYhgXKeQcP+esIeAKaDUgKnR29AJgBmQ9mTyYIigbvDQD3DUcQmBXmOpoKfwBBEc0W3B
dAqweYhgXKeQcP+QmVL

DsCn8HoZcmRn9wBy9mfr8B5BaByDM4BrgB5Q/nYfGR3RC1Df8dogH4Mglf9RwCBDnrAXwHYwH6Ii
Y7jQfxqAKZAQUBlx91D1wGpwduppf0Br6/BkJxAkUvZg5QmgZdohcGfbop7AqQC7JaUc0G8LgAmA
1/B0F9D/zmEYwic3C3D3AAqgCYDUcf8b8AtwCuGHkQQA9sA6AMXw/xvwCWAb8IeRJKH4YCdAJUH7
CQCIoHcrA4eRh4CY0Phg+Rjwcmsc8fPyT1EWwrlQh/aQGeGpcEM6XFy3kHpvqlFtqqD3IJ6g
CQCIoHcrA4eRh4CY0Phg+LoBN
j4MQM8D18BjQIE9m2dC/HLAugDA2/ZMaYPcCLsYw/nQYEPbACQDYgPwCp5BrgH8ZQSlAbWAdsDJC
zlIQIjPuNgbxMlKppGMXURbRCiDxMkFsdmx2MAohL7AKUL810exAh4A2UiSh8lE39HFfCiB1sA0g
qxAKIHSnoGH8IC4WpDXWanA2chsxNt/7N+84/2x1AAogyDAZkDq//zvPPN94oAogK3A6fz8/QER+
KTk8fCA+D0LvQCQVUCj/baFEDzYDf/BBv0Z/R49In//82MIPASeI2v0tPTF85PFwQ/0nvT29Q
KTk8fCA+f1GP
NjBfcE5vU///VQ9WFCWg2GEloNLg6/CnUf8GK1jSBx8ILwk/Ck8LVljS/wv/DQ8OFg8jDt8P7xD+
hyH/YqLSRoPA9KNkxSKRZXcORBP0wLgCIHSewCBMZf2qwCAjgQIQnoAkUECAqhB/p4AaAECAhxJo
H2kvajpJ/1fR7DBgYKlwHNGqALiw+HBuY6oAh1CDEHlub2pJOnwNClribPLZ0M6AZkBm93RwqSCH
gHkWwnSh6/BX4N9n2W3hbldlOw5GIHa/d8wASFlQRVJMSU72S3ivd8wibQ9uH2n+C3BAdHA6Ly93
gLAuLyNxbLJ1knBjLqfwZy/Tp4AlIDUuKIFsfSl2j318DyKD33fcdBGDZRbCZH+5QGUQdFLB8evw
woD0wAAA0Mnqefm6zhEAjIIAAqgBLqQtUAgCK0BeK0SuK0WgEAHSLkXAAOgAvFYwRd4xTLovRYQBu
rABli5ONAGmNEXOLkTuNwIugdYuRjUCMwG8AeHIAZ4wRjSKMYI4ANaOMsYuCbQBsitHgid3+Votf
jG+Nf46Pj5+Qohag/3QSdHD14KnhfTOdAH3zBBb/hd936oBPgV+CZxaifV/0wP9zplrjW5pY
jG+Nf46Pj5+0lx/
XY9en1+vf2C//AJY0uw0nj9+T2oNVL0d0HULYGrgJHAWIXVYkshzIFYm4GUscWICAf8iYauw
XY9en1+qpAt
4BYh9yD4QHAgL7lQFwB1sMYgIFtxSXOMc3UvUGvDVXBiyBDZ8nBBYs4hazNDziDyYHxyeXQS9DCf
Sajfakk0ei/BwC+h4LFPsl+vgCD3gkG2ILlAacZAo3H20K6Q0nIVEHkg1NAg9nCsUP80ILcBq1b2
cBlQNpCuAnDC/2tCbIZwKBcByBAbYGsxr2HvpEBrQKqzuEUgIWCtsWswfwKAGwHycKRwq7CvQBpA
IP8OQKsgW3FrQtSgL1BmMbRv32pY8lFsUPhA1KBpHnEkYO2rsCjGQNfwIMiwvwDY4P8csPJht5G8
AfbBzsAgsSugXGUprBBrQfbBebBBZ//CwdSQLREXAPcBW4Dr8K2672tCCtnTBcnGDINjQ5JAuMb9r
0h3QiQFAgKUQcOBtHUDn9tDUkHBQbWlwQXFQJFLvw0T20PZwsFMnq7B00TJR/7ahu4JbgOTQt4Br
QXDgFLD5NTFzLrPvwB+s0sfS+ED/u1HNECJSq7DUgMhALvD1wP9YYcUwt5HGNr6Uzn/Air8F
QXDgFLD5NTFzLrPvwB+s0sfS+/8E1
iPDMRS7wFmG4OLkA9tD/pVBrM6UQ9yACgcr30bEB4PdmkKuwt5FTGkDnQB1Aq7DqQq1SQi7gZPdw
t3Br0ohKb2hbgE1jQ1th3awQdx3QzAWuEW02kKrg98sEdOBrwHD1wBNx18G3xv/ZIinhzeBwEclh
o6CsENvk/64wq7AvQauw9qDfYGLgzXG/1qzMs9aUvtPhY8xjbxUQ/y7grFDN/9Pv9MCwMOVfakmt
uPZit3BrQk2I8Gz3AOVbgEcWUHVwxHO3GSEBT7e/cLAkoauwNjbCx2HvNDC+INICu5NB8kALQCVA
/eDCIsmwJFDFIb6lC0PMCPwsIuvh2UEXAGvwo3BrQPu3gMJiNJtAwtnkoc2F3FO/ohDpgspQ37DQ
MrhGJ9ex/nBrMe4x4MGukbjCIAC9cPeuwdiB76BhJJHFMOv05z//wIr472pJwSC5AeQEybNlEO8c
0YiQxDHxkCgRwcLVxGH+IsHAvxDvxN9gcSMlMB3QZSkgc/4RMjj+aWvSIu+40RZBrFDSAmew
0YiQxDHxkCgRwcLVxGH+UMqh
KSD/GkAgAACiFID+duTf+0/QFf/VSgHyreGsEO8AI4DcYC8x/6wQ4NEXsclBHaAUsJtQr1L31pzc
QfJSVjBhcWDVRq+AbVwAR/0zMBA0/ldrw1T7EtC94WfkYQTfakm9cXDgrkdrkB6Qa2BX37BC
QfJSVjBhcWDVRq+pbDb
quAM0jIK9cJUNcLHsFDrRaG24WT1NCK4ELoQ7yH/uMLuIa6Ax4S88vGQ4NHQw/s1YMOiYq/CzRBA
gOECzWHvGnC5MO3gCvUzwrilECFi/eNFRC3gI9Au4MpyJUBFkDtmMMiGM9TwGP9rQlJln//EI4AE
Xw8v1PAiV7ui/ndwoSShCbHYgRgR7THXwf/YgGHgcMFFwB6P1HrwU8IQf/Qj64HFAHDgtyVi4HWx
TvXkYW2vQHLxgaIQZjBwGf/MFHDRa4Nshf7xCHHdUdES/64Ru5O4R6RwDnC+UGIgo7D/9rHSibzx
0gNw4Ftx2SDuMf/aUVtxx+LKcdmhcOAOUr1w++8AGDJ5uiAhU9eyr0DGL//2ta7EFzEZkNhg0oHN
Yu3x/7zgwuC3cJmQqtGj8CKPalj/pIA0P2pYcJXxsd0wWGB1AP+3EMLg79DtwPUzy9AhMr1h/64R
64C3oOlxLhasEBbzOeX/W4DpcTGp6XE4xdeyzTPN4H/xkB4PNp+55wHyYeCuoGS//vGs4diAy+EW
kLtAchJxvwlRylC40boQo6C+AXQgkP++MfWYvmIakdiTvPSj0cpxfmmj0NZEL/Ldw/c1uWdm
kLtAchJxvwlRylC40boQo6C+AXQgkP++/6VA
2Hm2dD7vNStG92Ow2qD3vnETkHBQetoA36EgQLogr81Su5NDGeDRYupwa74x/76r1Z6jcNqhMFHM
0f8h2kD/YjDt4QfSJQYJcBpjyCA+UP+wr1rcW/hiAKN/pI+lnGG9/57TYbFi/2NQZg9nH6bxVFp9
XilTWBDB0bdz0HMklTr/h5OI03UvXnR6iX0VXnSbb9ucfdByLe8AybAygpledN/xkJ4i1OGIX4lg
NImfiqj+MJH/kw+UH5UubOCVoJCgvZCgLZBxbkCQgJWgMpAf/WsKYGxfbW9uf2+PcJ9xrP+X
NImfiqj+j5iR
mRVlH2YvZzyeFV58/1UboHhWRKG/os9XD1gfWS//WjSnslsPXSL8ApnjmZ/7wftcT11dabDGSd/P
jTfgTFL/0gKukGAkTsKD8DvUulDHV//rH7f8jT/7yRNSPtAb0S+Q/4PA2aFqAbjY6XHQMunr9TXd
tzR3veG42C0xTYPA3VGwMzAtQcGhoMA0QcD/pvCBwPU0wdHEEORBt6DC4P/qcEwRuYAWFMKcwkaHR

sSuiEauwKy8tGLAuNSW/3EIIkemTnC838a6QYoqw/+qBLcHg4Z/xwuBNI+RBJVH/JJbWnffC8beF
MZPP+9mlb/8fivQF5GXxgSCR2IBMMLmRfxdC3MG8srcllq/p6zfTUD//1OCA2USaKJuDU/9c
MZPP+fvM+
j6ffIE+i0+3CEnHxsn/WELkyty8KabjY0ODWYmb7vROfs2o38UYCtQALt8Fi/72AykBA0MIR
j6ffIE+i0+vhDZ
IctRwuD/fHJBwNiADnDQwdbnsY/7yv8wJDNzx+BQAHzAKzH90MUA/xcRy0g7NMmwB/AScUMR2gDW
Z+4QmgFm6nBtT4XKMN9gQv9B7cA8cN+wRsrRkyd/FbLGxt3hB/DIgbwkjQJy/HF1FcFWAfwF
Z+4QmgFm6nBtT4XKMN9gQv9B7cA8cN+k5C4
y8JW2zfyhRBj33DfsEgp4eRx3+qy73EI4xcTPIBnEODS0f8qPPfCwR+/oqtw2IDt4S4S/1Ow
y8JW2zfyhRBj33DfsEgp4eRx3+qy73EI4xcTPIBnEODS0f8qPPfCwR+UzGQ
gH0B38EJcPyAvC/9+8ksz2/7yiqMQvMssUOR/5Cg83P21JsBGaF8wDyhTcP/6aGrsVWBwfB6ML7y
3bS4y/sVst+wRfyWAYQCsgH19iX/73GTJe4BIXEpIRbyMaX/8L9PIC4B5HE4kUbloHBu79D/6nAv
IxY0VXHCs7my7eECMf88oaDjkzXO4LEf0d9AoBLgv4RQoZHAorSimwEL4G7h//37yWcScEHAKdLJ
c6LKKcJ/yy9JQcpR77GsRB0SCHFt/yTzLhUHclChTvA4gc7gGGkBvhAAYgCQ0BzFoEVBQYHOjwfIz
IUpvaJpBY65wey0xDbIoFz/+0BEwUUJC7RqQZFCwQtFwDTCk9QKg/xRiRTPaErV0ukH/wJCgCuH/
HRL90MxxC4FI9BbBGveTkPxkb9zD5R83CvbPNwqfcv890P3A/zBPMyv43gNQtgoc/87mQcDumqHC
wxEuAR1wofH/o35NwfymT5P/k0aU3uCh8//DQYYwqbHAMRiA8aXV+PJlv1CJN+K/QBiRC7gNskMU
5f+kY8Yg7RIWlPzM2ZP4n6Z//wqfN1XWJ0MR31O3ELphSPX/ngEnwRpRirBaMIlhLIZGcf8w
5f+oSdQ
QuDV8gToAejhaLEGXWGhYoyfDI/SslOTNkFtSMFHBRRCwU0oQJeQT35wfMC5sHyxGtBB8FGxQf2p
FE+phGGTWpVenBTvFf//FwikcjhQKZHAoEjCGOi/OP8n5FDySPW/1QDlSMEczzU646kTmIF3
FE+by3J
wVVAk5DwKDY2JfDAgfDqlCJW/Z5xIuohLMJPZYXDITip8X/rsDPwRrBCw2nQt3Az8Cj8MjEmhCzC
Jv46Qkax6rPX3oEBgVORaz5RQZEoYLP/kjHc8kLBRaPrMxqCwXG2S/eFgkLhQ/FrQ7E34Z+E20b/
tLRBwOhyPLGpEyNvC181b/9AVKl1veUfWLsxKkL10N5gY9tw73E0OSUozkHAM744O0AtifDAItfg
6EU6Mf+1R5oA2SKaAakFPdOhMMUhz1BDQsH/Mx/5KDUrIDtf7zxvzuLgkFOgdPQ0ULC7QP8v
6EU6Mf+Q76n
TDBp8BDyo432v9I6/zUP0juJYIXgTZRRwd7ghFD/ugKikZE2KlIHIr6C+zGaIvuq9ZYDLrCHFHgb
LxSPSq9tFq5I06IuYEPzYOHBSf3VE0Hb06/vU09UXzT2xd//0sLriNVom2DKQuSH5tOrEv+qdA7z
8GQtBdeh8dB6QJFz//BgYJFp4PTRwzGic4Pw3RD/8iPys9Pg8CHV0tTWqVHEpv3W4HBYPzf6urH0
0urwopH923BjitAQ8uCi6vDNIt8w/9iirbQGtjQxkzb/oN7gJ+D8YWsQ8j8M/IIfo4kQ4KHr+sCu
IGUuQCiLgELQAmBfDyfkM2ThZtPcZimbYCLfZOGYQCgT/6CuI3OJgLcgu98QbZEyPIBwAdmyIto1
v0dD2fLeYOBR9NFxwjQmgf8ElqdqyD0TXoc4wxSDO4dyU//iP0jp3AHbfJIkpEbmiYuL/9FKRN86E
wESkcmCR4+P/M78fwEXxb2LvobVfpGNmq3D39FGVsPZQdyh0deLvgB/A/whRhiFHcPZQ1GCt
wESkcmCR4+0NXx
77D/axG34ZoA69NnogbQAmChoY8RkAiAqQC1EkhNT8BRhx/AyMHysXM6IDE8gO472eA6oREBQd6w
mxD1odOkUfRAYXjNgXSFoW3Q/0TxV895P6Jhn2Kj6x+jzjB/viAFQna/d8tMwQGtOKYou5MmhaA0
QsGL5UPhMELQ/5mR8CF98L7ihfCpDIWgcfH/kMiQkpGqcAHJw/ZTykJ/0H8YQmEh1sFkZ9UT28TO
4EH/hVAI0P9huHGecAES2cE6wf/agBAw69OhUxDxMRFsCNm2/3OmpGWG8NQRs7TasYx/Ni+/nn/j
VNyFZ19oa87gTypD4/zTkaogUmVw5EzBR/j/J8FwSEVQubAv0rtg3LEuQH90r4DVnzBC0CzAbh9v
JSL/ciKSsOcgysAfgWssbPgq8f8mcnJTcE9xWXRj6bSf/58/77H/41RFUAYxZVqA/dBQJ/+zj9JY
GYAYsG8G9OSny340/6T/hsSWxRHU1QNaf8aJ31H/T4Des9/wtiGo73YCimQqjP+EgcuHOKYmttUE
laGqj28W75FAH6PLh8N/IspE77Bk7/dl/6vi74AxwfNWQMgyTmL/LzFvCEKgJoEA8wZh8DH0sP8Q
EF4zdQIl0GFwl4UlctsC+5WhH8Bm/EIxsShlvK+9vo8P0EzCuGhtsC41OfLy+cFQNS1O1HFQ
EF4zdQIl0GFwl4UlctsC+3wB8
MaIh/R/BNdNDLKLEn6up6vE5of+VoTJQLzFNYOMw6KWEgc2k/882te/Jj+OgkvLskJvDeI//N+sP
0EGiBSAH4Kwy/OIp4//tVCgQPMG/An90rFAO8A+h/y+QBwJj5fzOimRcwINyL8L/MUDz0NuQrjP1
8cFQ6aZVoP/vEJbwbWEDo/8CL6QEdvVx/+O2HyvjNgAPAR8CJocCaHHf82DPkvVjaJDOMHS/Akpf
/7Kv8E8ktpz7KdSKxtGf8Tj/o8CoUPtB2qFFYTqhXSJFA/+aoGBxH8BzoTHwM8dtwQnx/76hM+Dj
Qd3RwjmRQB/AbyLfYnIN5xmQP/CYIGeYAdCz2/cIJbByMoACYWicIK2g3/eB3hLgG9ixipExJnAP
of86wPyY9wcxsQXh4dkFUc82/4pk6FPx3/EfBW/dJKKwLOD/EJCSoTkSTTBjQH2BgyAx8P+tsXJh
MrBHEEVwTCDWEeg//8vx9N/175eVXMibw/3tKGT/ChIfwHugHvYzYBgzH8B6sP9oMaKQXkB2IBcX
gpAqYNlD/YMgciKj7x1PIWjB11O8Ev89EE//gaKBGU1xGe+TuIvyj35gBUC9XXwcfVI9BG08GKfV8
sU6WMVCZAgjxGxAqUf5F/UVFIbgSaYdBQaWQvtHnVy8drwYpRmXZ0IrHyyD+Nysx+8RNEa+Do8LQ
tmSx/0DxaRAM/74JIZtcwYKQFNHvy4EJ4YeAz4FPY8AxQDPg8+8h5dFmLfvEr5LCMgZg/0FEe+Bp
sOZ0tXEnIYIiZAD/OaFNMaPBr5LEUsGQYhFhIP+YAP8xP8LbPyQ/eFEgpL8D/6YS4uMy3wYpOVJP
4F3BAqH+Ysc0e+CagEcgfjLYtPyjn2gww0DZwVwlz4FBYpqg305xE/JOocaOOfdnj2LiM/+b

4F3BAqH+Ysc0e+w6/V
rdGXAIIxawBuwqll/0IRdBMmYk0xPJ5M8WSggAO/1tGkQcuw2dCb0uGRbqiQ/8uByCPL9HHCzRCU
MQEQaZH/fOD3suXhkUCqMnUQA6GIAe9V4HywNd8GKWNHjwYp62P/YlAt1ZWDWyCV8JuDCUKSm/9P
UY9w1aH8NZCSdVOYsGcxf/SS1OBrjzoFIPE+jz+dLs/LALgQ+TKK2jE0F4HVQf99Rei2YrA3kToU
r5M6leyF/2zCkpT0hMiw59F1wU4BsJD/Y6JsB0lf8upbDwYpe8DL8P+4oHqwvwK1311vHOmB4MFh
/3Jh2nSVgZrhfjL9NJc1XrH3IfL+0HYgQhkB1PBt0WjB7jOTkSuBhhBulWL8wRCQ/+2wODCFYYAS
hRE4MFgjF9H/wSI7M5dEUlCjwA9BpYDlkf9tIa+SmQOowuyyaNY1MqKwv+bRlfGjAiGXz5XukWR2
kf5yl9KYlNeTe+CkgJqAfSD/KNGad1/fBings6x11OCCkP5qDzL607pPu1Zm9OWBCqA/v4Hj
kf5yl9KYlNeTe+EGfE
a4chm2wZKDT3RXNqPIXwNZFybCeICRnvv3u1cL+3bSGf+FCm8EPdANt0QJFAQa7wkUBU4xBH
a4chm2wZKDT3RXNqPIXwNZFybCeICRnvv3u1cL+3bSGf+QGZM
4FHaoUV4nYKRQFP34xCAsbgSR5gghqKA0ORB7yGhIcD+0JpRVqPRX2UiqPt9nwYpREWxadKX
4FHaoUV4nYKRQFP34xCAsbgSR5gghqKA0ORB7yGhIcD+QoY/
Hrr/VaPaof00vwPQ1X+bkRAigP/GEqtRplcnEeLCZ8IZAKzgvaJwIJqwlzXOMTIxR+ri/ZvSQvkw
MEHq8U4BpDKs4P506qAg8eQs1dH0kurw7cL/RiKi8CWBnCCicyDxeRBlgbuQQkVRMgEQkNL5wDHN
EPeUiHthuBJ0EJBsCuLjjjM3cEGssKRBZfYAA7FudX5tiL826ppvSmov4XPhIu8W8eRBywCh0HD7
4y/h1FD7TuGVhDN6kZDSe2GQQ/1Q/z3QnfJzV5717NdPY+6QJ3//KI+9zituzPGV8Z/1AQGgk/8A
dqNIeJHLo6Pi0Mam5upD/+rikWV4kK+AlPSfx5VCoJX/5SWcPx66r38GKSt0o+Iv4f9mULrhkERZ
wViQZoKjZjyX/eKiIrmw15MigMyhYmDLAO85MarqH5BNgG0vcF+wUGD/g6EDseAx97H+0UXAV5GR
Vv95E63+X2+x78DlQAOX0ZEj/5nikalNdWaD4rLq8uARFVD/tJFnomZQhJPeArjxlPD4sf9k
Vv95E63+X2+cj3Q
Y1Nr27yfccqlLwZI/571kCW0khYCuBUm4OGgO4D9zOE0ZfGf9ZaRoJNDZgRQv0xhyutO4aj7kNPJ
i00h0P/ZQMrCqLKVhKgSy+irNYLg/ztQT9CtqqjG7tPq8W3R4uP3ZVDDJf1QcJM1EJDiQbPC8ydC
tCU3LVVDZhXFLwYv/9i/3SR5EEDAlXagZuKBkKH/1mmQ0+GStZDBwViQdHADkbdQYZ+gyxc0y7Ys
YFn4kL//I1AWJbhPRJSSvHAyIyD+ecIRMRF10EDhrDae9XSi/3PhkNN5EKBh4B0Adm4R4X/fYfFp
g5A0eRDQlzNGkaCV/7wv2t+Xc7jy698euoPfquT/VZWsvJM1+jqfoEDCMJVswv8WcofwkmBuwHSB
UhB4Z900/1WzWARL4mpQn5NA4OT2oxP/dMqXZNU4C3KRYgugZjHDYf/PhfAfgSHV+eSjz4BogM+A
305StXGide4f2Xl0/8/Zef/0/3iUlSQDhkZhqMF06N0p//hPdQaflAUo8+EF+nt/Is/fAb9+yhFB
HQgfZVMsQCKAvnCT4C8ygaGXgq8BbVKQ1SyBUBenQ7lxYnOTIq/3DN/ZeR/UacORUPKLvyso/900
dgBz4IIC9qGIr9lqViH6aeLQb2KBLiAwlqtEuP7/coHBcURSlPBF0JSh19G50d+jomvdvzEsYZGS
MU7htZf/JcChcC4AO1EvcCwBLPG12P8xkC5gpAI4UfMRaEN1wBPh33hnU8E7JNYQOPEtPSDzUPvW
EHjxN0VwQOAuEjwfIff/bMK5dlKQIot2MBmPSmorP+9d60IxbdGPhCJFonQhEHDfWYDzkjuBT/FX
oXrWcbd1/1PDo2ZusOIwv6PBcKKTHAz/Fy+r5vsUVcwjworwI7OLY/9NciRPBGU7gatiZ8HU4KRT
37NERQCi5Kbms2Q6enBlkNsjqfXZOC0P2XkzPr/Zeb9FhC//MQTrP0D/YVJGJsL/w9DLgCe3M0VO
g4+EONQWOf+IkGK1q4j0tbj2HoRV4l7Av+eyq0SIEJTBYlD1uXMgsds4cpfBLfeDePE26sAn
g4+EONQWOf+IkGK1q4j0tbj2HoRV4l7Av+Y/+j
T6tMtZd1pI4zIfLAQik1/9YQRL+dSqbX+xNNgI91BDifSBCqhLiw1nFucG5ucIH3ILVlUGJQZtYR
c+E8HAjg/jKgYPghKFpTlWYgz4Cs8f8ihk/zV2tEL1TvfyV28HRAI/6Q5YNKb2hrUE1jXkO3
c+IZCE
zpCaEELAoGT3NnCUMW7QbRyfSUPV8GOhfTbFZIGwTGU3MW4CZqF3/aRRdV/f7yoeQCJRklxOdN+j
oBtQj+E78HNVaXjhJ4//SBVhyqthItF4aWXz2AA24Puqka0RZnYxYgM6IoGwa6G/SePpgR5C
oBtQj+IazP
gbhnKGLU/TzwN6BhcNt6YGPVdRHLsedw2wrPC9Nmc1ugE1oLjPtoT9l5SZSh8oJiioCxgfHfe0/G
OhGxCGAk4lfWAg6d55eA9zGBA0FkJNDpIU6S/7+hEw9+r4dPWCHxQWRQmdHLi3IGcG2EkGlnueE3
MP5w4/FjIOhGh+IiwZMh0cL5hxJnb5oBWnESoZKA9GK/12C5EJRwZORJQ1pxeeE1/7NlNzFCkBHj
kyF91elQNKH/1jGeAMFBkmPoT/cUanPfIP+DA8B1X0B90ITf2Xli8sb/n6Y56VNh0DZxvyMxMo4B
/9fB8VFn4DiCanuRSrNlwqD/SUK/oqlI01G6gAWA6cCVL/+mOeMgluexIEkxapCXdLkQ74SgrPE0
1BIiKOImPPDTgv+W5wWhyxGeeXZAkgw88csRf6H66sGeeXgAg8F5uoSCZGeEgPtgz4FccYrQ
1BIiKOImPPDTgv+2ZBp
r3mQErB5kNXwZLmgbISRN5NwugCKwHBIEKnCbnU6bWFQYSKwNzCTcGRq5RAQdBKwZ2gBgIsxeZDv
/rF5kDEA+rAwnTB5Nvtg8WqQMTAzQHCtknEwrdPOY/BANNCtg25wrdmvdP4gpsF5f7DPsp+zqbHf
p37/sOCToKh/qY+qn6uvrL+tz9+u36/tTZAbUKfgZufxIAD6dIPQKr/Cz4DQQabEJdAAVVRPVEVY
VEw4SVNUUnTC2wC+QRS27XTGK0FOIMQWA81BlJcB+fYPC5CDj4IMQwPS8JTK+NLy3xTEeQBjB
VEw4SVNUUnTC2wC+QRS27XTGK0FOIMQWA81BlJcB+fYPC5CDj4IMQwPS8JTK+WnFN
hKAeawNw6WA00AgwSUNI8EFSRFPLgKa0xM/F2uBQaC5ELsfPyN9acffScE1w4bBv2DDiIIRlnEH7
SVCEsEHxkMzB9jNjgBAg/0zQMRAIMSLQhKCTUAnAfQD8Yy6EZQXAvHARIBuRZBKmUPtgcYFOV4Rl
Vzog75MwapA3MB3RRM0x79EfAb/lsPxA80B0UDUg43Aw1LA2ONBmy0AvCdDcAC04WDgyMtT/1gA1

RmBBZliEZTWRa0BC4M8ULv2QQG21j6g/t++4/7oPux//vC+9P75Pw7DZv9rP29/c7z/d/98P4B/h
L7Aqecl9AAHs8AsAAYAIIAYAAAAAAMAAAAAAABGAAAAAAOFAAAAAAAAwADgAggBgAAAAAwAAA
AAAAAEYAAAAAEIUAAAAAAAADAAeACCAGAAAAAADAAAAAAAARgAAAABShQAAJ2oBAB4ACYAIIAYA
AAAAMAAAAAAAABGAAAAAFSFAAABAAAABAAAADkuMAAeAAqACCAGAAAAAADAAAAAAAARgAAAA2
hQAAAQAAAEAAAAAAAAHgALgAggBgAAAAAwAAAAAAAEYAAAAN4UAAAEAAAABAAAAAAAAB4A
DIAIIAYAAAAAAMAAAAAAABGAAAAADiFAAABAAAAQAAAAAAAALAA2ACCAGAAAAAADAAAAAAAA
RgAAAACChQAAAQAAAsAOoAIIAYAAAAAAMAAAAAAABGAAAAA6FAAAAAAAAwA8gAggBgAAAAA
wAAAAAAAEYAAAAEYUAAAAAAAADAD2ACCAGAAAAAADAAAAAAAARgAAAAYhQAAAAAAAsAa4AI
IAYAAAAAMAAAAAAABGAAAAAaFAAAAAAAwBsgAggBgAAAAAwAAAAAAAEYAAAAAYUAAAA
AAACAfgPAQAAABAAAACUMmGg93iQT53R93a6En/5AgH6DwEAAAAQAAAlDJhoPd4kE+d0fd2uhJ/
+QIB+w8BAAAAlgAAAAAAAA4obsQBeUQGqG7CAArKlbCAABQU1RQUlguRExMAAAAAAAAABO
+QIB+SVRB
+b+4AQCqADfZbgAAAEM6XERvY3VtZW50cyBhbmQgU2V0dGluZ3NcTWFya1xMb2NhbCBTZXR0
+b+aW5n
c1xBcHBsaWNhdGlvbiBEYXRhXE1pY3Jvc29mdFxPdXRsb29rXG91dGxvb2suHN0AAAAAwD+DwUA
AAADAA00/TcAAAIBfwABAAAAMQAAADxKQUVQSk5OQkdERUVOOTExDSUlJQk1FRkhEREFBLm1hcmtA
YmlzY29udGGkuY29tPgAAAAADAAYQ61xxoQMABxAnKAAAAwAQEAAAAAADABEQAAAAB4ACBABAAAA
ZQAAAEZST01USEVMRU9OQU5EU1lMVklBUEFORVRUQUlOU1RJVFVURZPUlBVQkxJQ1BOTElDWTpI
VFRQOi8vV1dXUEFORVRUQUlOU1RJVFVURU9SRy9ORVdTNUhUTUxSSE9VR0hGRVcAAAAAYrw=

------=_NextPart_000_0000_01C0D2F5.B46FCC20--

An International Confrere on Improving Surveys (ICIS 2002) will take place
in Copenhagen August 25-28 2002

Themes are (1) Impact of New Technology, (2) Quality of Surveys, (3)
Comparability of International Assessments, (4) Comparability of Survey and
Register Statistics

Important dates: August 31 2001 Deadline for Invited Paper abstracts
                  December 30 2001 Deadline for contributed paper abstracts

More Information at www.sfi.dk (click on news and then on conferences)

Dr. Edith D. de Leeuw
President RC33, Research Committee on Logic and Methodology

Plantage Doklaan 40, NL-1018 CN Amsterdam,The Netherlands
tel +31.20.3302596   fax + 31.20.3302597
e-mail edithl@xs4all.nl

For everyone going to the conference, I thought I would send a note =
reminding folks
that you need a passport or original birth certificate = to enter Canada if
you are a
US citizen.=20

Originally, our travel agent told us that a driver's license would be =
sufficient

but I just checked the AAPOR website and called the Canadian = Embassy and in fact
you need a passport or original birth certificate.

Kate Stewart
Partner
Belden Russonello & Stewart
1320 19th Street, NW=20
Suite 700
Washington, D.C. 20036
202-822-6090

------=_NextPart_000_011E_01C0D2F9.DC827240
Content-Type: text/html;
      charset="iso-8859-1"
Content-Transfer-Encoding: quoted-printable

<!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.0 Transitional//EN"> <HTML><HEAD>
<META
content=3D"text/html; charset=3Diso-8859-1" = http-equiv=3DContent-Type>
<META
content=3D"MSHTML 5.00.2919.6307" name=3DGENERATOR> <STYLE></STYLE> </HEAD>
<BODY
bgColor=3D#ffffff> <DIV><FONT face=3DArial>For everyone going to the
conference, I
thought = I would=20 send a note reminding folks that you need a passport or original
birth=20 certificate to enter Canada if you are a US citizen. </FONT></DIV>
<DIV><FONT face=3DArial></FONT> </DIV> <DIV><FONT
face=3DArial>Originally, our
travel agent told us that a = driver's=20 license would be sufficient but I
just
checked the AAPOR website and = called the=20 Canadian Embassy and in fact
you
need a
passport or original birth=20 certificate.</FONT></DIV> <DIV> </DIV>
<DIV> </DIV> <DIV> </DIV> <DIV><FONT face=3DArial>Kate
Stewart
Partner
Belden Russonello = &=20 Stewart
1320 19th
Street, NW

Suite 700
Washington, D.C.=20 20036
202-822-
6090</FONT></DIV></BODY></HTML>

------=_NextPart_000_011E_01C0D2F9.DC827240--

>From dwhite@missionstrat.com Wed May 2 09:54:23 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id JAA29370 for <aapornet@listproc.usc.edu>; Wed, 2 May 2001 09:54:23 -
0700
(PDT)
Received: from dfw-smtpout1.email.verio.net (dfw-smtpout1.email.verio.net
[129.250.36.41])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id JAA26861 for <aapornet@usc.edu>; Wed, 2 May 2001 09:54:25 -0700
(PDT)

```
Received: from [129.250.38.61] (helo=dfw-mmp1.email.verio.net)
      by dfw-smtpout1.email.verio.net with esmtp
      id 14uzt6-0005a5-00
      for aapornet@usc.edu; Wed, 02 May 2001 16:54:04 +0000
Received: from [209.70.170.37] (helo=whited)
      by dfw-mmp1.email.verio.net with smtp
      id 14uzt5-0000Gu-00
      for aapornet@usc.edu; Wed, 02 May 2001 16:54:03 +0000
Reply-To: <dwhite@missionstrat.com>
From: "D. White" <dwhite@missionstrat.com>
To: <aapornet@usc.edu>
Subject: RE: conference
Date: Wed, 2 May 2001 12:53:46 -0400
Message-ID: <000501c0d328$74cb3180$25aa46d1@missionstrat.com>
MIME-Version: 1.0
Content-Type: multipart/alternative;
      boundary="----=_NextPart_000_0006_01C0D306.EDB99180"
X-Priority: 3 (Normal)
X-MSMail-Priority: Normal
X-Mailer: Microsoft Outlook 8.5, Build 4.71.2173.0
In-Reply-To: <012101c0d334$8913a4e0$558b09d1@brs.com>
X-MimeOLE: Produced By Microsoft MimeOLE V5.00.2919.6600

This is a multi-part message in MIME format.

------=_NextPart_000_0006_01C0D306.EDB99180
Content-Type: text/plain;
      charset="iso-8859-1"
Content-Transfer-Encoding: 7bit
```

Hi Kate,

I am not able to make it to the conference although I wanted to -- let's have
lunch
after you return.

David White

-----Original Message-----
From: owner-aapornet@usc.edu [mailto:owner-aapornet@usc.edu]On Behalf Of Kate
Stewart
Sent: Wednesday, May 02, 2001 2:20 PM
To: aapornet@usc.edu
Subject: conference

For everyone going to the conference, I thought I would send a note reminding
folks
that you need a passport or original birth certificate to enter Canada if you
are a
US citizen.

Originally, our travel agent told us that a driver's license would be
sufficient but
I just checked the AAPOR website and called the Canadian Embassy and in fact
you need
a passport or original birth certificate.

Kate Stewart
Partner
Belden Russonello & Stewart
1320 19th Street, NW
Suite 700
Washington, D.C. 20036
202-822-6090

------=_NextPart_000_0006_01C0D306.EDB99180
Content-Type: text/html;
      charset="iso-8859-1"
Content-Transfer-Encoding: quoted-printable

<!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.0 Transitional//EN"> <HTML><HEAD>
<META
HTTP-EQUIV=3D"Content-Type" CONTENT=3D"text/html; = charset=3Diso-8859-1">

<META content=3D"MSHTML 5.00.3017.1000" name=3DGENERATOR> <STYLE></STYLE>
</HEAD>
<BODY bgColor=3D#ffffff> <DIV><FONT color=3D#0000ff face=3DArial
size=3D2><SPAN =
class=3D880565216-02052001>Hi=20 Kate,</SPAN></FONT></DIV> <DIV><FONT
color=3D#0000ff
face=3DArial size=3D2><SPAN=20 class=3D880565216-
02052001></SPAN></FONT> </DIV>
<DIV><FONT color=3D#0000ff face=3DArial size=3D2><SPAN = class=3D880565216-
02052001>I
am=20 not able to make it to the conference although I wanted to -- let's
have
=
lunch=20 after you return.</SPAN></FONT></DIV> <DIV><FONT color=3D#0000ff
face=3DArial size=3D2><SPAN=20 class=3D880565216-
02052001></SPAN></FONT> </DIV>
<DIV><FONT color=3D#0000ff face=3DArial size=3D2><SPAN =
class=3D880565216-02052001>David=20
White</SPAN></FONT></DIV>
<DIV><FONT color=3D#0000ff face=3DArial size=3D2><SPAN=20
class=3D880565216-02052001></SPAN></FONT> </DIV>
<DIV class=3DOutlookMessageHeader><FONT face=3D"Times New Roman"=20
size=3D2>-----Original Message-----
<B>From:</B> = owner-
aapornet@usc.edu=20
[mailto:owner-aapornet@usc.edu]<B>On Behalf Of</B> Kate =
Stewart
<B>Sent:</B>=20
Wednesday, May 02, 2001 2:20 PM
<B>To:</B>=20
aapornet@usc.edu
<B>Subject:</B>
conference

</FONT></DIV> <DIV><FONT face=3DArial>For everyone going to
the
conference, I thought = I would=20 send a note reminding folks that you need
a
passport or original birth=20 certificate to enter Canada if you are a US
citizen.
</FONT></DIV> <DIV><FONT face=3DArial></FONT> </DIV> <DIV><FONT

face=3DArial>Originally, our travel agent told us that a = driver's=20
license
would
be sufficient but I just checked the AAPOR website and = called the=20
Canadian
Embassy and in fact you need a passport or original birth=20
certificate.</FONT></DIV> <DIV> </DIV> <DIV> </DIV>
<DIV> </DIV>
<DIV><FONT face=3DArial>Kate Stewart
Partner
Belden Russonello =
&=20
Stewart
1320 19th Street, NW
Suite 700
Washington, D.C.=20
20036
202-822-6090</FONT></DIV></BODY></HTML>

------=_NextPart_000_0006_01C0D306.EDB99180--

>From sidg@his.com Wed May 2 13:45:04 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id NAA25746 for <aapornet@listproc.usc.edu>; Wed, 2 May 2001 13:45:03 -
0700
(PDT)
Received: from mail.his.com (root@herndon10.his.com [209.67.207.13])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id NAA06175 for <aapornet@usc.edu>; Wed, 2 May 2001 13:45:05 -0700
(PDT)
Received: from sidg (pm1v-4.his.com [216.200.82.4])
      by mail.his.com (8.9.3/8.9.3) with ESMTP id QAA22222
      for <aapornet@usc.edu>; Wed, 2 May 2001 16:45:02 -0400 (EDT)
Message-ID: <009001c0d348$a4226f00$1c52c8d8@his.com>
From: "Sid Groeneman" <sidg@his.com>
To: <aapornet@usc.edu>
References: <012101c0d334$8913a4e0$558b09d1@brs.com>
Subject: Re: conference
Date: Wed, 2 May 2001 16:44:09 -0400
MIME-Version: 1.0
Content-Type: multipart/alternative;
      boundary="----=_NextPart_000_008D_01C0D327.1BF37820"
X-Priority: 3
X-MSMail-Priority: Normal
X-Mailer: Microsoft Outlook Express 5.00.2615.200
X-MimeOLE: Produced By Microsoft MimeOLE V5.00.2615.200

This is a multi-part message in MIME format.

------=_NextPart_000_008D_01C0D327.1BF37820
Content-Type: text/plain;
      charset="iso-8859-1"
Content-Transfer-Encoding: quoted-printable

Thanks to Kate Stewart for the reminder about bringing a passport or =
original birth
certificate to the Montreal Conference. She may have = saved a lot of people
a lot
of grief.

Sid Groeneman

Groeneman Research & Consulting
www.groeneman.com
sidg@his.com
Phone: 301 469-0813
Fax: 301 469-9187

  ----- Original Message -----=20
  From: Kate Stewart=20
  To: aapornet@usc.edu=20
  Sent: Wednesday, May 02, 2001 2:20 PM
  Subject: conference

  For everyone going to the conference, I thought I would send a note =
reminding
folks that you need a passport or original birth certificate = to enter
Canada
if you
are a US citizen.=20
  =20
  Originally, our travel agent told us that a driver's license would be =
sufficient
but I just checked the AAPOR website and called the Canadian = Embassy and in
fact
you need a passport or original birth certificate.

  Kate Stewart
  Partner
  Belden Russonello & Stewart
  1320 19th Street, NW=20
  Suite 700
  Washington, D.C. 20036
  202-822-6090

------=_NextPart_000_008D_01C0D327.1BF37820
Content-Type: text/html;
      charset="iso-8859-1"
Content-Transfer-Encoding: quoted-printable

<!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.0 Transitional//EN"> <HTML><HEAD>
<META
content=3D"text/html; charset=3Diso-8859-1" = http-equiv=3DContent-Type>
<META
content=3D"MSHTML 5.00.2614.3500" name=3DGENERATOR> <STYLE></STYLE> </HEAD>
<BODY
bgColor=3D#ffffff> <DIV><FONT face=3DTahoma size=3D2>Thanks to Kate Stewart
for the =
reminder about=20 bringing a passport or original birth certificate to the
Montreal=20 Conference. She may have saved a lot of people a lot of=20
grief.</FONT></DIV> <DIV> </DIV> <DIV><FONT face=3DTahoma size=3D2>Sid
Groeneman</FONT></DIV> <DIV> </DIV> <DIV><FONT face=3DTahoma
size=3D2>Groeneman
Research & = Consulting
<A=20
href=3D"http://www.groeneman.com">www.groeneman.com</A>
<A=20
href=3D"mailto:sidg@his.com">sidg@his.com</A>
Phone: 301 =

```
469-0813<BR>Fax: 301=20
469-9187<BR></FONT></DIV>
<BLOCKQUOTE=20
style=3D"BORDER-LEFT: #000000 2px solid; MARGIN-LEFT: 5px; MARGIN-RIGHT: =
0px;
PADDING-LEFT: 5px; PADDING-RIGHT: 0px">
  <DIV style=3D"FONT: 10pt arial">----- Original Message ----- </DIV>
  <DIV=20
  style=3D"BACKGROUND: #e4e4e4; FONT: 10pt arial; font-color: =
black"><B>From:</B>=20
  <A href=3D"mailto:katestewart@brspoll.com" =
title=3Dkatestewart@brspoll.com>Kate=20
  Stewart</A> </DIV>
  <DIV style=3D"FONT: 10pt arial"><B>To:</B> <A =
href=3D"mailto:aapornet@usc.edu"=20
  title=3Daapornet@usc.edu>aapornet@usc.edu</A> </DIV>
  <DIV style=3D"FONT: 10pt arial"><B>Sent:</B> Wednesday, May 02, 2001 =
2:20=20
  PM</DIV>
  <DIV style=3D"FONT: 10pt arial"><B>Subject:</B> conference</DIV>
  <DIV><BR></DIV>
  <DIV><FONT face=3DArial>For everyone going to the conference, I = thought I
would=20
  send a note reminding folks that you need a passport or original birth =

  certificate to enter Canada if you are a US citizen. </FONT></DIV>
  <DIV><FONT face=3DArial></FONT> </DIV>
  <DIV><FONT face=3DArial>Originally, our travel agent told us that a =
driver's=20
  license would be sufficient but I just checked the AAPOR website and =
called=20
  the Canadian Embassy and in fact you need a passport or original birth =

  certificate.</FONT></DIV>
  <DIV> </DIV>
  <DIV> </DIV>
  <DIV> </DIV>
  <DIV><FONT face=3DArial>Kate Stewart<BR>Partner<BR>Belden Russonello =
&amp;=20
  Stewart<BR>1320 19th Street, NW <BR>Suite 700<BR>Washington, D.C.=20
  20036<BR>202-822-6090</FONT></DIV></BLOCKQUOTE></BODY></HTML>

------=_NextPart_000_008D_01C0D327.1BF37820--

>From Corinna_Crawford@abtassoc.com Wed May  2 15:18:24 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id PAA06654 for <aapornet@listproc.usc.edu>; Wed, 2 May 2001 15:18:24 -
0700
(PDT)
Received: from otto.abtassoc.com (otto.abtassoc.com [198.105.0.25])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id PAA00986 for <aapornet@usc.edu>; Wed, 2 May 2001 15:18:26 -0700
(PDT)
From: Corinna_Crawford@abtassoc.com
Received: from chidom1.chi.abtassoc.com ([10.122.105.50])
      by otto.abtassoc.com (Pro-8.9.3/Pro-8.9.3) with ESMTP id SAA16653
```

Hello AAPORNET,
I'm looking for literature on what to do about respondents who report that
they have
no income at all. In a study that I'm working on, there has been an increase
in
respondents who answer that they have no income even though we ask about all
income
including income from jobs, social security, retirement income, unemployment
payments, public assistance, interest, dividends, income from business, farm,
or
rent, and any other income received. If anyone knows of any literature on
this or
has any suggestions on how to handle this problem, I would really appreciate
the
information. Please respond to me at Corinna_Crawford@abtassoc.com.

Corinna Crawford
Abt Associates
312-867-4029

Content-Type: text/plain; charset="us-ascii"; format=flowed

A friend of mine in a state agency asked me to post this request for
information:
1) Any data showing the relationship between making web information
available to clients and a change in
work load of customer service (i.e., clients use the web information so
fewer phone calls are made to customer service).

2) Any data showing the number of welfare/Medicaid/Medicare participants
having access to and using the Internet.

Please reply in private if you have any related information. If anyone
also wishes to receive a copy of the replies, please send me your email
address.

Thanks in advance for your help.

Wei Yen
UCLA Center for Health Policy Research

--======================_202413475==_.ALT
Content-Type: text/html; charset="us-ascii"

<html>
A friend of mine in a state agency asked me to post this request for
information:

<dl>
<dd>1) Any data showing the relationship between making web information
available to
clients and a change in
<dd>work load of customer service (i.e., clients use the web information so
fewer
phone calls are made to customer service).

<dd>2) Any data showing the number of welfare/Medicaid/Medicare participants
having
access to and using the Internet.

</dl>Please reply in private if you have any related information. If
anyone
also wishes to receive a copy of the replies, please send me your email
address.

 Thanks in advance for your help.

 Wei Yen
 UCLA Center
for
Health Policy Research

 </html>

--======================_202413475==_.ALT--

>From durandc@SOCIO.UMontreal.CA Wed May 2 17:20:24 2001
Received: from usc.edu (usc.edu [128.125.253.136])

Hi,

It is 27 degrees Celsius right now in Montreal, a record high. What? I
have to translate Celsius? Ok (27 times 9 divided by 5) +32 = 81 degrees
F. In short Summer!

I promised a chronicle abour "La bouffe", eating. How can I write only one
chronicle about eating in Montreal. A friend of mine made this interesting
remark : How will you be able to invite people to a good restaurant during
the conference if you give them all the good spots? Well well... I will
probably forget a few ones...

First, fast food. Believe it or not, we have our own invented fast
food. It is called "poutine". (You pronounce it like the name of Russia's
president). It consist of french fries to which you add cheese curds and
barbecue sauce. There is an italian variety where you replace barbecue
sauce with spaghetti sauce. You may even taste it with Sauce Chasseur and
a borsch at Patati et Patata, corner of St-Laurent and Rachel. We export it
to Western Canada, Germany, etc. They serve it at the local Big M. You
absolutely have to taste it. Is it good? Supposed to be good. I never
tasted it myself (SHAME).
You will of course find all the fast food that you have all over the world
but you will also find Greek, Lebanese, Thai, Vietnamese, Chinese,
Japanese, etc. fast food in the malls and on the street.
You like Barbecue ?: Our favorite is St-Hubert that you will find in many
places, one on St-Denis Street near Mont-Royal. (By now, if you read me,
you should have bought a map...). For French Canadian "typical" food, "La
binerie" a very little restaurant on Mont-Royal near St-Denis, not
necessarily that good but typical.

You can't speak about food in Montreal without speaking a bit about typical

Jewish food. The most well-known people from this community in Montreal
will tell you that Montreal has the best Smoked meat and the best bagels in
the World. The typical place for Smoked Meat is "Charcuterie Hï¿½braique
Schwartz" on St-Laurent. Open till very late in the night. It is said
that they deliver by plane in Toronto...   Almost in front of Schwartz, you
will see Boulangerie St-Laurent, a good place to get your bagels.   You may
even want to bring back home their pumpenikel bread or, my favorite, their
russian black bread. They also have good strudels. In front of it ("La
Vieille Europe") you find cream cheese by the pound... and a number of
products from Eastern Europe. You may also get bagels at Bagel etc,a
restaurant north on St-Laurent, at the bagel factory on Fairmount (open 24
hours) and at the bagel shop on St-Viateur.

You are vegetarian? Our vegetarian restaurants are so good that even the
non vegetarian go eat there. There is a chain of restaurants called Le
Commensal (on McGill ave., not far from Hotel), on St-Denis, south of
Ontario or north of Mont-Royal). It is like a cafeteria and you have to
pay by the pound (Salad does not cost much! but lasagna...). You have to
keep place for the deserts: They are absolutely delicious and since it is
by the pound, you can take little pieces of many different ones. The coffee
is very good also. Another very interesting place is CHU CHAI on St-Denis
street : It is vegetarian thai. The same "carte" as a good thai but with
mock chicken, mock duck, mock fish, etc. Very good unless you prefer the
real thing.

The real thing in thai cuisine, you will find it at Chao Phraya on Laurier
St. Same menu as Chu Chai but with the real food.

Now what about areas...
 From the Hotel, if you take La Gauchetiï¿½re east (numbers on houses go
down), you will get to the Quartier Chinois (chinese) a few blocks
away. Lots of restaurants. If you like Dim Sum, my favorite is Kam Fung,
on Clark south of La Gauchetiere but on Saturdays and Sundays, you may have
to wait before you get to sit. You may also prefer to take Beaver Hall
north from La Gauchetiere so that you will get at Crossman, the place for
Pattes de porc (pork) in town.

South of Quartier Chinois, towards the port, you get into Old
Montreal. Lots of restaurants, many good French restaurants. In some
places, you may have to make reservations in advance.

Remember Chronicle no 2. You got off at Metro Mont-Royal and from there
you went west to St-Denis Street. There are a number of restaurants
whether you go south on St-Denis or north. North, a number of little
restaurants, some very good: Poco Piu, Le Persil fou, etc. There are also
many restaurants on Mont-Royal but, not always as good. South :
Psarotaverna Symposium (for fish), an Ethiopian restaurant called Le Nil
Bleu, A cigar place (4115 St-Denis) with cuban cigars (Don't go there if
you favor the embargo!), L'Express where all the beautiful people go, etc.

You will cross Duluth street where there are numerous Greek restaurants and
Khyber Pass, an afghan restaurant. When you look at that street, you will
see on the east side Lafontaine Park (a good restaurant on Rachel street in
front of the park, called Le poisson rouge) and on the other side, the
Mont-Royal park. If you go on south two blocks more, you will get to
Square St-Louis on your right. At the bottom of this park, there is
another street, Prince Arthur, full of restaurants (mostly greek, italian,

vietnamese) and you get to boul St-Laurent again. This part of boul
St-Laurent is the place for night life and this is where our local or
international stars (and yours) go out when they are in Montreal. A number
of discotheques, bars and restaurants.

One peculiarity : You will see restaurants with a sign saying "Apportez
votre vin" particularly on Duluth and Prince Arthur. This means that you
have to bring your own wine. Fortunately, you will find either a SAQ or a
depanneur not far, where you can buy a bottle. What is SAQ? Those are our
State owned stores, the only place where you will find liquor and real good
wines. The depanneur (the anglos here say "The dep") is a place usually
opened at least till 11h00 and where you will find a certain choice of
mostly table wine and some choice in Bordeaux and italian wines.

There are many other places where you may find good restaurants, on
Crescent Street, on Laurier. Only in my neighbourhood, there are 30 pages
of restaurants listed in the yellow pages for the area. You will find
portuguese, indian, japanese, a lot of vietnamese, african, haitian, cajun
(La queue de tortue), etc. But remember, like everywhere else, we also
have bad restaurants. So, if you are walking around, look at the menu
ouside the restaurant and see if you are interested. The prices should
range between 18$ and 35$ canadian. Some very little restaurants are very
good.

Ok, I have to go back to work! Next time, either a crash course in French
or some sightseeing....

"Le temps avance vite....!"

Claire Durand,
dept. sociologie, Universiï¿½ de Montrï¿½al, Claire.Durand@umontreal.ca
http://www.fas.umontreal.ca/socio/durandc

In a message dated 5/2/01 11:30:24 AM, katestewart@brspoll.com writes:

<< For everyone going to the conference, I thought I would send a note=20
reminding
folks that you need a passport or original birth certificate to=20 enter
Canada if
you are a US citizen.=20

Originally, our travel agent told us that a driver's license would be=20
sufficient
but I just checked the AAPOR website and called the Canadian=20 Embassy and
in
fact
you need a passport or original birth certificate.

 >>

Not quite true, although very useful nonetheless. The Embassy is not
quite=20
in
touch with what the Border Police actually ask for, which is the "final=20
word"
since they are the ones checking cars and those embarking into Canada.= =20
I
have
spoken to both the Embassy and the Border authorities. Because of my= =20
son's
pending wedding in Ontario, Canada, I found out the following=20 information
below,
which I wrote as an insert to be sent wedding guests.

I trust this will be useful.

Milton R. Goldsamt, Ph.D,
Research Statistician
U. S. Dept. of Justice,=20
Washington, DC
miltgold@aol.com

****

CUSTOMS INFORMATION FOR ENTERING CANADA BY CAR OR AIRPLANE:

    If you are an U.S. citizen or Permanent Resident, you should have no=20
problem
in entering (or leaving) Canada. No passport or visa is needed. =20 However,
very
occasionally and as they think useful, Canadian Customs border= =20 officials
may ask
for proof of U. S. citizenship. They prefer to see a=20 current (non-
expired)
passport, or for Permanent Residents, a "green card."=20= =20 If you lack a
current
passport, don=92t obtain one just for this purpose. =20 Instead, have one of
the

following with you: an original (embossed or raise= d=20
seal) birth certificate, an original "birth registration notice" (which some=
=20
states regularly issue to show that someone born in the state has a birth=20
certificate on file there), a certificate of citizenship, or a certificate o=
f=20
naturalization (the latter, especially for naturalized citizens). However,=20
some
Border Customs officials may ask for a second type of official proof of= =20
U. S.
citizenship. Please be ready to show them any form of official photo=20 ID
card that
you think useful, such as a driver's license or similar photo I= D=20 cards.
(Voters' registration cards are no longer considered valid proof.)
    To answer any questions (such as what proof to use if you are travelling=
=20
with children), please call the following toll-free number of the Canadian=20
Embassy
Customs Call Center in Buffalo, New York (which has 30=20 representatives
available)---- 1-800-992-7037.

>From kneuman@decima.ca Thu May 3 05:07:33 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id FAA20163 for <aapornet@listproc.usc.edu>; Thu, 3 May 2001 05:07:32 -
0700
(PDT)
Received: from xchng1.osinet.prv ([216.94.153.9])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id FAA13812 for <AAPORNET@VM.USC.EDU>; Thu, 3 May 2001 05:07:31 -0700
(PDT)
Received: by XCHNG1 with Internet Mail Service (5.5.2653.19)
      id <2N1W12FB>; Thu, 3 May 2001 08:15:59 -0400
Message-ID: <A199185464CED211BC9800805FC7D18FEC5826@XCHNG1>
From: Keith Neuman <kneuman@decima.ca>
To: "'AAPORNET@VM.USC.EDU'" <AAPORNET@VM.USC.EDU>
Subject: Internet Access Among Teachers
Date: Thu, 3 May 2001 08:15:58 -0400
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2653.19)
Content-Type: text/plain

I am looking for estimates of the incidence of Internet access among school
teachers
(including home and/or school access). Would anyone know of such estimates
or
where
I might look for them?

Please provide responses directly to me at kneuman@decima.ca.

Thanks in advance for any assistance you can provide.

Keith Neuman, Ph.D.
Senior Vice President
Decima Research Inc.
Ottawa, Ontario
613-230-2013
email: kneuman@decima.ca

>From cporter@hp.ufl.edu Thu May 3 05:53:54 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id FAA23992 for <aapornet@listproc.usc.edu>; Thu, 3 May 2001 05:53:54 -
0700
(PDT)
Received: from fuji.hp.ufl.edu (fuji.hp.ufl.edu [128.227.11.145])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP
      id FAA01623 for <aapornet@usc.edu>; Thu, 3 May 2001 05:53:51 -0700
(PDT)
Received: from HPDom-Message_Server by fuji.hp.ufl.edu
      with Novell_GroupWise; Thu, 03 May 2001 08:53:34 -0400
Message-Id: <saf11c8e.010@fuji.hp.ufl.edu>
X-Mailer: Novell GroupWise Internet Agent 5.5.4.1
Date: Thu, 03 May 2001 08:53:27 -0400
From: "Colleen Porter" <cporter@hp.ufl.edu>
To: <aapornet@usc.edu>
Subject: Re: conference
Mime-Version: 1.0
Content-Type: text/plain; charset=US-ASCII
Content-Disposition: inline

Okay, with all this talk of passports and technical details, here is what I
need to
know, and I'm guessing other folks might be wondering as well.

So will my 1-800 number to log into the internet work in Canada?

Colleen

Colleen K. Porter
Project Coordinator
cporter@hp.ufl.edu
phone: 352/392-6919, fax: 352/392-7109
University of Florida,
Department of Health Services Administration
Location: 1600 SW SW Archer Road, Rm. G1-015
Mailing Address: P.O. Box 100195, Gainesville, FL 32610-0195

>From kneuman@decima.ca Thu May 3 06:10:14 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id GAA25690 for <aapornet@listproc.usc.edu>; Thu, 3 May 2001 06:10:14 -
0700
(PDT)

In my experience, most but not all US-based 1-800 numbers will work from
Canada. In
your case you will probably have to check with your service provider to be
sure.

Keith Neuman

> -----Original Message-----
> From: Colleen Porter [SMTP:cporter@hp.ufl.edu]
> Sent: Thursday, May 03, 2001 8:53 AM
> To: aapornet@usc.edu
> Subject: Re: conference
>
> Okay, with all this talk of passports and technical details, here is
> what I need to know, and I'm guessing other folks might be wondering
> as well.
>
> So will my 1-800 number to log into the internet work in Canada?
>
> Colleen
>
>
>
>
>
>
> Colleen K. Porter
> Project Coordinator
> cporter@hp.ufl.edu
> phone: 352/392-6919, fax: 352/392-7109
> University of Florida,
> Department of Health Services Administration
> Location: 1600 SW SW Archer Road, Rm. G1-015
> Mailing Address: P.O. Box 100195, Gainesville, FL 32610-0195 From
>KAF@cbsnews.com Thu May 3 07:17:41 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id HAA01732 for <aapornet@listproc.usc.edu>; Thu, 3 May 2001 07:17:41 -
0700
(PDT)
Received: from cbsnews.com ([170.20.81.50])

TO: PAAPOR MEMBERS (and other AAPOR members from the Pacific
region)

Meet your colleagues!
Plan more events!
Volunteer!

The Pacific Chapter of AAPOR was re-established last year and is now well on
its way
to becoming an active and effective chapter, covering a wide geographic area.

Last year, PAAPOR held a successful conference on the ocean at Asilomar in
Monterey.
There will be another PAAPOR gathering in the same location this fall
(October
25-26
- save the date).

You can help plan that event -- and more -- and meet other PAAPOR colleagues
while
you attend AAPOR's Montreal conference.

Chapter members, and any AAPOR members interested in joining, are invited to
breakfast together at AAPOR on Friday, May 18, beginning at 7:30 a.m. We will
have a
room reserved for us adjacent to the Bonaventure's main dining room.

See you there!

PAAPOR ORGANIZING COMMITTEE: Mark DiCamillo, Kathy Frankovic, Susan Pinkus,
Chuck
Rund, Merrill Shanks, Micky Skronski

Corinna,
Are the interviewers reading the "no income" as a response?
We don't read this category but our problem is so many respondents refuse to
answer
the question all together. If this is a telephone survey I would suggest not
reading
the response (if that's what they are doing) other than than I have ran
across
any
literature.

Corinna_Crawford@abtassoc.com wrote:
>
> Hello AAPORNET,
> I'm looking for literature on what to do about respondents who report
> that they have no income at all. In a study that I'm working on,
> there has been an increase in respondents who answer that they have no
> income even though we ask about all income including income from jobs,
> social security, retirement income, unemployment payments, public
> assistance, interest, dividends, income from business, farm, or rent,
> and any other income received. If anyone knows of any literature on
> this or has any suggestions on how to handle this problem, I would
> really appreciate the information. Please respond to me at
> Corinna_Crawford@abtassoc.com.
>
> Corinna Crawford
> Abt Associates
> 312-867-4029

A couple weeks ago I asked the list, on behalf of a friend, for suggestions
on
adolescent value scales. Many thanks from my friend and I to those of you
who
responded. Several people asked that I post the responses.

===

A generic sight covering all kinds of things related to efficacy measures.
Scroll
down until you hit the section on "Information on self-efficacy
measures":

        http://www.emory.edu/EDUCATION/mfp/effpage.html

===

Here is what appears to be a pretty good review of lots of scales:

        http://ag.arizona.edu/fcr/fs/nowg/socialcomp_meas.html

===

Check this out. A bit dated, perhaps, but it is FREE!:

        http://www.bsos.umd.edu/socy/rosenberg.htm

===

Wow, what a coincidence. Just yesterday I was searching the Ohio Office of
Criminal
Justice Services (OCJS) website and came across the Ohio Youth Risk Behavior
Survey.
Go to http://www.ocjs.state.oh.us/ and click on the YRBS icon.

===

My wife, a developmental psychologist, suggests that you contact Connie
Flanagan at
Penn State, who may have some ideas. She focuses on kids' views of the
social
contract.

===

I would suggest Professor Coles at Harvard University because of his work on
children's political values. Also, Professor Connie Flanagan at Penn State
University
has done great work examining adolescents beliefs and values (and at any rate
might
be able to point you in the right direction). She is in the College of
Agricultural
Sciences in the Department of Agricultural and Extension Education.

=-=
Jim Wolf   Jim-Wolf@att.net
>From awhite@nas.edu Thu May 3 08:24:41 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id IAA08408 for <aapornet@listproc.usc.edu>; Thu, 3 May 2001 08:24:41 -
0700
(PDT)
Received: from himalaya.nas.edu (himalaya.nas.edu [144.171.1.23])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id IAA22101 for <aapornet@usc.edu>; Thu, 3 May 2001 08:24:39 -0700
(PDT)
Received: from smtpmta.nas.edu (smtpmta.nas.edu [144.171.1.40])
      by himalaya.nas.edu (8.9.1/8.9.1) with SMTP id LAA04034
      for <aapornet@usc.edu>; Thu, 3 May 2001 11:21:35 -0400 (EDT)
Received: by smtpmta.nas.edu(Lotus SMTP MTA v4.6.7 (934.1 12-30-1999)) id
85256A41.0054A6B3 ; Thu, 3 May 2001 11:24:36 -0400
X-Lotus-FromDomain: NAS
From: "Andy White" <awhite@nas.edu>
To: aapornet@usc.edu
Message-ID: <85256A41.00547F2E.00@smtpmta.nas.edu>
Date: Thu, 3 May 2001 11:21:56 -0400
Subject: Special Herriot Award Session Honoring Jeanne Griffith
Mime-Version: 1.0
Content-type: text/plain; charset=us-ascii
Content-Disposition: inline

TITLE: The 2001 Roger Herriot Award For Innovation In Federal Statistics

Recipient: Jeanne Griffith, Consultant and former employee of the National
Center for
Education Statistics, the National Science Foundation, the Office of
Management and

Budget, the Census Bureau and the Congressional Research Service

SPEAKERS: Katherine Wallman, Office of Management and Budget, Emerson
Elliott,
former
Commissioner of the National Center for Education Statistics, Norman
Bradburn,
National Science Foundation

CHAIR: Lynda Carlson, National Science Foundation

DATE/TIME: June 4, 2001, 12:30 - 2:00; Reception to follow

LOCATION: Bureau of Labor Statistics, Conference Center, Room 7, Postal
Square
Building (PSB), 2 Massachusetts Avenue, NE, Washington, DC. Please
use the First St., NE, entrance to the PSB.   To gain entrance to BLS,
please see "Notice" at the end of this announcement. This session will be
Video-conferenced to the Census Bureau and other interested sites.

Cosponsor of the Award: Washington Statistical Society and the American
Statistical
Association's Section on Government Statistics and Section on Social
Statistics

ABSTRACT:

On June 4, 2001, the Washington Statistical Society will present the Roger
Herriot
award to Jeanne Griffith. Jeanne is currently an international education
consultant
and former Acting Commissioner for the National Center for Education
Statistics, is
the 2001 recipient of the Roger Herriot Award for Innovation in Federal
Statistics.
Jeanne is the eighth recipient with a long and distinguished career in the
federal
government. During her twenty eight years in government, Jeanne has
specialized in
the coordination of statistics and policy in several agencies of both the
Executive
and Legislative branches. Her innovative work in improving the collection and
dissemination of education statistics, has encompassed management, executive
liaison
and representation, research and reporting, and statistical policy. She has
had an
impact in the fields of education statistics, social demography, aging and
retirement, labor force, and income and poverty. Jeanne's contributions
reflect key
elements of Roger Herriot's career: most prominently finding innovative ways
to
improve the quality and integrity of federal and international statistics.

Three speakers will discuss Jeanne's various contributions to federal
statistics.
Invited speakers include: Katherine Wallman, Office of Management and Budget,
Emerson

Elliott, former Commissioner of the National Center for Education Statistics, and
Norm Bradburn, National Science Foundation.

The Roger Herriot award is sponsored by the Washington Statistical Society, the ASA's
Social Statistics Section and the ASA's Government Statistics Section. Roger Herriot
was the Associate Commissioner for Statistical Standards and Methodology at the
National Center for Education Statistics
(NCES) before he died in 1994. Throughout his career at NCES and the Census Bureau,
Roger developed unique approaches to the solution of statistical problems in federal
data collection programs. Jeanne Griffith truly exemplifies this tradition.

Please join the Washington Statistical Society on Monday, June 4, 2001 at 12:30 p.m.
to honor Jeanne as we present the award to her and celebrate in a reception following
the award.

NOTICE

A new list of attendees of WSS seminars at the Bureau of Labor Statistics was begun
January 1, 2001 and will extend to June 22 (not August as previously announced). To
be added to the list in order to attend a seminar at BLS, you will need to do one of
the following: (1) e-mail name, affiliation, and name of seminar to wss_seminar@bls.gov (underscore after
'wss') by noon 1day ahead or 2) call 202-691-7524 (Karen Jackson) at least 2 days
ahead. Finally, bring a photo ID. You will remain on the list until it expires June
22.

Lynda T. Carlson, Director
Division of Science Resources Studies
National Science Foundation
4201 Wilson Boulevard, Suite 965
Arlington, VA 22230
Tel: 703-292-7766
Fax: 703-292-9092
email: lcarlson@nsf.gov

Regarding item #2, the CPS now includes an Internet supplement, published
annually as the "August file." I believe you can link internet access/use
and program participation by person or household.

Contact the Census Bureau for the CPS August File, which comes on CD-rom with
other CPS products.

-Chuck Denk

<HTML><FONT FACE=arial,helvetica><FONT SIZE=2>Regarding item #2, the CPS now
includes an Internet supplement, published

annually as the "August file." I believe you can link internet
access/use

and program participation by person or household.

Contact the Census Bureau for the CPS August File, which comes on CD-rom
with

other CPS products.

-Chuck Denk</FONT></HTML>

Received: from copland.udel.edu (copland.udel.edu [128.175.13.92])
        by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
        id JAA09527 for <aapornet@usc.edu>; Thu, 3 May 2001 09:22:26 -0700
(PDT)
Received: from zeke1.udel.edu (exchange.chep.udel.edu [128.175.63.23])
        by copland.udel.edu (8.9.3/8.9.3) with ESMTP id MAA10515
        for <aapornet@usc.edu>; Thu, 3 May 2001 12:22:26 -0400 (EDT)
Received: by exchange.chep.udel.edu with Internet Mail Service (5.5.2650.21)
        id <263NDDF9>; Thu, 3 May 2001 12:22:26 -0400
Message-ID: <FCDC58EC0F22D4119F0800A0C9E589952E194E@exchange.chep.udel.edu>
From: "Ratledge, Edward" <ratledge@UDel.Edu>
To: "'aapornet@usc.edu'" <aapornet@usc.edu>
Subject: RE: Access to Web and Customer Service, etc.
Date: Thu, 3 May 2001 12:22:17 -0400
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2650.21)
Content-Type: multipart/alternative;
        boundary="----_=_NextPart_001_01C0D3ED.3D6747A4"

This message is in MIME format. Since your mail reader does not understand
this
format, some or all of this message may not be legible.

------_=_NextPart_001_01C0D3ED.3D6747A4
Content-Type: text/plain;
        charset="iso-8859-1"

Tibor, could you check this out. If so, is this new this year or has it been
there
for awhile.

Edward C. Ratledge, Director
Center for Applied Demography & Survey Research
University of Delaware
Newark, DE 19716
302-831-1684
ratledge@udel.edu

-----Original Message-----
From: CharlesEDenk@aol.com [mailto:CharlesEDenk@aol.com]
Sent: Thursday, May 03, 2001 11:32 AM
To: aapornet@usc.edu
Subject: Re: Access to Web and Customer Service, etc.

Regarding item #2, the CPS now includes an Internet supplement, published
annually as the "August file." I believe you can link internet access/use
and program participation by person or household.

Contact the Census Bureau for the CPS August File, which comes on CD-rom with
other CPS products.

-Chuck Denk

------_=_NextPart_001_01C0D3ED.3D6747A4

```
Content-Type: text/html;
      charset="iso-8859-1"

<!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.0 Transitional//EN"> <HTML><HEAD>
<META
HTTP-EQUIV="Content-Type" CONTENT="text/html; charset=iso-8859-1">


<META content="MSHTML 5.00.3314.2100" name=GENERATOR></HEAD> <BODY>
<DIV><FONT
color=#0000ff face=Arial size=2><SPAN class=216422116-03052001>Tibor,
could you check this out. If so, is this new this year or has it been there
for
awhile.</SPAN></FONT></DIV>
<DIV> </DIV>
<P><FONT face=Arial size=2>Edward C. Ratledge, Director</FONT> <BR><FONT
face=Arial size=2>Center for Applied Demography &amp; Survey Research</FONT>
<BR><FONT face=Arial size=2>University of Delaware</FONT> <BR><FONT
face=Arial
size=2>Newark, DE 19716</FONT> <BR><FONT face=Arial size=2>302-831-
1684</FONT>
<BR><FONT face=Arial size=2>ratledge@udel.edu</FONT> </P> <BLOCKQUOTE>
  <DIV align=left class=OutlookMessageHeader dir=ltr><FONT face=Tahoma
  size=2>-----Original Message-----<BR><B>From:</B> CharlesEDenk@aol.com
  [mailto:CharlesEDenk@aol.com]<BR><B>Sent:</B> Thursday, May 03, 2001 11:32
  AM<BR><B>To:</B> aapornet@usc.edu<BR><B>Subject:</B> Re: Access to Web and
  Customer Service, etc.<BR><BR></DIV></FONT><FONT face=arial,helvetica><FONT
  size=2>Regarding item #2, the CPS now includes an Internet supplement,
  published <BR>annually as the "August file."  I believe you can link
  internet access/use <BR>and program participation by person or household.
  <BR><BR>Contact the Census Bureau for the CPS August File, which comes on
  CD-rom with <BR>other CPS products. <BR><BR>-Chuck Denk</FONT>
</FONT></BLOCKQUOTE></BODY></HTML>

------_=_NextPart_001_01C0D3ED.3D6747A4--
>From slosh@garnet.acns.fsu.edu Thu May  3 09:39:47 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id JAA17398 for <aapornet@listproc.usc.edu>; Thu, 3 May 2001 09:39:47 -
0700
(PDT)
Received: from garnet.acns.fsu.edu (gmhub.acns.fsu.edu [146.201.2.30])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id JAA25256 for <aapornet@usc.edu>; Thu, 3 May 2001 09:39:48 -0700
(PDT)
Received: from garnet3.acns.fsu.edu (garnet3-fi.acns.fsu.edu [192.168.197.3])
      by garnet.acns.fsu.edu (8.9.3/8.9.3) with ESMTP id MAA141700
      for <aapornet@usc.edu>; Thu, 3 May 2001 12:39:47 -0400
Received: from fsu.edu.fsu.edu (dial1424.acns.fsu.edu [146.201.38.139])
      by garnet3.acns.fsu.edu (8.9.3/8.9.3) with SMTP id MAA77344
      for <aapornet@usc.edu>; Thu, 3 May 2001 12:39:45 -0400
Date: Thu, 3 May 2001 12:39:45 -0400
Message-Id: <200105031639.MAA77344@garnet3.acns.fsu.edu>
X-Sender: slosh@garnet.acns.fsu.edu
X-Mailer: Windows Eudora Light Version 1.5.2
Mime-Version: 1.0
Content-Type: text/plain; charset="us-ascii"
```

To: aapornet@usc.edu
From: Susan Losh <slosh@garnet.acns.fsu.edu>
Subject: Re: Adolescent value references

I just thought about Anastasia Kitsantas in my department. She is interested in child
development, self efficacy, and self-regulated learning. She may have additional
references.

Her email address is:

akitsant@mailer.fsu.edu

Susan

At 10:01 AM 5/3/2001 -0500, you wrote:
>A couple weeks ago I asked the list, on behalf of a friend, for
>suggestions on adolescent value scales. Many thanks from my friend and
>I to those of you who responded. Several people asked that I post the
responses.
>
>===
>
>A generic sight covering all kinds of things related to efficacy
>measures. Scroll down until you hit the section on "Information on
>self-efficacy
>measures":
>
>   http://www.emory.edu/EDUCATION/mfp/effpage.html
>
>===
>
>Here is what appears to be a pretty good review of lots of scales:
>
>   http://ag.arizona.edu/fcr/fs/nowg/socialcomp_meas.html
>
>===
>
>Check this out. A bit dated, perhaps, but it is FREE!:
>
>   http://www.bsos.umd.edu/socy/rosenberg.htm
>
>===
>
>Wow, what a coincidence. Just yesterday I was searching the Ohio Office
>of Criminal Justice Services (OCJS) website and came across the Ohio
>Youth Risk Behavior Survey. Go to http://www.ocjs.state.oh.us/ and
>click on the YRBS icon.
>
>===
>
>My wife, a developmental psychologist, suggests that you contact Connie
>Flanagan at Penn State, who may have some ideas. She focuses on kids'
>views of the social contract.
>
>===

>
>I would suggest Professor Coles at Harvard University because of his
>work on children's political values. Also, Professor Connie Flanagan at
>Penn State University has done great work examining adolescents beliefs
>and values (and at any rate might be able to point you in the right
>direction). She is in the College of Agricultural Sciences in the
>Department of Agricultural and Extension Education.
>
>
>
>=-=
>Jim Wolf   Jim-Wolf@att.net
>
>
Susan Carol Losh, PhD
slosh@garnet.acns.fsu.edu

visit the site at:
http://garnet.acns.fsu.edu/~slosh//Index.htm

The Department of Educational Research
307L Stone Building
Florida State University
Tallahassee FL 32306-4453

850-644-8778 (Voice Mail available)
Educational Research Office 850-644-4592
FAX 850-644-8776

please note the room is number 1 rather than 7 for the attached seminar

                     "Andy White"

                     <awhite@nas.e   To: aapornet@usc.edu

                     du>   cc:

                     Sent by: Subject: Special Herriot Award
Session
Honoring Jeanne Griffith
                     owner-aaporne

                     t@usc.edu

                     05/03/2001

                     11:21 AM

                     Please

                     respond to

                     aapornet

        TITLE: The 2001 Roger Herriot Award For Innovation In Federal Statistics

Recipient: Jeanne Griffith, Consultant and former employee of the National Center for
Education Statistics, the National Science Foundation, the Office of Management and
Budget, the Census Bureau and the Congressional Research Service

SPEAKERS: Katherine Wallman, Office of Management and Budget, Emerson Elliott,
former
Commissioner of the National Center for Education Statistics, Norman Bradburn,
National Science Foundation

CHAIR: Lynda Carlson, National Science Foundation

DATE/TIME: June 4, 2001, 12:30 - 2:00; Reception to follow

LOCATION: Bureau of Labor Statistics, Conference Center, Room 7, Postal Square
Building (PSB), 2 Massachusetts Avenue, NE, Washington, DC. Please
use the First St., NE, entrance to the PSB.   To gain entrance to BLS,
please see "Notice" at the end of this announcement. This session will be
Video-conferenced to the Census Bureau and other interested sites.

Cosponsor of the Award: Washington Statistical Society and the American Statistical
Association's Section on Government Statistics and Section on Social Statistics

ABSTRACT:

On June 4, 2001, the Washington Statistical Society will present the Roger Herriot
award to Jeanne Griffith. Jeanne is currently an international education consultant
and former Acting Commissioner for the National Center for Education Statistics, is
the 2001 recipient of the Roger Herriot Award for Innovation in Federal Statistics.
Jeanne is the eighth recipient with a long and distinguished career in the federal
government. During her twenty eight years in government, Jeanne has specialized in
the coordination of statistics and policy in several agencies of both the Executive
and Legislative branches. Her innovative work in improving the collection and
dissemination of education statistics, has encompassed management, executive liaison
and representation, research and reporting, and statistical policy. She has had an
impact in the fields of education statistics, social demography, aging and
retirement, labor force, and income and poverty. Jeanne's contributions reflect key
elements of Roger Herriot's career: most prominently finding innovative ways to
improve the quality and integrity of federal and international statistics.

Three speakers will discuss Jeanne's various contributions to federal
statistics.
Invited speakers include: Katherine Wallman, Office of Management and Budget,
Emerson
Elliott, former Commissioner of the National Center for Education Statistics,
and
Norm Bradburn, National Science Foundation.

The Roger Herriot award is sponsored by the Washington Statistical Society,
the ASA's
Social Statistics Section and the ASA's Government Statistics Section. Roger
Herriot
was the Associate Commissioner for Statistical Standards and Methodology at
the
National Center for Education Statistics
(NCES) before he died in 1994. Throughout his career at NCES and the Census
Bureau,
Roger developed unique approaches to the solution of statistical problems in
federal
data collection programs. Jeanne Griffith truly exemplifies this tradition.

Please join the Washington Statistical Society on Monday, June 4, 2001 at
12:30 p.m.
to honor Jeanne as we present the award to her and celebrate in a reception
following
the award.

NOTICE

A new list of attendees of WSS seminars at the Bureau of Labor Statistics was
begun
January 1, 2001 and will extend to June 22 (not August as previously
announced). To
be added to the list in order to attend a seminar at BLS, you will need to do
one of
the following: (1) e-mail name, affiliation, and name of seminar to
wss_seminar@bls.gov (underscore after
'wss') by noon 1day ahead or 2) call 202-691-7524 (Karen Jackson) at least 2
days
ahead. Finally, bring a photo ID. You will remain on the list until it
expires June
22.

Lynda T. Carlson, Director
Division of Science Resources Studies
National Science Foundation
4201 Wilson Boulevard, Suite 965
Arlington, VA 22230
Tel: 703-292-7766
Fax: 703-292-9092
email: lcarlson@nsf.gov

```
>From stewart.132@osu.edu Thu May  3 11:52:01 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id LAA07626 for <aapornet@listproc.usc.edu>; Thu, 3 May 2001 11:52:01 -
0700
(PDT)
Received: from mail4.uts.ohio-state.edu (mail4.uts.ohio-state.edu
[128.146.214.33])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id LAA28854 for <aapornet@usc.edu>; Thu, 3 May 2001 11:52:00 -0700
(PDT)
Received: from CSR-A137 ([128.146.93.137])
      by mail4.uts.ohio-state.edu (8.9.3/8.9.3) with ESMTP id OAA21682
      for <aapornet@usc.edu>; Thu, 3 May 2001 14:52:00 -0400 (EDT)
Message-Id: <4.2.2.20010503144958.00a9e4b8@postbox.acs.ohio-state.edu>
X-Sender: stewart.132@postbox.acs.ohio-state.edu
X-Mailer: QUALCOMM Windows Eudora Pro Version 4.2.2
Date: Thu, 03 May 2001 14:51:54 -0400
To: aapornet@usc.edu
From: Erik Stewart <stewart.132@osu.edu>
Subject: Job Posting
Mime-Version: 1.0
Content-Type: text/plain; charset="us-ascii"; format=flowed
```

The Ohio State University Center for Survey Research is currently seeking
candidates
for a new Research Associate - Project Manager position. This is a new
position
developed as the result of significant growth within the Center. The OSU
Center for
Survey Research conducts telephone, mail and Web surveys and operates a 32-
station
CATI facility. As one of the largest universities in the country, Ohio State
has an
enrollment of approximately 48,000 students and offers more than 170
undergraduate
majors, 122 masters programs, and 98 doctoral programs.

The Research Associate position will have responsibility for developing and
executing
survey research projects for faculty and other clients. Candidates should be
able to
assist clients with design issues and instrument development, as well as
possess the
necessary skills to analyze data and prepare reports detailing findings.
Candidates
must have a minimum of a masters degree within an appropriate area of study
related
to survey research, and experience in conducting surveys. Preference will be
given to
those with an earned doctorate. All candidates should be knowledgeable in
Microsoft
applications and be familiar with SPSS or SAS.

Salary is competitive and based upon education and experience. The Ohio State
University offers an extensive package of benefits and participates in the
Public
Employee Retirement System, a defined benefits program, as well as providing
the
option of an alternative defined contributions program.

Interested candidates should forward a resume with cover letter to Erik R.
Stewart,
Ph.D., Director of Operations, The Ohio State University Center for Survey
Research,
Derby Hall, Room 3045, 154 N. Oval Mall, Columbus, Ohio 43210-1330 or by
email
to
stewart.132@osu.edu or by fax to 614-292-6673. The Ohio State University is
an
Equal
Opportunity/Affirmative Action employer.

Erik R. Stewart, Ph.D.
Director of Operations
OSU Center for Survey Research
3045 Derby Hall
154 N. Oval Mall
Columbus, Ohio 43210-1330

614-292-6672

>From deanec@washpost.com Thu May 3 15:34:43 2001
Received: from usc-fs1.usc.edu (usc-fs1.usc.edu [128.125.150.4])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id PAA29545 for <aapornet@listproc.usc.edu>; Thu, 3 May 2001 15:34:42 -
0700
(PDT)
Received: from smtppop2pub.verizon.net (smtppop2pub.gte.net [206.46.170.21])
      by usc-fs1.usc.edu (8.10.1/8.10.1/usc) with ESMTP
      id f43MYcK16387 for <aapornet@usc.edu>; Thu, 3 May 2001 15:34:39 -0700
(PDT)
Received: from inetmail1.washpost.com (inetmail.washpost.com
[151.200.109.212])
      by smtppop2pub.verizon.net with ESMTP
      for <aapornet@usc.edu>; id RAA130734514
      Thu, 3 May 2001 17:39:09 -0500 (CDT)
Subject: AAPOR Washington/Baltimore seminar 5/22
To: aapornet@usc.edu
From: "Claudia Deane" <deanec@washpost.com>
Date: Thu, 3 May 2001 18:34:31 -0400
Message-ID: <OF526A9DDB.58C2EFE5-ON85256A41.007BC0F4@washpost.com>
X-MIMETrack: Serialize by Router on inetmail1/TWP(Release 5.0.6a |January 17,
2001)
at 05/03/2001 06:31:31 PM
MIME-Version: 1.0
Content-type: text/plain; charset=iso-8859-1
Content-Transfer-Encoding: 8bit
X-MIME-Autoconverted: from quoted-printable to 8bit by listproc.usc.edu id

PAA29546

Topic: The American Public on Its Role in Public Policy

Date & Time: Tuesday, May 22, 2001, 12:30 - 2:00 p.m.

Speaker: Steven Kull, Center on Policy Attitudes

Location: The Urban Institute
Conference Room 5A (Fifth Floor)
  2100 M Street, NW
  Washington, DC
  Entrance on 21st St. between L & M Streets
Report to Receptionist on the fifth floor for directions to conference room.

Metro: DuPont Circle, Red Line
Take the South Exit, proceed south on 19th St. for 2 blocks to M Street; Turn
right
onto M Street and proceed 2 blocks to 21st Street; Turn left onto 21st Street
and
proceed half a block to entrance. Entrance is on west side of 21st, between L
& M
Streets.

RSVP: To be placed on the visitors list, send an e-mail to dc-
aapor.admin@erols.com
or teresa.j.demaio@ccmail.census.gov or call Terry DeMaio at 301-457-4894 by
Friday,
May 18, 2001.

Abstract: Political theorists, pundits and policymakers have debated for
centuries
about how much influence the public should have over public policy. But what
does
the American public think? According to research at the Center on Policy
Attitudes
(COPA), which includes focus groups, a nationwide poll, and reviews of
existing
polls, it appears that the American public feels that it should have
substantially
more influence than it presently does. It also appears that this perceived
lack of
government responsiveness is contributing to lowered confidence in government
and
disengagement from the public policy process. COPA's director, Steven Kull,
will
first show a short PBS special titled Vox
Populi: Democracy in Crisis hosted by veteran newsman Marvin Kalb in which
Kull
presents some of the basic findings, including cuts from focus groups, as
well
as
commentary by Benjamin Page, Robert Shapiro, Andrew Kohut and E.J. Dionne.
Kull will
then elaborate further on COPA's research on this issue, as well as new
methods that

it has used to give the public a voice on relatively complex public policy
topics.

Sponsored by: American Association for Public Opinion Research
Washington/Baltimore
Chapter

Very interesting use of research.

Dick Halpern

Research Guided Jury Selection in Church Bombing Trial

By KEVIN SACK

Susie Post for The New York Times
Andrew M. Sheldon helped the prosecution research attitudes and develop=20
questions
to select jurors for a church bombing trial.

Ex-Klansman Is Found Guilty in '63 Bombing (May 2, 2001)

Expanded Coverage
BIRMINGHAM, Ala., May 2 =97 The jury that took barely two hours on Tuesday=
to=20
convict a former Klansman in a 1963 church bombing was chosen with the help=
=20 of a
long and sophisticated process guided by a prosecution jury consultant= =20
with vast
experience in similar civil rights cases.

Prosecutors organized two focus groups and polled nearly 500 residents of=20
the
Birmingham area this year to help them understand community attitudes=20
about
racial
issues in general and about the church bombing in particular.= =20 Then, with
defense
lawyers and the judge, they devised a 100-question=20 survey that potential
jurors
completed at the beginning of the trial three= =20 weeks ago. That survey,
which
sought to measure attitudes on issues like=20 interracial dating and the
Martin
Luther King Jr. holiday, led to detailed= =20 questioning of potential jurors
over
six days.

The result was a jury devoid of white men, an issue that lawyers for the=20
man
convicted, Thomas E. Blanton Jr., will make part of his appeal. Each=20 side
had 16
peremptory challenges, which could be used to eliminate=20 potential jurors
from a
pool of 44 regardless of cause, other than race and= =20 sex. All of the
prosecution's challenges were used to remove whites, first= =20 10 men, then
6
women.
The defense used 12 of its 16 challenges to strike=20 blacks.

The jury consisted of 8 whites and 4 blacks, 11 women and one man. After=20
hearing a
week of testimony and argument, the jurors sentenced Mr. Blanton= =20 to life
in
prison for the murders of the four black girls who died in the=20 Sept. 15,
1963,
explosion at the 16th Street Baptist Church.

Because the evidence in Mr. Blanton's trial was almost all circumstantial,=
=20 the
importance of jury selection was magnified, lawyers for both sides said= =20
today.
And members of the prosecution team said they entered the=20 evidentiary
phase
of the

trial last week confident that they had selected a= =20 receptive jury.

"We usually operate on very little information," said Andrew M. Sheldon,=20 the
Atlanta jury consultant who assisted the prosecution, "so you can=20 imagine my
comfort level at having this amount of research."

Mr. Sheldon and Doug Jones, the United States attorney here, said it was=20 juror
attitudes revealed by their research, not race and sex per se, that=20 guided
construction of the jury.

"We struck people whose cluster of attitudes indicated they would be unable= =20 to
make fair decisions," Mr. Sheldon said.

But John C. Robbins, Mr. Blanton's lawyer, accused prosecutors of using=20 objections
to juror attitudes to mask their real intent, which he said was= =20 to remove
white
men. Mr. Robbins said the defense's pretrial research=20 indicated that blacks
were
more likely to have fixed opinions about Mr.=20 Blanton's guilt, while whites "were a
little more open-minded."

"The bottom line is the jury was picked along racial lines by the=20 government," Mr.
Robbins said. "They removed every white man they could,=20 and when they ran out of
white men, they got rid of white women."

One reason Mr. Blanton and several suspected co-conspirators were not=20 prosecuted
in the 1960's was the apparent concern that they could not be=20 convicted in that
era by a Birmingham jury, which presumably would have=20 been all white. The F.B.I.
investigated the bombing, and four suspects were= =20 quickly identified, but J.
Edgar Hoover, then the F.B.I. director, chose=20 not to refer the case for prosecution.

Another of the original suspects, Robert Chambliss, was convicted in 1977.

In the Blanton trial, Mr. Robbins challenged the prosecution's removal of=20 white
jurors, arguing that it violated several Supreme Court decisions.=20 Those rulings,
from 1986 to 1994, prohibit using peremptory challenges to=20 strike jurors because
of race or sex. Judge James Garrett of Jefferson=20 County Circuit Court ruled
after

a closed-door hearing on the issue that=20 the prosecution had provided race-
neutral
reasons for its selections.

One potential juror was struck, Mr. Jones said, because the prosecution=20
feared
that the person would make decisions rashly. The juror had been=20 asked how
he would
buy a vacuum cleaner and said he would do so impulsively= =20 with little
research.

Several jurors were eliminated, Mr. Jones said, because of concerns about=20
racial
attitudes. One, for instance, said his grandfather had been a police= =20
officer who
worked for Eugene Connor, Birmingham's notoriously=20 segregationist public
safety
commissioner in the 1960's.

The defense, meanwhile, removed a daughter of Autherine Lucy, the first=20
black
student to attend the University of Alabama.

Mr. Sheldon, 58, a lawyer and psychologist, said his research guided the=20
prosecution's decision to not cast the case as an attack on the Ku Klux=20
Klan,
because the group had little relevance to many potential jurors.=20 Instead,
prosecutors repeatedly emphasized that the bombing had singled out= =20
children and
a house of worship. As a result, they searched for jurors who= =20 were
parents and
churchgoers. Other important questions asked jurors about= =20 school
integration and
racial conflict.

Mr. Jones refused to say how much he spent on the jury selection process.=20
Mr.
Sheldon, part of a growing field of professional jury consultants, said= =20
he
typically charged $225 an hour, though he said it is unclear whether he= =20
would be
fully paid.

He worked on the 1994 trial of Byron De La Beckwith, who was convicted of=20
murdering Medgar Evers, the Mississippi N.A.A.C.P. leader, and the later=20
trials of
Sam Bowers and Charles Noble for the murder of another=20 Mississippi civil
rights
worker, Vernon Dahmer.
<http://www.nytimes.com/subscribe/help/copyright.html>Copyright 2001 The=20
New York
Times Company |=20 <http://www.nytimes.com/info/help/privacy.html>Privacy
Information

--======================_22879307==_.ALT
Content-Type: text/html; charset="iso-8859-1"
Content-Transfer-Encoding: quoted-printable

```html
<html>
Very interesting use of research.<br>
<br>
Dick Halpern<br>
<br>
<h2><b>Research Guided Jury Selection in Church Bombing Trial<br> <br> <br>
</b></h2><h5><b>By KEVIN SACK</b></h5><font face=3D"arial" size=3D1>Susie
Post
for
The New York Times <br> </font><font face=3D"arial" size=3D2>Andrew M.
Sheldon
helped
the prosecutio= n research attitudes and develop questions to select jurors
for a
church bombing trial.</font><font face=3D"arial" size=3D1> <br> <br> <br>
</font><font face=3D"arial" size=3D2><a href=3D"/2001/05/02/national/02CHUR.=
htm">Ex-Klansman
Is Found Guilty in '63 Bombing</a> (May 2, 2001)<br>
<br>
<b>Expanded Coverage<br>
</b>B</font><font face=3D"arial" size=3D1>IRMINGHAM, Ala., May 2 =97 The jur=
y that
took barely two hours on Tuesday to convict a former Klansman in a 1963
church
bombing was chosen with the help of a long and sophisticated process guided
by
a
prosecution jury consultant with vast experience in similar civil rights
cases.<br>
<br> Prosecutors organized two focus groups and polled nearly 500 residents
of
the
Birmingham area this year to help them understand community attitudes about
racial
issues in general and about the church bombing in particular. Then, with
defense
lawyers and the judge, they devised a 100-question survey that potential
jurors
completed at the beginning of the trial three weeks ago. That survey, which
sought to
measure attitudes on issues like interracial dating and the Martin Luther
King
Jr.
holiday, led to detailed questioning of potential jurors over six days. <br>
<br> The
result was a jury devoid of white men, an issue that lawyers for the man
convicted,
Thomas E. Blanton Jr., will make part of his appeal. Each side had 16
peremptory
challenges, which could be used to eliminate potential jurors from a pool of
44
regardless of cause, other than race and sex. All of the prosecution's
challenges
were used to remove whites, first 10 men, then 6 women. The defense used 12
of
its 16
```

challenges to strike blacks.

 The jury consisted of 8 whites and 4 blacks, 11
women and one man. After hearing a week of testimony and argument, the jurors
sentenced Mr. Blanton to life in prison for the murders of the four black girls who
died in the Sept. 15, 1963, explosion at the 16th Street Baptist Church.

Because the evidence in Mr. Blanton's trial was almost all circumstantial, the
importance of jury selection was magnified, lawyers for both sides said today.
And
members of the prosecution team said they entered the evidentiary phase of the
trial
last week confident that they had selected a receptive jury.

 "We
usually operate on very little information," said Andrew M. Sheldon, the Atlanta
jury consultant who assisted the prosecution, "so you can imagine my comfort
level at having this amount of research."

 Mr. Sheldon and Doug Jones,
the United States attorney here, said it was juror attitudes revealed by their
research, not race and sex per se, that guided construction of the jury.

"We struck people whose cluster of attitudes indicated they would be unable to
make fair decisions," Mr. Sheldon said.

 But John C. Robbins, Mr.
Blanton's lawyer, accused prosecutors of using objections to juror attitudes to mask
their real intent, which he said was to remove white men. Mr. Robbins said the
defense's pretrial research indicated that blacks were more likely to have fixed
opinions about Mr. Blanton's guilt, while whites "were a little more
open-minded."

 "The bottom line is the jury was picked along
racial lines by the government," Mr. Robbins said. "They removed every
white man they could, and when they ran out of white men, they got rid of white
women."

 One reason Mr. Blanton and several suspected co-conspirators
were not prosecuted in the 1960's was the apparent concern that they could not
be
convicted in that era by a Birmingham jury, which presumably would have been all
white. The F.B.I. investigated the bombing, and four suspects were quickly
identified, but J. Edgar Hoover, then the F.B.I. director, chose not to refer the
case for prosecution.

 Another of the original suspects, Robert Chambliss,
was convicted in 1977.

 In the Blanton trial, Mr. Robbins challenged

the
prosecution's removal of white jurors, arguing that it violated several Supreme Court
decisions. Those rulings, from 1986 to 1994, prohibit using peremptory challenges to
strike jurors because of race or sex. Judge James Garrett of Jefferson County Circuit
Court ruled after a closed-door hearing on the issue that the prosecution had
provided race-neutral reasons for its selections.

 One potential juror
was
struck, Mr. Jones said, because the prosecution feared that the person would make
decisions rashly. The juror had been asked how he would buy a vacuum cleaner and said
he would do so impulsively with little research.

 Several jurors were
eliminated, Mr. Jones said, because of concerns about racial attitudes. One, for
instance, said his grandfather had been a police officer who worked for Eugene
Connor, Birmingham's notoriously segregationist public safety commissioner in the
1960's.

 The defense, meanwhile, removed a daughter of Autherine Lucy, the
first black student to attend the University of Alabama.

 Mr. Sheldon,
58, a
lawyer and psychologist, said his research guided the prosecution's decision to not
cast the case as an attack on the Ku Klux Klan, because the group had little
relevance to many potential jurors. Instead, prosecutors repeatedly emphasized
that
the bombing had singled out children and a house of worship. As a result, they
searched for jurors who were parents and churchgoers. Other important questions asked
jurors about school integration and racial conflict.

 Mr. Jones refused to
say how much he spent on the jury selection process. Mr. Sheldon, part of a growing
field of professional jury consultants, said he typically charged $225 an hour,
though he said it is unclear whether he would be fully paid.

 He worked on
the 1994 trial of Byron De La Beckwith, who was convicted of murdering Medgar Evers,
the Mississippi N.A.A.C.P. leader, and the later trials of Sam Bowers and Charles
Noble for the murder of another Mississippi civil rights worker, Vernon Dahmer.
<div align=3D"center"> <a
href=3D"http://www.nytime= s.com/subscribe/help/copyright.html">Copyright
2001 The New York Times
Company |
<a

href=3D"http://www.nytimes.com/info/help/privacy.html"><font=
 face=3D"arial" size=3D1 color=3D"#000099">Privacy
Information
 </div> </html>

-=====================_22879307==_.ALT--

>From durandc@SOCIO.UMontreal.CA Fri May 4 05:07:12 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id FAA20596 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 05:07:12 -
0700
(PDT)
Received: from ulys.POSTE.UMontreal.CA (ulys.POSTE.UMontreal.CA
[132.204.2.41])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id FAA21859 for <aapornet@usc.edu>; Fri, 4 May 2001 05:07:12 -0700
(PDT)
Received: from duranc3.socio.umontreal.ca ([132.204.230.251])
      by ulys.POSTE.UMontreal.CA (8.11.3/8.11.3) with ESMTP id f44C79R902547
      for <aapornet@usc.edu>; Fri, 4 May 2001 08:07:09 -0400 (EDT)
Message-Id: <5.0.2.1.2.20010504073052.00a27ec0@poste.umontreal.ca>
X-Sender: durandc@poste.umontreal.ca
X-Mailer: QUALCOMM Windows Eudora Version 5.0.2
Date: Fri, 04 May 2001 08:05:03 -0400
To: aapornet@usc.edu
From: Claire Durand <durandc@SOCIO.UMontreal.CA>
Subject: Montreal half chronicle no. 5
Mime-Version: 1.0
Content-Type: text/plain; charset="iso-8859-1"; format=flowed
Content-Transfer-Encoding: 8bit
X-MIME-Autoconverted: from quoted-printable to 8bit by listproc.usc.edu id
FAA20597

A number of people wrote to ask me some specific questions. I cannot
answer to all questions but.. I figured it is time for F.A.Q.

1. How is the weather supposed to be in Montreal.?
Well, here pollsters are better than meteorologists and they are less
expensive! The famous sentence here is:
En avril, ne te decouvre pas d'un fil; en mai, fais comme it te
plait. Litteral translation : In April, do not take you clothes off,; in
may, do as you wish.
But, I have to tell you that I have been rafting on a May 12 a few years
ago and... there was snow in the sky. Unusual but...anything unusual stil
may have a 5% probability to happen. But I want to reassure you : we have
never seen snow after mid-may and the weather is usually rather good in May
(18-20C and even more)

2. Can you give us the weather in Farenheit?
  Well, people, it is prohibited!!! We do not have it here, you will have
to work a bit or... go to a meteo site.

3. Can you tell me if this restaurant is better than the other one? There
are
hundreds of good restaurants in Montreal... and I usually take my
meals at home. My personal cook is very good... I do not know all the

restaurants.

4. I want to eat in a French restaurant, can you tell me... (Why French???
It is out...)
I can throw a few more names of French restaurants:
Le Piemontais, on Renï¿½ Levesque,
Le Petit Extra, on Ontario,
Chez Laloux, on Des Pins
Le grain de sel, on Ste-Catherine,
L'Armoricain, on De Maisonneuve,
Les Halles, on Crescent

They are east of town most of them, but not far from the Hotel.

5. Should I make reservations in advance?
Well, figure that all the other people who attend the same conference have
the same names... At least, you should phone before going a restaurant,
just to make sure you have place.

6. Is it far from the Hotel?
Nothing is far from the Hotel. All restaurants are downtown. If you take
the metro, it will take you not more than 15 minutes. In taxi, the same but
a bit more expensive (10$ Canadian). Old Montreal or Chinese, it is 10-15
minutes by foot.

7. Do I have to dress "Up" when I go to a restaurant?
Not that much "up", usually not that formal, just "straight".

8. Can I wear shorts in the street?
Unless it is very hot, you will not see people in shorts around where your
hotel is. You will see more people in shorts around more residential parts
of the city.

9. Should I go to the Hotels' restaurants?
Well, why go to Montreal to stay in a Hotel? It should be rather good but
the ratio quality/price will not be as good as in other restaurants. If
you want to give money to our government, you go to the Casino. They are
supposed to have a very good resrarurant. But I do not go there, on
principle.

10. Should I bring an I.D. to buy alcool, even if I have grey hair, like in
St-Pete, Florida?
NO.

Have a good week-end and prepare your papers.....

Claire Durand,
dept. sociologie, Universitï¿½ de Montrï¿½al, Claire.Durand@umontreal.ca
http://www.fas.umontreal.ca/socio/durandc

>From DBauman@gilmore-research.com Fri May 4 09:27:13 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id JAA09031 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 09:27:13 -
0700
(PDT)
Received: from grnt.gilmore-research.com (gilmore-research.com

This is a multi-part message in MIME format.

I am interested in hearing from anyone who has tried or heard about =
innovative and
effective respondent incentives being used IN ANY = METHODOLOGY--anything new
over
the past year or so. =20 =20 I would also like to hear if anyone has recent
experience in = researching how different types of incentives impact varying
respondent = segments.

Thank you!
Denise Bauman
Gilmore Research Group
T 503-236-4551 F 503-731-5585

<!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.0 Transitional//EN"> <HTML><HEAD>
<META
http-equiv=3DContent-Type content=3D"text/html; = charset=3Diso-8859-1">
<META
content=3D"MSHTML 5.50.4134.600" name=3DGENERATOR> <STYLE></STYLE> </HEAD>
<BODY
bgColor=3D#ffffff> <DIV><FONT face=3DArial size=3D2><FONT face=3D"Times New
Roman" =
size=3D3>I am interested=20 in hearing from anyone who has tried or heard
about

innovative and = effective=20 respondent incentives being used IN ANY
METHODOLOGY--anything new over = the past=20 year or
so.

 I
would also like to hear if = anyone has=20 recent experience in researching
how
different types of incentives = impact=20 varying respondent
segments.

Thank
you!</FONT>
</FONT><FONT = face=3DArial=20 size=3D2>Denise
Bauman
Gilmore
Research Group
T 503-236-4551 = F=20 503-731-
5585</FONT></DIV></BODY></HTML>

------=_NextPart_000_00B4_01C0D47A.E075F7A0--

>From kneuman@decima.ca Fri May 4 10:10:30 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id KAA13815 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 10:10:30 -
0700
(PDT)
Received: from xchng1.osinet.prv ([216.94.153.9])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id KAA09204 for <aapornet@usc.edu>; Fri, 4 May 2001 10:10:32 -0700
(PDT)
Received: by XCHNG1 with Internet Mail Service (5.5.2653.19)
      id <2N1W1J36>; Fri, 4 May 2001 13:18:48 -0400
Message-ID: <A199185464CED211BC9800805FC7D18FEC583F@XCHNG1>
From: Keith Neuman <kneuman@decima.ca>
To: "'aapornet@usc.edu'" <aapornet@usc.edu>
Subject: RE: Innovative Respondent Incentives
Date: Fri, 4 May 2001 13:18:46 -0400
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2653.19)
Content-Type: text/plain

One interesting innovation I came across last year was to offer web survey
participants an incentive in the form of a small monetary donation to a
charity/cause
of their choice (from a pre-selected list). From what I've heard this seems
to work
well, and offers a few distinct advantages over providing something tangible
to
participants.

Keith Neuman
Decima Research Inc.
kneuman@decima.ca

> -----Original Message-----
> From: Denise Bauman [SMTP:DBauman@gilmore-research.com]
> Sent: Friday, May 04, 2001 12:16 PM
> To: aapornet@usc.edu
> Subject: Innovative Respondent Incentives
>
> I am interested in hearing from anyone who has tried or heard about
> innovative and effective respondent incentives being used IN ANY

> METHODOLOGY--anything new over the past year or so.
>
> I would also like to hear if anyone has recent experience in
> researching how different types of incentives impact varying
> respondent segments.
>
> Thank you!
> Denise Bauman
> Gilmore Research Group
> T 503-236-4551 F 503-731-5585
>From mark@thinkologies.com Fri May 4 10:32:43 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id KAA16331 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 10:32:43 -
0700
(PDT)
Received: from paris.corp.thinkologies.com ([208.41.232.67])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id KAA27049 for <aapornet@usc.edu>; Fri, 4 May 2001 10:32:43 -0700
(PDT)
Received: by paris.corp.thinkologies.com with Internet Mail Service
(5.5.2650.21)
      id <KHHCZXKF>; Fri, 4 May 2001 13:32:21 -0400
Message-ID:
<29990E734920D411BAC100508B93974E8792F8@paris.corp.thinkologies.com>
From: Mark Lamias <mark@thinkologies.com>
To: "'aapornet@usc.edu'" <aapornet@usc.edu>
Subject: RE: Innovative Respondent Incentives
Date: Fri, 4 May 2001 13:32:21 -0400
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2650.21)
Content-Type: text/plain;
      charset="iso-8859-1"

Below are references from the Public Opinion Quarterly Subject Index
(http://www.aapor.org/poq/) on incentives. I also know that Eleanor Singer
of
the
University of Michigan's Survey Research Center has also done a lot of work
on
the
effects of incentives (and expectation effects). You may try contacting the
SRC for
more information.

Hope this help!

--Mark J. Lamias
  Statistical Consultant
  THINKologies, Inc.
  3379 Peachtree Road NE
  Atlanta, GA 30326

Why Wage Incentives Work (Nickerson J.W.) 7:3:391-402 '43
Economical Incentive Used for Mail Questionnaire (Bevis J.C.) 12:3:492-3 '48

An Experimental Study of Payments to Respondents (Dohrenwend B.S.) 34:4:621-4
'70
Comments on 'An Experimental Study of Payments to Respondents' (Rappeport
M.A.) 35:3:423 '71
Money Incentives and Family Size: A Hypothetical-Question Study (Simon R.J.
Simon
J.L.) 38:4:585-95 '74
Monetary Incentives in Mail Surveys (Armstrong J.S.) 39:1:111-6 '75
A Cost/Benefit View of Prepaid Monetary Incentives in Mail Questionnaires
(Cox
E.P.)
40:1:101-4 '76
Prepaid Versus Promised Monetary Incentives to Questionnaire Response:
Further
Evidence (Schewe C.D. Cournoyer N.G.) 40:1:105-7 '76
The Consequences of Large Monetary Incentives in Mail Surveys of Elites
(Godwin R.K.)
43:3:378-87 '79
Physican Response Rates to a Telephone Survey: Effects of Monetary Incentive
Level
(Gunn W.J. Rhodes I.N.) 45:1:109-15 '81
Comment (Sheatsley P.B. Loft J.D.) 45:4:571-2 '81
Response (Gunn W.J. Rhodes I.N.) 45:4:572-3 '81
The Effects of Material Incentives in Mail Surveys: Two Studies (Nederhof
A.J.) 47:1:103-11 '83
Incentives for Increasing Return Rates: Magnitude Levels, Response Bias, and
Format
(Mizes J.S. Fleece E.L. Roos C.) 48:4:794-800 '84
Physician Response to a Mailed Survey: An Experiment in Timing of Payment
(Berry S.H.
Kanouse D.H.) 51:1:102-14 '87
The Evaporating Independents: Removing the "Independent" Option from the NES
Party
Identification Question (Kenney P.J. Rice T.W.) 52:2:231-9
The Effect of Monetary Incentives and Follow-Up Mailings on the Response Rate
and
Response Quality in Mail Surveys (James J.M. Bolstein R.) 54:3:346-61 '90
Large Monetary Incentives and Their Effect on Mail Survey Response Rates
(James J.M.
Bolstein R.) 56:4:442-53 '92
Estimating the Effect of Incentives on Mail Survey Response Rates: A Meta-
Analysis
(Church A.H.) 57:1:62-79 '93
Effects of a Prepaid Nonmonetary Incentive on Response Rates and Response
Quality in
a Face-to-Face Survey (Willimack D.K. Schuman H. Pennell B-E. Lepkowski J.M.)
59:1:78-92 '95

-----Original Message-----
From: Denise Bauman [mailto:DBauman@gilmore-research.com]
Sent: Friday, May 04, 2001 12:16 PM
To: aapornet@usc.edu
Subject: Innovative Respondent Incentives

I am interested in hearing from anyone who has tried or heard about
innovative
and
effective respondent incentives being used IN ANY METHODOLOGY--anything new
over the
past year or so.

I would also like to hear if anyone has recent experience in researching how
different types of incentives impact varying respondent segments.

Thank you!
Denise Bauman
Gilmore Research Group
T 503-236-4551 F 503-731-5585
>From dan.navarro@smartrevenue.com Fri May 4 11:08:51 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id LAA25322 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 11:08:51 -
0700
(PDT)
Received: from kopl550145.db.smartrevenue.com (mail.smartrevenue.com
[164.109.30.90])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id LAA29328 for <aapornet@usc.edu>; Fri, 4 May 2001 11:08:51 -0700
(PDT)
Received: from danlaptop (route-64-131-207-11.telocity.com [64.131.207.11])
by
kopl550145.db.smartrevenue.com (Rockliffe SMTPRA 3.4.5) with SMTP id
<B0000062700@kopl550145.db.smartrevenue.com> for <aapornet@usc.edu>; Fri, 4
May 2001
14:07:30 -0400
Reply-To: <dan.navarro@smartrevenue.com>
From: "Daniel B. Navarro" <dan.navarro@smartrevenue.com>
To: <aapornet@usc.edu>
Subject: assistance on incidence
Date: Fri, 4 May 2001 14:09:21 -0400
Message-ID: <LPBBINMPOBMDDJCBNLJGEEPLCMAA.dan.navarro@smartrevenue.com>
MIME-Version: 1.0
Content-Type: multipart/mixed;
      boundary="----=_NextPart_000_0002_01C0D4A3.D1088C50"
X-Priority: 3 (Normal)
X-MSMail-Priority: Normal
X-Mailer: Microsoft Outlook IMO, Build 9.0.2416 (9.0.2910.0)
X-MimeOLE: Produced By Microsoft MimeOLE V5.00.2314.1300
X-MS-TNEF-Correlator:
<LPBBINMPOBMDDJCBNLJGEEPLCMAA.dan.navarro@smartrevenue.com>

This is a multi-part message in MIME format.

------=_NextPart_000_0002_01C0D4A3.D1088C50
Content-Type: text/plain;
      charset="iso-8859-1"
Content-Transfer-Encoding: 7bit

Dear Aapornet:
I am putting together an Internet survey project that will require a sample

with the
following specifications:
-College students who attend 4 year college/university
-Even distribution among the four "grade" levels (freshman, sophomore,
junior,
senior)
-50/50 M/F split
Any advice on where I could figure out the incidence for this study?
Thanks,
Dan
~~~~~~~~~~~~~~~~~~~~~~~
Daniel B. Navarro
Director, Project Management and Operations
SmartRevenue.com
Tel: 301-424-4146
Fax: 240-465-0572
Web: www.smartrevenue.com

------=_NextPart_000_0002_01C0D4A3.D1088C50
Content-Type: application/ms-tnef;
      name="winmail.dat"
Content-Transfer-Encoding: base64
Content-Disposition: attachment;
      filename="winmail.dat"

eJ8+IhUSAQaQCAAEAAAAAAABAAEAAQeQBgAIAAAA5AQAAAAAAAoAAEIgAcAGAAAAElQTS5N
eJ8+aWNy
b3NvZnQgTWFpbC5Ob3RlADEIAQ2ABAACAAAAAgACAAEGgAMADgAAANEHBQAEAA4ACQAAAUA/QAB
A5AGACgIAAAmAAAACwACAAEAAAAALACMAAAAAAAMAJgAAAAACwApAAEAAAACATEAAQAAABQBAABQ
Q0RGRUIwOQABAAIAlwAAAAAAAA4obsQBeUQGgG7CAArKlbCAABQU1RQUlguREAMAAAAAAAAABO
SVRB+b+4AQCqADfZbgAAAEM6XFdJTk5UXFByb2ZpbGVzXEFkbWluaXN0cmF0b3JcTG9jYWwg
SVRB+b+U2V0
dGluZ3NcQXBwbGljYXRpb24gRGF0YVxNaWNyb3NvZnRcT3V0bG9va1xvdXRsb29rLnBzdDAAYAAA
AAAAAHtmjZ4p5b8Rjc+apbS/8nPCgQAAAAAABgAAAAAAAAe2aNninlvxGNz5qltL/yc8KA
AAAAAHtmjZ4p5b8Rjc+AAAQ
AAAA8jrFX7dA1RGPDQAQpMfTiBgAAABhc3Npc3RhbmNlIG9uIGluY2lkZW5jZQADADYAAAAAAB4A
cAABAAAAGAAAAGFzc2lzdGFuY2Ugb24gaW5jaWRlbmNlAAIBcQABAAAAFgAAAHA1MVXpV/FOvVA
txHVjw0AEKTH04gAAAIBHQwBAAAAIgAAAFNNVFA6REFOLk5BVkFSUk9AU01BUlRSRVZFTlVFLkNP
TQAAAAsAAQ4AAAAQAAGDgDGGUvF1MABAgEKDgEAAAYAAAAYAAAAAHtmjZ4p5b8Rjc+apbS/
TQAAAAsAAQ4AAAAQAAGDgDGGUvF1MABAgEKDgEAAAYAAAAYAAAAAHtmjZ4p5b8nPC
gAAACwAfDgEAAAACAQkQAQAAAI4CAACKAgAANQMAAExaRnVrvfMPAwAKAHJjcGcxMjUWMgd4C2Bu
DhAwMzMnfccPwIAY2gKwHNlUHQwIFYEkGQAcGH/AoMUUAPVBxMCgw5QA5QQqZUSpX0KgXYIkIkHdr
C4A0ZDQMYGAUAsDc2IzD0ABQHNhFnILtSBEomUKwUFhcAWwbhEQBjoKogqASSBhbSAMcHUCQAuA
ZyB0b7pnERBoBJAY4AOgSQIwEwSRERAgcwhwdmV5uxkQA2BqBZAFQBngYQVAjQPwbAMgCXBxdWkJ
cP8Y4BrgGPALUBzgA/AZ4BvRNxzgAhAcUG8D8Blxc3AvBZAGkA3gHABpAiBzOtsK4wqALQhQHHBl
GcAa4Bx0dQEAAjAEIHdobwcY4AJACfBkIDQgeecXogjhIGIvdQMAGyAQ8LUdoHkfxUUbIAOgZAQA
+nQFEGlZMB9hGOECIBmBUx3zCHAgIgnAYYEAItYgHWAbIGwEICgDUAeQymgDgSwa4G9wIVAE
+YPsJ
cCeAaiLhBbAngQnwKIFiKR+2NTAvKcAF0C+aRh6xbB2gH7VBbhtA+yYwFSBjHOAk4SFABJAc
cCeAaiLhBbAngQnwKIFiKR+2NTAvKcAF0C+aRh6xbB2gH7VBbhtA+4LMY
0AWgdWwh0B8QZwhw/yuxGTAd0wuAAHvAg4SuhAhBPBcAZ4AQAIKN5Px+1VMEQ0G5rcyxcKoAYMB8X
gAOSGIMK9BIDMTYgfn4yLzKDGHQwoQiQAyBC8i4HsGF2CsADYDOVHMHrG7AoklAbdU0RkRnAB4D3
AjAaISHQTx7QJiAfUxh0VlMAwAAgUiaRbgpQLh0FoG0vdSawH6AgMzAgMS00MjQ6YDE0YjYYdEZh
eDoBOoAwwTpgNjUtMDUBwBh0KFdlYjoBdz0wLnP/OIIJcDjtMUUTQgwBGIMU4QIAQEAAAsAAYAI
IAYAAAAAMAAAAAAABGAAAAAAOFAAAAAAAwAQgAggBgAAAAAwAAAAAAAEYAAAAUoUAACdq
AQAeABKACCAGAAAAAADAAAAAAAAARgAAABUhQAAQAAAAQAAAA5LjAAHgATgAggBgAAAAAwAAA

AAAAAEYAAAAANoUAAAEAAAABAAAAAAAAB4AFIAIIAYAAAAAAMAAAAAAAABGAAAAADeFAAABAAAA
AQAAAAAAAAeABWACCAGAAAAAADAAAAAAAAARgAAAA4hQAAAQAAAAEAAAAAAACwAWgAggBgAA
AAAAwAAAAAAAAEYAAAAgoUAAAEAAAALAEOACCAGAAAAAADAAAAAAAAARgAAAAOhQAAAAAAAAMA
RYAIIAYAAAAAAMAAAAAAAABGAAAAABCFAAAAAAAAwBGgAggBgAAAAAAwAAAAAAAAEYAAAAAEYUA
AAAAAAADAEeACCAGAAAAAADAAAAAAAAARgAAAAYhQAAAAAAAAMAXoAIIAYAAAAAAMAAAAAAAABG
AAAAAAGFAAAAAAAACwB+gAggBgAAAAAAwAAAAAAAAEYAAAAABoUAAAAAAAAACAfgPAQAAABAA
AAAAAAGFAAAAAAAACwB+AAB7
Zo2eKeW/EY3PmqW0v/JzAgH6DwEAAAAQAAAAe2aNninlvxGNz5qltL/ycwIB+w8BAAAAlwAAAAAA
AAA4obsQBeUQGqG7CAArKlbCAABQU1RQUlguRExMAAAAAAAAAAABOSVRB+b+4AQCqADfZbgAA
AAA4obsQBeUQGqG7CAArKlbCAABQU1RQUlguRExMAAAAAAAAAAABOSVRB+b+AEM6
XFdJTk5UXFByb2ZpbGVzXEFkbWluaXN0cmF0b3JcTG9jYWwgU2V0dGluZ3NcQXBwbGljYXRpb24g
RGF0YVxNaWNyb3NvZnRcT3V0bG9va1xvdXRsb29rLnBzdAAAAwD+DwUAAAADAA00/TcAAAIB
RGF0YVxNaWNyb3NvZnRcT3V0bG9va1xvdXRsb29rLnBzdAAAAwD+fwAB
AAAAPAAAADxMUEJCSU5NUE9CTURESkNTkxKR0VFxDTUFBLmRhbi5uYXZhcnJvQHNtYXJ0cmV2
ZW51ZS5jb20+AAMABhAewFRwAwAHELEBAAADABAQAAAAAMAERAAAAAHgAIEAEAAABlAAAA
ZW51ZS5jb20+REVB
UkFFBUE9STkVUOklBTVBVVFRJTkdUT0dFVEhFFUkFOSU5URJORVRTVVJWRVlQUk9KRUNUUEhBVFdJTk
TExSRVFVSVJFQVNBTVBMRVdJVEhUSEVVGT0xMT1dJTkdTUVVESUJRwAAAAAJ+w==

------=_NextPart_000_0002_01C0D4A3.D1088C50--

>From Unovic@aol.com Fri May 4 11:32:02 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id LAA29449 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 11:32:02 -
0700
(PDT)
Received: from imo-m08.mx.aol.com (imo-m08.mx.aol.com [64.12.136.163])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id LAA17822 for <aapornet@usc.edu>; Fri, 4 May 2001 11:32:02 -0700
(PDT)
From: Unovic@aol.com
Received: from Unovic@aol.com
      by imo-m08.mx.aol.com (mail_out_v30.10.) id 5.c9.fb2ad7d (25305)
       for <aapornet@usc.edu>; Fri, 4 May 2001 14:31:26 -0400 (EDT)
Message-ID: <c9.fb2ad7d.28244f7e@aol.com>
Date: Fri, 4 May 2001 14:31:26 EDT
Subject: Re: Innovative Respondent Incentives
To: aapornet@usc.edu
MIME-Version: 1.0
Content-Type: text/plain; charset="US-ASCII"
Content-Transfer-Encoding: 7bit
X-Mailer: AOL 5.0 for Windows sub 138

This has not been our experience -at least with a population of electronics
engineers. We gave them the option of receiving a cash incentive or donate
that incentive to a charity (we provided a list of 5 organizations, incl. the
Int'l Red Cross, in view of the numerous nationalities within that
population). Only 6% (if my memory serves me well) of respondents opted for
the donation. We sent the donation in their name and the charity send them a
letter of thanks.

Dominic

> One interesting innovation I came across last year was to offer web
> survey participants an incentive in the form of a small monetary
> donation to a charity/cause of their choice (from a pre-selected

> list). From what I've heard this seems to work well, and offers a
> few distinct advantages over providing something tangible to
> participants.
>
> Keith Neuman
> Decima Research Inc.
> kneuman@decima.ca
>

****
Dominic Lusinchi
Statistical Consultant
Business: 415-664-3032
Fax: 415-664-4459
Email (Business): dominic@farwestresearch.com
Email (Personal): unovic@aol.com
****
>From brendan.cooney@strategyone.net Fri May 4 11:48:14 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id LAA01878 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 11:48:14 -
0700
(PDT)
Received: from chixims1.edelman.com (chixims1.edelman.com [63.104.92.15])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id LAA01288 for <aapornet@usc.edu>; Fri, 4 May 2001 11:48:14 -0700
(PDT)
Received: by chixims1.edelman.com with Internet Mail Service (5.5.2653.19)
      id <J1K5FLTP>; Fri, 4 May 2001 13:47:43 -0500
Message-ID: <37A880465575D4118E1D00D0B79D835E0109D72A@NYCXMB3>
From: "Cooney, Brendan" <brendan.cooney@strategyone.net>
To: "'aapornet@usc.edu'" <aapornet@usc.edu>
Subject: RE: Innovative Respondent Incentives
Date: Fri, 4 May 2001 13:47:39 -0500
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2653.19)
Content-Type: text/plain;
      charset="iso-8859-1"

But I wonder what the "incentive power" of the charity donation (i.e., the
power to
encourage participation in the survey) would have been if respondents were
not
given
the option of cash-in-hand instead? A real test of charity vs. cash incentive
would
have to use two separate and independent groups (and a control group
receiving
no
incentive whatsoever) in an experimental methodology - one group receiving a
cash
incentive, the other group having a charity donation sent in their name -
with
participation rate as the dependent variable. I would say that at least 94%
of the
human beings I know (including myself) would take the cash when given the

choice.
Wouldn't you?

-----Original Message-----
From: Unovic@aol.com [mailto:Unovic@aol.com]
Sent: Friday, May 04, 2001 2:31 PM
To: aapornet@usc.edu
Subject: Re: Innovative Respondent Incentives

This has not been our experience -at least with a population of electronics
engineers. We gave them the option of receiving a cash incentive or donate
that incentive to a charity (we provided a list of 5 organizations, incl. the
Int'l Red Cross, in view of the numerous nationalities within that
population). Only 6% (if my memory serves me well) of respondents opted for
the donation. We sent the donation in their name and the charity send them a

letter of thanks.

Dominic

> One interesting innovation I came across last year was to offer web
> survey participants an incentive in the form of a small monetary
> donation to a charity/cause of their choice (from a pre-selected
> list). From what I've heard this seems to work well, and offers a
> few distinct advantages over providing something tangible to
> participants.
>
> Keith Neuman
> Decima Research Inc.
> kneuman@decima.ca
>

****
Dominic Lusinchi
Statistical Consultant
Business: 415-664-3032
Fax: 415-664-4459
Email (Business): dominic@farwestresearch.com
Email (Personal): unovic@aol.com
****
>From jpmurphy@jpmurphy.com Fri May 4 12:03:21 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id MAA03647 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 12:03:21 -
0700
(PDT)
Received: from c001.snv.cp.net (c001-h008.c001.snv.cp.net [209.228.32.122])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP
      id MAA12346 for <aapornet@usc.edu>; Fri, 4 May 2001 12:03:22 -0700
(PDT)
Received: (cpmta 7789 invoked from network); 4 May 2001 12:02:46 -0700
Received: from mxusw5x78.chesco.com (HELO default) (209.195.228.78)
  by smtp.jpmurphy.com (209.228.32.122) with SMTP; 4 May 2001 12:02:46 -0700
X-Sent: 4 May 2001 19:02:46 GMT
Message-ID: <000e01c0d4cc$cfc3b3a0$4ee4c3d1@default>

From: "James P. Murphy" <jpmurphy@jpmurphy.com>
To: <aapornet@usc.edu>
Subject: Re: Innovative Respondent Incentives
Date: Fri, 4 May 2001 15:02:46 -0400
MIME-Version: 1.0
Content-Type: text/plain;
        charset="iso-8859-1"
Content-Transfer-Encoding: 7bit
X-Priority: 3
X-MSMail-Priority: Normal
X-Mailer: Microsoft Outlook Express 4.72.3110.1
X-MimeOLE: Produced By Microsoft MimeOLE V4.72.3110.3

We have conducted that test on more than one occasion and the charity always
loses.

I believe published studies have confirmed this as well.

94 percent of one's friends might in fact state that they would respond to a
charity,
and many clients suggest it as an incentive, but it just does not work in the
vast
majority of cases.

Am I the only one in AAPOR who is seeing evidence of frustration over
response
rates
around every corner? (I don't think so.) We have two mail studies out now
that are
drastically underperforming historic experience.

Lots of people are striving to find something that will work.

James P. Murphy, Ph.D.
Voice (610) 408-8800
Fax (610) 408-8802
jpmurphy@jpmurphy.com
-----Original Message-----
From: Cooney, Brendan <brendan.cooney@strategyone.net>
To: 'aapornet@usc.edu' <aapornet@usc.edu>
Date: Friday, May 04, 2001 2:48 PM
Subject: RE: Innovative Respondent Incentives

>But I wonder what the "incentive power" of the charity donation (i.e.,
>the power to encourage participation in the survey) would have been if
>respondents were not given the option of cash-in-hand instead? A real
>test of charity vs. cash incentive would have to use two separate and
independent
>groups (and a control group receiving no incentive whatsoever) in an
>experimental methodology - one group receiving a cash incentive, the
>other group having a charity donation sent in their name - with
>participation rate as the dependent variable. I would say that at
>least 94% of the human beings I know (including myself) would take the
>cash when given the choice. Wouldn't you?
>
>-----Original Message-----

>From: Unovic@aol.com [mailto:Unovic@aol.com]
>Sent: Friday, May 04, 2001 2:31 PM
>To: aapornet@usc.edu
>Subject: Re: Innovative Respondent Incentives
>
>
>This has not been our experience -at least with a population of
>electronics engineers. We gave them the option of receiving a cash
>incentive or donate that incentive to a charity (we provided a list of
>5 organizations, incl. the Int'l Red Cross, in view of the numerous
>nationalities within that population). Only 6% (if my memory serves me
>well) of respondents opted for the donation. We sent the donation in
>their name and the charity send them
a
>
>letter of thanks.
>
>Dominic
>
>> One interesting innovation I came across last year was to offer web
survey
>> participants an incentive in the form of a small monetary donation
>> to a charity/cause of their choice (from a pre-selected list). From
>> what
I've
>> heard this seems to work well, and offers a few distinct advantages
>> over providing something tangible to participants.
>>
>> Keith Neuman
>> Decima Research Inc.
>> kneuman@decima.ca
>>
>
>
>***
>Dominic Lusinchi
>Statistical Consultant
>Business: 415-664-3032
>Fax: 415-664-4459
>Email (Business): dominic@farwestresearch.com
>Email (Personal): unovic@aol.com
>***
>

>From Bob33iam@aol.com Fri May 4 12:04:28 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id MAA04052 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 12:04:27 -
0700
(PDT)
Received: from imo-m06.mx.aol.com (imo-m06.mx.aol.com [64.12.136.161])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id MAA13420 for <aapornet@usc.edu>; Fri, 4 May 2001 12:04:28 -0700
(PDT)
From: Bob33iam@aol.com
Received: from Bob33iam@aol.com
      by imo-m06.mx.aol.com (mail_out_v30.10.) id 5.a9.15154253 (15904)

```
        for <aapornet@usc.edu>; Fri, 4 May 2001 15:03:48 -0400 (EDT)
Received: from  web32.aolmail.aol.com (web32.aolmail.aol.com [205.188.222.8])
by
air-id09.mx.aol.com (v77_r1.37) with ESMTP; Fri, 04 May 2001 15:03:47 -0400
Date: Fri, 04 May 2001 15:03:47 EDT
Subject: RE: Innovative Respondent Incentives
To: <aapornet@usc.edu>
Mime-Version: 1.0
Content-Type:  text/plain; charset=ISO-8859-1
Content-Transfer-Encoding:  7bit
X-Mailer: Unknown (No Version)
Message-ID: <a9.15154253.28245714@aol.com>

A possible alternative method that might boost cooperation would be to ask,
prior to
starting the interview, if the respondent would prefer cash or a donation to
charity.
 Something like this, "When you complete this interview, we will provide a
$10
thank
you payment.  Would like that in cash or sent to the charity of your choice?"

This is the similar to the approach a parent uses for getting their teenager
to clean
their room..."Would you like to clean your room tonight or tomorrow morning?"
This
is parental refusal aversion.

>From JAnnSelzer@aol.com Fri May  4 12:11:32 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id MAA04951 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 12:11:31 -
0700
(PDT)
Received: from imo-m10.mx.aol.com (imo-m10.mx.aol.com [64.12.136.165])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id MAA18493 for <aapornet@usc.edu>; Fri, 4 May 2001 12:11:32 -0700
(PDT)
From: JAnnSelzer@aol.com
Received: from JAnnSelzer@aol.com
      by imo-m10.mx.aol.com (mail_out_v30.10.) id 5.23.b2fdeb3 (3977)
       for <aapornet@usc.edu>; Fri, 4 May 2001 15:10:58 -0400 (EDT)
Message-ID: <23.b2fdeb3.282458c2@aol.com>
Date: Fri, 4 May 2001 15:10:58 EDT
Subject: Re: Innovative Respondent Incentives
To: aapornet@usc.edu
MIME-Version: 1.0
Content-Type:  multipart/alternative;
boundary="part1_23.b2fdeb3.282458c2_boundary"
X-Mailer: AOL 6.0 for Windows US sub 10519


--part1_23.b2fdeb3.282458c2_boundary
Content-Type: text/plain; charset="US-ASCII"
Content-Transfer-Encoding: 7bit

In a message dated 5/4/01 2:04:06 PM Central Daylight Time,
```

jpmurphy@jpmurphy.com writes:

> Am I the only one in AAPOR who is seeing evidence of frustration over
> response rates around every corner? (I don't think so.) We have two
> mail studies out now that are drastically underperforming historic
> experience.
>

I was giving a presentation to a library board yesterday and one of the
members wanted to ask me about a survey organization and whether I knew if
they are legit. The company is Scarborough, which conducts syndicated
research for newspapers and other media. The reason she asked is because
she's received a number of phone calls from them trying to interview her for
their study in San Antonio and they will not take no for an answer. She
finally hung up on them and they responded by sending a postcard saying they
are sorry if they offended her and that they really need to interview her.

She now thinks this can't possible be a random sample--she must be targeted
in some way for them to be so aggressive in coming after her. I told her
that they are held to an industry standard for a response rate and that they
are likely doing everything possible to keep refusals to an absolute minimum.

How's that for a story of what it is taking to meet response rate
requirements?!

JAS

J. Ann Selzer, Ph.D.
Selzer & Company, Inc.
Des Moines
JAnnSelzer@aol.com, for purposes of this list; otherwise,
JASelzer@SelzerCo.com
Visit our website at www.SelzerCo.com

--part1_23.b2fdeb3.282458c2_boundary
Content-Type: text/html; charset="US-ASCII"
Content-Transfer-Encoding: 7bit

<HTML><FONT FACE=arial,helvetica><BODY BGCOLOR="#ffffff"><FONT SIZE=2>In a
message
dated 5/4/01 2:04:06 PM Central Daylight Time,

jpmurphy@jpmurphy.com writes:

<BLOCKQUOTE TYPE=CITE style="BORDER-LEFT: #0000ff 2px solid; MARGIN-LEFT:
5px;
MARGIN-RIGHT: 0px; PADDING-LEFT: 5px">Am I the only one in AAPOR who is
seeing
evidence of frustration over
response rates around every corner? (I
don't
think so.) We have two mail
studies out now that are drastically
underperforming historic experience.
</BLOCKQUOTE>

I was giving
a
presentation to a library board yesterday and one of the

members wanted to ask me about a survey organization and whether I knew if

they are legit. The company is Scarborough, which conducts syndicated

research for newspapers and other media. The reason she asked is because

she's received a number of phone calls from them trying to interview her for

their study in San Antonio and they will not take no for an answer. She

finally hung up on them and they responded by sending a postcard saying they

are sorry if they offended her and that they really need to interview her.

She now thinks this can't possible be a random sample--she must be targeted

in some way for them to be so aggressive in coming after her. I told
her

that they are held to an industry standard for a response rate and that they

are likely doing everything possible to keep refusals to an absolute minimum.

How's that for a story of what it is taking to meet response rate

requirements?!

JAS

J. Ann Selzer, Ph.D.

Selzer & Company, Inc.

Des Moines

JAnnSelzer@aol.com, for purposes of this list; otherwise,

JASelzer@SelzerCo.com

Visit our website at www.SelzerCo.com</FONT></HTML>

--part1_23.b2fdeb3.282458c2_boundary--
>From jkoch@tiac.net Fri May 4 12:22:23 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id MAA08257 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 12:22:22 -
0700
(PDT)
Received: from relay20.smtp.psi.net (relay20.smtp.psi.net [38.8.20.2])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id MAA27716 for <aapornet@usc.edu>; Fri, 4 May 2001 12:22:22 -0700
(PDT)
Received: from ip61.bedford3.ma.pub-ip.psi.net ([38.32.11.61] helo=tiac.net)
      by relay20.smtp.psi.net with esmtp (Exim 3.13 #3)
      id 14vl9f-0006Dt-00
      for aapornet@usc.edu; Fri, 04 May 2001 15:22:19 -0400
Message-ID: <3AF30187.A7C10C93@tiac.net>
Date: Fri, 04 May 2001 15:22:47 -0400
From: John Kochevar <jkoch@tiac.net>
X-Mailer: Mozilla 4.7 [en] (Win95; I)

I presume you are interested in incentives here in the U.S. (The situation is
somewhat different in Europe and Asia.)

In the last few years our most successful incentive for physicians and small
business
owners has been "a bottle of good French champagne". Few respondents drink
champagne
regularly, and they think high end retail value - $50+. Champagne also has
symbolic
connections with celebration and gift giving. This and a monetary incentive
are very
persuasive even for reluctant respondents.

A good French champagne with a case discount in a large Massachusetts wine
shop will
be about $22.00 a bottle.

Otherwise, direct monetary incentives are the most effective
(productive) incentive for both executives and ordinary consumers in the
United
States.

This has not always been true. Many years ago when I was just starting in
commercial
research I was marveling at the response rate obtained on a particularly long
and
onerous consumer goods survey. The field director said it had been obtained
through
the offer of a silver plated cake server (about $2.59 wholesale). I wondered
aloud
why respondents would sit for an hour answering really dumb questions for
such
a
small incentive. "Oh my dear," the field director replied, without a trace
of
irony,
"People will kill for a silver plated cake server."

For better or for worse, those days will come again no more...

John Kochevar
Kochevar Research Associates

Denise Bauman wrote:

> I am interested in hearing from anyone who has tried or heard about
> innovative and effective respondent incentives being used IN ANY
> METHODOLOGY--anything new over the past year or so.
>
> I would also like to hear if anyone has recent experience in
> researching how different types of incentives impact varying
> respondent segments.
>
> Thank you!
> Denise Bauman
> Gilmore Research Group
> T 503-236-4551 F 503-731-5585

--------------4CDEB7250C2EA574672106B7
Content-Type: text/html; charset=us-ascii
Content-Transfer-Encoding: 7bit

<!doctype html public "-//w3c//dtd html 4.0 transitional//en"> <html> <body
bgcolor="#FFFFFF"> I presume you are interested in incentives here in the
U.S.
(The
situation is somewhat different in Europe and Asia.)

In the
last few
years our most successful incentive for physicians and small business owners
has been
"a bottle of good French champagne". Few respondents drink champagne
regularly,
and they think high end retail value - $50+. Champagne also has
symbolic
connections with celebration and gift giving. This and a monetary
incentive are
very persuasive even for reluctant respondents. <p>A good French champagne
with a
case discount in a large Massachusetts wine shop will be about $22.00 a
bottle.
<p>Otherwise, direct monetary incentives are the most effective (productive)
incentive for both executives and ordinary consumers in the United States.
<p>This
has not always been true. Many years ago when I was just starting in
commercial
research I was marveling at the response rate obtained on a particularly long
and
onerous consumer goods survey. The field director said it had been
obtained
through the offer of a silver plated cake server (about $2.59
wholesale). I
wondered aloud why respondents would sit for an hour answering really dumb
questions
for such a small incentive. "Oh my dear," the field director replied,
without a
trace of irony, "People will kill for a silver plated cake server." <p>For
better or
for worse, those days will come again no more... <p>John Kochevar

Kochevar
Research Associates <p>Denise Bauman wrote: <blockquote
TYPE=CITE><style></style>

I am interested in hearing from anyone who
has tried or heard about innovative and effective respondent incentives being used IN
ANY METHODOLOGY--anything new over the past year or so.
<p>I would also like to hear if anyone has recent
experience in researching how different types of incentives impact varying respondent
segments. <p>Thank
you!
Denise
Bauman

Gilmore Research Group

T 503-236-4551 F
503-731-5585</blockquote>

</body>
</html>

--------------4CDEB7250C2EA574672106B7--

>From jpmurphy@jpmurphy.com Fri May 4 12:58:21 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id MAA24987 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 12:58:21 -
0700
(PDT)
Received: from c001.snv.cp.net (c001-h000.c001.snv.cp.net [209.228.32.114])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP
      id MAA01512 for <aapornet@usc.edu>; Fri, 4 May 2001 12:58:21 -0700
(PDT)
Received: (cpmta 16808 invoked from network); 4 May 2001 12:57:49 -0700
Received: from mxusw5x78.chesco.com (HELO default) (209.195.228.78)
  by smtp.jpmurphy.com (209.228.32.114) with SMTP; 4 May 2001 12:57:49 -0700
X-Sent: 4 May 2001 19:57:49 GMT
Message-ID: <002a01c0d4d4$7f11c480$4ee4c3d1@default>
From: "James P. Murphy" <jpmurphy@jpmurphy.com>
To: <aapornet@usc.edu>
Subject: Re: Innovative Respondent Incentives
Date: Fri, 4 May 2001 15:57:47 -0400
MIME-Version: 1.0
Content-Type: text/plain;
      charset="iso-8859-1"
Content-Transfer-Encoding: 7bit
X-Priority: 3
X-MSMail-Priority: Normal
X-Mailer: Microsoft Outlook Express 4.72.3110.1
X-MimeOLE: Produced By Microsoft MimeOLE V4.72.3110.3

It's brutal out there.

James P. Murphy, Ph.D.
Voice (610) 408-8800
Fax (610) 408-8802
jpmurphy@jpmurphy.com

-----Original Message-----
From: JAnnSelzer@aol.com <JAnnSelzer@aol.com>
To: aapornet@usc.edu <aapornet@usc.edu>
Date: Friday, May 04, 2001 3:45 PM
Subject: Re: Innovative Respondent Incentives

>In a message dated 5/4/01 2:04:06 PM Central Daylight Time,
>jpmurphy@jpmurphy.com writes:
>
>
>> Am I the only one in AAPOR who is seeing evidence of frustration over
>> response rates around every corner? (I don't think so.) We have two
mail
>> studies out now that are drastically underperforming historic
>> experience.
>>
>
>I was giving a presentation to a library board yesterday and one of the
>members wanted to ask me about a survey organization and whether I knew
>if they are legit. The company is Scarborough, which conducts
>syndicated research for newspapers and other media. The reason she
>asked is because she's received a number of phone calls from them
>trying to interview her
for
>their study in San Antonio and they will not take no for an answer.
>She finally hung up on them and they responded by sending a postcard
>saying
they
>are sorry if they offended her and that they really need to interview
>her.
>
>She now thinks this can't possible be a random sample--she must be
>targeted in some way for them to be so aggressive in coming after her.
>I told her that they are held to an industry standard for a response
>rate and that
they
>are likely doing everything possible to keep refusals to an absolute
minimum.
>
>
>How's that for a story of what it is taking to meet response rate
>requirements?!
>
>JAS
>
>J. Ann Selzer, Ph.D.
>Selzer & Company, Inc.
>Des Moines
>JAnnSelzer@aol.com, for purposes of this list; otherwise,
>JASelzer@SelzerCo.com Visit our website at www.SelzerCo.com
>

>From rday@rdresearch.com Fri May 4 13:10:28 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id NAA27793 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 13:10:28 -

0700
(PDT)
Received: from smtp-1.enteract.com (mail.enteract.com [207.229.143.33])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id NAA10125 for <aapornet@usc.edu>; Fri, 4 May 2001 13:10:27 -0700
(PDT)
Received: from rday (207-229-149-50.d.enteract.com [207.229.149.50])
      by smtp-1.enteract.com (Postfix) with SMTP id AECFC76FF
      for <aapornet@usc.edu>; Fri, 4 May 2001 15:09:51 -0500 (CDT)
Message-ID: <000d01c0d4d6$d7b929a0$5b8cfea9@enteract.com>
Reply-To: "Richard Day" <rday@rdresearch.com>
From: "Richard Day" <rday@rdresearch.com>
To: <aapornet@usc.edu>
References: <23.b2fdeb3.282458c2@aol.com>
Subject: Re: Innovative Respondent Incentives
Date: Fri, 4 May 2001 15:14:34 -0500
MIME-Version: 1.0
Content-Type: multipart/alternative;
      boundary="----=_NextPart_000_000A_01C0D4AC.ED842DE0"
X-Priority: 3
X-MSMail-Priority: Normal
X-Mailer: Microsoft Outlook Express 5.00.2314.1300
X-MimeOLE: Produced By Microsoft MimeOLE V5.00.2314.1300

This is a multi-part message in MIME format.

------=_NextPart_000_000A_01C0D4AC.ED842DE0
Content-Type: text/plain;
      charset="us-ascii"
Content-Transfer-Encoding: quoted-printable

I encourage you to attend the Saturday AAPOR session at 10:15 "Threats = to
Public
Opinion Research" It will deal with the problem of declining =
response rates and what has been done, to date, about it.   The part you =
are dealing with in your studies, which afflicts us all, is just one = part.
The
other part are the legislative attempts to restrict our = access to
respondents.
These bills number in the thousands across all =
50 states as well as the federal government.   =20
  ----- Original Message -----=20
  From: JAnnSelzer@aol.com=20
  To: aapornet@usc.edu=20
  Sent: Friday, May 04, 2001 2:10 PM
  Subject: Re: Innovative Respondent Incentives

  In a message dated 5/4/01 2:04:06 PM Central Daylight Time,=20
  jpmurphy@jpmurphy.com writes:=20

    Am I the only one in AAPOR who is seeing evidence of frustration =
over=20
    response rates around every corner? (I don't think so.) We have = two
mail=20

studies out now that are drastically underperforming historic =
experience.=20

  I was giving a presentation to a library board yesterday and one of =
the=20
  members wanted to ask me about a survey organization and whether I = knew
if=20
  they are legit. The company is Scarborough, which conducts syndicated =

  research for newspapers and other media. The reason she asked is =
because=20
  she's received a number of phone calls from them trying to interview = her
for=20
  their study in San Antonio and they will not take no for an answer. =
She=20
  finally hung up on them and they responded by sending a postcard = saying
they=20
  are sorry if they offended her and that they really need to interview =
her.
=20

  She now thinks this can't possible be a random sample--she must be =
targeted=20
  in some way for them to be so aggressive in coming after her. I told =
her=20
  that they are held to an industry standard for a response rate and = that
they=20
  are likely doing everything possible to keep refusals to an absolute =
minimum.=20
   =20

  How's that for a story of what it is taking to meet response rate=20
  requirements?!=20

  JAS=20

  J. Ann Selzer, Ph.D.=20
  Selzer & Company, Inc.=20
  Des Moines=20
  JAnnSelzer@aol.com, for purposes of this list; otherwise,=20
  JASelzer@SelzerCo.com=20
  Visit our website at www.SelzerCo.com=20

------=_NextPart_000_000A_01C0D4AC.ED842DE0
Content-Type: text/html;
     charset="us-ascii"
Content-Transfer-Encoding: quoted-printable

<!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.0 Transitional//EN"> <HTML><HEAD>
<META
content=3D"text/html; charset=3Dwindows-1252" = http-equiv=3DContent-Type>
<META
content=3D"MSHTML 5.00.2314.1000" name=3DGENERATOR> <STYLE></STYLE> </HEAD>
<BODY
bgColor=3D#ffffff> <DIV><FONT face=3DArial>I encourage you to attend the

Saturday
AAPOR = session at=20 10:15 "Threats to Public Opinion Research" It
will deal with = the=20 problem of declining response rates and what has
been
done, to date, = about=20 it.   The part you are dealing with in
your
studies, which = afflicts us=20 all, is just one part. The other
part</FONT><FONT face=3DArial> = are the=20 legislative attempts
to restrict our
access to=20 respondents. </FONT><FONT face=3DArial>These bills
number in
= the=20 thousands across all 50 states as well as the federal =
government. =20   </FONT></DIV> <BLOCKQUOTE=20
style=3D"BORDER-LEFT: #000000 2px solid; MARGIN-LEFT: 5px; MARGIN-RIGHT: =
0px;
PADDING-LEFT: 5px; PADDING-RIGHT: 0px">
  <DIV style=3D"FONT: 10pt arial">----- Original Message ----- </DIV>
  <DIV=20
  style=3D"BACKGROUND: #e4e4e4; FONT: 10pt arial; font-color: =
black"><B>From:</B>=20
  <A href=3D"mailto:JAnnSelzer@aol.com"=20
  title=3DJAnnSelzer@aol.com>JAnnSelzer@aol.com</A> </DIV>
  <DIV style=3D"FONT: 10pt arial"><B>To:</B> <A =
href=3D"mailto:aapornet@usc.edu"=20
  title=3Daapornet@usc.edu>aapornet@usc.edu</A> </DIV>
  <DIV style=3D"FONT: 10pt arial"><B>Sent:</B> Friday, May 04, 2001 2:10 =
PM</DIV>
  <DIV style=3D"FONT: 10pt arial"><B>Subject:</B> Re: Innovative =
Respondent=20
  Incentives</DIV>
  <DIV>
</DIV><FONT face=3Darial,helvetica><FONT size=3D2>In a = message
dated=20
  5/4/01 2:04:06 PM Central Daylight Time,
<A=20
  href=3D"mailto:jpmurphy@jpmurphy.com">jpmurphy@jpmurphy.com</A> =
writes:=20

  <BLOCKQUOTE=20
  style=3D"BORDER-LEFT: #0000ff 2px solid; MARGIN-LEFT: 5px; =
MARGIN-RIGHT: 0px; PADDING-LEFT: 5px"=20
  TYPE=3D"CITE">Am I the only one in AAPOR who is seeing evidence of =
frustration=20
    over
response rates around every corner? (I don't think =
so.)=20
     We have two mail
studies out now that are drastically=20
    underperforming historic experience.
</BLOCKQUOTE>

I was =
giving a=20
  presentation to a library board yesterday and one of the
members =
wanted to=20
  ask me about a survey organization and whether I knew if
they are =
legit.=20
   The company is Scarborough, which conducts syndicated =
research
for=20
  newspapers and other media. The reason she asked is because =

she's=20
  received a number of phone calls from them trying to interview her for =

their study in San Antonio and they will not take no for an =
answer.=20
   She
finally hung up on them and they responded by sending a =
postcard=20
  saying they
are sorry if they offended her and that they really = need
to=20
  interview her.

She now thinks this can't possible be a =
random=20
  sample--she must be targeted
in some way for them to be so = aggressive
in=20
  coming after her. I told her
that they are held to an =
industry=20
  standard for a response rate and that they
are likely doing =
everything=20
  possible to keep refusals to an absolute minimum.
  =

How's=20
  that for a story of what it is taking to meet response rate =

requirements?!=20

JAS

J. Ann Selzer, Ph.D.
Selzer & Company, =
Inc.=20

Des Moines
JAnnSelzer@aol.com, for purposes of this list; =
otherwise,=20

JASelzer@SelzerCo.com
Visit our website at =
www.SelzerCo.com</FONT>=20
  </FONT></BLOCKQUOTE></BODY></HTML>

------=_NextPart_000_000A_01C0D4AC.ED842DE0--

>From mark@bisconti.com Fri May 4 13:30:37 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id NAA02251 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 13:30:37 -
0700
(PDT)
Received: from janus.hosting4u.net (janus.hosting4u.net [209.15.2.37])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP
      id NAA25679 for <aapornet@usc.edu>; Fri, 4 May 2001 13:30:35 -0700
(PDT)
Received: (qmail 31307 invoked from network); 4 May 2001 20:30:29 -0000
Received: from libra.hosting4u.net (HELO bisconti.com) (209.15.2.27)
  by mail-gate.hosting4u.net with SMTP; 4 May 2001 20:30:29 -0000
Received: from mark ([138.88.84.2]) by bisconti.com ; Fri, 04 May 2001
15:30:03 -0500
From: "Mark David Richards" <mark@bisconti.com>
To: <aapornet@usc.edu>
Subject: RE: Innovative Respondent Incentives
Date: Fri, 4 May 2001 16:28:12 -0400
Message-ID: <JAEPJNNBGDEENLLCIIIBOEHFDDAA.mark@bisconti.com>
MIME-Version: 1.0
Content-Type: multipart/alternative;
      boundary="----=_NextPart_000_0017_01C0D4B7.36845600"
X-Priority: 3 (Normal)
X-MSMail-Priority: Normal
X-Mailer: Microsoft Outlook IMO, Build 9.0.2416 (9.0.2910.0)
X-MimeOLE: Produced By Microsoft MimeOLE V5.50.4133.2400
In-Reply-To: <000d01c0d4d6$d7b929a0$5b8cfea9@enteract.com>

This is a multi-part message in MIME format.

------=_NextPart_000_0017_01C0D4B7.36845600
Content-Type: text/plain;
      charset="us-ascii"
Content-Transfer-Encoding: 7bit

Good point. A bill will likely pass the DC Council to require marketers to keep a
list of those who do not want to be called, with fines imposed for violations.
The
language is very specific to "the sale or offer for sale of goods or services." In
communications with Donna L. Gillin, Director of Government Affairs at the Council
for Marketing and Opinion Research (CMOR), I learned that over 13 states have enacted
what she calls "external do-not-call laws" that implicate sales calls. She said CMOR
has been monitoring legislation that might impact the research community for about
ten years, has successfully worked with legislators on language.

Is anyone aware of whether response rates are better when NOT using CATI or systems
that the call recipient can pre-identify from the little "click" on the line?

Mark Richards

-----Original Message-----
From: owner-aapornet@usc.edu [mailto:owner-aapornet@usc.edu]On Behalf Of
Richard Day
Sent: Friday, May 04, 2001 4:15 PM
To: aapornet@usc.edu
Subject: Re: Innovative Respondent Incentives

I encourage you to attend the Saturday AAPOR session at 10:15 "Threats to Public
Opinion Research" It will deal with the problem of declining response rates and what
has been done, to date, about it. The part you are dealing with in your studies,
which afflicts us all, is just one part. The other part are the legislative attempts
to restrict our access to respondents. These bills number in the thousands across
all 50 states as well as the federal government.
----- Original Message -----
From: JAnnSelzer@aol.com <mailto:JAnnSelzer@aol.com>

To: aapornet@usc.edu <mailto:aapornet@usc.edu>
Sent: Friday, May 04, 2001 2:10 PM
Subject: Re: Innovative Respondent Incentives

In a message dated 5/4/01 2:04:06 PM Central Daylight Time,
jpmurphy@jpmurphy.com

<mailto:jpmurphy@jpmurphy.com> writes:

Am I the only one in AAPOR who is seeing evidence of frustration over
response
rates
around every corner? (I don't think so.) We have two mail studies out now
that are
drastically underperforming historic experience.

I was giving a presentation to a library board yesterday and one of the
members
wanted to ask me about a survey organization and whether I knew if they are
legit.
The company is Scarborough, which conducts syndicated research for newspapers
and
other media. The reason she asked is because she's received a number of
phone
calls
from them trying to interview her for their study in San Antonio and they
will
not
take no for an answer. She finally hung up on them and they responded by
sending a
postcard saying they are sorry if they offended her and that they really need
to
interview her.

She now thinks this can't possible be a random sample--she must be targeted
in
some
way for them to be so aggressive in coming after her. I told her that they
are held
to an industry standard for a response rate and that they are likely doing
everything
possible to keep refusals to an absolute minimum.

How's that for a story of what it is taking to meet response rate
requirements?!

JAS

J. Ann Selzer, Ph.D.
Selzer & Company, Inc.
Des Moines
JAnnSelzer@aol.com, for purposes of this list; otherwise,
JASelzer@SelzerCo.com Visit
our website at www.SelzerCo.com

------=_NextPart_000_0017_01C0D4B7.36845600
Content-Type: text/html;
        charset="us-ascii"
Content-Transfer-Encoding: quoted-printable

```
<!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.0 Transitional//EN"> <html
xmlns:v=3D"urn:schemas-microsoft-com:vml" =
xmlns:o=3D"urn:schemas-microsoft-com:office:office" =
xmlns:w=3D"urn:schemas-microsoft-com:office:word" =
xmlns=3D"http://www.w3.org/TR/REC-html40">

<head>
<meta http-equiv=3DContent-Type content=3D"text/html; = charset=3Dus-ascii">
<meta
name=3DProgId content=3DWord.Document> <meta name=3DGenerator
content=3D"Microsoft
Word 9"> <meta name=3DOriginator content=3D"Microsoft Word 9"> <link
rel=3DFile-List
href=3D"cid:filelist.xml@01C0D4B7.352B0790">
<!--[if gte mso 9]><xml>
 <o:OfficeDocumentSettings>
  <o:DoNotRelyOnCSS/>
 </o:OfficeDocumentSettings>
</xml><![endif]--><!--[if gte mso 9]><xml>
 <w:WordDocument>
  <w:Zoom>0</w:Zoom>
  <w:DocumentKind>DocumentEmail</w:DocumentKind>
  <w:EnvelopeVis/>
 </w:WordDocument>
</xml><![endif]-->
<style>
<!--
 /* Font Definitions */
@font-face
      {font-family:Tahoma;
      panose-1:2 11 6 4 3 5 4 4 2 4;
      mso-font-charset:0;
      mso-generic-font-family:swiss;
      mso-font-pitch:variable;
      mso-font-signature:553679495 -2147483648 8 0 66047 0;}
 /* Style Definitions */
p.MsoNormal, li.MsoNormal, div.MsoNormal
      {mso-style-parent:"";
      margin:0in;
      margin-bottom:.0001pt;
      mso-pagination:widow-orphan;
      font-size:12.0pt;
      font-family:"Times New Roman";
      mso-fareast-font-family:"Times New Roman";}
p.MsoList, li.MsoList, div.MsoList
      {margin-top:0in;
      margin-right:0in;
      margin-bottom:0in;
      margin-left:.25in;
      margin-bottom:.0001pt;
      text-indent:-.25in;
      mso-pagination:widow-orphan;
      font-size:10.0pt;
      font-family:Arial;
      mso-fareast-font-family:"Times New Roman";
      mso-bidi-font-family:"Times New Roman";
```

```
        mso-bidi-language:HE;}
p.MsoBodyText, li.MsoBodyText, div.MsoBodyText
        {margin-top:0in;
        margin-right:0in;
        margin-bottom:6.0pt;
        margin-left:0in;
        mso-pagination:widow-orphan;
        font-size:10.0pt;
        font-family:Arial;
        mso-fareast-font-family:"Times New Roman";
        mso-bidi-font-family:"Times New Roman";
        mso-bidi-language:HE;}
a:link, span.MsoHyperlink
        {color:blue;
        text-decoration:underline;
        text-underline:single;}
a:visited, span.MsoHyperlinkFollowed
        {color:blue;
        text-decoration:underline;
        text-underline:single;}
p.MsoAutoSig, li.MsoAutoSig, div.MsoAutoSig
        {margin:0in;
        margin-bottom:.0001pt;
        mso-pagination:widow-orphan;
        font-size:12.0pt;
        font-family:"Times New Roman";
        mso-fareast-font-family:"Times New Roman";}
span.EmailStyle20
        {mso-style-type:personal-reply;
        mso-ansi-font-size:10.0pt;
        mso-ascii-font-family:Arial;
        mso-hansi-font-family:Arial;
        mso-bidi-font-family:Arial;
        color:navy;}
@page Section1
        {size:8.5in 11.0in;
        margin:1.0in 1.25in 1.0in 1.25in;
        mso-header-margin:.5in;
        mso-footer-margin:.5in;
        mso-paper-source:0;}
div.Section1
        {page:Section1;}
-->
</style>
<!--[if gte mso 9]><xml>
 <o:shapedefaults v:ext=3D"edit" spidmax=3D"1027"/> </xml><![endif]--><!--[if
gte mso
9]><xml>  <o:shapelayout v:ext=3D"edit">
  <o:idmap v:ext=3D"edit" data=3D"1"/>  </o:shapelayout></xml><![endif]-->
</head>

<body bgcolor=3Dwhite lang=3DEN-US link=3Dblue vlink=3Dblue =
style=3D'tab-interval:.5in'>

<div class=3DSection1>

<p class=3DMsoAutoSig><font size=3D3 color=3Dnavy face=3D"Times New =
```

```
Roman"><span
style=3D'font-size:12.0pt;color:navy'>Good point.<span =
style=3D"mso-spacerun:
yes">  </span>A bill will likely pass the DC Council to require =
marketers to
keep a list of those who do not want to be called, with fines imposed = for
violations.<span style=3D"mso-spacerun: yes">  </span>The language = is
very
specific to &#8220;the sale or offer for sale of goods or =
services.&#8221;<span
style=3D"mso-spacerun: yes">  </span>In communications with Donna = L.
Gillin,
Director of Government Affairs at the Council for Marketing and Opinion
Research
(CMOR), I learned that over 13 states have enacted what she = calls
&#8220;external
do-not-call laws&#8221; that implicate sales calls.<span
style=3D"mso-spacerun: yes">  </span>She said CMOR has been = monitoring
legislation that might impact the research community for about ten = years,
has
successfully worked with legislators on language.<span =
style=3D"mso-spacerun:
yes">  </span></span></font><font color=3Dnavy><span =
style=3D'color:navy;
mso-color-alt:windowtext'><o:p></o:p></span></font></p>

<p class=3DMsoAutoSig><font size=3D3 color=3Dnavy face=3D"Times New =
Roman"><span
style=3D'font-size:12.0pt;color:navy'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dnavy><span =
style=3D'color:navy;mso-color-alt:windowtext'><o:p></o:p></span></font></=
p>

<p class=3DMsoAutoSig><font size=3D3 color=3Dnavy face=3D"Times New =
Roman"><span
style=3D'font-size:12.0pt;color:navy'>Is anyone aware of whether = response
rates are
better when NOT using CATI or systems that the call recipient can pre-
identify
from
the little &#8220;click&#8221; on the line?<span =
style=3D"mso-spacerun:
yes">  </span></span></font><font color=3Dnavy><span =
style=3D'color:navy;
mso-color-alt:windowtext'><o:p></o:p></span></font></p>

<p class=3DMsoAutoSig><font size=3D3 color=3Dnavy face=3D"Times New =
Roman"><span
style=3D'font-size:12.0pt;color:navy'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dnavy><span =
style=3D'color:navy;mso-color-alt:windowtext'><o:p></o:p></span></font></=
p>

<p class=3DMsoAutoSig><font size=3D3 color=3Dnavy face=3D"Times New =
Roman"><span
```

```
style=3D'font-size:12.0pt;color:navy'>Mark Richards</span></font><font
color=3Dnavy><span =
style=3D'color:navy;mso-color-alt:windowtext'><o:p></o:p></span></font></=
p>

<p class=3DMsoNormal><span class=3DEmailStyle20><font size=3D2 = color=3Dnavy
face=3DArial><span
style=3D'font-size:10.0pt;mso-bidi-font-size:12.0pt;font-family:Arial'><!=
[if =
!supportEmptyParas]> <![endif]><o:p></o:p></span></font></span></p>

<p class=3DMsoNormal style=3D'margin-left:.5in'><font size=3D2 =
color=3Dblack
face=3DTahoma><span =
style=3D'font-size:10.0pt;font-family:Tahoma;color:black'>-----Original
Message-----<br>
<b><span style=3D'font-weight:bold'>From:</span></b> = owner-aapornet@usc.edu
[mailto:owner-aapornet@usc.edu]<b><span style=3D'font-weight:bold'>On =
Behalf
Of
</span></b>Richard Day<br> <b><span style=3D'font-
weight:bold'>Sent:</span></b>
Friday, May 04, = 2001 4:15 PM<br> <b><span style=3D'font-
weight:bold'>To:</span></b>
aapornet@usc.edu<br> <b><span style=3D'font-weight:bold'>Subject:</span></b>
Re:
Innovative = Respondent Incentives</span></font><font color=3Dnavy><span =
style=3D'color:navy;mso-color-alt:
windowtext'><o:p></o:p></span></font></p>

<p class=3DMsoNormal style=3D'margin-left:.5in'><font size=3D3 = color=3Dnavy
face=3D"Times New Roman"><span = style=3D'font-size:12.0pt;color:navy'><![if
=
!supportEmptyParas]> <![endif]></span></font><font
color=3Dnavy><span =
style=3D'color:navy;mso-color-alt:windowtext'><o:p></o:p></span></font></=
p>

<p class=3DMsoNormal style=3D'margin-left:.5in'><font size=3D3 =
color=3Dblack
face=3DArial><span = style=3D'font-size:12.0pt;font-
family:Arial;color:black'>I
encourage you to attend the Saturday AAPOR session at 10:15 = &quot;Threats
to
Public
Opinion Research&quot;   It will deal with the problem = of
declining
response rates and what has been done, to date, about = it.   The
part you
are dealing with in your studies, which afflicts us all, is = just one
part. 
The other part are the legislative attempts = to restrict our access to
respondents.  These bills number in the thousands across all
50
states
as well as the federal = government.    </span></font><font
color=3Dnavy><span =
```

```
style=3D'color:navy;mso-color-alt:
windowtext'><o:p></o:p></span></font></p>

<div style=3D'border:none;border-left:solid black 1.5pt;padding:0in 0in = 0in
4.0pt'>

<p class=3DMsoNormal = style=3D'mso-margin-top-alt:auto;mso-margin-bottom-
alt:auto;
margin-left:39.75pt;border:none;mso-border-left-alt:solid black 1.5pt;
padding:0in;mso-padding-alt:0in 0in 0in 4.0pt'><font size=3D2 = color=3Dblack
face=3DArial><span =
style=3D'font-size:10.0pt;font-family:Arial;color:black'>-----
Original Message ----- </span></font><font size=3D2 color=3Dnavy =
face=3DArial><span =
style=3D'font-size:10.0pt;font-family:Arial;color:navy;mso-color-alt:wind=
owtext'><o:p></o:p></span></font></p>

</div>

<div style=3D'border:none;border-left:solid black 1.5pt;padding:0in 0in = 0in
4.0pt'>

<p class=3DMsoNormal style=3D'border:none;mso-border-left-alt:solid = black
1.5pt;
padding:0in;mso-padding-alt:0in 0in 0in 4.0pt'><b><font size=3D2 =
color=3Dblack
face=3DArial><span = style=3D'font-size:10.0pt;font-family:Arial;color:black;
font-weight:bold'>

<div style=3D'font-color:black'>From:</span></font></b><font size=3D2 =
color=3Dblack
face=3DArial><span = style=3D'font-size:10.0pt;font-
family:Arial;color:black'>
<a
href=3D"mailto:JAnnSelzer@aol.com" =
title=3D"JAnnSelzer@aol.com">JAnnSelzer@aol.com</a>
</span></font></div>

<font color=3Dnavy><span =
style=3D'color:navy;mso-color-alt:windowtext'><o:p></o:p></span></font></=
p>

<p class=3DMsoNormal style=3D'border:none;mso-border-left-alt:solid = black
1.5pt;
padding:0in;mso-padding-alt:0in 0in 0in 4.0pt'><font size=3D2 = color=3Dnavy
face=3DArial><span = style=3D'font-size:10.0pt;font-
family:Arial;color:navy'><![if =
!supportEmptyParas]> <![endif]></span></font><font
size=3D2 color=3Dnavy face=3DArial><span =
style=3D'font-size:10.0pt;font-family:Arial;
color:navy;mso-color-alt:windowtext'><o:p></o:p></span></font></p>

</div>

<div style=3D'border:none;border-left:solid black 1.5pt;padding:0in 0in = 0in
4.0pt'>
```

```
<p class=3DMsoNormal = style=3D'mso-margin-top-alt:auto;mso-margin-bottom-
alt:auto;
margin-left:39.75pt;border:none;mso-border-left-alt:solid black 1.5pt;
padding:0in;mso-padding-alt:0in 0in 0in 4.0pt'><b><font size=3D2 =
color=3Dblack
face=3DArial><span = style=3D'font-size:10.0pt;font-family:Arial;color:black;
font-weight:bold'>To:</span></font></b><font size=3D2 color=3Dblack =
face=3DArial><span style=3D'font-size:10.0pt;font-family:Arial;color:black'>
<a
href=3D"mailto:aapornet@usc.edu" =
title=3D"aapornet@usc.edu">aapornet@usc.edu</a>
</span></font><font size=3D2 color=3Dnavy face=3DArial><span =
style=3D'font-size:10.0pt;font-family:Arial;
color:navy;mso-color-alt:windowtext'><o:p></o:p></span></font></p>

<p class=3DMsoNormal = style=3D'mso-margin-top-alt:auto;mso-margin-bottom-
alt:auto;
margin-left:39.75pt;border:none;mso-border-left-alt:solid black 1.5pt;
padding:0in;mso-padding-alt:0in 0in 0in 4.0pt'><b><font size=3D2 =
color=3Dblack
face=3DArial><span = style=3D'font-size:10.0pt;font-family:Arial;color:black;
font-weight:bold'>Sent:</span></font></b><font size=3D2 color=3Dblack =
face=3DArial><span style=3D'font-size:10.0pt;font-family:Arial;color:black'>
Friday,
May = 04, 2001 2:10 PM</span></font><font size=3D2 color=3Dnavy
face=3DArial><span =
style=3D'font-size:
10.0pt;font-family:Arial;color:navy;mso-color-alt:windowtext'><o:p></o:p>=
</span></font></p>

<p class=3DMsoNormal = style=3D'mso-margin-top-alt:auto;mso-margin-bottom-
alt:auto;
margin-left:39.75pt;border:none;mso-border-left-alt:solid black 1.5pt;
padding:0in;mso-padding-alt:0in 0in 0in 4.0pt'><b><font size=3D2 =
color=3Dblack
face=3DArial><span = style=3D'font-size:10.0pt;font-family:Arial;color:black;
font-weight:bold'>Subject:</span></font></b><font size=3D2 color=3Dblack
face=3DArial><span = style=3D'font-size:10.0pt;font-
family:Arial;color:black'>
Re:
Innovative Respondent Incentives</span></font><font size=3D2 = color=3Dnavy
face=3DArial><span = style=3D'font-size:10.0pt;font-family:Arial;color:navy;
mso-color-alt:windowtext'><o:p></o:p></span></font></p>

<p class=3DMsoNormal = style=3D'mso-margin-top-alt:auto;mso-margin-bottom-
alt:auto;
margin-left:39.75pt;border:none;mso-border-left-alt:solid black 1.5pt;
padding:0in;mso-padding-alt:0in 0in 0in 4.0pt'><font size=3D3 = color=3Dnavy
face=3D"Times New Roman"><span = style=3D'font-size:12.0pt;color:navy'><![if
=
!supportEmptyParas]> <![endif]></span></font><font
color=3Dnavy><span =
style=3D'color:navy;mso-color-alt:windowtext'><o:p></o:p></span></font></=
p>

<p class=3DMsoNormal = style=3D'mso-margin-top-alt:auto;mso-margin-bottom-
alt:auto;
```

```
margin-left:39.75pt;border:none;mso-border-left-alt:solid black 1.5pt;
padding:0in;mso-padding-alt:0in 0in 0in 4.0pt'><font size=3D2 = color=3Dblack
face=3DArial><span = style=3D'font-size:10.0pt;font-
family:Arial;color:black'>In a
message dated 5/4/01 2:04:06 PM Central Daylight Time, <br> <a
href=3D"mailto:jpmurphy@jpmurphy.com">jpmurphy@jpmurphy.com</a> =
writes: <br>
<br>
<br style=3D'mso-special-character:line-break'>
<![if !supportLineBreakNewLine]><br = style=3D'mso-special-character:line-
break'>
<![endif]></span></font><font size=3D2 color=3Dnavy face=3DArial><span
style=3D'font-size:10.0pt;font-family:Arial;color:navy;mso-color-alt:wind=
owtext'><o:p></o:p></span></font></p>

</div>

<div style=3D'border:none;border-left:solid blue 1.5pt;padding:0in 0in = 0in
4.0pt'>

<p class=3DMsoNormal = style=3D'mso-margin-top-alt:auto;mso-margin-bottom-
alt:auto;
margin-left:43.5pt;border:none;mso-border-left-alt:solid blue =
1.5pt;padding:
0in;mso-padding-alt:0in 0in 0in 4.0pt'><font size=3D2 color=3Dblack =
face=3DArial><span style=3D'font-size:10.0pt;font-
family:Arial;color:black'>Am
I the
only = one in AAPOR who is seeing evidence of frustration over <br> response
rates
around every corner?  (I don't think so.)  We = have two mail <br>
studies
out now that are drastically underperforming historic = experience.
</span></font><font size=3D2 color=3Dnavy face=3DArial><span =
style=3D'font-size:10.0pt;font-family:Arial;
color:navy;mso-color-alt:windowtext'><o:p></o:p></span></font></p>

</div>

<div style=3D'border:none;border-left:solid black 1.5pt;padding:0in 0in = 0in
4.0pt'>

<p class=3DMsoNormal = style=3D'mso-margin-top-alt:auto;mso-margin-bottom-
alt:auto;
margin-left:39.75pt;border:none;mso-border-left-alt:solid black 1.5pt;
padding:0in;mso-padding-alt:0in 0in 0in 4.0pt'><font size=3D2 = color=3Dblack
face=3DArial><span = style=3D'font-size:10.0pt;font-
family:Arial;color:black'><br>
<br>
I was giving a presentation to a library board yesterday and one of the =
<br>
members wanted to ask me about a survey organization and whether I knew = if
<br>
they are legit.  The company is Scarborough, which conducts = syndicated
<br>
research for newspapers and other media.  The reason she asked is =
because <br>
```

she's received a number of phone calls from them trying to interview her =
for

their study in San Antonio and they will not take no for an answer. =
&nbsp;She
finally hung up on them and they responded by sending a postcard saying =
they

are sorry if they offended her and that they really need to interview = her.
&nbsp;

 She now thinks this can't possible be a random sample--she must be
=
targeted <br> in some way for them to be so aggressive in coming after her.
&nbsp;I =
told her <br> that they are held to an industry standard for a response rate
and that
= they <br> are likely doing everything possible to keep refusals to an
absolute =
minimum.
 &nbsp;

 How's that for a story of what it is taking to
meet
response rate <br> requirements?!

 JAS

 J. Ann Selzer,
Ph.D.

Selzer &amp; Company, Inc.
 Des Moines
 JAnnSelzer@aol.com, for
purposes of
this list; otherwise,
 JASelzer@SelzerCo.com
 Visit our website at
www.SelzerCo.com = <span =
style=3D'color:navy;mso-color-alt:windowtext'><o:p></o:p></=
p>

</div>

</div>

</body>

</html>

------=_NextPart_000_0017_01C0D4B7.36845600--

>From PhilDavies1@compuserve.com Fri May 4 14:22:31 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id OAA22032 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 14:22:30 -
0700
(PDT)
Received: from sphmgaac.compuserve.com (hs-img-3.compuserve.com
[149.174.177.148])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id OAA12798 for <aapornet@usc.edu>; Fri, 4 May 2001 14:22:31 -0700
(PDT)
Received: (from mailgate@localhost)
      by sphmgaac.compuserve.com (8.9.3/8.9.3/SUN-1.9) id RAA10932
      for aapornet@usc.edu; Fri, 4 May 2001 17:21:59 -0400 (EDT)
Date: Fri, 4 May 2001 17:21:41 -0400

From: Phil Davies <PhilDavies1@compuserve.com>
Subject: Innovative Respondent Incentives
Sender: Phil Davies <PhilDavies1@compuserve.com>
To: "INTERNET:aapornet@usc.edu" <aapornet@usc.edu>
Message-ID: <200105041721_MC2-CFA8-A308@compuserve.com>
MIME-Version: 1.0
Content-Type: text/plain;
        charset=ISO-8859-1
Content-Disposition: inline
Content-Transfer-Encoding: 8bit
X-MIME-Autoconverted: from quoted-printable to 8bit by listproc.usc.edu id
OAA22033

No one has mentioned drawings for cash or other prizes. The drawings for a
small
amount of cash have been popular in the past on phone surveys and seem to
crop
up a
great deal in current Internet surveys. I can't speak to how well they work.
Judging by how frequently drawings for cash prizes are used, I have to assume
that
state laws controlling lotteries are not an issue or are being ignored.
Another
thing which I have seen is a drawing for a large prize -- on the order of
$10,000 in
travel or a gift certificate at an upscale store. With 1,000 respondents
the
cost
would be $10 each, and it would help to say that there are only 1000
respondents.
People tend to overestimate the expected value of the drawing in this kind of
situation, and the $10,000 should get their attention. I've also seen
lottery
tickets used in mall intercept studies....Phil Davies
>From jhuffman@netratings.com Fri May 4 15:35:07 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id PAA17762 for <aapornet@listproc.usc.edu>; Fri, 4 May 2001 15:35:06 -
0700
(PDT)
Received: from puma.netratings.com (puma.netratings.com [209.249.142.31])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id PAA15157 for <aapornet@usc.edu>; Fri, 4 May 2001 15:35:06 -0700
(PDT)
Received: by mailhost.nielsen-netratings.com with Internet Mail Service
(5.5.2650.21)
      id <KJKML240>; Fri, 4 May 2001 15:28:31 -0700
Message-ID: <7D96FF1106E3D21189320090273F69B002EE675C@mailhost.nielsen-
netratings.com>
From: John Huffman <jhuffman@netratings.com>
To: John Huffman <jhuffman@netratings.com>,
        Mary Gutierrez
Cc: "AAPORNET (E-mail) (E-mail)" <aapornet@usc.edu>
Subject: Job Posting, Custom Research
Date: Fri, 4 May 2001 15:28:29 -0700
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2650.21)

Content-Type: text/plain;
      charset="iso-8859-1"

Immediate Opening

Custom Research Associate Analyst
Custom Research Analysts take responsibility for providing customized
reporting and
analytics support to Nielsen//NetRatings clients. An analyst will design and
execute
value-added, customized reports and analyses for Nielsen//NetRatings Audience
Measurement Services clients. Respond to requests made by Sales for custom
report and
analysis proposals. Job Responsibilities Good skills in Window Office Suite,
Internet/World Wide Web and basic experience in using statistical software
packages
such as SAS or SPSS, or Oracle/SQL. Job Qualifications Entry level to 2 years
related
survey/behavior panel research work or other market research. Familiar with
data
mining and data analysis using statistical or database tools such as SAS,
SPSS, or
SQL Education Minimum BA/BS in behavioral sciences, statistics, or other
quantitative
or research fields.
Compensation varies with experience: Salary ($40s), benefits, stock options
and bonus
plan are highly competitive.

NetRatings, Inc. is a leader in providing timely, actionable Internet
audience
information and analysis that is required for strategic decision-making in
today's
Internet economy. Nielsen//NetRatings services, offered in partnership with
Nielsen
Media Research and ACNielsen, provide accurate information about how people
use the
Internet. Please visit www.netratings.com or www.nielsen-netratings.com
<http://www.nielsen-netratings.com> for more information.

John Huffman
Research Manager
NetRatings, Inc
www.Netratings.com
890 Hillview Court, Suite 300
Milpitas, CA 95035
(408) 586-7525 Office

>From harkness@zuma-mannheim.de Sun May 6 09:06:34 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id JAA08644 for <aapornet@listproc.usc.edu>; Sun, 6 May 2001 09:06:34 -
0700
(PDT)
Received: from imapmail.zuma-mannheim.de (imapmail.zuma-mannheim.de
[193.196.10.5])

In Germany (1996/1997) we got better results with three postage stamps sent
out in
the first mailing (each enough to cover an ordinary letter) than from
offering
the
chance to win one of three cash prizes worth DM1,000 and certain to be won in
a draw
among respondents. DM 1,000 was more then (damn the euro?) and anyway working
out the
exchange rate does not give you the value - more like $500 worth - still, a
good way
below the sum you mention. We felt that stamps came close to money and we did
not
have a bill as small in value as the stamps. At the time we saw this as
suggesting
that a small bird in the hand is better than one in the bush (or as I think
the
Germans put it, two on the roof). However, the biggest differences between
the
two
were early on. Sample sizes, time schedules and the number of mailings
possible could
affect the ultimate choice. Janet Harkness, ZUMA, harkness@zuma-mannheim.de

Denise

We have tested a number of incentives for mail surveys in New Zealand
including
lotteries, donations to charity, "scratch and win" cards, and tea bags
(mostly
surveys of the general public with response rates between 60% and 70%). None
were
more effective than small prepaid monetary incentives. (I can send you the
details).
I have also experimented with different questionnaire cover designs and
covering
letters. Like incentives, occasionally something "works", but there is
nothing that
seems to be consistently effective (apart from more contacts and prepaid
monetary
incentives).

Phil Gendall

O'Neil Associates is in need of adding people to its professional staff in
Tempe
Arizona. The upcoming AAPOR meetings present a particularly convenient
opportunity
to meet and discuss possible appointments.

As a matter of philosophy, we attempt to match applicants' skills with our
needs to
structure an appropriate position rather than creating a rigid job profile
before
evaluating a candidate's "fit". For the right person, we will try to
structure a
position that makes sense for both them and us. Current needs are strongest
for:

Project Manager or Analyst
Data Processing: SPSS, Access, CATI
Phone room supervisor or Field Director for 14 station CATI operation (plus
some
limited intercept work)

In the past, working out the logistics of getting together at the meetings
has
proven
difficult without making prior arrangements. For this reason, if you know of
someone
who might be interested, please encourage them to email me (
oneil@oneilresearch.com
<mailto:oneil@oneilresearch.com>) as early as possible THIS WEEK.   (There is
a
second motivation for an early contact: If I do not hear from an interested
person
this week, I will make at least one offer to a local candidate)

Michael O'Neil
www.oneilresearch.com <http://www.oneilresearch.com/>

The following announcement is identical to the attached document

RESEARCH POSITION DESCRIPTIONS

The company. O'Neil Associates Inc. is a full service public opinion/ market
research firm with an excellent reputation and a 20 year history. The firm is
small,
entrepreneurial, nonbureaucratic and growing. We are continuously searching
for
energetic, ambitious persons who can help us continue to grow. It is
recommended that
all candidates view our web page located at http://www.oneilresearch.com
<http://www.oneilresearch.com/> to find out more about our company.

Candidate profile. Should be among the "best and brightest" with a career
interest
in opinion research and a foundation in social science research methods and
the logic
of social science data processing.

Positions available. Expansion has created needs at both the entry and more
advanced
levels including both part and full-time positions. As a matter of
philosophy,
we
attempt to match applicants' skills with our needs to structure an
appropriate
position rather than creating a rigid job profile before evaluating a
candidate's
"fit". For the right person, we will try to create a job that makes sense
for
both
them and us. Current needs are strongest for a data processing person (CATI
programming, preferably CI3, SPSS, etc), an experienced analyst, a project
manager,
and a field supervisor/field director.

Duties. Most positions include some combination of project management,
client
contact, proposal writing, project design, data processing, and writing
analytical
reports. Positions such as Analyst or Account Executive typically require a
graduate
degree and significant relevant experience but we are far more concerned with
competency than academic degree. Requirements for other positions vary.

Computer skills. Most positions require a high degree of microcomputer
literacy. A
thorough mastery of Microsoft Word is presumed; desirable competencies
include
proficiency with CATI systems, SPSS, Access or dBase, PowerPoint or Harvard
Graphics,

Web page design, PC networks, and BASIC or FORTRAN programming.

Project Manager. The preferred candidate profile for a Project Manager with
our firm
is an individual with Social Science research and survey research training as
well as
some statistics training. The candidate will have had exposure to opinion
research
interviewing either as an interviewer or in a supervisory capacity. The
candidate
will be highly computer literate (see above paragraph). Project Managers are
involved with client contact, research design, data processing and field
supervision.

Field Operations. The ideal candidate will have had exposure to opinion
research
interviewing either as an interviewer or in a supervisory capacity. These
positions,
however, could be suitable entry-level positions for motivated recent
graduates
lacking specific prior experience. We promote from within whenever possible.

Analyst. An analyst candidate will typically have a graduate degree,
significant
relevant experience in the industry, even more advanced computer skills, and
impeccable writing skills. Writing skills will include the ability to
decipher
crosstabular data and efficiently distill the essential findings. Analyst
candidates
must submit a single-authored writing sample of analysis of crosstabular data
(described elsewhere). This is a position for an experienced professional,
not an
entry-level position.

To apply. To apply for a position, you should submit a brief cover letter
indicating
the nature of your professional interests and a resume to:
oneil@oneilresearch.com
<mailto:oneil@oneilresearch.com> , fax 480.967.6171, or to Michael J. O'Neil,
Ph.D.,
President, O'Neil Associates Inc., 412 E. Southern Ave., Tempe, AZ 85282.

------=_NextPart_001_0001_01C0D66E.39FB6FE0
Content-Type: text/html;
      charset="Windows-1252"
Content-Transfer-Encoding: quoted-printable

<html xmlns:o=3D"urn:schemas-microsoft-com:office:office" =
xmlns:w=3D"urn:schemas-microsoft-com:office:word" =
xmlns=3D"http://www.w3.org/TR/REC-html40">

<head>
<meta http-equiv=3DContent-Type content=3D"text/html; = charset=3Dwindows-
1252">
<meta name=3DProgId content=3DWord.Document> <meta name=3DGenerator
content=3D"Microsoft Word 9"> <meta name=3DOriginator content=3D"Microsoft

```
Word 9">
<link rel=3DFile-List href=3D"cid:filelist.xml@01C0D66E.396C0120">
<!--[if gte mso 9]><xml>
 <o:OfficeDocumentSettings>
  <o:DoNotRelyOnCSS/>
 </o:OfficeDocumentSettings>
</xml><![endif]--><!--[if gte mso 9]><xml>
 <w:WordDocument>
  <w:View>Normal</w:View>
  <w:Zoom>0</w:Zoom>
  <w:DocumentKind>DocumentEmail</w:DocumentKind>
  <w:EnvelopeVis/>
 </w:WordDocument>
</xml><![endif]-->
<style>
<!--
 /* Style Definitions */
p.MsoNormal, li.MsoNormal, div.MsoNormal
     {mso-style-parent:"";
     margin:0in;
     margin-bottom:.0001pt;
     mso-pagination:widow-orphan;
     font-size:12.0pt;
     font-family:"Times New Roman";
     mso-fareast-font-family:"Times New Roman";}
h1
     {mso-style-next:Normal;
     margin-top:0in;
     margin-right:0in;
     margin-bottom:12.0pt;
     margin-left:0in;
     text-align:center;
     text-indent:0in;
     mso-pagination:widow-orphan;
     page-break-after:avoid;
     mso-outline-level:1;
     mso-list:l0 level1 lfo1;
     tab-stops:list 0in;
     font-size:16.0pt;
     mso-bidi-font-size:10.0pt;
     font-family:Arial;
     mso-bidi-font-family:"Times New Roman";
     mso-font-kerning:0pt;
     mso-bidi-font-weight:normal;}
h2
     {mso-style-parent:"Heading 1";
     mso-style-next:Normal;
     margin-top:0in;
     margin-right:0in;
     margin-bottom:12.0pt;
     margin-left:0in;
     text-align:center;
     text-indent:0in;
     mso-pagination:widow-orphan;
     page-break-after:avoid;
     mso-outline-level:2;
     mso-list:l0 level2 lfo1;
```

```
        tab-stops:list .25in;
        font-size:14.0pt;
        mso-bidi-font-size:10.0pt;
        font-family:Arial;
        mso-bidi-font-family:"Times New Roman";
        text-transform:uppercase;
        mso-bidi-font-weight:normal;}
h3
        {mso-style-parent:"Heading 1";
        mso-style-next:Normal;
        margin-top:0in;
        margin-right:0in;
        margin-bottom:12.0pt;
        margin-left:0in;
        text-align:center;
        text-indent:0in;
        mso-pagination:widow-orphan;
        page-break-after:avoid;
        mso-outline-level:3;
        mso-list:l0 level3 lfo1;
        tab-stops:list 0in;
        font-size:12.0pt;
        mso-bidi-font-size:10.0pt;
        font-family:Arial;
        mso-bidi-font-family:"Times New Roman";
        mso-bidi-font-weight:normal;
        font-style:italic;
        mso-bidi-font-style:normal;}
h4
        {mso-style-next:Normal;
        margin-top:0in;
        margin-right:0in;
        margin-bottom:6.0pt;
        margin-left:.5in;
        text-align:center;
        text-indent:-.5in;
        mso-pagination:widow-orphan lines-together;
        page-break-after:avoid;
        mso-outline-level:4;
        mso-list:l0 level4 lfo1;
        tab-stops:list 0in;
        font-size:14.0pt;
        mso-bidi-font-size:10.0pt;
        font-family:"Times New Roman";
        text-transform:uppercase;
        mso-bidi-font-weight:normal;
        font-style:italic;
        mso-bidi-font-style:normal;}
h5
        {mso-style-next:Normal;
        margin-top:12.0pt;
        margin-right:0in;
        margin-bottom:3.0pt;
        margin-left:1.0in;
        text-align:justify;
        text-indent:-.5in;
        mso-pagination:widow-orphan;
```

```
        mso-outline-level:5;
        mso-list:l0 level5 lfo1;
        tab-stops:list 0in;
        font-size:11.0pt;
        mso-bidi-font-size:10.0pt;
        font-family:Arial;
        mso-bidi-font-family:"Times New Roman";
        font-weight:normal;}
h6
        {mso-style-next:Normal;
        margin-top:12.0pt;
        margin-right:0in;
        margin-bottom:3.0pt;
        margin-left:1.5in;
        text-align:justify;
        text-indent:-.5in;
        mso-pagination:widow-orphan;
        mso-outline-level:6;
        mso-list:l0 level6 lfo1;
        tab-stops:list 0in;
        font-size:11.0pt;
        mso-bidi-font-size:10.0pt;
        font-family:Arial;
        mso-bidi-font-family:"Times New Roman";
        font-weight:normal;
        font-style:italic;
        mso-bidi-font-style:normal;}
p.MsoHeading7, li.MsoHeading7, div.MsoHeading7
        {mso-style-next:Normal;
        margin-top:12.0pt;
        margin-right:0in;
        margin-bottom:3.0pt;
        margin-left:2.0in;
        text-align:justify;
        text-indent:-.5in;
        mso-pagination:widow-orphan;
        mso-outline-level:7;
        mso-list:l0 level7 lfo1;
        tab-stops:list 0in;
        font-size:10.0pt;
        font-family:Arial;
        mso-fareast-font-family:"Times New Roman";
        mso-bidi-font-family:"Times New Roman";}
p.MsoHeading8, li.MsoHeading8, div.MsoHeading8
        {mso-style-next:Normal;
        margin-top:12.0pt;
        margin-right:0in;
        margin-bottom:3.0pt;
        margin-left:2.5in;
        text-align:justify;
        text-indent:-.5in;
        mso-pagination:widow-orphan;
        mso-outline-level:8;
        mso-list:l0 level8 lfo1;
        tab-stops:list 0in;
        font-size:10.0pt;
        font-family:Arial;
```

```
        mso-fareast-font-family:"Times New Roman";
        mso-bidi-font-family:"Times New Roman";
        font-style:italic;
        mso-bidi-font-style:normal;}
p.MsoHeading9, li.MsoHeading9, div.MsoHeading9
        {mso-style-next:Normal;
        margin-top:12.0pt;
        margin-right:0in;
        margin-bottom:3.0pt;
        margin-left:3.0in;
        text-align:justify;
        text-indent:-.5in;
        mso-pagination:widow-orphan;
        mso-outline-level:9;
        mso-list:l0 level9 lfo1;
        tab-stops:list 0in;
        font-size:9.0pt;
        mso-bidi-font-size:10.0pt;
        font-family:Arial;
        mso-fareast-font-family:"Times New Roman";
        mso-bidi-font-family:"Times New Roman";
        font-style:italic;
        mso-bidi-font-style:normal;}
a:link, span.MsoHyperlink
        {color:blue;
        text-decoration:underline;
        text-underline:single;}
a:visited, span.MsoHyperlinkFollowed
        {color:purple;
        text-decoration:underline;
        text-underline:single;}
p.MsoAutoSig, li.MsoAutoSig, div.MsoAutoSig
        {margin:0in;
        margin-bottom:.0001pt;
        mso-pagination:widow-orphan;
        font-size:12.0pt;
        font-family:"Times New Roman";
        mso-fareast-font-family:"Times New Roman";}
span.EmailStyle15
        {mso-style-type:personal-compose;
        mso-ansi-font-size:10.0pt;
        mso-ascii-font-family:Arial;
        mso-hansi-font-family:Arial;
        mso-bidi-font-family:Arial;
        color:black;}
@page Section1
        {size:8.5in 11.0in;
        margin:1.0in 1.25in 1.0in 1.25in;
        mso-header-margin:.5in;
        mso-footer-margin:.5in;
        mso-paper-source:0;}
div.Section1
        {page:Section1;}
 /* List Definitions */
@list l0
        {mso-list-id:-5;
        mso-list-template-ids:1195288802;}
```

```
@list l0:level1
      {mso-level-number-format:none;
      mso-level-style-link:"Heading 1";
      mso-level-text:"";
      mso-level-tab-stop:0in;
      mso-level-number-position:center;
      margin-left:0in;
      text-indent:0in;}
@list l0:level2
      {mso-level-number-format:alpha-upper;
      mso-level-style-link:"Heading 2";
      mso-level-tab-stop:.25in;
      mso-level-number-position:center;
      margin-left:0in;
      text-indent:0in;}
@list l0:level3
      {mso-level-style-link:"Heading 3";
      mso-level-tab-stop:0in;
      mso-level-number-position:center;
      margin-left:0in;
      text-indent:0in;}
@list l0:level4
      {mso-level-number-format:alpha-lower;
      mso-level-style-link:"Heading 4";
      mso-level-text:"%4\)";
      mso-level-tab-stop:0in;
      mso-level-number-position:left;
      margin-left:.5in;
      text-indent:-.5in;}
@list l0:level5
      {mso-level-style-link:"Heading 5";
      mso-level-text:"\(%5\)";
      mso-level-tab-stop:0in;
      mso-level-number-position:left;
      margin-left:1.0in;
      text-indent:-.5in;}
@list l0:level6
      {mso-level-number-format:alpha-lower;
      mso-level-style-link:"Heading 6";
      mso-level-text:"\(%6\)";
      mso-level-tab-stop:0in;
      mso-level-number-position:left;
      margin-left:1.5in;
      text-indent:-.5in;}
@list l0:level7
      {mso-level-number-format:roman-lower;
      mso-level-style-link:"Heading 7";
      mso-level-text:"\(%7\)";
      mso-level-tab-stop:0in;
      mso-level-number-position:left;
      margin-left:2.0in;
      text-indent:-.5in;}
@list l0:level8
      {mso-level-number-format:alpha-lower;
      mso-level-style-link:"Heading 8";
      mso-level-text:"\(%8\)";
      mso-level-tab-stop:0in;
```

```
      mso-level-number-position:left;
      margin-left:2.5in;
      text-indent:-.5in;}
@list l0:level9
      {mso-level-number-format:roman-lower;
      mso-level-style-link:"Heading 9";
      mso-level-text:"\(%9\)";
      mso-level-tab-stop:0in;
      mso-level-number-position:left;
      margin-left:3.0in;
      text-indent:-.5in;}
ol
      {margin-bottom:0in;}
ul
      {margin-bottom:0in;}
-->
</style>
</head>

<body lang=3DEN-US link=3Dblue vlink=3Dpurple = style=3D'tab-interval:.5in'>

<div class=3DSection1>

<p class=3DMsoNormal><span class=3DEmailStyle15><font size=3D2 =
color=3Dblack
face=3DArial><span =
style=3D'font-size:10.0pt;mso-bidi-font-size:12.0pt;font-family:
Arial'>O=92Neil Associates is in need of adding people to its = professional
staff in
Tempe Arizona.<span style=3D"mso-spacerun: yes">=A0 </span>The = upcoming
AAPOR
meetings present a particularly convenient opportunity to meet and = discuss
possible
appointments.<o:p></o:p></span></font></span></p>

<p class=3DMsoNormal><span class=3DEmailStyle15><font size=3D2 =
color=3Dblack
face=3DArial><span =
style=3D'font-size:10.0pt;mso-bidi-font-size:12.0pt;font-family:
Arial'><![if =
!supportEmptyParas]> <![endif]><o:p></o:p></span></font></span></p>

<p class=3DMsoNormal><font size=3D3 color=3Dblack face=3D"Times New =
Roman"><span
style=3D'font-size:12.0pt;color:black'>As a matter of philosophy, we =
attempt
to
match applicants=92 skills with our needs to structure an appropriate =
position
rather than creating a rigid job profile before evaluating a = candidate=92s
=93fit=94.<span style=3D"mso-spacerun: yes">=A0 </span>For the right =
person,
we
will try to structure a position that makes sense for both them and us. =
Current
needs are strongest for: </span></font><font color=3Dblack><span
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
```

```
/p>

<p class=3DMsoNormal style=3D'text-indent:.5in'><font size=3D3 =
color=3Dblack
face=3D"Times New Roman"><span = style=3D'font-size:12.0pt;color:black'><![if
=
!supportEmptyParas]> <![endif]></span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>

<p class=3DMsoNormal style=3D'text-indent:.5in'><span =
class=3DEmailStyle15><font
size=3D2 color=3Dblack face=3DArial><span =
style=3D'font-size:10.0pt;mso-bidi-font-size:
12.0pt;font-family:Arial'>Project Manager or Analyst =
<o:p></o:p></span></font></span></p>

<p class=3DMsoNormal style=3D'text-indent:.5in'><span =
class=3DEmailStyle15><font
size=3D2 color=3Dblack face=3DArial><span =
style=3D'font-size:10.0pt;mso-bidi-font-size:
12.0pt;font-family:Arial'>Data Processing: SPSS, Access, =
CATI<o:p></o:p></span></font></span></p>

<p class=3DMsoNormal style=3D'text-indent:.5in'><span =
class=3DEmailStyle15><font
size=3D2 color=3Dblack face=3DArial><span =
style=3D'font-size:10.0pt;mso-bidi-font-size:
12.0pt;font-family:Arial'>Phone room supervisor or Field Director for 14
station CATI
operation (plus some limited intercept =
work)<o:p></o:p></span></font></span></p>

<p class=3DMsoNormal style=3D'text-indent:.5in'><span =
class=3DEmailStyle15><font
size=3D2 color=3Dblack face=3DArial><span =
style=3D'font-size:10.0pt;mso-bidi-font-size:
12.0pt;font-family:Arial'><![if =
!supportEmptyParas]> <![endif]><o:p></o:p></span></font></span></p>

<p class=3DMsoNormal><span class=3DEmailStyle15><font size=3D2 =
color=3Dblack
face=3DArial><span =
style=3D'font-size:10.0pt;mso-bidi-font-size:12.0pt;font-family:
Arial'>In the past, working out the logistics of getting together at the
meetings has
proven difficult without making prior arrangements.<span
style=3D"mso-spacerun: yes">=A0 </span>For this reason, <b><i><span
style=3D'font-weight:bold;font-style:italic'>if you know of someone who =
might be
interested, please encourage them to email me (<a
href=3D"mailto:oneil@oneilresearch.com">oneil@oneilresearch.com</a>) as =
early as
possible THIS WEEK</span></i></b>.<span style=3D"mso-spacerun: yes">=A0 =
</span>(There is a second motivation for an early contact: <i><span =
style=3D'font-style:italic'>If I do not hear from an interested person this
```

```
week, I
will make at least = one offer to a local candidate) =
<o:p></o:p></span></i></span></font></span></p>

<p class=3DMsoNormal><span class=3DEmailStyle15><font size=3D2 =
color=3Dblack
face=3DArial><span =
style=3D'font-size:10.0pt;mso-bidi-font-size:12.0pt;font-family:
Arial'><![if =
!supportEmptyParas]> <![endif]><o:p></o:p></span></font></span></p>

<p class=3DMsoNormal><font size=3D3 color=3Dblack face=3D"Times New =
Roman"><span
style=3D'font-size:12.0pt;color:black'>Michael = O=92Neil</span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>

<p class=3DMsoNormal><font size=3D3 face=3D"Times New Roman"><span =
style=3D'font-size:
12.0pt'><a =
href=3D"http://www.oneilresearch.com/">www.oneilresearch.com</a><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/span></font></p>

<p class=3DMsoNormal><font size=3D3 color=3Dblack face=3D"Times New =
Roman"><span
style=3D'font-size:12.0pt;color:black'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>

<p class=3DMsoNormal><font size=3D3 color=3Dblack face=3D"Times New =
Roman"><span
style=3D'font-size:12.0pt;color:black'>The following announcement is =
identical to
the attached document</span></font><font color=3Dblack><span =
style=3D'color:black;
mso-color-alt:windowtext'><o:p></o:p></span></font></p>

<p class=3DMsoNormal><font size=3D3 color=3Dblack face=3D"Times New =
Roman"><span
style=3D'font-size:12.0pt;color:black'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>

<h2 style=3D'line-height:95%;mso-list:none;tab-stops:.5in'><b =
style=3D'mso-bidi-font-weight:
normal'><font size=3D4 color=3Dblack face=3DArial><span = style=3D'font-
size:14.0pt;
color:black'><span style=3D'mso-bidi-font-size:10.0pt'>RESEARCH POSITION
DESCRIPTIONS</span></span></font><font color=3Dblack><span =
style=3D'color:black;
```

```
mso-color-alt:windowtext'><o:p></o:p></span></font></b></h2>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'>The company.</span></font></i></b><font =
color=3Dblack><span
style=3D'color:black'><span style=3D"mso-spacerun: yes">=A0 = </span>O=92Neil
Associates Inc. is a full service public opinion/ market research firm with
an
=
excellent reputation and a 20 year history.<span style=3D"mso-spacerun:
yes">=A0 =
</span>The firm is small, entrepreneurial, nonbureaucratic and growing.<span
style=3D"mso-spacerun: yes">=A0 </span>We are continuously searching for =
energetic,
ambitious persons who can help us continue to grow. It is recommended = that
all
candidates view our web page located at <a =
href=3D"http://www.oneilresearch.com/">http://www.oneilresearch.com</a>
to find out more about our company.</span></font><font = color=3Dblack><span
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/i></b></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'>Candidate profile.</span></font></i></b><font
color=3Dblack><span style=3D'color:black'><span style=3D"mso-spacerun: =
yes">=A0
</span>Should be among the =93best and brightest=94 with a career = interest
in
opinion research and a foundation in social science research methods and =
the
logic
of social science data processing.</span></font><font = color=3Dblack><span
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>
```

```
<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/i></b></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'>Positions available.</span></font></i></b><font
color=3Dblack><span style=3D'color:black'><span style=3D"mso-spacerun: =
yes">=A0
</span>Expansion has created needs at both the entry and more advanced =
levels
including both part and full-time positions. As a matter of philosophy, = we
attempt
to match applicants=92 skills with our needs to structure an = appropriate
position
rather than creating a rigid job profile before evaluating a candidate=92s
=93fit=94.<span style=3D"mso-spacerun: yes">=A0 </span>For = the right
person,
we
will try to create a job that makes sense for both them and = us. Current
needs are
strongest for a data processing person (CATI = programming, preferably CI3,
SPSS,
etc), an experienced analyst, a project manager, = and a field
supervisor/field
director.</span></font><font color=3Dblack><span
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/i></b></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
```

```
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'>Duties.</span></font></i></b><font =
color=3Dblack><span
style=3D'color:black'><span style=3D"mso-spacerun: yes">=A0 </span>Most =
positions
include some combination of project management, client contact, proposal
writing,
project design, data processing, and writing analytical = reports.<span
style=3D"mso-spacerun: yes">=A0 </span>Positions such as Analyst or = Account
Executive typically require a graduate degree and significant relevant
experience but
we are far more concerned with competency than academic degree.<span
style=3D"mso-spacerun: yes">=A0 </span>Requirements for = other positions
vary.</span></font><font color=3Dblack><span = style=3D'color:black;
mso-color-alt:windowtext'><o:p></o:p></span></font></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/i></b></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'>Computer skills.</span></font></i></b><font
color=3Dblack><span style=3D'color:black'><span style=3D"mso-spacerun: =
yes">=A0
</span>Most positions require a high degree of microcomputer = literacy.<span
style=3D"mso-spacerun: yes">=A0 </span>A thorough mastery of Microsoft = Word
is
presumed; desirable competencies include proficiency with CATI systems, =
SPSS,
Access or dBase, PowerPoint or Harvard Graphics, Web page design, PC =
networks, and
BASIC or FORTRAN programming.</span></font><font color=3Dblack><span
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'><![if =
!supportEmptyParas]> <![endif]></span></font><font
```

```
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/i></b></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'>Project Manager.<span style=3D"mso-spacerun: =
yes">=A0
</span></span></font></i></b><font color=3Dblack><span =
style=3D'color:black'>The
preferred candidate profile for a Project Manager with our firm is an
individual with
Social Science research and survey research training as = well as some
statistics
training.<span style=3D"mso-spacerun: yes">=A0 = </span>The candidate will
have had
exposure to opinion research interviewing either as an interviewer or in a
supervisory capacity.<span style=3D"mso-spacerun: = yes">=A0 </span>The
candidate
will be highly computer literate (see above paragraph).<span style=3D"mso-
spacerun:
yes">=A0 </span>Project Managers = are involved with client contact, research
design,
data processing and field supervision.</span></font><font color=3Dblack><span
=
style=3D'color:black; mso-color-alt:windowtext'><o:p></o:p></span></font></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/i></b></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'>Field Operations.</span></font></i></b><font
color=3Dblack><span style=3D'color:black'><span style=3D"mso-spacerun: =
yes">=A0
</span>The ideal candidate will have had exposure to opinion research
interviewing
either as an interviewer or in a supervisory capacity.<span
style=3D"mso-spacerun: yes">=A0 </span>These positions, however, could = be
suitable
```

entry-level positions for motivated recent graduates lacking specific = prior
experience.=A0 We promote from =
within
whenever possible.<b = style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><span =
style=3D'color:black;
mso-color-alt:windowtext;font-weight:bold;font-style:italic'><o:p></o:p><=
/span></i></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'><![if =
!supportEmptyParas]> <![endif]><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p><=
/i></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'>Analyst.</i><font =
color=3Dblack>=A0 An =
analyst
candidate will typically have a graduate degree, significant relevant
experience in
the industry, even more advanced computer skills, and = impeccable writing
skills.=A0 Writing = skills will
include the
ability to decipher crosstabular data and efficiently = distill the essential
findings.=A0 Analyst = candidates
must
submit a single-authored <u>writing sample</u> of analysis of = crosstabular
data
(described elsewhere).=A0 = This is
a
position for an experienced professional, <u>not</u> an entry-level =
position.<span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p><=
/p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'><![if =
!supportEmptyParas]> <![endif]><font
color=3Dblack><span =

```
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/i></b></p>

<p class=3DMsoNormal style=3D'line-height:95%'><b =
style=3D'mso-bidi-font-weight:normal'><i
style=3D'mso-bidi-font-style:normal'><font size=3D3 color=3Dblack
face=3D"Times New
Roman"><span =
style=3D'font-size:12.0pt;color:black;font-weight:
bold;font-style:italic'>To apply.<span style=3D"mso-spacerun: yes">=A0 =
</span></span></font></i></b><font
color=3Dblack><span style=3D'color:black'>To apply for a position, you =
should
submit a brief cover letter indicating the nature of your professional
interests and
a resume to: <a =
href=3D"mailto:oneil@oneilresearch.com">oneil@oneilresearch.com</a>,
fax 480.967.6171, or to Michael J. O=92Neil, Ph.D., President, O=92Neil =
Associates
Inc., 412 E. Southern Ave., Tempe, AZ 85282.</span></font><font =
color=3Dblack><span
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>

<p class=3DMsoNormal><font size=3D3 color=3Dblack face=3D"Times New =
Roman"><span
style=3D'font-size:12.0pt;color:black'><![if =
!supportEmptyParas]> <![endif]></span></font><font
color=3Dblack><span =
style=3D'color:black;mso-color-alt:windowtext'><o:p></o:p></span></font><=
/p>

</div>

</body>

</html>

------=_NextPart_001_0001_01C0D66E.39FB6FE0--

------=_NextPart_000_0000_01C0D66E.39FB6FE0
Content-Type: application/msword;
     name="#Research position descriptions.doc"
Content-Transfer-Encoding: base64
Content-Disposition: attachment;
     filename="#Research position descriptions.doc"
```

```
0M8R4KGxGuEAAAAAAAAAAAAAAAAAAAAPgADAP7/CQAGAAAAAAAAAAAAAABAAAAGQAAAAAAAAA
EAAAGwAAAAEAAAD+////AAAAABgAAAD///////////////////////////////////////////
EAAAGwAAAAEAAAD+////
////////////////////////////////////////////////////////
////////////////////////////////////////////////////////////////////////
////////////////////////////////////////////////////////////////////////
////////////////////////////////////////////////////////////////////////
////////////////////////////////////////////////////////////////////////
////////////////////////////////////////////////////////////////////////
///////////////////////////////////////////////////////////////////////s
```

pcEANyAJBAAA+BK/AAAAAAAAEAAAAAAABAAAMxMAAA4AYmpialUWVRYAAAAAAAAAAAAAAAAA
pcEANyAJBAAA+AAAA
AAAJBBYAMB4AADd8AAA3fAAAjg4AAAAAAAACkAAAAAAAAAAAAAAAAAAAAAAAAAAAAAD//w8AAAAA
AAAAAAD//w8AAAAAAAAAAD//w8AAAAAAAAAAAAAAAAAAAAAAGwAAAAADQIAAAAAAAANAgAADQI
AAAAAAAANAgAAAAAAAA0CAAAAAAAADQIAAAAAAAANAgAABQAAAAAAAAAAAAAEgIAAAAAAAAwgkA
AAAAAADCCQAAAAAAMIJAAA4AAAA+gkAAAwAAAAGCgAADAAAAEgIAAAAAAAvxsAAIoBAAAe
AAAAAADCCQAAAAAAMIJAAA4AAAA+CgAA
KAAAAEYKAAAWAAAAXAoAAAAAAABcCgAAAAAAAFwKAAAAAAAAOwsAACIAAABdCwAADAAAAGkLAAAI
AAAANxkAAAIAAAA5GQAAAAAADkZAAAAAAAAORkAADsAAAB0GQAA5gAAAFoaAADmAAAAQBsAACQA
AABJHQAAIAIAAGkfAAB0AAAAZBsAABUAAAAAAAAAAAAAAAAAAAAAAAAAAAAANAgAAAAAAABxCwAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAA3CwAABAAAADsLAAAAAAAAcQsAAAAAAABxCwAAAAAAAGQbAAAAAAAA
/QwAAAAAAAA0CAAAAAAAADQIAAAAAAAAXAoAAAAAAAAAAAAAAAAAAFwKAADbAAAAeRsAABYAAAD9
DAAAAAAAAAP0MAAAAAAAA/QwAAAAAAABxCwAAAIgAAADQIAAAAAAAAXAoAAAAAAAA0CAAAAAAAAFwK
AAAAAAAANxkAAAAAAAAAAAAAAAAAAAP0MAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAcQsAAAAAAAA3GQAAAAAAAP0MAABYBgAA/QwAAAAAAABVEwAA
xgAAAGoXAACBAQAANgAAAAAAAA0CAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAExkAAAAAAABcCgAAAAAAABIKAAAMAAAAwN7kJk2C
wAFICAAAegEAAMIJAAAAAAAkwsAAC4AAADrGAAAFAAAAAAAAAAAAAAAExkAACQAAACPGwAAMAAA
AL8bAAAAAAAA/xgAABQAAADdHwAAAAAAAMELAAA8AQAA3R8AAAAAAAATGQAAAAAAAP0MAAAAAAAA
SAgAAAAAAABICAAAAAAAADQIAAAAAAAANAgAAAAAAAA0CAAAAAAAADQIAAAAAAAAgDZAAAAUkVT
RUFSQ0gggUE9TVRJT04gREVUQ1JJUFRJT05TDVRoZSBjb21wYW55LiAgT5JOZWlsIEFzc29jaWF0
ZXMgSW5jLiBpcyBhIGZ1bGwgc2VydmljZSBwdBJsaWMgb3Bpbmlvbi8gbWFya2V0IHJlc2VhcmNo
IGZpcm0gd2l0aCBhbiBleGNlbGxlbnQgcmVwdXRhdGlvbiBhbmQgYSAyMCB5ZWFyIGhpc3Rvcnku
ICBUaGUgZmlybSBpcyBzbWFsbCwgZW50cmVwcmVuZXVyaWFsLCBub25idXJlYXVjcmF0aWMgYW5k
IGdyb3dpbmcuICBXZSBhcmUgY29udGludW91c2x5IHNlYXJjaGluZyBmb3IgZW5lcmdldGljLCBh
bWJpdGlvdXMgcGVyc29ucyB3aG8gY2FuIGhlbHAgdXMgY29udGludWUgdG8gZ3Jvdy4gIXQgaXMg
cmVjb21tZW5kZWQgdGhhdCBhbGwgY2FuZGlkYXRlcyB2aWV3IG91ciB3ZWIgcGFnZSBsb2NhdGVk
IGF0IMgSFlQRVJMSU5LLCJodHRwOi8vd3d3Lm9uZWlscmVzZWFyY2guY29tIiABFGh0dHA6Ly93
d3cub25laWxyZXNlYXJjaC5jb20VIHRvIGZpbmQgb3V0IG1vcmUgYWJvdXQgb3VyIGNvbXBhbnku
DUNhbmRpZGF0ZSBwcm9maWxlLiAgU2hvdWxkIGJlIGFtb25nIHRoZSTYmVzdCBhbmQgYnJpZ2h0
ZXN0IB3aXRoIGEgY2FyZWVyIGludGVyZXN0IGluIG9waW9uIHJlc2VhcmNgYW5kIGEgZm91
bmRhdGlvbiBpbiBzb2NpYWwgc2NpZW5jZSByZXNlYXJjaCBtZXRob2RzIGFuZCB0aGUgbG9naWMg
b2Ygc29jaWFsIHNjaWVuY2UgZGF0YSBwcm9jZXNzaW5nLg1Qb3NpdGlvbnMgYXZhaWxhYmxlLiAg
RXhwYW5zaW9uIGhhcyBjcmVhdGVkIG5lZWRzIGF0IGJvdGggdGhlIGVudHJ5IGFuZCBtb3JlIGFk
dmFuY2VkIGxldmVscyBpbmNsdWRpbmcgYm90aCBhbmQgbWdXcywtRtpWUgcG9zaXRpb25z
LiBBcyBhIG1hdHRlciBvZiBwaGlsb3NvcGh5LCB3ZSBhdHRlbXB0IHRvIG1hdGNoIGFwcGxpY2Fu
dHOSIHNraWxscyB3aXRoIG91ciBuZWVkcyB0byBzdHJ1Y3R1cmUgYW4gYXBwcm9wcmlhdGUgcG9z
aXRpb24gcmF0aGVyIHRoYW4gY3JlYXRpbmcgYSByaWdpZCBqb2IgcHJvZmlsZSBiZWZvcmUgZXZh
bHVhdGluZyBjYW5kaWRhdGVzIJNmaXUSULiAgRm9yIHRoZSByaWdodCBwZXJzb24sIHdlIHdp
bGwgdHJ5IHRvIGNyZWF0ZSBhIGpvYiB0aGF0IG1ha2VzIHNlbnNlIGZvciBib3RoIHRoZT0gYW5k
IHVzLiBDdXJyZW50IG5lZWRzIGFyZSBkcHJvbmc3QgZm9yIEgdGF0YSBwcm9jZXNzaW5nIHBl
cnNvbiAoQ0FUSSBwcm9ncmFtbWluZywgcHJlZmVyYWJseSBDDSMsIFNQU1MsIGV0YyksIGFuIGV4
cGVyaWVuY2VkIGFuYWx5c3QsIGEgcHJvamVjdCBtYW5hZ2VyLCBhbmQgYSBmaWVsZCBzdXBlcnZp
c29yL2ZpZWxkIGRpcmVjdG9yLg1EdXRpZXMuICBNb3N0IHBvc2l0aW9ucyBpbmNsdWRlIHNvbWUg
Y29tYmluYXRpb24gb2YgcHJvamVjdCBtYW5hZ2VtZW50LCBjbGllbnQgY29udGFjdCwgcHJvcG9z
YWwgd3JpdGluZywgcHJvamVjdCBkZXNpZ24sIGRhdGEgcHJvY2Vzc2luZywgYW5kIHdyaXRpbmcg
YW5hbHl0aWNhbCByZXBvcnRzLiAgUG9zaXRpb25zIHN1Y2ggYXMgQW5hbHlzdCBvciBBY2NvdW50
IEV4ZWN1dGl2ZT0eXBpY2FsbHkgcmVxdWlyZSBhIGdyYWR1YXRlIGRlZ3JlZSBhbmQgc2lnbmlm
aWNhbnQgcmVsZXZhbnQgZXhwZXJpZW5jZSBidUgd2UgYXJlIGZhciBtb3JlIGNvbmNlcm5lZCB3
aXRoIGNvbXBldGVuY3kgdGhhbiBhY2FkZW1pYyBkZWdyZWUuICBSZXF1aXJlbWVudHMgZm9yIG90
aGVyIHBvc2l0aW9ucyB2YXJ5Lg1Db21wdGluId'Bza2lsbHMuICBNb3N0IHBvc2l0aW9ucyByZXF1
aXJlIGEgaGlnaCBkZWdyZWUgb2YgbWljcm9jb21wdXRlciBsaXRlcmFjeS4gIEEgdGhvcm91Z2gg
bWFzdGVyeSBvZiBNaWNyb3NvZnQgV29yZCBpcyBwcmVzdW1lZCsgZGVzaXJhYmxlIGNvbXBldGVu
Y2llcyBpbmNsdWRlIHByb2ZpY2llbmN5IHdpdGggQ0FUSSBzeXN0ZW1zLCBTUFNTLCBBY2Nlc3Mg
b3IgZEhjc3UsIFBvd2VyUG9pbnQgb3IgSGFydmFyZCBHcmFwaGljcywgV2ViIHBhZ2UgZGVzaWdu
LCBQQyBuZXR3b3JrcywgYW5kIEJBU0lDIG9yIEZPUlRSQU4gcHJvZ3JhbW1pbmcuDVByb2plY3Qg
TWFuYWdlci4gIFRoZSBwcmZmZXJyZWQgY2FuZGlkYXRlIHByb2ZpbGUgZm9yIEguUHJvamVjdCBN

YW5hZ2VyIHdpdGggb3VyIGZpcm0gaXMgYW4gaW5kaXZpZHVhbCB3aXRoIFNvY2lhbCBTY2llbmNl
IHJlc2VhcmNoIGFuZCBzdXJ2ZXkgcmVzZWFyY2ggdHJhaW5pbmcgYXMgd2VsbCBhcyBzb21lIHN0
YXRpc3RpY3MgdHJhaW5pbmcuICBUaGUgY2FuZGlkYXRlIHdpbGwgaGF2ZSBhZHhwb3N1cmUg
dG8gb3BpbmlvbiByZXNlYXJjaCBpbnRlcnByZXRpbmcgZW10aGVyIGFzIGFuIGludGVydmlld2Vy
IG9yIGluIEgc3VwZXJ2aXNvcnkgY2FwYWNpdHkuICBUaGUgY2FuZGlkYXRlIHdpbGwgYmUgaGln
aGx5IGNvbXB1dGVyIGxpdGVyYXRlIChzZWUgYWJvdmUgcGFyYWdyYXBoKS4gIFByb3plY3QgTWFu
YWdlcnMgYXJlIGludm9sdmVkIHdpdGggY2xpZW50IGNvbnRhY3QsIHJlc2VhcmNoIGRlc2lnbiwg
ZGF0YSBwcm9jZXNzaW5nIGFuZCBmaWVsCBzdXBlcnZpc2lvbi4NRmllbGQgT3BlcmF0aW9ucy4g
IFRoZSpkZWFsCBhbmRpYWRlIGdpbCBoYXZlIGhhZCBleHBvc3VyZSB0byBvcGluaW9uIHJl
c2VhcmNoIGludGVydmlld2luZyBlaXRoZXIgYXMgYW4gaW50ZXJ2aWV3ZXIgb3IgaW4gYSBzdXBl
cnZpc29yeSBjYXBhY2l0eS4gIFRoZXNlIHBvc2l0aW9ucywgaG93ZXZlciwgY291bGQgYmUgc3Vp
dGFibGUgZW50cnktbGV2ZWwgcG9zaXRpb25zIGZvciBtb3RpdmF0ZWQgcmVjZW50IGdyYWR1YXRl
cyBsYWNraW5nIHNwZWNpZmljIHByaW9yIGV4cGVyaWVuY2UuICBXZSBwcm9tb3RlIGZyb20gd2l0
aGluIHdoZW5ldmVyIHBvc3NpYmxlLg1BbmFseXN0LiAgQW4gYW5hbHlzdCBhbmRpYWRlIGdpbA
bCB0eXBpY2FsbHkgaGF2ZSBhIGdyYWR1YXRlIGRlZ3JlZSwgc2lnbmlmaWNhbnQgcmVzZWFyY2hhbnQg
ZXhwZXJpZW5jZSBpbiB0aGUgaW5kdXN0cnkgdnNlYXggbW9yZSBhZHZhbmNlZCBjb21wdXRlciBz
a2lsbHMuIGFuZCBpbXBlYWNhYmxlIHdyaXRpbmcgc2tpbGxzLiAgV3JpdGluZyBza2lsbHMgd2l0
bCBpbnNdWRlIHRoZSBhYmlsaXR5IHRvIGRlY2lwaGVyIG5vbnN0YWRheHhhIGRhdGEgYW5CB
ZmZpY2llbnRseSBkaXN0aWxsIHRoZSBlc3NlbnRpYWwgZmluZGluZ3MuICBBbmFseXN0IGNhbnRp
ZGF0ZXMgbXVzdCBzdWJtaXQgYSBzaW5nbGUtYXV0aG9yZWQgd3JpdGluZyBzYW1wbGUgb2YgYW5h
bHlzaXMgb2YgY3VzdG9tYWJ1bGFyIGRhdGEgKGRlc2NyaWJlZCBlbHN3aGllcnUpLiAgVGhpcyBp
cyBhIHBvc2l0aW9uIGZvciBhbiBleHBlcmllbmNlZCBwcm9mZXNzaW9uYWwsIG5vdCBhbiBlbnRy
eS1sZXZlbCBwb3NpdGlvbi4NVG8gYXBwbHkuICBUbyBhcHBseSBmb3IgYSBwb3NpdGlvbiwgeW91
IHNob3VsZCBzdWJtaXQgYSBicmllZiBjb3ZlciBsZXR0ZXIgaW5kaWNhdGluZyB0aGUgbmF0dXJl
IG9mHlvdXIgcHJvZmVzc2lvbmFsIGludGVyZXN0cyBhbmQgYSByZXN1bWUgdG86IBMgSFlQRVJM
SU5LICJtYWlsdG86b25laWxAb25laWxyZXNlYXJjaC5jb20iIAEUb25laWxAb25laWxyZXNlYXJj
aC5jb20VLCBmYXggNDAwLjk2Ny42MTcsLCBvciB0byBNaWNoYWVsIEouIE+STmVpbCwgUGgu
aC5jb20VLCBmYXggNDAwLjk2Ny42MTcsLCBvciB0byBNaWNoYWVsIEouIE+RC4s
IFByZXNpZGVudCwgT5JOZWlsIEFzc29jaWF0ZXMgSW5jLiwgNDEyIEUuIFNvdXRoZXJuIEF2ZS4s
IFRlbXBlLCBBWiA4NTI4Mi4NEyBFTUJFRCBXb3JkLlBpY3R1cmUuNiAgFAEVDTQxMiBLLBTb3V0
aGVybiBBdmVudWUNVGVtcGUsIEFaDg1MjgyDTQ4MC45NjcuNDQwMSAgIEZheDogNDAwLjk2Ny42
MTIyDQlGb3VuZGVkIDE5ODEJd3d3Lm9uZWlscmVzZWFyY2guY29tCXN1cnZleXNAb25laWxyZXNl
YXJjaC5jb20NNANAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABAAAHwQAACsEAACW
BQAAlwUAAMEFAADCBQAAwwUAAN8FAADgBQAABQYAAAcGAADSBgAAN5gYAADYJAAA9CQAAxQoAANUK
AAD/CwAAEQwAAPYNAAAHDgAAOw8AAEQPAACfEAAArRAAABsRAAAeEQAAOBEAAEMRAADJEQAAyhEA
APYRAAD3EQAA+BEAAA8SAAAQEgAAjhIAAI8SAACmEgAApxIAAKgSAACpEgAAqhIAADATAAAz

APYRAAD3EQAA+EwAA
APwA9wDv9+z3APwA/AD8APwA/AD8APwA6gDqAPwA9wDi9+z3APcA1M33AMgAAAAAAAAAAAA
APwA9wDv9+AAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAACE9KAABRSgAAAwD
al+HEDYKCAFVCAEAGgNqX4cQNgoIAVUIAVYIAW1IAARuSAAEdQgBAA8CCIEDausAAAAGCAFV
al+CAED
PioBBDBKIAAADwIIgQNqAAAAAAYIAVUIAQkDagAAAABVCAEGNQiBNgiBLQAEAAAfBAAABQYAANIG
AAA2CQAAxQoAAP8LAAD2DQAAPA8AADgRAACOEgAAqhIAAMESAADREgAA8hIAADATAAAxEwAAMhMA
ADMTAAD3AAAAAAAAAAAAAAA8gAAAAAAAAAAAAAAAPIAAAAAAAAAAAAAAAADyAAAAAAAAAAAAAAA
8gAAAAAAAAAAAAAAAPIAAAAAAAAAAAAAAAADyAAAAAAAAAAAAAAA8gAAAAAAAAAAAAAAAPIAAAAA
AAAAAAAAADyAAAAAAAAAAAAAAA6wAAAAAAAAAAAAAAAOkAAAAAAAAAAAAAADpAAAAAAAAAAA
AAAA3QAAAAAAAAAAAAAAM8AAAAAAAAAAAAAAADNAAAAAAAAAAAAAAAAywAAAAAAAAAAAAAAAPIA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAQAAAAEQ
AAANGwADJAANxgsAA7ABEA6QJAAAwhSk8ABhJAAMGwAUpCgAJmQGAQABUMYIAAAA/wYBAQAAARsA
AAYbABmEAQAbJmAjJAIABAAAEmTkAAEACAIACiYAC0YAABJk5AABAAASAAQAAI4SAAAyEwAA/f0A
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAEBAABAQIuABEwARIwABxQAQAfsNAv
ILDgPSGwoAUisKAFI5CgBSSQ0AIlsAAAF7CwARiwIAEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAOsAAABEAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAANDJ6nn5
us4RjIIAqgBLqQsCAAAAFwAAAB0AAABoAHQAdABwADoALwAvAHcAdwB3AC4AbwBuAGUAaQBsbAHIA
ZQBzAGUAYQByAGMAaAAuAGMAbwBtAAAA4Mnqefm6zhGMggCqAEupCzwAAABoAHQAdABwADoALwAv
AHcAdwB3AC4AbwBuAGUAaQBsbAHIAZQBzAGUAYQByAGMAaAAuAGMAbwBtAC8AAADjAAAARAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AADQyep5+brOEYyCAKoAS6kLAgAAABcAAAAYAAAAbwBuAGUAaQBsbAEAAbwBuAGUAaQBsbAHIA
AADQyep5+ZQBz
AGUAYQByAGMAaAAuAGMAbwBtAAAA4Mnqefm6zhGMggCqAEupCz4AAABtAGEAaQBsAHQAbwA6AG8A
bgBlAGkAbABAAG8AbgBlAGkAbABByAGUAcwBlAGEAcgBjAGgALgBjAG8AbQAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAkAAAAKAAAACwAAAAwAAAANAAAADgAAAA8AAAD+////EQAAABIAAAATAAAAFAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAwAAAAAAAAAAxAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABAAAAAgAAAAMAAAAEAAAABQAAAAYAAAAH
AAAACAAAAAkAAAAKAAAACwAAAAwAAAANAAAADgAAAA8AAAD+////EQAAABIAAAATAAAAFAAA
AAAACAAAAAkAAAAKAAAACwAAAAwAAAANAAAADgAAAA8AAAD+ABUA
AAAWAAAAFwAAAP7////9////GgAAADYAAAD+////VwAAAB4AAAAfAAAAIAAAACEAAAAiAAAAIwAA
ACQAAAAlAAAAJgAAACcAAAAoAAAAKQAAACoAAAArAAAALAAAAC0AAAAuAAAALwAAADAAAAAxAAAA
MgAAADMAAAA0AAAANQAAANQAAAP7///9YAAAAOAAAADkAAAA6AAAAOwAAADwAAAA9AAAAPgAAABA

AAAAQQAAAEIAAABDAAAARAAAAEUAAABGAAAARwAAAEgAAABJAAAASgAAAEsAAABMAAAATQAAAE4A
AABPAAAAUAAAAFEAAABSAAAAUwAAAFQAAABVAAAAVgAAAP7///9ZAAAA/v///1oAAABbAAAA/v//
/10AAABeAAAAXwAAAGAAAABhAAAAYgAAAGMAAABkAAAAZQAAAGYAAABnAAAAaAAAAGkAAABqAAAA
awAAAP7///
////////////////////////////////////1IAbwBvAHQAIABFAG4AdAByAHkAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAWAAUB//////////8NAAAABgkC
AAAAADAAAAAAAARgAAAAAAAAAAAAMBI/SZNgsABHAAAAMAIAAAAAAAARABhAHQAYQAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAoAAgH/
/////////8AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAQAAAABAAAAAA
AABXAG8AcgBkAEQAbwBjAHUAbQBlAG4AdAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAGgACAQwAAAD//////////wAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAwHgAAAAAAE8AYgBqAGUATAYwB0AFAAbwBvAGwAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAWAAEBDwAAP////8EAAAAAAAAAAAAAAAAAAAAAAA
AAAghLImTYLAAcBI/SZNgsABAAAAAAAAAAAAAAXwA5ADAANwAwADUMgA4ADkANQAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABYAAQH//////////wYAAABCQIA
AAAAMAAAAAAAABGAAAAACCEsiZNgsABIO7KJk2CwAEAAAAAAAAAAAAAAADAFAASQBDAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAACgACAf//
///////////wAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABMAAAAAAA
AAMATQBFAFQAQQQQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAMAAIBBQAAAAgAAAD/////AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAHQAAAOgxAAAAAAAAAQBDAG8AbQBwwAE8AYgBqAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAABIAAgH/////////////8AAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAACAAAAYgAAAAAAABAAAA/v///wMAAAD+/////v///wYAAAHAAAA
CAAAAAkAAAAKAAAACwAAAAwAAAANAAAADgAAAA8AAAD+////EQAAABIAAAATAAAAFAAAABUA
CAAAAAkAAAAKAAAACwAAAAwAAAANAAAADgAAAA8AAAD+AAAW
AAAA/v///xgAAAAZAAAAGgAAABsAAAAcAAAAHQAAAB4AAAAfAAAAIAAAAP7///8iAAAA/v//////
//
//
//
//
//
//
//0wAAAAAAAAAQEIAG47AAB4FAAAsSEAAJsLAAAA
AAAAAAAAAAAAAAAAAAAA+gAAAPoAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAA+AAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAQD+/wMKAAD/////
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAQD+AQkC
AAAAADAAAAAAAARhsAAABNaWNyb3NvZnQgV29yZCA2LjAgUGljdHVyZQAKAAAATVNXb3JkRG9j
AA8AAABXb3JkLLlBpY3R1cmUuNgAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAMAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAA/v8AAAMKAAAAAAAAAAAAAAAAAAAAAAAAAAAAAQAAAOCFn/L5T2gQq5EIACsns9kwAAAAjAIA
AA0AAAAHAAAAmAAAAAQAAAADcAAAACAAAAABAAAMAAAAJAEAAAsAAABIAQAADQAAAGwBAAAPAAAA
kAEAABAAAAC0AQAACgAAANgBAAASAAAA/AEAAA4AAAAgAgAACQAAAEQCAAAEC////AAAQAAAAHAQEA7BcAAEMPIADMAAAAswAG
AgAAAACzAAYCAAAACgAAYCAAAACgAAAGAgAAswAAAEAAQAAAAAjC8AAAAAAAAAAAAAAAAAAAAAAAA
////AP///
//
/////////4P///
///////////////////////wf///

```
/////////////////////////////////////B/////////////////////////////////////
///////////////////////////////////////////////////8D///////////////////////
//////////////////////////////////////////////////////////////////4P//////
/////////////////////////////////////////////////////////////////////////////
///////gf///////////////+A////////gA///4AP/gAAP///wAAH///+AAAP///wAAB//wB8AD//
/AB/+AP//wAAAAD/+AAB/+B////AH4Af/wA//gAAA/////+AB///AB/gAAAA//wAAAAf/+AAAAH/
/4AAAAf/AH4AP//8AH/4A///AAAAAP+AAAAD8D///8AfgB/+AD/wAAAAf////8AH//4AH8AAAAA/
+AAAAAf/wAAAAH/+AAAAA/8AfgAf//gAf/gD//8AAAAA/gAAAAHwP///wB+AH/wAP8AAAAA/
+////
wAP//gA/gAAAAB/wAAAAA/+AAAAAP/wAAAAB/wB/AB//+AD/+AP//wAAAAD8AAAAAPAf///AH4Af
+AA/gAAAAB/////gA//8AD8AAAAAD+AAAAAB/wAAAAf+AAAAAD/AH8AD//wAf/4A///AAAA
+APwA
AAAAeB///8AfgB/wAD+AAAAAD////+AAAAAfwAAAAAP4AAAAAH+AAAAAA/4AAAAAP8Af4AAAAAB
//gD//8AAAAA+AAAAAB4H///wB+AH+AAPwAAAAAP////8AAAAAB/AAAAAA/gAAAAf4AAAAAD/AA
AAAAfwB/gAAAAAP/+AP//wAAAAD4AAAAAH/////AH4AfwAA/AAAAAA/////wAAAAAP4AAAAAD8AA
AAAB/gAAAAAP8AAAAAB/AH/AAAAAA//4A///AAAAAPgAAAAAP////8AfgB+AAD8AAAAAD/////gA
AAAA/gAf/4AHwAP/8AD+AAAAAA/wAAAAAH8Af8AAAAAH//gD//8AP///+AD//gA/////wB+AH4AA
PgAAIAAP////+AAAAAH+AD//wAfAB//4AP4AH/4AD/AAf/gAfwB/4AAAAAf/+AP//wA////4Af/+
AD/////AH4AfAAA+AB//gA/////8AAAAAf/////AD/////gB/AB//8AH8AH//AB/AH/gAAAAD//4
A///AD/////////4AP////8AfgB4AAD4AP/+AD/////wAAAAD///+AAAP///AAAH8AH//4AfwA//8
AH8Af/AAAAAP//gD//8AP//////wAAA/////wB+AHAAAPgA//8AP/////gAAAAP/+AAAAA//AAAAA
AfwAf//gB/AD//wAfwB/8AAAAB//+AP//wAAAAP/wAAAAD/////AH4AYAAA+AH//wA//////+AB/A
B//AAAAAD/gAAAB/AD//+AH8AP/////AH/4AP8AH//4A///AAAAA/8AAAAf////8AfgBAAAD4A
f/////////8AH4AH/4AAAAP8AAAAAH8AP//4AfwA/////8Af/gAfgA///gD//8AAAAD/gAAAB/
////wB+AAAAAPgB//////////wAPgA//gAAAAB/wAAAAA/wA///wB//AB+AD//+AP//wAAAAAP8A
/wAAAAP8AAAAAH////4AH4AAAAA+AH/////8AH4AAAAA/gA8AH//+AAAAf//AAAAD/+AH8AP/////
AH/8ADwAf//4A///AAAAA/wAAAAAf////8AfgAABAD4Af/////////+ABwAf/wAAAAA/4AAAAAf8
AP//4AfwA/////8Af/4APAB///gD//8AAAAD/AAAAAH/////wB+AAAMAPgA//////////8AGAD//
AAAAf//gAAAP//wAf//gB/AD//wAfwB//gAYAP//+AP//wA////8AAAD///////AH4AABwA+AD//
wA//////wAIAP/8AH////+AD/////AB/+AH8AH//AB/AH//ABgA///4A///AD////gA////////
/8AfgAAPAD4AP//AD//////gAAB//wAf/4Af/8AP8AH//wAfwAf/8AH8Af/+AAAH///gD//8A
P///+AD//gB/////wB+AAB8APgAf/4AP/////+AAAH//AB//gB/gA/wA4AAfgAD/AAB/gAfwB/
/4AAAf//+AP//wA////4AP/8AH/////AH4AAPwA+AAAAAA/////////8AfgAB/AD8AAAAAD//////wAAD//wAA
AAAf4AAAAAP+AAAAAA/wAAAAP8Af//AAAP/AAAAAB8AAAB/////wB+AAP8APwAA
AAf4AAAAAP+AAAAAA/wAAAAP8Af//AAAP/AAAAAB8AAAB/////wB+AAP8APwAA
//////gAAf//gAAAAB/wAAAAA/4AAAAD/AAAAAA/wB//+AAB//+AAAAAH/+AAAAAH/////AH4AB/wA/wA/AAAAAA////////+AAB//+AAAAAH/+AAAAAH/////AH4AB/wA/wA/
H4AB/wA/wA/AAAAAA/////////////4AAAAADgAAAAAD/AAAAA+AAAAAH8AP//4AfwA/////8Af/4APAB///gD//8A
H/8AP8AAAP//8AAAAAH8AAAAH/////AH4AAAAA/gA8AH//+AAAAf//AAAAAD/+AH8AP/////
///////////+A//////Af////AAAB///4AAf/8Af///////AAAAAB8AAAB///wD///////wB+A
H/8AP/8AAP/////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
/////////////////////////////////////////////////////////////////////////////
//////////////////////4AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
```

```
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAP////gAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA////+AAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAD////4AAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAP////gAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAA////+AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAD////4AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAP////gAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA////+AAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
D////4AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAP////gAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA////+AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAD////4AAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAP////gAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA//
//+AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAD////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////////////8A
AAAf//AAAAAAAAAAAAAAAA/////////AAAAAAAAAAAAAAAAAAAAAD////////wAAAB//8AAAAAAA
AAAAAAAAAAP//wAAAB//8AAAAAAAAAAAAAAAD///////+AAAAAAAAAAAAAAAAAAAAP///////+
AAAAH//wAAAAAAAAAAAAAAAAA///AAAAH//wAAAAAAAAAAAAAAAP//////+AAAAAAAAAAAAAAAAA
AAAAAA////////wAAAAf//AAAAAAAAAAAAAAAAAAD//8AAAAf//AAAAAAAAAAAAAAAAA//////gD/
/////////////////AAAAD///////+AAAAB//8AAAAAAAAAAAAAAAAP//wAAAB//8AAAAAAAAAAAA
AAAAD//////8H///////////////8AAAAP///////wAAAAH//wAAAAAAAAAAAAAAAAA///AAAA
H//wAAAAAAAAAAAAAAAAP//////B/////////////////wAAAA///////+AAAAf//AAAAAAAAA
AAAAAAAD//8AAAAf//AAAAAAAAAAAAAAAA//////wP/////////////////AAAAD///////wAAA
AB//8AAAAAAAAAAAAAAAAP//wAAAB//8AAAAAAAAAAAAAAAD/////+D/////////////////8A
AAAP///////AAAAAH//wAAAAAAAAAAAAAAAAA///AAAAH//wAAAAAAAAAAAAAAAP/////wf/////
/////////AAAAAAAAA///////4AAAAf//AAAAAAAAAAAAAAAAAD//8AAAAf//AAAAAAAAAAAAAAAA
AA/////+H///////////////AAAAAAAD///////AAAAB//8AAAAAAAAAAAAAAAAAP//wAAAB//8
AAAAAAAAAAAAD/////w//////////////+AAAAAAAP//////4AAAAH//wAAAAAAAAAAAAAA
AAAAA///AAAAH//wAAAAAAAAAAAAAAAP/////D///////////////////////////////////////////
////////////////////////////////////////////////////////////////////4f///////////////////
////////////////////////////////////////////////////////////////////D/////////
////////////////////////////////////////////////////////////////////////////////
////4P///////////////////////////////////////////////////////////////////////////
///////////////////h///////////////////////////////////////////////////////////////
/////////////////////////////+P///////////////4AAAAAAP/////4AAAAAH//w
AAAAAAAAAAAAAAAA///AAAAH//wAAAAAAAAAAAAAAAAP////w///////////////////wAAAA//
////AAAAAAf//AAAAAAAAAAAAAAAAD//8AAAAf//AAAAAAAAAAAAAAAA/////H///////////
////////AAAAD/////4AAAAAB//8AAAAAAAAAAAAAAAAP//wAAAB//8AAAAAAAAAAAAAAAD///
/8f////////////////8AAAAP/////AAAAAAH//wAAAAAAAAAAAAAAAAA///AAAAH//wAAAA
AAAAAAAAAAP////h///////////////////wAAAA/////4AAAAAf//AAAAAAAAAAAAAAAAAD
//8AAAAf//AAAAAAAAAAAAAAAA////+H///////////////AAAAAAD/////AAAAAAB//8AAA
AAAAAAAAAAAAAAP//wAAAB//8AAAAAAAAAAAAAAAD////4f///////////////////////////////
```

///
////j/////////////////4AAAAAAAAAD////8AAAAf//AAAAD////////////////8AAAAf//AA
AAB///////////////+P////////////////////AAAAAAAf////wAAAB//8AAAAP/////////
//////wAAAB//8AAAAH////////////////4///////////////////8AAAAAAAD/////AAAAH//w
AAAA///////////////AAAAH//wAAAAf////////////////j////////////////////wAAAAAAAA
Af////8AAAAf//AAAAAAAAAAAAAAAAH//8AAAAf//AAAAB////////////+P/////////
////////AAAAAAAD/////wAAAB//8AAAAAAAAAAAAAAAAf//wAAAB//8AAAAH/////////////
/4/////4AAAAAH////+AAAAAAAAf/////AAAAH//wAAAAAAAAAAAAAAAAB///AAAAH//wAAAA
f////////////j//
/////////////////////////+P///
///////////////////////////////////4///
///j/////////////////
///+P
/////////////gAAAAAAAD//////wAAAB//8AAAAAAAAAAAAAAAAf//wAAAB//8AAAAH//
///////////4///////////////////8AAAAAf//////AAAAH//wAAAAAAAAAAAAAAAAB///
AAAAH//wAAAAf////////////h/////////////////wAAAAAD//////8AAAAf//AAAAAA
AAAAAAAAAAH//8AAAAf//AAAAB///////////////H/////////////////////AAAAAf/////
/wAAAB//8AAAAAAAAAAAAAAAAf//wAAAB//8AAAAH//////////////8f/////////////////
//8AAAAAAD///////AAAAH//wAAAAAAAAAAAAAAAAB///AAAAH//wAAAAf///////////////x///
////////////wAAAAf//////8AAAAf//AAAAAAAAAAAAAAAAH//8AAAAf//AAAAB/////
/////////D///////////////////AAAAAD///////wAAAB//8AAAAAAAAAAAAAAAAf//wAA
AAB//8AAAAH///////////+P///////////////8AAAAf///////AAAAH//wAAAAAAAA
AAAAAAAAAB///AAAAH//wAAAAf////////////4f///////////gAAAAAAAD///////8A
AAAf//AAAAAAAAAAAAAAAAH//8AAAAf//AAAAB//////////////x///////////////////
//j/////
//
////////+H///
//////////////////8P//
////////////////////////////4//////////////+AAAAAAAf////////AAAA
H//wAAAAAAAAAAAAAAAAB///AAAAH//wAAAAf////////////h/////////////wAAAAAA
AD////////8AAAAf//AAAAAAAAAAAAAAAAH//8AAAAf//AAAAB////////////////B///////
////////////AAAAf////////wAAAB//8AAAAAAAAAAAAAAAAf//wAAAB//8AAAAH/////////
////////D/////////////////8AAAD/////////AAAAH//wAAAAAAAAAAAAAAAAB///AAAAH//w
AAAAf///////////+D/////////////////wAAAf////////8AAAAf//AAAAAAAAAAAAAAAAA
AAAH//8AAAAf//AAAAB////////////////8D//////////////////AAAD/////////wAAAB//
8AAAAAAAAAAAAAAAAf//wAAAB//8AAAAH////////////////8D/////////////8AAAf/
/////////AAAAH//wAAAAAAAAAAAAAAAAB///AAAAH//wAAAAf////////////////4Af///////
/////////wAAD/////////8AAAAf//AAAAAAAAAAAAAAAAH//8AAAAf//AAAAB////////////
/////+AAAAAAAAAAAAAAAAAf/////////wAAAB//8AAAAAAAAAAAAAAAAf//wAAAB//8AAA
AH///////////////gAAAAAAAAAAAAAAAAAD/////////AAAAH//wAAAAAAAAAAAAAAAA
B///AAAAH//wAAAAf///
//////////////////////////////////////8EAAAAJwH//wQAAAAnAf//BAAAACcB
//8EAAAAgEBAAQAAAAnAf//BAAAAAIBAQAKAAAAJgYPAAoA/////wEAAAAAAQAAAACAQEABAAA
AC0BAAADAAAAAD///////////////////////////////8AAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAADAE8AYgBqAEkAbgBmAG8AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAEgACAAcAAAAKAAAA/////wAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAQAAAAEAAAAAAAAAE8AYgBqAAGUAYwB0AFAABwBvAGwAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAWAAEA//////////////AAAAAAAAAAAAAAAAAAAAAAAAA
AAAATcMmTYLAAQBNwyZNgsABAAAAAAAAAAAAAAVwBvAHIAZABEAG8AYwB1AG0AZQBuAHQAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABoAAgEJAAAACwAAAP////8AAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA3AAAArz8AAAAAAAAFAFMAdQBtAG0AYQBy
AHkASQBuAGYAbwByAG0AYQB0AGkAbwBuAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAKAACAP//
/////////wAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAUAAAC8AgAAAAA
ANylZQA9wAkEAAAIAGUAAAAAAAAAAAAAAAAADAAAHAwAArz8AAAAAAAAAAAAAAAAAAAAAAAAACAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAEAAAAAAAAAAAAAAAAAAAOAAAdAQAAAA4AAB0BAAAdDwAAAAAAB0
PAAAAAAAIA8AAAAAAAgDwAAAAAACAPAAAFAAAAKo8AAAAAAAqjwAAAAACqPAAAAAAAAKo8
AAAAAAAqjwAAAAACqPAAACgAAALQ8AAAKAAAqjwAAAAAADVPgAAWgAAAL48AAAAAAAvjwA

AAAAAAC+PAAAAAAAAL48AAAAAAAAvjwAAAAAAADMPAAAAAAAAMw8AAAAAAAAzDwAAAAAAADM
AAAAAAC+PAAA
AgAAAM48AAAAAAAAzjwAAAAAAADOPAAAJQAAAPM8AADiAAAA1T0AAOIAAAC3PgAAHgAAAC8/AABU
AAAAgz8AACwAAADVPgAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAACAPAAAAAAAAMw8AAAAAAAAAaABsA
AQABAL48AAAOAAAAzDwAAAAAAAAAAAAAAAAAAAAAAAAAAAAAzDwAAAAAAADMPAAAAAAAANU+AAAA
AAAAzDwAAAAAAAB0PAAAAAAAAHQ8AAAAAAAAvjwAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAvjwAAAAA
AADMPAAAAAAAAMw8AAAAAAAAzDwAAAAAAADMPAAAAAAAAHQ8AAAMAAAAvjwAAAAAAACAPAAAAAAAA
AL48AAAAAAAAzDwAAAAAAAAAAAAAAAAAAAAAAAAAAAAAlDwAAAgAAACcPAAADgAAAHQ8AAAAAAAA
dDwAAAAAAAB0PAAAAAAAAHQ8AAAAAAAAzDwAAAAAAADMPAAAAAAAAMw8AAAAAAAAzDwAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAgNAQ0NDQ0MAKYPB6cPB6giGakjGQAAAFowAAA6
AAgAiDV/EgAAAAAAAAAAAAAAAAAAAAAAAAABaHn0KWARYBAAAAAAAAAAAIAEAAAAAAAAAAAAAAAABAAkA
AAMQGAAAAADsFwAAAAAFAAAACwIAAAAABQAAAwCswAGAgUAAAAJAgAAAAAFAAAAAQL///8ABAAA
AAcBAQDsFwAAQw8gAMwAAACzAAYCAAAAALMABgIAAAAAKAAAAAYCAACzAAAAAQABAAAAAAACMLwAA
AAAAAAAAAAAAAAAAAAAAAAAAAAD///8A//
///
/////////////////////////////g///
///B/////////////////////////////////
///8H/////////
///
////wP///
/////////////////g///
////////////////////////////+B//////////////4D//////+AD///gA/+AAA////A
AAf///4AAA////AAAH//AHwAP//8AH/4A///AAAAAP/4AAH/4H///8AfgB//AD/+AAAD/////4AH
//8AH+AAAAD//AAAAB//4AAAAf//gAAAB/8AfgA///wAf/gD//8AAAAA/4AAAAPwP///wB+AH/4A
P/AAAAB/////wAf//gAfwAAAAD/4AAAAB//AAAAf/4AAAAD/wB+AB//+AB/+AP//wAAAAD+AAAA
AfA////AH4Af/AA/wAAAAD/////AA//+AD+AAAAAH/AAAAAD/4AAAAA//AAAAAH//AH8AH//4AP/4
A///AAAAAPwAAAA8B///8AfgB/4AD+AAAAAH////+AD//wAPwAAAAP4AAAAP8AfwAP//AB//gD//8AAAAA/AAAAA/AAAAAAH/gf///AH4Af4AA/AAAAA/AA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAgNAQ0NDQ0MAKYPB6cPB6giGakj

```
AAAAAP8Af//gAA//AAAAAB8AAAAB/AAAAAD/////wB+AAf8AP4AAAAAf//////wAA///wAAAAB/4
AAAAA/8AAAAAP/wAAAAA/wB///AAD/8AAAAAHwAAAAH+AAAAAP/////AH4AD/wA/gAAAAB//////
/AAD///gAAAAf/wAAAAP/4AAAAB//AAAAAH/AH//8AAf/wAAAAAfAAAAAf8AAAAB/////8AfgAf/
AD/AAAAAP//////+AAf///AAAAD//gAAAB//wAAAAP//AAAAB8Af//4AB//AAAAAB8AAAAB/8AA
AAP/////wB+AD/8AP/gAAAD//////////////4D/////8B////8AAAH///gAAB//wB///////8A
AAAAHwAAAAH///AP///////AH4Af/wA//wAA/////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////gAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA////+AAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
D////4AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAP////gAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAA////+AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAD////4AAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAP////gAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA//
//+AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAD////4AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAP////gAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA////+AAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAD////4AAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAP////
gAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAA////+AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAD////4AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAP/////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
//////////////////////////////////////////////////////////////////////////
////////////////////////wAAAB//8AAAAAAAAAAAAAAAD////////8AAAAAAAAAAAAAAAAA
AAAP////////AAAAH//wAAAAAAAAAAAAAAAAA///AAAAH//wAAAAAAAAAAAAAAAAP////////4AAAA
AAAAAAAAAAAAAAAAAAAAAAAA////////4AAAAf//AAAAAAAAAAAAAAAAAAD//8AAAAf//AAAAAAAAAAAAAAA
AA///////4AAAAAAAAAAAAAAAAAAAAAAD////////AAAAB//8AAAAAAAAAAAAAAAAAAP//wAAAB//
8AAAAAAAAAAAAAAAAD//////+AP/////////////8AAAAP///////4AAAAH//wAAAAAAAAAAAAAA
AAAAA///AAAAH//wAAAAAAAAAAAAAAAAAP//////wf/////////////wAAAA/////////AAAAAf
//AAAAAAAAAAAAAAAAAD//8AAAAf//AAAAAAAAAAAAAAAAA//////8H//////////////////AAAA
D///////4AAAAB//8AAAAAAAAAAAAAAAAAAP//wAAAB//8AAAAAAAAAAAAAAAAD//////A////////
```

```
//////////8AAAAP////////AAAAAH//wAAAAAAAAAAAAAAAA///AAAAH//wAAAAAAAAAAAAAAAP
/////4P/////////////////wAAAA////////8AAAAAf//AAAAAAAAAAAAAAAAD//8AAAAf//AA
AAAAAAAAAAAAAAA//////B//////////////8AAAAAAAAD////////gAAAB//8AAAAAAAAAAAAAA
AAP//wAAAB//8AAAAAAAAAAAAAAAD/////4f/////////////8AAAAAAAP//////8AAAAAH//w
AAAAAAAAAAAAAAAA///AAAAH//wAAAAAAAAAAAAAAAP/////D////////////4AAAAAAA//
/////gAAAAAf//AAAAAAAAAAAAAAAD//8AAAAf//AAAAAAAAAAAAAAAA/////8P//////////
/////////////////////////////////////////////////////////////////////
//h////////////////////////////////////////////////////////////////////
///////////////8P///////////////////////////////////////////////////////
////////////////////////g////////////////////////////////////////////////
///////////////////////////////////+H////////////////////////////////////
//////////////////////////////////////////4//////////////////////////////
//gAAAAAAA//////gAAAAAf//AAAAAAAAAAAAAAAD//8AAAAf//AAAAAAAAAAAAAAAA/////D
////////////////AAAAD/////8AAAAAB//8AAAAAAAAAAAAAAAP//wAAB//8AAAAAA
AAAAAAAD////8f/////////////////8AAAAP/////gAAAAAH//wAAAAAAAAAAAAAAAA///
AAAAH//wAAAAAAAAAAAAAAAP////x///////////////////wAAAA/////8AAAAAAf//AAAAA
AAAAAAAAAAD//8AAAAf//AAAAAAAAAAAAAAAA////+H///////////////////AAAAD////gA
AAAAB//8AAAAAAAAAAAAAAAAP//wAAB//8AAAAAAAAAAAAAAAD////4f/////////////8
AAAAAAAP////8AAAAAAH//wAAAAAAAAAAAAAAAA///AAAAH//wAAAAAAAAAAAAAAAP////h///
//////////////////////////////////////////////////////////////////////
//////////+P///////////////////////////////////////////////////////////
/////////////////////4//////////////////////////////////////////////////
/////////////////////////////j//////4AAAD//////4AAAAAAA////8AAAAA
AAAf//AAAAD////////////8AAAAf//AAAAB//////////////+P////////////////gAA
AAAAD////gAAAAAAB//8AAAAP////////////////wAAAB//8AAAAAH//////////////4//////
////////////8AAAAP///8AAAAAAAH//wAAAA///////////////AAAAH//wAAAAf///////
/////////j/////wAAAAB////////wAAAA////gAAAAAAAf//AAAAD//////////////8AAAAf
//AAAAB//////////////+P////8AAAAAAAB////////AAAAD///8AAAAAAAAB//8AAAAAP//////
/////////wAAAB//8AAAAH//////////////4////////////////////8AAAAP///gAAAAAAAA
H//wAAAA///////////////AAAAH//wAAAAf///////////////j//////////////////////wAA
AA///8AAAAAAAAf//AAAAD//////////////8AAAAf//AAAAB//////////////+P////wAAA
AAAAAf///////AAAAD///gAAAAAAAB//8AAAAAP//////////////wAAAB//8AAAAH//////////
/////4////+AAAAAAAA////+AAAAAAP//8AAAAAAAAH//wAAAA///////////////AAAAH//w
AAAAf/////////////j////////////////////////////////////////////////////////
////////////////////////////+P//////////////////////////////////////////
/////////////////////////////////////4////////////////////////////////////
///////////////////////////////////////////////j////gAAAAAA
AA////4AAAAAAA//8AAAAAAAAAf//AAAAAAAAAAAAAAAAH//8AAAAf//AAAAB////////////
//+P///////////////gAAAAAD//gAAAAAAAB//8AAAAAAAAAAAAAAAAf//wAAAB//8AAAAA
AH//////////////4////////////////////////////////////////////////////////
//////////////////////////////j//////////////////////////////////////////
//////////////////////////////////////////+P/////////////////////////////
/////////////////////////////////////////////////4//////////////////////
/////////////////////////////////////////////////////////////////////////
j////AAAAAAAAf///4AAAAAA/8AAAAAEAAAAf//AAAAAAAAAAAAAAAAH//8AAAAf//AAAAB/
//////////+P///8AAAAAAAB////gAAAAAD/gAAAAAwAAAB//8AAAAAAAAAAAAAAAAAf/
/wAAAB//8AAAAH/////////////4/////////////////8AAAAP8AAAAAHAAAAH//wAAAA
AAAAAAAAAAAB///AAAAH//wAAAAf/////////////j/////////////////wAAAA/wAAAA
AA8AAAAf//AAAAAAAAAAAAAAAAH//8AAAAf//AAAAB////////////+P////////////////
////AAAAD+AAAAAAHwAAAB//8AAAAAAAAAAAAAAAAAf//wAAAB//8AAAAH////////////4//
///////////////8AAAAPwAAAAAA/AAAAH//wAAAAAAAAAAAAAAAAB///AAAAH//wAAAAf///
/////////j////////////////wAAAA+AAAAAH8AAAAf//AAAAAAAAAAAAAAAAH//8AAAAf//
AAAAB//////////////+P/////////////////8AAAAAAAAAADwAAAAA/wAAAB//8AAAAAAAAA
AAAAAAAAAf//wAAAB//8AAAAH/////////////4/////////////////8AAAAPwAAAAAAH/
AAAAH//wAAAAAAAAAAAAAAAAB///AAAAH//wAAAAf/////////////j////AAAAAAAAf///4A
AAAAAwAAAAA/8AAAf//AAAAAAAAAAAAAAAAH//8AAAAf//AAAAB//////////////+P////
//////////////gAAAAACAAAAAH/wAAAB//8AAAAAAAAAAAAAAAAAf//wAAAB//8AAAAH//////
```

```
/////////4////////////////////////////////////////////////////////////////
////////////////////////j/////////////////////////////////////////////////
/////////////////////////////////////+P///////////////////////////////////
///////////////////////////////////////////////4//////////////////////////
/////////////////////////////////////////////////////j////////////////////
//////////////////////////////////////////////////////////////////////////
//////+P///8AAAAAAAB///////////////////////////////////////////////////////
//////////////////4///////////////////8AAAAAAAAAA///AAAAH//wAAAAAAAAAAA
AAAAB///AAAAH//wAAAf//////////////j//////////////////wAAAAAAAAH//8AAAAf
//AAAAAAAAAAAAAAAAH//8AAAf//AAAAB//////////////+P/////////////////////AAAA
AAAAAA///wAAAB//8AAAAAAAAAAAAAAAAf//wAAAB//8AAAAH/////////////4///////////
/////////8AAAAAAAAH///AAAAH//wAAAAAAAAAAAAAAAB///AAAAH//wAAAf/////////////
/////j//////////////////wAAAAAAAA///8AAAAf//AAAAAAAAAAAAAAAAAH//8AAAf//AA
AAB///////////////+P/////////////////////AAAAAAAAH///wAAAB//8AAAAP/////////
//////wAAAB//8AAAAH//////////////4////4AAAAAAAP///+AAAAAAAAAAAA////AAAAH//w
AAAA///////////////AAAAH//wAAAf//////////////j////gAAAAAAA////4AAAAAAAAA
AAH///8AAAAf//AAAAD//////////////8AAAAf//AAAAB//////////////+P////////////
//////////////////////////////////////////////////////////////////////////
/4/////////////////////////////////////////////////////////////////////////
//////////////j////////////////////////////////////////////////////////////
//////////////////////////+P///////////////gAAAAAAAAAP////wAAAB//8AAA
AP///////////////wAAAB//8AAAAH//////////////4/////////////////8AAAAAAAB/
////AAAAH//wAAAA//////////////AAAAH//wAAAf//////////////j///////////////////
/////wAAAAAAAP////8AAAAf//AAAAD//////////////8AAAAf//AAAAB//////////////+P
/////////////////////AAAAAAAAB/////wAAAB//8AAAAAAAAAAAAAAAAAf//wAAAB//8AAAAH//
////////////4/////////////////8AAAAAAAAP/////AAAAA//wAAAAAAAAAAAAAAAAAB///
AAAAH//wAAAf//////////////j/////gAAAAAf////4AAAAAAAAB/////8AAAAf//AAAAAA
AAAAAAAAAAAH//8AAAAf//AAAAB//////////////+P///////////////////////////////////
////////////////////////////////////////////////////4////////////////////////
///////////////////////////////////////////////////////////////////////j////
///////////////////////////////////////////////////////////////////////////////
//////////+P///////////////////////////////////////////////////////////////////
/////////////////////////////4//////////////////+AAAAAAAAP//////AAAAH//wAAAAAAA
AAAAAAAAB///AAAAH//wAAAf//////////////j////////////////////wAAAAB//////8A
AAAf//AAAAAAAAAAAAAAAAAH//8AAAAf//AAAAB//////////////+H///////////////////////
AAAAAAAP//////wAAAB//8AAAAAAAAAAAAAAAAAf//wAAAB//8AAAAH//////////////8f/////
///////////8AAAAAB///////AAAAH//wAAAAAAAAAAAAAAAAB///AAAAH//wAAAf////////
/////////x///////////////////wAAAAAP//////8AAAAf//AAAAAAAAAAAAAAAAAH//8AAAAf
//AAAAB//////////////H/////////////////////AAAAAAB///////wAAAB//8AAAAAAAAAAAA
AAAAAf//wAAAB//8AAAAH//////////////8P//////////////////8AAAAAP//////AAAA
H//wAAAAAAAAAAAAAAAAAB///AAAAH//wAAAf//////////////4///////////////////wAA
AAB///////8AAAAf//AAAAAAAAAAAAAAAAAH//8AAAAf//AAAAB//////////////h////////
////////+AAAAAAAAP///////wAAAB//8AAAAAAAAAAAAAAAAAf//wAAAB//8AAAAH//////////
//////H//////////////////////////////////////////////////////////////////////
///////////////+P///////////////////////////////////////////////////////////////
////////////////////////////4f///////////////////////////////////////////////
////////////////////////////////////////////w//////////////////////////////////
////////////////////////////////////////////////////////////////j//////////
//////4AAAAAAAB///////8AAAf//AAAAAAAAAAAAAAAH//8AAAf//AAAAB///////////
///+H/////////////AAAAAAAP////////wAAAB//8AAAAAAAAAAAAAAAAAf//wAAAB//8AAA
AH//////////////8H/////////////////8AAAB/////////AAAAH//wAAAAAAAAAAAAAAAAAAA
B///AAAAH//wAAAf//////////////8P/////////////////wAAAP////////8AAAAf//AA
AAAAAAAAAAAAAAAAAAAH//8AAAAf//AAAAB//////////////4P//////////////////AAAB////
//////wAAAB//8AAAAAAAAAAAAAAAAAf//wAAAB//8AAAAH//////////////wP/////////
///////8AAAP/////////AAAAH//wAAAAAAAAAAAAAAAB///AAAAH//wAAAf//////////////
//wP/////////////////wAAB/////////8AAAAf//AAAAAAAAAAAAAAAAAH//8AAAAf//AAAAB/
//////////////gB/////////////////AAAP/////////wAAAB//8AAAAAAAAAAAAAAAAAf/
```

/wAAAB//8AAAAH///////////////4AAAAAAAAAAAAAAAAAAB//////////AAAAH//wAAAA
AAAAAAAAAAAB///AAAAH//wAAAf////////////////+AAAAAAAAAAAAAAAAAAP///////
//8AAAf//AAAAAAAAAAAAAAAAH//8AAAf//AAAAB///////////////////////////////
//wMA
AAAAAAAdAABAQwAAAAGWoADwckGb4hpQsDAAIEKAAAAAAAvSGkCwAAAAAAAAUA////AP///wAA
AAAAAAAAAAAAAAAAADACYAAAAAAL0hpAv+//8CAgAFAAAAAAIBAAAAAAAAAAAAAAAAAgBDgDx
AAAAAAAAAAAAAAADACYAAAAAAL0hpAv++Nzm
AAAAAKT/0M8R4KGxGuEAAAAAAAAAAAAAAAAAAAAAAAAAOwAAAwAAAQMAAAIDAAADAwAABgMAAAcDAADm
MwAA+ADzAADxAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
MwAA+AAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAJ1AQAIdQFEBBgDAAAADnUBRAQAAAAAYQAEYxQABgADAAACAwAABAMAAAUDAAAGAwAABwMAAP4A
AbIhGwH+AAHFIaoL/gAAAAAAP4AAAAAAAD+AAGyIRsBAAAAAAAAAAAAAAAAAAAAAAAAAAA
AbIhGwH+AAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAACAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABAAAFDgAfAAgAAQBLAA8AAAAAACIAAEDx/wIAIgAG
Tm9ybWFsAAcAAAAFAxbwAAAGAGEJBGMYAC4AAUABAAIALgAJSGVhZGluZyAxAAAOAAEABQEIARTg
AQEAFvAACABVgV0CAGMgACoAAkABAAIAKgAJSGVhZGluZyAyAAAJAAIABQEIARbwAAAIAFWBXQIA
YxwALAADQAEAAgAsAAlIZWFkaW5nIDMAAAkAAwAFAQgBFvAAAAoAVYFWgV0CAGMYACoABEABAAIA
KgAJSGVhZGluZyA0AAAJAAQABQMIARY8AAAHAFWBVoFjGAAAJgAFQAEAAgAmAAlIZWFkaW5nIDUA
AAcABQAFAxY8AAAGAF0CAGMWACgABkABAAIAKAAJSGVhZGluZyA2AAAHAAYABQMWPAAACABWgV0C
AGMWACQAB0ABAAIAJAAJSGVhZGluZyA3AAAHAAcABQMWPAAAAwBdAgAAJgAIQAEAAgAmAAlIZWFk
aW5nIDgAAAcACAAFAxY8AAAFAFaBXQIAACgACUABAAIAKAAJSGVhZGluZyA5AAAHAAkABQMWPAAA
CABWgV0CAGMSACIAQUDy/6EAIgAWRGVmYVsdCBQYXJhZ3JhcGggRm9udAAAAAAAAAAAAAALAD+
TwEA8gAsABFBcHBlbmRpeeCBTdWJ0aXRsZQABQAPABbwAAAFAFaBYxgAACgA/k8BAAIBKAAOQXBw
ZW5kaXggVGl0bGUABQAQABbwAACQAIEABABIBJAAGRm9vdGVyAAcAEQAFARbwAAAI
AFWBXQMAYxAAIgAfQAEAIgEiAAZIZWFkZXIABwASAAUBFvAAAAUAVYFdAwAAYgD+TwEAMgFi
AFWBXQMAYxAAIgAfQAEAIgEiAAZIZWFkZXIABwASAAUBFvAAAAUAVYFdAwAAYgD+AA9O
dW1iZXJzL0J1bGxldHMAAEMAEwANChBrAhGLAxOY/gw0AAABCAAA//8AAAEAaAEAAAAAAAuAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABgAKUCiAEEBGAALUGnZSBOdW1iZXXIAAAAA
KgATQAEAAgAqAAVUT0MgMQAAEQAVAAUAFfAAFgAADwUAAcAhCgAEAFWBW4EoABRAAQACACgABVRP
QyAyAAAARABYABQARIAEWAAAPBQABwCEKAAIAWoEsABVAAQACACwABVRPQyAzAAAARABcABQARQAIW
AAAPBQABwCEKAAUAVoFjFAAAFgAWQFEBAgAWAAVUT0MgNAAAAgAYAAAAFgAXQHEBAgAWAAVUT0Mg
NQAAAgAZAAAAJAAYQAEAAgAkAAVUT0MgNgAAAgAZAAdAABGQBg8FAAHAIQoDAGMSAAAkAB1AAQACACQA
BVRPQyA3AAAMABsAEbAEDwUAAcAhCgMAYxIAACQAGkABAAIAJAAFVE9DIDgAAAwAHAAAAoAUPBQAB
wCEKAwBjEgAAJAAbQAEAAgAkAAVUT0MgOQAADAAdABGQBg8FAAHAIQoDAGMSAAAmAP5PAQDiASYA
C3RleHQgZWRpdG9yAAAFAB4AFgAAAAYAXQQAYxAAAAAAAMAAAAGAAAAAAAAAcAAAAFAAcDAAAE
AP////8BAAQg//8BAAAAAAAHAAAAAAAAAAAAAMAAOYzAAAaAAADAAAHAwAGGwAAAAABwAAAHIz
AAABAP9AQnJvdGhlciBITC02MDAgc2VyaWVzAExQVDE6AEJST0hMOTRBAEJyb3RoZXIgSEwtNjAw
IHNlcmllcwAAAAAAAAAAAAAACgMAAUQAnQADBwAAAQABAAAAAAAAAAEAAQD8/wAAQAAAAAAAAs
AQAAAMkyAAAABAAAAAAAAAAAAAAAAAAAAAQABAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAABgADACkAQIAACAAIAD/AAAAQEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAPBAAA
AAAAAAAAAC7AvYEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABCCm90aGVyIEhMTYwMCBz
ZXJpZXXMAAAAAAAAAAAAAAoDAAFEAJ0AAwcAAAEAAQAAAAAAABAAEA/P8AAAEAAAAAAAALAEA
AADJMgAAAQAAAAAAAAAAAAAAAAAAAAAAEAAQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

AAAYAAwApAECAAAgACAA/wAAAAEBAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAADwQAAAAA
AAAAAAAAuwL2BAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAIABAAAAAAAAAAACQAAgACA
AAAAAAAAAAAAAAAAWgAVFpABAABUaW1lcyBOZXcgUm9tYW4ADBaQAQIAU3ltYm9sAAsmkAEAAEFy
aWFsABYmkAEAAEF2YW50R2FyZGUgTWQgQlQAETWQAQAAQ291cmllciBOZXcAIgAEAAEIjRgAANAC
AABoAQAAADNkgSGzpIEhgAAAAACAAEAAAAAAAAAAAAAAAAAAAQAgxAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAACEDLAAAAAAAAAMTS4gSi4gTydOZWlsDE0uIEouIE8nTmVpbAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAD//////////x4AAAAfAAAARzpcTVNPRkZZJQ0VcV0lO
V09SRFxOT1JNQUwwRE9UAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAHgAAAA0AAABNLiBK
LiBPJ05laWwAAAAAAAAAAAAAAAAAAAHgAAAA0AAABNLiBKLiBPJ05laWwAAAAAAAAAAAAAAAAA
AAAAQAAAAIab4AAYLbsBAAAAAAAAAAAAAAAAAAAAAAAAAAQAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAQAAAAIbhoyQYLbsBAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAwAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAwAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAQAAAAABGwyMAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAHgAAABMAAABN
aWNyb3NvZnQgV29yZCA2LjAAAAAAAAAAAAAAAwAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAHgAAAAIAAAAyAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAwAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAADEAVABhAGIAABlAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAOAAIAAQAAAAMAAAD/////AAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAXAAAAN0fAAAAAAAABQBTAHUAbQBtAGEAcgB5AEkA
bgBmAG8AcgBtAGEAdABpAG8AbgAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAACgAAgECAAAADgAA
AP////8AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAQAAAArAEAAAAAAAAFAEQA
bwBjAHUAbQBlAG4AdABTAHUAbQBtAGEAcgB5AEkAbgBmAG8AcgBtAGEAdABpAG8AbgAAAAAAAA
AAAAOAACAf//////////////wAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABcA
AABoAgAAAAAEAQwBvAG0AcABPAGIAagAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAASAAIA//////////////AAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAIQAAAGoAAAAAAAA/v8AAAQKAgAAAAAAAAAAAAAAAAAAAAAAAAQAAAOCFn/L5
T2gQq5EIACsns9kwAAAAfAEAABEAAAABAAAAkAAAAIAAACYAAAAwAAAKwAAAAEAAAAuAAAAUA
AADUAAAABwAAAOAAAAAIAAAA8AAAAAkAAAAEAQAAEgQAAEgAAAABcAQAADwAAAGQBAAAQAAAAbAEAABMAAAB0AQAAFAEAABMAAAB0AQAAAgAAAAeAAAeAAAA
AAAAAQAAAABpY2geAAAABwAAAE5vcm1hbAgHgAAAwAAABNaWtlIE8nTmVpbAAeAAAAAgAAADUA
a2UeAAAAEwAAAE1pY3Jvc29mdCBXb3JkIDkuMAAAQAAAAABGwyMAAAAAQAAAAACemGVMgsABQAAA
AAA0uSOaZr8BQAAAAAD8aBhNgsABAwAAAAEAAAADAAAAGgIAAAMAAAAwAAAwAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAP7/AAAECgIAAAAAAAAAAAAAAAAAAAAAIAAAAC1c3VnC4bEJOXCAAr
LPmuRAAAAAXVzdWcLhsQk5cIACss+a44AQAA9AAAAwAAABAAAAaAAAAA8AAABwAAABQAA
LPmuRAAAAAXVzdWcLhsQk5cIACss+AIAA
AAAGAAAAiAAAABEAAACQAAAAFwAAAJgAAAALAAAAoAAAABAAAACoAAAAEwAAALAAAAAWAAAAuAAA
AA0AAADAAAAADAAAANYAAAACAAAA5AAAAB4AAAAEgAAAC1OAAAdXNlcgAAdwADAAAAGQAAAAMAAAAGAAAA
AwAAALwOAAADAAAAoAoJAAsAAAAAAAAACwAAAAAAAAALAAAAAAAAAAsAAAAAAAAAHhAAAAEAAAAK
AAAAU0VDVElPTiBJAAwQAAAAQAAAACAAAAHgAAAAYAAABUaXRsZQADAAAAAAAQAAADABAAADAAAAAAAACAA
AAABAAAAOAAAAAIAAABAAAAAQAAAAIAAAAMAAAAX1BJRF9ITElOS1MAAgAAAB6AAAA6AAA
AAwAAAADAAAASAB2AAMAAAAAwAAAAAwAAAAAAADAAAABQAAAB8AAAB8AAAAfAAAAbQBhAGkAbAB0AG8A
OgBvAG4AZQBpAGwAQABvAG4AZQBpAGwAcgBlAHMAZQBhAHIAYwBoAC4AYwBvAG0AAAuAGMAbwBtAC8AAAAfAAAAAQAA
AAAAAAAAAMAAAAVAFkAAwAAAAAAAAAADAAAAAAAAAAMAAAAFAAAAHwAAAB4AAAABoAHQAdABBwADoA
LwAvAHcAdwB3AC4AbwBuAGUAaQBsABSAHIAZQBzAGUAYQByAGMAaAAuAGMAbwBtAC8AAAAfAAAAAQAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABAP7/AwoAAP////8GCQIAAAAAMAAAAAAABG
GAAAAE1pY3Jvc29mdCBXb3JkIERvY3VtZW50AAoAAABNU1dvcmREb2MAEAAAAFdvcmQuRG9jdW1l
bnQuOAD0ObJxAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAFAAiAAoAAQBpAA8AAwAAAAAAAAAAAD4AAEDx/wIAPgAMAAYA
TgBvAHIAbQBhAGwAAAAMAAAAAyQDFKR4AGEkAxQAQ0oYAF9IAQRtSAkEc0gJBHRICQRYAAFAAQAC
AFgADAAJAEggAZQBhAGQAaQBuAGcAIAAxAAAAIwABAAMkAQYkAQYNxgcBaAEBAAAGFKTw
AEAmAGEkAQAPADUIgUNKIABPSgIAUUoCAAA4AAJAEQACADgADAAJAEggAZQBhAGQAaQBuAGcAIAAy

AAAADAACAAomAQtGAQBAJgEHADsIgUNKHAAAQgADABEAAgBCAAwACQBIAGUAYQBkAGkAbgBnACAA
MwAAABYAAwAKJgILRgEAQCYCDcYHAWgBAQAABgcANgiBQ0oYAABkAAQAAQACAGQADAAJAEgAZQBh
AGQAaQBuAGcAIAA0AAAAMgAEAAMkAQUkAQYkAQomAwtGAQANxgcBaAEBAAAGD4TQAhGEMP1AJgNe
hNACYIQw/WEkAQ0ANQiBNgiBOwiBQ0ocAABeAAUAAQACAF4ADAAJAEgAZQBhAGQAaQBuAGcAIAA1
AAAALgAFAAomBAtGAQANxgcBaAEBAAAGD4SgBRGEMP0TpPAAFKQ8AEAmBF6EoAVghDD9DABDShYA
T0oCAFFKAgBiAAYAAQACAGIADAAJAEgAZQBhAGQAaQBuAGcAIAA2AAAALgAGAAomBQtGAQANxgcB
aAEBAAAGD4RwCBGEMP0TpPAAFKQ8AEAmBV6EcAhghDD9DwA2CIFDShYAT0oCAFFKAgAAXgAHAAEA
AgBeAAwACQBIAGUAYQBkAGkAbgBnACAANwAAAC4ABwAKJgYLRgEADcYHAWgBAQAABg+EQAsR
AgBeAAwACQBIAGUAYQBkAGkAbgBnACAANwAAAC4ABwAKJgYLRgEADcYHAWgBAQAABg+hDD9
E6TwABSkPABAJgZehEALYIQw/QwAQ0oUAE9KAgBRSgIAYgAIAAEAAgBiAAwACQBIAGUAYQBkAGkA
bgBnACAAOAAAAC4ACAAKJgcLRgEADcYHAWgBAQAABg+EEA4RhDD9E6TwABSkPABAJgdehBAO
bgBnACAAOAAAAC4ACAAKJgcLRgEADcYHAWgBAQAABg+YIQw
/Q8ANgiBQ0oUAE9KAgBRSgIAAGIACQABAAIAYgAMAAkASABlAGEAZABpAG4AZwAgADkAAAAuAAkA
CiYIC0YBAA3GBwFoAQEAAAYPhOAQEYQw/ROk8AAUpDwAQCYIXoTgEGCEMP0PADYIgUNKEgBPSgIA
UUoCAAA8AEFA8v+hADwADAAWAEQAZQBmAGEAdQBsAHQAIABQAGEAcgBhAGcAAcgBhAHAAaAAg
UUoCAAA8AEFA8v+AEYA
bwBuAHQAAAAAAAAAAAAAAAAAOgAgAAEA8gA6AAwABgBGAG8AbwB0AGUAcgAAAAwADwADJAEUpAAA
YSQBDwA1CIFDShAAT0oDAFFKAwAAOgAfQAEAAgE6AAwABgBIAGUAYQBkAGUAcgAAAAwAEAADJAEU
pAAAYSQBDwA1CIFDShAAT0oDAFFKAwAAJgApQKIAEQEmAAwACwBQAGEAZwBlACAATgB1AG0AYgBl
AHIAAAAAAEIAEwABAAIAQgANAAUAVABPAEMAIAAxAAAAGAASAAMkAA3GBQABkCQKE6RoARSkAABh
JAAOADUIgTsIgU9KAgBRSgIARAAUAAEAAgBEA0ABQBUAE8AQwAgADIAAAAgABMAAyADcYFAAGQ
JAoPhPAAE6TwABSkAABehPAAYSQBwA1CIFDShQAADwAFQABAAIAPAANAAUAVABPAEMAIAAzAAAA
HAAUAAMkAA3GBQABkCQKD4TgARSkAABehOABYSQBABDShQAPAAWAAEAAgA8AA0ABQBUAE8AQwAg
ADQAAAAcABUAAyQADcYFAAGQJAoPhNACFKQAAF6E0AJhJAAEAENKFAA8ABcAAQACADwADQAFAFQA
TwBDACAANQAAABwAFgADJAANxgUAAZAkCg+EwAMUpAAAXoTAA2EkAAQAQ0oUADwAGAABAAIA
TwBDACAANQAAABwAFgADJAANxgUAAZAkCg+PAAN
AAUAVABPAEMAIAA2AAAAHAAXAAMkAA3GBQABkCQKD4SwBBSkAABehLAEYSQABABDShQAPAAZAAEA
AgA8AA0ABQBUAE8AQwAgADcAAAAcABgAAyQADcYFAAGQJAoPhKAFFKQAAF6EoAVhJAAEAENKFAA8
ABoAAQACADwADQAFAFQATwBDACAAOAAAABwAGQADJAANxgUAAZAkCg+EkAYUpAAAXoSQBmEk
ABoAAQACADwADQAFAFQATwBDACAAOAAAABwAGQADJAANxgUAAZAkCg+AAQA
Q0oUADwAGwABAAIAPAANAAUAVABPAEMAIAA5AAAAHAAaAAMkAA3GBQABkCQKD4SABxSkAABehIAH
YSQABABDShQATAD+T/H/sgFMAAwACgBMAGUAdAB0AGUAcgBoAGUAYQBkAAAACAAbAAMkAmEk
YSQABABDShQATAD+Ah4A
NQiBNgiBT0oEAFFKBABfSAEEbUgrJBHNICQR0SAkENAD+DwEAwgE0AAwADgAzACAAUABvAGkA
NQiBNgiBT0oEAFFKBABfSAEEbUgrJBHNICQR0SAkENAD+bgB0
AHMAIABBAGYAdABlAHIAIAAAAGABwAFKQ8AAAAANAD+DwEA0gE0AAwADgAwACAAUABvAGkAbgB0
AHMAIABBAGYAdABlAHIAIAAAAGABwAFKQ8AAAAANAD+AHMA
IABBAGYAdABlAHIAIAAAAGAB0AFKQAAAAAOABCAAEA4gE4AAwACQBCAG8AZAB5ACAAVABlAHgAdAAA
AAgAHgADJAFhJAEMAENKSABPSgIAUUoCADIA/g8BAPIBMgAMAAcAVABvAC8ARgByAG8AbQAAABEA
HwAUpAAADcYIAAIQBaaFAgAAAAoAFVAogABAigADAAJAEgAeQBwAGUAcgBsAGkAbgBrAAAABgA+
KgFCKgI+AFZAogARAj4ADAARAEYAbwBsAGwAbwB3AGUAZABIAHkAcABlAHIAbABpAbABpAG4AawAA
KgFCKgI+AAwA
PioBQioMcGiAAIAAAAAAADMPAAAIAAAeAAAAP////8AAAAHwAAAUCAADSAgAANgUAAMUGAAD/
BwAA9gkAADwLAAA4DQAAjg4AAKoOAADBDgAA0Q4AAPIOAAAwDwAAMQ8AADQPAAAYAAAAgAAAAAgAAAAA
AAAAgAAAAICYAAAAADAAAAAAAgAAAAACYAAAADAAAAAAAgAAAAACYAAAADAAAAAAAgAAA
AACYAAAADAAAAAAAgAAAAACYAAAADAAAAAAAgAAAAACaAAAADAAAAAAAgAAAICa
QAAAGzAAAAAAAgAAAAICYQAAAGzAAAAAAAgAAAAICYQAAAGzAAAAAAAgAAAAICYQAAA
GzAAAAAAAgAAAAICYQAAAGzAAAAAAAgAAAAICYQAAAEDAAAAAAAAgAAAAIAKAAAAAAA
AAAAAAAgAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAKMAAACjAAAAowAAAKMA
AACjAAAApgAAAAEAAAzEwAADAAAAAEAAAzEwAADQAAAAEAAAyEwAADgAAAJYBAADCAQAA3wEA
AMkNAAD3DQAADw4AADMPAAATWBT/FYATWBT/FYAAAAAGAAAABoAAACmAAAAEzoU/xWMDwAA8DgA
AAAAAAbwGAAAAAIIAAACAAAAgAAAAEAAAABAAAAwAAAEAAHvEQAAAA//8AAAAA/wCAgIAA9wAA
EEAAPAALwkgAAABAACPAIAAAAAQAAAAIEAAAPAAPwMAAAAA8ABPAoAAAAAQAJ8BAAAAAAAAnAWS
AAAAAAAAAAAAAAAgAK8AgAAAAABAAABQAAAA8ABPBCAAAAEgAK8AgAAAABBAAAAA4AAFMAC/AeAAAA
vwEAABAAywEAAAA/wEAAgABAMJAAAAPwMBAAEAAAAR8AQAAAABAAAAMw8AAP//AQAAAA0AXwBI
AGwAdAAA1ADAANAA1ADQAMQAxADEANgDJDQAANA8AAAAAAED7DQAANA8AAAAAAACWAQAA4AEAAI4O

AAAxDwAANA8AAAcABAAHAAcAAgAAAAAlgEAAOABAADJDQAAEA4AAI4OAAAxDwAANA8AAAcABAAH
AAQABwAHAAIAAAAAAJ4AAACgAAAA8gAAAPMAAABSAQAABAIAAAUCAAA2BQAAVgUAAAFoFAAC/BQAA
vwUAAJ4GAADEBgAA1wYAAO0GAAD+BwAA/gcAAA4IAAAOCAAAiQkAAIoJAACaCQAAmwkAAJwJ
vwUAAJ4GAADEBgAA1wYAAO0GAAD+AACf
CQAABgoAAAYKAACNCgAAjgoAAJwKAAARCwAAQwsAAEMLAADlDAAANw0AAG8NAAB1DQAAtw0AALwN
AADFDQAAxQ0AAMkNAAAQDgAAEQ4AACQOAAAnDgAAJw4AAI0OAACODgAAjg4AADQPAAADAAQAAwAE
AAMABAADAAQAAwAEAAMABAADAAQAAwAEAAMABAADAAQAAwAEAAMABAADAAQAAwAEAAMABAADAAQA
AwAEAAMABAADAAQAAwAEAAMABAADAAQAAwAEAAMABAADAAIABAACAP//FAAAAAUASABQADIAMAAw
AE4ARgA6AFwAIwBIAGkAcgBpAG4AZwBcAEoATwBCCAEEAUABMAFQAUgBcAEUAbgBjAGwAbwBzAHUA
cgBlAHMAIABmAG8AcgAgAGwAZQB0AHQAQZByAHMAXAAjAFIAZQBzAGUAYQByAGMAaAAgAHAAbwBz
AGkAdABpAG8AbgAgAGQAZQBzAGMAcgBpAHAAdABpAG8AbgBzAC4AZABvAGMABQBIAFAAMgAwADAA
TgBGADoAXAAjAEgAaQByAGkAbgBnAFwASgBPAEIAQQBQBQAEwAVABSAFwARQBuAGMAbABvAHMAdQBy
AGUAcwAgAGYAbwByACAAbABlAHQAdABlAHIAcwBcACMAUgBlAHMAZQBhAHIAYwBoACAAcABvAHMA
aQB0AGkAbwBuACAAZABlAHMAYwByAGkAcAB0AGkAbwBuAHMALgBkAG8AYwAFAEgAUAAyADAAMABO
AEYAOgBcACMASABpAHIAaQBuAGcAXABKAE8AQgBBAFAATABUAFIAXABFAG4AYwBsAG8AcwB1AHIA
ZQBzACAAZgBvAHIAIABsAGUAdAB0AGUAcgBzAFwAIwBSAGUAcwBlAGEAcgBjAGgAIABwAG8AcwBp
AHQAaQBvAG4AIABBkAGUAcwBjAHIAaQBwAHQAaQBvAG4AcwAuAGQAbwBjAAUASABQADIAMAAwAE4A
RgA6AFwAIwBIAGkAcgBpAG4AZwBcAEoATwBCCAEEAUABMAFQAUgBcAEUAbgBjAGwAbwBzAHUAcgBl
AHMAIABmAG8AcgAgAGwAZQB0AHQAZQByAHMAXAAjAFIAZQBzAGUAYQByAGMAaAAgAHAAbwBzAGkA
dABpAG8AbgAgAGQAZQBzAGMAcgBpAHAAdABpAG8AbgBzAC4AZABvAGMABQBIAFAAMgAwADAATgBG
ADoAXAAjAEgAaQByAGkAbgBnAFwASgBPAEIAQQBQBQAEwAVABSAFwARQBuAGMAbABvAHMAdQByAGUA
cwAgAGYAbwByACAAbABlAHQAdABlAHIAcwBcACMAUgBlAHMAZQBhAHIAYwBoACAAcABvAHMAaQB0
AGkAbwBuACAAZABlAHMAYwByAGkAcAB0AGkAbwBuAHMALgBkAG8AYwAFAEgAUAAyADAAMABOAEYA
OgBcACMASABpAHIAaQBuAGcAXABKAE8AQgBBAFAATABUAFIAXABFAG4AYwBsAG8AcwB1AHIAZQBz
ACAAZgBvAHIAIABsAGUAdAB0AGUAcgBzAFwAIwBSAGUAcwBlAGEAcgBjAGgAIABwAG8AcwBpAHQA
aQBvAG4AIABkAGUAcwBjAHIAaQBwAHQAaQBvAG4AcwAuAGQAbwBjAAUASABQADIAMAAwAE4ARgA6
AFwAIwBIAGkAcgBpAG4AZwBcAEoATwBCCAEEAUABMAFQAUgBcAEUAUABgBjAGwAbwBzAHUAcgBlAHMA
IABmAG8AcgAgAGwAZQB0AHQAZQByAHMAXAAjAFIAZQBzAGUAYQByAGMAaAAgAHAAbwBzAGkAdABp
AG8AbgAgAGQAZQBzAGMAcgBpAHAAdABpAG8AbgBzAC4AZABvAGMABQBIAFAAMgAwADAANgBDADoA
XABXAEkATgBEAE8AVwBTAFwARABFAFMASwBUAE8AUABcACMAUgBlAHMAZQBhAHIAYwBoACAAcABv
AHMAaQB0AGkAbwBuACAAZABlAHMAYwByAGkAcAB0AGkAbwBuAHMALgBkAG8AYwAFAEgAUAAyADAA
MAA2AEMAOgBcAFcASQBOAEQATwBXAFMAXABEAEUAUwBLAFQATwBQAFwAIwBSAGUAcwBlAGEAcgBj
AGgAIABwAG8AcwBpAHQAaQBvAG4AIABkAGUAcwBjAHIAaQBwAHQAaQBvAG4AcwAuAGQAbwBjAAsA
TQBpAGsAZQAgAE8AJwBOAGUAaQBsAE8ARgA6AFwAIwBIAGkAcgBpAG4AZwBcACMARQBtAGEAaQBs
ACAAYQBuAGQAIABBBAHAAcABsAGkAYwBhAG4AdAAgAEEAdAB0AGEAYwBoAG0AZQBuAHQAcwBcACMA
UgBlAHMAZQBhAHIAYwBoACAAcABvAHMAaQB0AGkAbwBuACAAZABlAHMAYwByAGkAcAB0AGkAbwBu
AHMALgBkAG8AYwAHAPv/////iqD5HAQACAAMABAAFAAYABwAIAAkAAAD+//////////8P/w//D/8P
/w//D/8P/w//DwEAzGXpDQsACQT/D/8P/w//D/8P/w//D/8P/w8BAIZLiQ4LAAkE/w//D/8P/w//
D/8P/w//D/8PAQC4IYIlCwAJBP8P/w//D/8P/w//D/8P/w//DwEANwTkPQEACQT/D/8P/w//D/8P
/w//D/8P/w8BAKEjDkMLAAkE/w//D/8P/w//D/8PAQABAAAA/wEAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAACAAAFcYFAAEAAAYAAAEAAAADAQEAAAAAAAAAAAAAAAAAAAAAAIAAAVxgUAAWgBBgIA
AQAuAAEAAAAAAQEAAAAAAAAAAAAAAAAAAAAAAIAAAVxgUAAQAABgIAAgAuAAEAAAAEAAEAAAAA
AAAAAAAAAAAAAAAAAAYAAAPhNACEYQw/RXGBQABAAAAGXoTQAmCEMP0CAAMAKQABAAAAAAAACAAAA
AAAAAAAAAAAAAAAAAGAAAD4SgBRGEMP0VxgUAAQAABl6EoAVghDD9AwAoAAQAKQABAAAABAAC
AAAAAAAAAAAAAAAAAAAAAGAAAD4RwCBGEMP0VxgUAAQAABl6EcAhghDD9AwAoAAUAKQABAAAAA
AgACAAAAAAAAAAAAAAAAAAAAAGAAAD4RACxGEMP0VxgUAAQAABl6EQAtghDD9AwAoAAYAKQAB
AAAABAACAAAAAAAAAAAAAAAAAAAAAGAAAD4QQDhGEMP0VxgUAAQAABl6EEA5ghDD9AwAoAAcA
KQABAAAAAgACAAAAAAAAAAAAAAAAAAAAAGAAAD4TgEBGEMP0VxgUAAQAABl6E4BBghDD9AwAo
AAgAKQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAQAqAAEAAAAXAAAAAAAAAAAAAAAAAAAA
AAAAAAsYAAAPhGgBEYSY/hXGBQABAaAEGXoRoAWCEmP5PSgUAUUoFAG8oAAEA2PABAAAAFwAAAAA
AAAAAAAAAAAAAAAAALGAAAD4RoARGEmP4VxgUAAWgBBl6EaAFghJj+T0oFAFFKBQBvKAAB
AAAAAAAAAAAAAAAAAAAAAALGAAAD4RoARGEmP4VxgUAAWgBBl6EaAFghJj+ANjw
AQAAABcAAAAAAAAAAAAAAAAAAAAAACxgAAA+EaAERhJj+FcYFAAoAQZehGgBYISY/k9K
AQAAABcAAAAAAAAAAAAAAAAAAAAAACxgAAA+EaAERhJj+BQBR
SgUAbygAAQDY8AEAAAAXAAAAAAAAAAAAAAAAAAAAAAsYAAAPhGgBEYSY/hXGBQABaAEGXoRo
AWCEmP5PSgEAUUoBAG8oAAEAt/ABAAAAFwAAAAAAAAAAAAAAAAAAAAALGAAAD4RoARGEmP4V
xgUAAWgBBl6EaAFghJj+T0oFAFFKBQBvKAABANjwCQAAAPv///8AAAAAAAAAAAAAAAAD+////

xgUAAWgBBl6EaAFghJj+AAAA
AHSU7AMBAAAANwTkPQAAAAAAAAAAAAAAAP7///8AAAAA2JTsAwEAAAD+////AAAAAEAZ7AMBAAAA
uCGCJQAAAAAAAAAAAAAKEjDkMAAAAAAAAAAAAAAACGS4kOAAAAAAAAAAAAAAAzGXpDQAAAAAA
AAAAAAAAP//////////gJTsAyAAAAABAAAAF0AAAAAAAAAAAAAAAAGgBAAALEAAAD4RoARGE
mP5ehGgBYISY/k9KAQBRSgEAbygAAQC38P//////////5JTsAyAAAAABAAAAF0AAAAAAAAAAAAAA
AAAAAGgBAAALEAAAD4Q4BBGEmP5ehDgEYISY/k9KAQBRSgEAbygAAQC38P////9MGewDIAAAAAEA
AAAXQAAAAAAAAAAAAAAAAAAaAEAAAsQAAAPhAgHEYSY/l6ECAdghJj+T0oBAFFKAQBvKAABAKjw
//////////////////BwAAAAAAAAAAAAAAAAAAA//8HAAAAAAAAAAAAAAAAAAAAA
AAAAbw4AAI4OAAAxDwAANA8AAAAAAAAABAAAAAAAAAAEAAAD/QEJyb3RoZXIgSEwtNjAwIHNlcmll
cwBMUFQxOgBicm9obDk0YYBCCm90aGVyIEhMLTYwMCBzZXJpZXMMQnJvdGhlciBITC02MDAgc2Vy
aWVzAAAAAAAAAAAAAKA1ACRAChAAMHAAABAAEAAAAAAAAAAQABAPz/AAABAAAAAAAAAAAAAAs
AQAAAMkyAAAABAAAAAAAAAAAAAAAAAAAQABAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAABgADAAAAgIAASAAIAD/AAAAQEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAACAAD/
fwAAAAAAAC7AvYEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABCCm90aGVyIEhMLTYwMCBz
ZXJpZXMAAAAAAAAAAAAAAoDUAJEAKEAAwcAAAEAAQAAAAAAAAAAAAEA/P8AAAEAAAAAAAAAAAAA
ACwBAAAAyTIAAAAEAAAAAAAAAAAAAAAAAAAAAAAAABAAEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAGAAMAAACAgABIAAgAP8AAAABAQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAIA
AP9/AAAAAAAALsC9gQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAGAAQD/DQAA/w0AALSk
7AMBAAEA/w0AAAAAAD9DQAAAAAAAIQAAAAAAADMPAACAAAAIAEAAAP//AQAAAcAVQBuAGsA
bgBvAHcAbgD//wEACAAAAAAAAAAAAAAAA//8BAAAAAD//wAAAg//wAAAD//wAAAg//wAAAAG
AAAARxaQAQAAAgIGAwUEBQIDBIc6AAAAAAAAAAAAAAAAAD/AAAAAAAAFQAaQBtAGUAcwAgAE4A
ZQB3ACAAUgBvAG0AYQBuAAAANRaQAAIABQUBAgEHBgIFBwAAAAAAAAAAQAAAAAAAAAAAAAAACAAAAA
AFMAeQBtAGIAbwBsAAAAMyaQAQAAAgsGBAICAgICBIc6AAAAAAAAAAAAAAAAAD/AAAAAAAEEA
cgBpAGEAbAAAAAEkikAEAAAAAAAAAAAAAAAAADAAAAAAAAAAAAAAAAAQAAAAAAABBAHYAYQBu
AHQARwBhAHIAHIAZABlACAATQBkACAAQgBUAAAATRYsAQAAgQGAgYDCgIDBAMAAAAAAAAAAAAAAAA
AAABAAAAAAAAEYABwBvAHQAbABpAGcAaAB0ACAATQBUACAATABpAGcAaAB0AAAAOwAQAQIABQAA
AAAAAAAAAAAAAAAQAAAAAAAAAAAAAACAAAAAFcAaQBuAGcAZABpAG4AZwBzAAAAIgAEAMEA
iBgA8NAC5ARoAQAAADmwkEmFptRphGbUaYFAAEAAAAaAgAAAwAAAEABgAAAAQAAwAZAAAAAAAA
AAAAAABAAEAAAABAAAAAAAACkiAPAQgAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAByMAAAAAAAAAAAAAAAAAAvA4AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAACAAAAAAAAAAAACDKDEQDwEIDfAwAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAP//EgAAAAAAAAJAFMARQBDAAFQASQBPAE4AIABJAAAA
AAAAABEATQBpAGMAaABhAGUAbAAgAEoALGAgAE8AJwBOAGUAaABsAAsATQBpAGsAZQQAgAE8AJwBO
AGUAaABsAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAA=

------=_NextPart_000_0000_01C0D66E.39FB6FE0--

```
IAA10593
        for <aapornet@usc.edu>; Mon, 7 May 2001 08:20:51 -0400 (EDT)
Received: from localhost (hschuman@localhost)
      by pacman.gpcc.itd.umich.edu (8.8.8/5.1-client) with ESMTP id IAA08335
      for <aapornet@usc.edu>; Mon, 7 May 2001 08:20:50 -0400 (EDT)
Precedence: first-class
Date: Mon, 7 May 2001 08:20:50 -0400 (EDT)
From: Howard Schuman <hschuman@umich.edu>
X-Sender: hschuman@pacman.gpcc.itd.umich.edu
To: aapor <aapornet@usc.edu>
Subject: contradictions on reducing taxes
Message-ID: <Pine.SOL.4.10.10105070811460.3671-
100000@pacman.gpcc.itd.umich.edu>
MIME-Version: 1.0
Content-Type: TEXT/PLAIN; charset=US-ASCII
```

I would like to locate two or more recent poll results (with the actual
questions) showing that Americans appear to feel differently about reducing
income
taxes, depending on how the question is asked (e.g., as a general sentiment
vs. as a
trade-off with other desirable policies).

        Thanks for any help provided, Howard

```
>From ratledge@UDel.Edu Mon May  7 05:32:04 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id FAA09052 for <aapornet@listproc.usc.edu>; Mon, 7 May 2001 05:32:03 -
0700
(PDT)
Received: from copland.udel.edu (copland.udel.edu [128.175.13.92])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id FAA21957 for <aapornet@usc.edu>; Mon, 7 May 2001 05:32:03 -0700
(PDT)
Received: from zeke1.udel.edu (exchange.chep.udel.edu [128.175.63.23])
      by copland.udel.edu (8.9.3/8.9.3) with ESMTP id IAA02719
      for <aapornet@usc.edu>; Mon, 7 May 2001 08:32:03 -0400 (EDT)
Received: by exchange.chep.udel.edu with Internet Mail Service (5.5.2650.21)
      id <263ND1ZW>; Mon, 7 May 2001 08:32:03 -0400
Message-ID: <FCDC58EC0F22D4119F0800A0C9E589952E196B@exchange.chep.udel.edu>
From: "Ratledge, Edward" <ratledge@UDel.Edu>
To: "'aapornet@usc.edu'" <aapornet@usc.edu>
Subject: RE: contradictions on reducing taxes
Date: Mon, 7 May 2001 08:32:02 -0400
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2650.21)
Content-Type: text/plain;
      charset="iso-8859-1"
```

It would also be interesting to see if its the question or differences in the
income
distribution (i.e. taxpayers vs. non-taxpayers) between the two sets of
respondents.

Edward C. Ratledge, Director
Center for Applied Demography & Survey Research
University of Delaware
Newark, DE 19716
302-831-1684
ratledge@udel.edu

-----Original Message-----
From: Howard Schuman [mailto:hschuman@umich.edu]
Sent: Monday, May 07, 2001 8:21 AM
To: aapor
Subject: contradictions on reducing taxes

I would like to locate two or more recent poll results (with the actual
questions) showing that Americans appear to feel differently about reducing
income
taxes, depending on how the question is asked (e.g., as a general sentiment
vs. as a
trade-off with other desirable policies).

        Thanks for any help provided, Howard

>From mkshares@mcs.net Mon May 7 05:58:55 2001
Received: from usc.edu (usc.edu [128.125.253.136])
        by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
        id FAA10747 for <aapornet@listproc.usc.edu>; Mon, 7 May 2001 05:58:55 -
0700
(PDT)
Received: from bnfep03.boone.winstar.net (bnfep03w.boone.winstar.net
[63.140.240.55])
        by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
        id FAA28208 for <aapornet@usc.edu>; Mon, 7 May 2001 05:58:53 -0700
(PDT)
Received: from mcs.net ([205.253.224.244]) by bnfep03.boone.winstar.net
          with ESMTP id <20010507125851.ZSVG447.bnfep03@mcs.net>
          for <aapornet@usc.edu>; Mon, 7 May 2001 08:58:51 -0400
Message-ID: <3AF65586.4105430@mcs.net>
Date: Mon, 07 May 2001 07:57:59 +0000
From: Nick Panagakis <mkshares@mcs.net>
Reply-To: mkshares@mcs.net
X-Mailer: Mozilla 4.5 (Macintosh; I; PPC)
X-Accept-Language: en
MIME-Version: 1.0
To: aapornet@usc.edu
Subject: Re: contradictions on reducing taxes
References: <Pine.SOL.4.10.10105070811460.3671-
100000@pacman.gpcc.itd.umich.edu>
Content-Type: text/plain; charset=us-ascii; x-mac-type="54455854";
x-mac-creator="4D4F5353"
Content-Transfer-Encoding: 7bit

This may help.

http://www.pollingreport.com/budget.htm

Howard Schuman wrote:

> I would like to locate two or more recent poll results (with the
> actual
> questions) showing that Americans appear to feel differently about
> reducing income taxes, depending on how the question is asked (e.g., as a
> general sentiment vs. as a trade-off with other desirable policies).
>
>   Thanks for any help provided, Howard

>From kat_lind99@yahoo.com Mon May 7 10:27:56 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id KAA04027 for <aapornet@listproc.usc.edu>; Mon, 7 May 2001 10:27:56 -
0700
(PDT)
Received: from web10108.mail.yahoo.com (web10108.mail.yahoo.com
[216.136.130.58])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP
      id KAA10387 for <aapornet@usc.edu>; Mon, 7 May 2001 10:27:55 -0700
(PDT)
Message-ID: <20010507172754.9945.qmail@web10108.mail.yahoo.com>
Received: from [129.252.222.2] by web10108.mail.yahoo.com; Mon, 07 May 2001
10:27:54
PDT
Date: Mon, 7 May 2001 10:27:54 -0700 (PDT)
From: Kat Lind <kat_lind99@yahoo.com>
Subject: Looking for Family Planning Surveys
To: aapornet@usc.edu
MIME-Version: 1.0
Content-Type: text/plain; charset=us-ascii

The University of South Carolina is conducting an
assessment of the S.C. Family Planning Medicaid Waiver
program designed to provide free or low cost medical care/family planning for
women
of child bearing age.

One of the components of this study is a telephone
survey regarding family planning needs and practices
among Medicaid eligible women of childbearing age as
well as perceived barriers to enrollment and
participation in Medicaid programs.

A second component is a mail survey of physicians who
have Medicaid eligible female clients. Questions will
cover client characteristics associated with failure
to enroll or participate and characteristics
associated with receiving privately rendered services.

If you have any suggestions or surveys you would be

willing to share, please send them to me at

LIND@IOPA.SC.EDU

Thank you,

Kat Lind

****
Katherine A. Lind, PhD. MPH
Asst. Director - Survey Research Laboratory
Institute of Public Affairs
University of South Carolina
Carolina Plaza, rm 1504
937 Assembly Street,
Columbia, SC 29208
(803) 777-0351 / (803) 777-4575 fax
LIND@IOPA.SC.EDU
****

=====

Katherine "Kat" Lind
Kat_Lind99@yahoo.com

_____
>From drucin@uic.edu Mon May 7 11:05:38 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id LAA12467 for <aapornet@listproc.usc.edu>; Mon, 7 May 2001 11:05:37 -
0700
(PDT)
Received: from larch.cc.uic.edu (larch.cc.uic.edu [128.248.155.164])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP
      id LAA15546 for <aapornet@usc.edu>; Mon, 7 May 2001 11:05:35 -0700
(PDT)
Received: (qmail 32366 invoked from network); 7 May 2001 18:03:58 -0000
Received: from win98.prc.uic.edu (HELO uic) (128.248.230.98)
  by larch.cc.uic.edu with SMTP; 7 May 2001 18:03:58 -0000
Message-Id: <4.2.2.20010507124910.00d95d10@tigger.cc.uic.edu>
X-Sender: drucin@tigger.cc.uic.edu
X-Mailer: QUALCOMM Windows Eudora Pro Version 4.2.2
Date: Mon, 07 May 2001 13:08:28 -0500
To: aapornet@usc.edu
From: Dianne Rucinski <drucin@uic.edu>
Subject: Re: Looking for Family Planning Surveys
In-Reply-To: <20010507172754.9945.qmail@web10108.mail.yahoo.com>
Mime-Version: 1.0
Content-Type: multipart/alternative;
      boundary="=====================_4229178==_.ALT"

--=====================_4229178==_.ALT
Content-Type: text/plain; charset="us-ascii"; format=flowed

Kat,

Income-based Medicaid eligibility for adult women varies based on her
pregnancy status (pregnant women may be eligible for coverage up to 200%
FPL adjusted) so you might assume that any 13-45 year old female with an
adjusted FPL 200% is "eligible" but this might be too broad. Beyond that,
screening for income, pregnancy and/or sexual activity with men may be the
cooperation kiss of death. Also, many new moms would become ineligible for
coverage 6 weeks pp.

For the physician survey, keep in mind that some families income eligible
for Medicaid coverage are covered by an employment-based plan, so a
practice may serve Medicaid eligible persons but refuse to accept
Medicaid. Do you mean Medicaid eligible or enrolled? Also, keep in mind
that the eligibility requirements for S-Chip and Medicaid differ, and a
family may be more likely to move in and out of Medicaid than S-CHIP.

I have a list of open and closed-ended barriers to apply for and/or using
Medicaid and S-Chip, if you are interested.

Best of luck on this important topic.

Dianne Rucinski

The At 10:27 AM 5/7/01 -0700, you wrote:
>The University of South Carolina is conducting an
>assessment of the S.C. Family Planning Medicaid Waiver
>program designed to provide free or low cost medical care/family
>planning for women of child bearing age.
>
>One of the components of this study is a telephone
>survey regarding family planning needs and practices
>among Medicaid eligible women of childbearing age as
>well as perceived barriers to enrollment and
>participation in Medicaid programs.
>
>A second component is a mail survey of physicians who
>have Medicaid eligible female clients. Questions will
>cover client characteristics associated with failure
>to enroll or participate and characteristics
>associated with receiving privately rendered services.
>
>
>If you have any suggestions or surveys you would be
>willing to share, please send them to me at
>
>LIND@IOPA.SC.EDU
>
>Thank you,
>
>Kat Lind
>
>**
>Katherine A. Lind, PhD. MPH
>Asst. Director - Survey Research Laboratory
>Institute of Public Affairs
>University of South Carolina

Dianne Rucinski
HRPC-UIC
312.355.1769
FAX 312.355.2801
--======================_4229178==_.ALT
Content-Type: text/html; charset="us-ascii"

<html>
<font size=3>Kat,

Income-based Medicaid eligibility for adult women varies based on her
pregnancy
status (pregnant women may be eligible for coverage up to 200% FPL adjusted)
so you
might assume that any 13-45 year old female with an adjusted FPL 200% is
"eligible" but this might be too broad. Beyond that,
screening
for
income, pregnancy and/or sexual activity with men may be the cooperation kiss
of
death. Also, many new moms would become ineligible for coverage 6 weeks
pp.

 For the physician survey, keep in mind
that
some families income eligible for Medicaid coverage are covered by an
employment-based plan, so a practice may serve Medicaid eligible persons but
refuse
to accept Medicaid. Do you mean Medicaid eligible or enrolled? Also,
keep in
mind that the eligibility requirements for S-Chip and Medicaid differ, and a
family
may be more likely to move in and out of Medicaid than S-CHIP.

 I
have a
list of open and closed-ended barriers to apply for and/or using Medicaid and
S-Chip,
if you are interested.

 Best of luck on this important topic.

Dianne Rucinski

 The   At 10:27 AM 5/7/01 -0700, you wrote:
<blockquote type=cite cite>The University of South Carolina is conducting
an

assessment of the S.C. Family Planning Medicaid Waiver
 program designed to
provide free or low cost medical
 care/family planning for women of child bearing
age.

 One of the components of this study is a telephone
 survey regarding
family planning needs and practices
 among Medicaid eligible women of childbearing
age as
 well as perceived barriers to enrollment and
 participation in Medicaid
programs.

 A second component is a mail survey of physicians who
 have
Medicaid eligible female clients. Questions will
 cover client characteristics
associated with failure
 to enroll or participate and characteristics
associated with receiving privately rendered services.

 If you have any
suggestions or surveys you would be
 willing to share, please send them to me at

 LIND@IOPA.SC.EDU

 Thank you,

 Kat Lind

****
Katherine A. Lind, PhD. MPH
Asst. Director - Survey Research Laboratory
Institute of Public Affairs
University of South Carolina
Carolina Plaza, rm 1504
937 Assembly Street,
Columbia, SC 29208
(803) 777-0351 / (803) 777-4575 fax
LIND@IOPA.SC.EDU
 ****

=====

Katherine "Kat" Lind
Kat_Lind99@yahoo.com

_____
Do You Yahoo!?
Yahoo! Auctions - buy the things you want at great prices
 <a
href="http://auctions.yahoo.com/"
eudora="autourl">http://auctions.yahoo.com/</blockquote>
<div>Dianne Rucinski</div>
<div>HRPC-UIC</div>
<div>312.355.1769</div>
FAX 312.355.2801
</html>

--======================_4229178==_.ALT--

>From jblair@srcmail.umd.edu Mon May 7 22:02:58 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id WAA24984 for <aapornet@listproc.usc.edu>; Mon, 7 May 2001 22:02:58 -
0700
(PDT)
Received: from srcmail.umd.edu (srcnotes2.umd.edu [128.8.179.41])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP

I will be out of the office from 05/03/2001 until 05/09/2001.

I will respond to your message when I return.

 From today's NY Times. The writer makes a very interesting observation=20
that the
current "....reporting and commentary that misinterpret early=20 census
results have
been persistently misinforming the nation about its=20 ethnic and racial
composition." Read on.

Dick Halpern

May 8, 2001

Race by the Numbers

By ORLANDO PATTERSON

CAMBRIDGE, Mass. =97 In recent weeks, reporting and commentary that=20
misinterpret
early census results have been persistently misinforming the=20 nation about
its
ethnic and racial composition. The misinformation is=20 dangerous, since it
fuels
fears of decline and displacement among some=20 whites, anxieties that are
not
only
divisive but groundless. The Center for= =20 Immigration Studies, for
example,
a
think tank in Washington, recently=20 warned that by the middle of the
century
non-Hispanic whites will cease to= =20 be a majority and that "each group in
the new
minority- majority country=20 has long standing grievances against whites."

Many articles have echoed the view that whites are fast becoming a minority=
=20 in
many areas of the country, largely because of the growth of the Hispanic= =20
population. The New York Times reported that 71 of the top 100 cities had=20
lost
white residents and made clear only in the third paragraph of the=20 article
that it
is really "non-Hispanic whites" who are now a minority in=20 these cities.
Similarly,
The Miami Herald reported that 20 cities and=20 unincorporated communities in
Miami-Dade county "went from majority to=20 minority white, non-Hispanic."
Left
without commentary was the fact that=20 the total white population =97
including
Hispanic whites =97 of Miami, for= =20 example, is actually a shade under 70
percent.

These articles and too many others have failed to take account of the fact=
=20 that
nearly half of the Hispanic population is white in every social sense= =20 of
this
term; 48 percent of so- called Hispanics classified themselves as=20 solely
white,
giving only one race to the census taker. Although all=20 reports routinely

note that
"Hispanics can be of any race," they almost always go on to neglect this critical
fact, treating Hispanics as if they were, in fact, a sociological race comparable
to "whites" and "blacks."

In any case, the suggestion that the white population of America is fast on the
way to becoming a minority is a gross distortion. Even if we view only the
non-Hispanic white population, whites remain a robust 69.1 percent of the total
population of the nation. If we include Hispanic whites, as we should, whites
constitute 75.14 percent of the total population, down by only 5 percent from the
1990 census. And this does not take account of the 6.8 million people who
identified in the census with "two or more races," 80 percent of whom listed white
as one of these races.

Even with the most liberal of assumptions, there is no possibility that whites
will become a minority in this nation in this century. The most recent census
projections indicate that whites will constitute 74.8 percent of the total
population in 2050, and that non-Hispanic whites will still be 52.8 percent of
the total. And when we make certain realistic sociological assumptions about
which groups the future progeny of Hispanic whites, mixed couples and
descendants of people now acknowledging two or more races are likely to identify
with, there is every reason to believe that the non-Hispanic white population will
remain a substantial majority and possibly even grow as a portion of the
population.

Recent studies indicate that second-generation Hispanic whites are intermarrying
and assimilating mainstream language and cultural patterns at a faster rate than
second generation European migrants of the late 19th and early 20th centuries.

The misleading reports of white proportional decline are likely not only to
sustain the racist fears of white supremacist groups but also to affect the
views of ordinary white, nonextremist Americans. A false assumption that whites
are becoming a minority in the nation their ancestors conquered and developed

may be adding to the deep resentment of poor or struggling whites= =20 toward
affirmative action and other policies aimed at righting the wrongs=20 of
discrimination.

How do we account for this persistent pattern of misinformation? Apart from=
=20 the
intellectually lazy journalistic tendency to overemphasize race, two=20
influences
are playing into the discussion.

One is the policy of the Census Bureau itself. Though on the one hand, the=
=20
census has taken the progressive step of allowing citizens to classify=20
themselves
in as many racial ways as they wish, breaking up the traditional= =20 notion
of races
as immutable categories, on the other hand it is up to its= =20 age-old
mischief of
making and unmaking racial groups. As it makes a new=20 social category out
of
the
sociologically meaningless collection of peoples= =20 from Latin America and
Spain,
it is quietly abetting the process of=20 demoting and removing white
Hispanics
from
the "true" white race =97=20 native-born non-Hispanic whites.

    There is a long history of such reclassification by federal agencies. In=
=20 the
early decades of the 20th century, the Irish, Italians and Jews were=20
classified as
separate races by the federal immigration office, and the=20 practice was
discontinued only after long and vehement protests from Jewish= =20 leaders.
In 1930
Mexicans were classified as a separate race by the Census= =20 Bureau =97
which
reclassified them as white in 1940, after protests. Between= =20 then and the
1960's,
people from Latin America were routinely classified as= =20 whites; then,
when
vast
numbers of poor immigrants began coming from Latin= =20 America, the Hispanic
category emerged.

The first stage of racial classification, now nearly successfully completed=
=20 for
Hispanics, is naming and nailing them all together while disingenuously= =20
admitting that they can be "of any race." Next, the repeated naming and=20
sociological classification of different groups under a single category=20
inevitably
leads to the gradual perception and reconstruction of the group= =20 as
another race.
Much the same process of racialization is taking place=20 with that other
enormous
sociological non-group, Asian-Americans.

The other influence on perceptions of who is "white" originates among the=20
so-called Hispanics. For political and economic reasons, including the=20
benefits of
affirmative action programs, the leadership of many Hispanic=20 groups
pursues
a
liberal, coalition-based agenda with African- Americans=20 and presses hard
for a
separate, unified Latino classification. This=20 strategy is highly
influential even
though nearly half of Hispanics=20 consider themselves white.

For African-Americans, the nation's major disadvantaged minority, these=20
tendencies
are problematic, although African-American leaders are too=20 shortsighted to
notice.
Latino coalition strategies, by vastly increasing=20 the number of people
entitled to
affirmative action, have been a major=20 factor in the loss of political
support for
it. And any fear of a "white"=20 group that it might lose status tends to
reinforce
stigmatization of those= =20 Americans who will never be "white."

In this volatile transitional situation, where the best and worst are=20
equally
possible in our racial relations and attitudes, the very worst=20 thing that
journalists, analysts and commentators can do is to misinform=20 the white
majority
that it is losing its majority status =97 something that= =20 recent surveys
indicate
it is already all too inclined to believe. We=20 should stop obsessing on
race
in
interpreting the census results. But if we= =20 must compulsively racialize
the data,
let's at least keep the facts=20 straight and the interpretations honest.

Orlando Patterson is a professor of sociology at Harvard and the author of=
=20
"Rituals of Blood," the second volume of a trilogy on race relations.

--=====================_4233251==_.ALT
Content-Type: text/html; charset="iso-8859-1"
Content-Transfer-Encoding: quoted-printable

<html>
 From today's NY Times. The writer makes a very interesting observation that
the
current "....reporting and commentary that misinterpret early census
results
have been persistently misinforming the nation about its ethnic and racial

composition." Read on.

 Dick Halpern

 <h5>May
8, 2001

 </h5><h2>Race by the Numbers

</h2><h5>By ORLANDO PATTERSON</h5>CAMBRIDGE, Mass. =97 In recent
weeks,
reporting and commentary that misinterpret early census results have been
persistently misinforming the nation about its ethnic and racial composition.
The
misinformation is dangerous, since it fuels fears of decline and displacement
among
some whites, anxieties that are not only divisive but groundless. The Center
for
Immigration Studies, for example, a think tank in Washington, recently warned
that by
the middle of the century non-Hispanic whites will cease to be a majority and
that
"each group in the new minority- majority country has long standing
grievances
against whites."

 Many articles have echoed the view that whites
are
fast becoming a minority in many areas of the country, largely because of the
growth
of the Hispanic population. The New York Times reported that 71 of the top
100
cities
had lost white residents and made clear only in the third paragraph of the
article
that it is really "non-Hispanic whites" who are now a minority in
these
cities. Similarly, The Miami Herald reported that 20 cities and
unincorporated
communities in Miami-Dade county "went from majority to minority white,
non-Hispanic." Left without commentary was the fact that the total white
population =97 including Hispanic whites =97 of Miami, for example, is
actually a
shade under 70 percent.

 These articles and too many others have
failed to
take account of the fact that nearly half of the Hispanic population is white
in
every social sense of this term; 48 percent of so- called Hispanics
classified
themselves as solely white, giving only one race to the census taker.
Although
all
reports routinely note that "Hispanics can be of any race," they
almost
always go on to neglect this critical fact, treating Hispanics as if they
were, in
fact, a sociological race comparable to "whites" and
"blacks."

 In any case, the suggestion that the white
population of
America is fast on the way to becoming a minority is a gross distortion. Even
if we
view only the non-Hispanic white population, whites remain a robust 69.1
percent of
the total population of the nation. If we include Hispanic whites, as we

should,
whites constitute 75.14 percent of the total population, down by only 5 percent from
the 1990 census. And this does not take account of the 6.8 million people who
identified in the census with "two or more races," 80 percent of whom
listed white as one of these races.

 Even with the most liberal of
assumptions, there is no possibility that whites will become a minority in this
nation in this century. The most recent census projections indicate that whites will
constitute 74.8 percent of the total population in 2050, and that non-Hispanic whites
will still be 52.8 percent of the total. And when we make certain realistic
sociological assumptions about which groups the future progeny of Hispanic whites,
mixed couples and descendants of people now acknowledging two or more races are
likely to identify with, there is every reason to believe that the non-Hispanic white
population will remain a substantial majority =97 and possibly even grow as a portion
of the population.

 Recent studies indicate that second-generation Hispanic
whites are intermarrying and assimilating mainstream language and cultural patterns
at a faster rate than second generation European migrants of the late 19th and
early
20th centuries.

 The misleading reports of white proportional decline
are
likely not only to sustain the racist fears of white supremacist groups but also to
affect the views of ordinary white, nonextremist Americans. A false assumption
that
whites are becoming a minority in the nation their ancestors conquered and developed
may be adding to the deep resentment of poor or struggling whites toward affirmative
action and other policies aimed at righting the wrongs of discrimination.

How do we account for this persistent pattern of misinformation? Apart from the
intellectually lazy journalistic tendency to overemphasize race, two influences are
playing into the discussion.

 One is the policy of the Census Bureau itself.
Though on the one hand, the census has taken the progressive step of allowing
citizens to classify themselves in as many racial ways as they wish, breaking up the
traditional notion of races as immutable categories, on the other hand it is up to
its age-old mischief of making and unmaking racial groups. As it makes a new

social
category out of the sociologically meaningless collection of peoples from Latin
America and Spain, it is quietly abetting the process of demoting and removing
white
Hispanics from the "true" white race =97 native-born non-Hispanic
whites.

   There is a long history of such reclassification by federal
agencies. In the early decades of the 20th century, the Irish, Italians and Jews were
classified as separate races by the federal immigration office, and the practice was
discontinued only after long and vehement protests from Jewish leaders. In 1930
Mexicans were classified as a separate race by the Census Bureau =97 which
reclassified them as white in 1940, after protests. Between then and the 1960's,
people from Latin America were routinely classified as whites; then, when vast
numbers of poor immigrants began coming from Latin America, the Hispanic category
emerged.

 The first stage of racial classification, now nearly successfully
completed for Hispanics, is naming and nailing them all together while disingenuously
admitting that they can be "of any race." Next, the repeated naming and
sociological classification of different groups under a single category inevitably
leads to the gradual perception and reconstruction of the group as another race. Much
the same process of racialization is taking place with that other enormous
sociological non-group, Asian-Americans.

 The other influence on perceptions
of who is "white" originates among the so-called Hispanics. For political
and economic reasons, including the benefits of affirmative action programs, the
leadership of many Hispanic groups pursues a liberal, coalition-based agenda with
African- Americans and presses hard for a separate, unified Latino classification.
This strategy is highly influential even though nearly half of Hispanics consider
themselves white.

 For African-Americans, the nation's major disadvantaged
minority, these tendencies are problematic, although African-American leaders are too
shortsighted to notice. Latino coalition strategies, by vastly increasing the number
of people entitled to affirmative action, have been a major factor in the loss
of
political support for it. And any fear of a "white" group that it might
lose status tends to reinforce stigmatization of those Americans who will

never be
"white."

 In this volatile transitional situation, where
the
best
and worst are equally possible in our racial relations and attitudes, the
very
worst
thing that journalists, analysts and commentators can do is to misinform the
white
majority that it is losing its majority status =97 something that recent
surveys
indicate it is already all too inclined to believe. We should stop obsessing
on race
in interpreting the census results. But if we must compulsively racialize the
data,
let's at least keep the facts straight and the interpretations honest.

<i>Orlando Patterson is a professor of sociology at Harvard and the author of
"Rituals of Blood," the second volume of a trilogy on race
relations.

 </i><div align=3D"center"> <font face=3D"arial" size=3D1
color=3D"#000099"><a href=3D"http://www.nytime=
s.com/subscribe/help/copyright.html">Copyright
2001 The New York Times Company
</div> </html>

-=======================_4233251==_.ALT--

>From Bob33iam@aol.com Tue May 8 10:36:06 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id KAA14480 for <aapornet@listproc.usc.edu>; Tue, 8 May 2001 10:36:05 -
0700
(PDT)
Received: from imo-d02.mx.aol.com (imo-d02.mx.aol.com [205.188.157.34])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id KAA25128 for <aapornet@usc.edu>; Tue, 8 May 2001 10:36:08 -0700
(PDT)
From: Bob33iam@aol.com
Received: from Bob33iam@aol.com
      by imo-d02.mx.aol.com (mail_out_v30.10.) id 5.65.1406e8c4 (15878)
       for <aapornet@usc.edu>; Tue, 8 May 2001 13:35:33 -0400 (EDT)
Received: from web27.aolmail.aol.com (web27.aolmail.aol.com [205.188.222.3])
by
air-id07.mx.aol.com (v77_r1.37) with ESMTP; Tue, 08 May 2001 13:35:33 -0400
Date: Tue, 08 May 2001 13:35:33 EDT
Subject: Decentralized telephone interviewing
To: <aapornet@usc.edu>
Mime-Version: 1.0
Content-Type: text/plain; charset=ISO-8859-1
Content-Transfer-Encoding: 7bit
X-Mailer: Unknown (No Version)
Message-ID: <65.1406e8c4.28298865@aol.com>

Are there published articles on experiments with having telephone
interviewing
conducted from interviewer's homes?

Have any of you tried this and would you be willing to share your
experiences?

I would appreciate your insights and/or referals.

Bob Lee

The Finnish Statistical Agency has experience with this. Try: Seppo
Laaksonen, Statistics Finland (seppo.laaksonen@ stat.fi)

At 01:35 PM 5/8/01 -0400, you wrote:
>Are there published articles on experiments with having telephone
>interviewing conducted from interviewer's homes?
>
>Have any of you tried this and would you be willing to share your
>experiences?
>
>I would appreciate your insights and/or referals.
>
>Bob Lee

Dr. Edith D. de Leeuw, MethodikA
Plantage Doklaan 40, NL-1018 CN Amsterdam
tel/fax +31.20.6223438 e-mail edithl@xs4all.nl

-

-
            In God We Trust
                       Everyone Else Should Bring DATA

```
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id EAA21022 for <aapornet@listproc.usc.edu>; Wed, 9 May 2001 04:34:24 -
0700
(PDT)
Received: from ddsmttayz003.sam.pentagon.mil (ddsmttayz003.sam.pentagon.mil
[140.185.1.132])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id EAA21467 for <aapornet@usc.edu>; Wed, 9 May 2001 04:34:24 -0700
(PDT)
Received: by ddsmttayz003 with Internet Mail Service (5.5.2650.21)
      id <KRRVTHX3>; Wed, 9 May 2001 07:33:53 -0400
Message-ID:
<F5D5DAE9D02BD511B23800805FBBC024083223@ddsmttayz066.dmdc.osd.mil>
From: "Caplan, James R ,,DMDCEAST" <Caplanjr@osd.pentagon.mil>
To: "'aapornet@usc.edu'" <aapornet@usc.edu>
Subject: Employee Panels
Date: Wed, 9 May 2001 07:30:38 -0400
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2650.21)
Content-Type: text/plain;
      charset="iso-8859-1"


If anyone in the group has experience or references about using employee
panels for
attitude and opinion surveys please contact me.  By panel, I mean a random
selection
of employees from the same organization which is used again at a later time
for
follow-up survey research.  I'll happily share the results.  Thanks.


Jim Caplan


Reply to:
James R. Caplan, Ph.D.
Survey Technology Branch
Defense Manpower Data Center
703.696.5848
caplanjr@osd.pentagon.mil <mailto:caplanjr@osd.pentagon.mil>

>From ratledge@UDel.Edu Wed May  9 05:31:01 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id FAA25264 for <aapornet@listproc.usc.edu>; Wed, 9 May 2001 05:31:01 -
0700
(PDT)
Received: from copland.udel.edu (copland.udel.edu [128.175.13.92])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id FAA05019 for <aapornet@usc.edu>; Wed, 9 May 2001 05:31:01 -0700
(PDT)
Received: from zeke1.udel.edu (exchange.chep.udel.edu [128.175.63.23])
      by copland.udel.edu (8.9.3/8.9.3) with ESMTP id IAA04662
      for <aapornet@usc.edu>; Wed, 9 May 2001 08:31:00 -0400 (EDT)
Received: by exchange.chep.udel.edu with Internet Mail Service (5.5.2650.21)
      id <263NDGVX>; Wed, 9 May 2001 08:31:00 -0400
Message-ID: <FCDC58EC0F22D4119F0800A0C9E589952E1983@exchange.chep.udel.edu>
From: "Ratledge, Edward" <ratledge@UDel.Edu>
```

To: "'aapornet@usc.edu'" <aapornet@usc.edu>
Subject: RE: Decentralized telephone interviewing
Date: Wed, 9 May 2001 08:31:00 -0400
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2650.21)
Content-Type: text/plain;
      charset="iso-8859-1"

We did this for years and actually still have two surveys done that way in
the
field
as we speak. These are generally paper surveys usually with limited skip
patterns.
Those who do this are generally very experienced and have a great performance
record.
We have experimented with laptops but the interviewers are not enthusiastic.
Some are
keyboard/mouse challenged. They each work on their own sets of replicates and
have to
complete them as they would be in the CATI lab. We cannot monitor them
although at
the beginning of the study we have them complete interviews at our site so
the
principal investigator is satisfied. We do verification calls. For years the
BRFSS
survey for CDC was done on paper. When we transitioned to CATI the major
change we
noted was a drop in the response rate and an increase in cost. The quality of
the
data was about the same. On the other hand, we can generally get the job done
quicker
in the lab and total turnaround time decreased since the lab interviewers
were
now
our data entry
staff as well.

Edward C. Ratledge, Director
Center for Applied Demography & Survey Research
University of Delaware
Newark, DE 19716
302-831-1684
ratledge@udel.edu

-----Original Message-----
From: Bob33iam@aol.com [mailto:Bob33iam@aol.com]
Sent: Tuesday, May 08, 2001 1:36 PM
To: aapornet@usc.edu
Subject: Decentralized telephone interviewing

Are there published articles on experiments with having telephone
interviewing
conducted from interviewer's homes?

Have any of you tried this and would you be willing to share your
experiences?

I would appreciate your insights and/or referals.

Bob Lee
>From jmitchell@elementusa.com Wed May 9 06:14:40 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id GAA28215 for <aapornet@listproc.usc.edu>; Wed, 9 May 2001 06:14:39 -
0700
(PDT)
Received: from elementnt02.elementusa.com (elementnt02.elementusa.com
[209.10.54.228])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id GAA17493 for <aapornet@usc.edu>; Wed, 9 May 2001 06:14:39 -0700
(PDT)
Received: by ELEMENTNT02 with Internet Mail Service (5.5.2650.21)
      id <J2421S05>; Wed, 9 May 2001 09:14:30 -0400
Message-ID: <714D7E686BC9D311BB2000508B8BFE5EC2DC5F@ELEMENTNT02>
From: John Mitchell <jmitchell@elementusa.com>
To: John Mitchell <jmitchell@elementusa.com>
Subject: VIRUS WARNING DO NOT OPEN PREVIOUS EMAIL FROM ME!!!
Date: Wed, 9 May 2001 09:14:17 -0400
MIME-Version: 1.0
X-Mailer: Internet Mail Service (5.5.2650.21)
Content-Type: text/plain;
      charset="iso-8859-1"

In spite of my usual vigilance, I may have sent you a virus this morning.

DO NOT OPEN!

> John Mitchell
>
> element
> The leading provider of youth data and insight
>
> 73 Spring Street, Suite 205
> New York, NY 10012
> P: 212-925-3800
> F: 212-925-9090
> jmitchell@elementusa.com
>
> www.elementcentral.com
>
>
>From kat_lind99@yahoo.com Wed May 9 07:25:22 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id HAA05281 for <aapornet@listproc.usc.edu>; Wed, 9 May 2001 07:25:22 -
0700
(PDT)
Received: from web10108.mail.yahoo.com (web10108.mail.yahoo.com
[216.136.130.58])
      by usc.edu (8.9.3.1/8.9.3/usc) with SMTP

Another recommended web site w/ lots of good stuff -
Check it out. www.freelunch.com

Kat Lind

"This free site, run by the commercial site,
economy.com, has *LOADS* of
free
data series, most for the entire US, some by State,
and less by
subState areas.

The advantage that immediately comes to my mind, as
always, is the
rhetorical
value of the data, all of which is designed to be
quickly and easily
viewed in
table or chart formats, or downloaded as ASCII or
directly in Excel.

For example, under price indexes, one finds the CPI
national monthly
series from
1967 to present for all products, alcohol, and tobacco
(among dozens).
A quick
download of the three to excel, followed by maybe
differencing them,
and voila!,
a graphic presentation of how consumer tobacco prices
have skyrocketed,
compared
to alcohol and all products.

Don't get lost in the numbers. It is best to think of
what general
areas of data
you want rather than just surf (trust me on that).

The site is at: www.freelunch.com"

(Thank you to John French for the original email about

this site).

=====

Katherine "Kat" Lind
Kat_Lind99@yahoo.com

_____
Do You Yahoo!?
Yahoo! Auctions - buy the things you want at great prices
http://auctions.yahoo.com/
>From jparsons@SRL.UIC.EDU Wed May 9 13:09:07 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id NAA17387 for <aapornet@listproc.usc.edu>; Wed, 9 May 2001 13:09:07 -
0700
(PDT)
Received: from eeyore.cc.uic.edu (eeyore.cc.uic.edu [128.248.171.51])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id NAA11057 for <aapornet@usc.edu>; Wed, 9 May 2001 13:09:07 -0700
(PDT)
Received: from SRL.UIC.EDU (smtp.srl.uic.edu [131.193.93.96])
      by eeyore.cc.uic.edu (8.9.3/8.9.3) with SMTP id PAA17453
      for <aapornet@usc.edu>; Wed, 9 May 2001 15:07:31 -0500 (CDT)
Received: from main-Message_Server by SRL.UIC.EDU
      with Novell_GroupWise; Wed, 09 May 2001 15:05:00 -0500
Message-Id: <saf95c9c.031@SRL.UIC.EDU>
X-Mailer: Novell GroupWise 4.1
Date: Wed, 09 May 2001 15:04:39 -0500
From: Jennifer Parsons <jparsons@SRL.UIC.EDU>
To: aapornet@usc.edu
Subject: Position opening: UIC Survey Research Laboratory

The Survey Research Laboratory of the University of Illinois has an immediate
opening
for a full-time Visiting Project Coordinator at its Chicago office to design,
manage,
and coordinate survey projects.
Responsibilities include working with research investigators and staff on
survey
design, proposal development, budgeting, questionnaire construction and
programming,
interviewer training, data analysis, and report writing.

Minimum Requirements: BA/BS in social science area with demonstrated survey
supervisory training or experience. Excellent oral and written communication
skills
are required; familiarity with SPSS or SAS a plus.

For full consideration, send your resume and a detailed letter outlining your
qualifications by June 11 to:

Jennifer Parsons
Assistant Director
Survey Research Laboratory (MC 336)

412 South Peoria, 6th floor
Chicago, IL 60607
Fax: 312-996-3358

NO PHONE CALLS OR E-MAILS WILL BE ACCEPTED. To learn more about the Survey Research
Laboratory, visit our web site at www.srl.uic.edu.

The University of Illinois is an Affirmative Action/Equal Opportunity Employer.

NOTE: The earlier message should have indicated that there are openings in BOTH our
Chicago and Urbana offices.

The Survey Research Laboratory of the University of Illinois has an immediate opening
for a full-time Visiting Project Coordinator at its Urbana and Chicago offices
to
design, manage, and coordinate survey projects.
Responsibilities include working with research investigators and staff on survey
design, proposal development, budgeting, questionnaire construction and programming,
interviewer training, data analysis, and report writing.

Minimum Requirements: BA/BS in social science area with demonstrated survey
supervisory training or experience. Excellent oral and written communication skills
are required; familiarity with SPSS or SAS a plus.

For full consideration, send your resume and a detailed letter outlining your
qualifications by June 11 to:

Jennifer Parsons
Assistant Director
Survey Research Laboratory (MC 336)
412 South Peoria, 6th floor
Chicago, IL 60607
Fax: 312-996-3358

NO PHONE CALLS OR E-MAILS WILL BE ACCEPTED. To learn more about the Survey
Research
Laboratory, visit our web site at www.srl.uic.edu.

The University of Illinois is an Affirmative Action/Equal Opportunity
Employer.

>From skull@his.com Wed May 9 15:18:13 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id PAA20479 for <aapornet@listproc.usc.edu>; Wed, 9 May 2001 15:18:12 -
0700
(PDT)
Received: from mail.his.com (root@herndon10.his.com [209.67.207.13])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id PAA00922 for <aapornet@usc.edu>; Wed, 9 May 2001 15:18:14 -0700
(PDT)
Received: from his.com (HIS2-GW.CUSTOMER.DSL.ALTER.NET [206.66.32.176])
      by mail.his.com (8.9.3/8.9.3) with ESMTP id SAA28935
      for <aapornet@usc.edu>; Wed, 9 May 2001 18:18:10 -0400 (EDT)
Message-ID: <3AF9C17D.AA325533@his.com>
Date: Wed, 09 May 2001 18:15:25 -0400
From: Steven Kull <skull@his.com>
Reply-To: skull@his.com
X-Sender: "Steven Kull" <skull@mail.his.com> (Unverified)
X-Mailer: Mozilla 4.7 [en]C-gatewaynet (Win98; I)
X-Accept-Language: en
MIME-Version: 1.0
To: aapornet@usc.edu
Subject: Absurd poll/Bad reporting in USA Today
Content-Type: text/plain; charset=us-ascii
Content-Transfer-Encoding: 7bit

The May 7 USA Today had a candidate for the poorest and most irresponsibly
reported
poll question of the year. The 'Snapshot' box on page B1 had a headline that
read
"Boomers target foreign aid."
Underneath it said, "Baby boomers believe that aid to foreign countries
should
be
eliminated to reduce taxes." Then it showed a series of bars with "Aid to
foreign
countries" 66%, "Welfare" 14%, "Military" 10%, "Social Security" 3%.

After some arm-twisting the firm that conducted the poll--Del Webb-- agreed
to
read
the reported question to us over the phone. The question, was administered
to
a
sample that included only 37 year olds and 55 year olds. It was not and Del
Webb's
executive summary said that it was not, representative of baby boomers,
despite the
headline.

The question, which was administered to the entire sample and thus was
not a follow-on question went: "To reduce taxes, if you had to
eliminate one of the following which would you choose?" Four response
options
were
given--"Aid to foreign countries" endorse by 66%, "Welfare" 14%, "Military"
10%,
"Social Security" 3%.

Obviously eliminating the military or social security are patently ridiculous
options. Eliminating welfare is almost as bad. So we find the rather
surprising
result that only 66% chose eliminating foreign aid!! With this method you
could get
overwhelming majorities to support just about anything stacked up against the
option
of eliminating the military, social security or welfare.

On top of that USA Today completely misrepresented the results. This
question
does
NOT demonstrate that "Baby Boomers believe that aid to foreign countries
should be
eliminated to reduce taxes." It demonstrates that, posed the hypothetical of
a
commitment to reduce taxes and offering only the options of "eliminating" an
entire
government program, foreign aid takes the hit over the military, social
security and
welfare.

If there is a news story here it is that an extraordinary 27% of respondents
were so
committed to foreign aid that they would prefer to eliminate the military,
social
security of welfare.
>From dhalpern@bellsouth.net Wed May 9 18:44:03 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id SAA27230 for <aapornet@listproc.usc.edu>; Wed, 9 May 2001 18:44:03 -
0700
(PDT)
Received: from mail5.atl.bellsouth.net (mail5.atl.bellsouth.net
[207.203.120.24])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP

With all due respect to Kay Lind, free lunch is not free. The cost of most
of their offerings are quite steep. While the the sidte does contain an
enormous amount of data...it is far from free. There is no such thing as a
free lunch.

Dick Halpern

At 10:25 AM 5/9/01, you wrote:
>Another recommended web site w/ lots of good stuff -
>Check it out. www.freelunch.com
>
>Kat Lind
>
>
>"This free site, run by the commercial site,
>economy.com, has *LOADS* of
>free
>data series, most for the entire US, some by State,
>and less by
>subState areas.
>
>The advantage that immediately comes to my mind, as
>always, is the
>rhetorical
>value of the data, all of which is designed to be
>quickly and easily
>viewed in
>table or chart formats, or downloaded as ASCII or
>directly in Excel.
>
>For example, under price indexes, one finds the CPI
>national monthly
>series from
>1967 to present for all products, alcohol, and tobacco
>(among dozens).
>A quick
>download of the three to excel, followed by maybe
>differencing them,
>and voila!,

>a graphic presentation of how consumer tobacco prices
>have skyrocketed,
>compared
>to alcohol and all products.
>
>Don't get lost in the numbers. It is best to think of
>what general
>areas of data
>you want rather than just surf (trust me on that).
>
>The site is at: www.freelunch.com"
>
>(Thank you to John French for the original email about
>this site).
>
>
>
>=====
>
>Katherine "Kat" Lind
>Kat_Lind99@yahoo.com
>
>_____
>Do You Yahoo!?
>Yahoo! Auctions - buy the things you want at great prices
>http://auctions.yahoo.com/

>From paniotto@kmis.kiev.ua Thu May 10 06:36:27 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id GAA17710 for <aapornet@listproc.usc.edu>; Thu, 10 May 2001 06:36:26
-
0700
(PDT)
Received: from smtp.lucky.net (smtp.lucky.net [193.193.193.117])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id GAA13912 for <aapornet@usc.edu>; Thu, 10 May 2001 06:36:21 -0700
(PDT)
Received: from ln1-140.users.lucky.net (ln1-140.users.lucky.net
[193.193.195.140])
      by smtp.lucky.net (20001217) with ESMTP id AB2C22C713D
      for <aapornet@usc.edu>; Thu, 10 May 2001 16:36:08 +0300 (EEST)
Date: Mon, 2 Apr 2001 12:05:59 +0300
From: Vladimir Paniotto <paniotto@kmis.kiev.ua>
X-Mailer: The Bat! (v1.46c)
Reply-To: Vladimir Paniotto <paniotto@kmis.kiev.ua>
X-Priority: 3 (Normal)
Message-ID: <1607498163.20010402120559@kmis.kiev.ua>
To: aapornet@usc.edu
Subject: April 2001 Wave of Omnibus
Mime-Version: 1.0
Content-Type: multipart/mixed; boundary="----------8FC920B2097C28F"

------------8FC920B2097C28F
Content-Type: text/plain; charset=us-ascii
Content-Transfer-Encoding: 7bit

March
2001

Dear Colleagues,

Between April 10 and 20 the Kiev International Institute of Sociology will conduct an
omnibus-survey of the adult population of Ukraine (16+). A large part of the
questionnaire is reserved for potential clients. We are inviting you to take part in
this survey.

Enclosed you will find information about survey and about conditions of including
your questions in the questionnaire.

We would be glad to cooperate with you.

Sincerely yours,

Director, Doctor of Science
Vladimir Paniotto

For more information, write or call

Natalya Kharchenko, Deputy Director of KIS
Office phone / fax: (380-44)-463-5868, 238-2567, 238-2568,
http://www.kiis.com.ua
E-mail: office@kiis.com.ua
Copy to: nkh@kiis.com.ua
        khmelko@kiis-1.kiev.ua
        omnlist@kiis.com.ua

****
Report problems to: <mailto:omnibus@kiis.com.ua>
Check the Omnibus web page: <http://kiis.com.ua/?omnibus>

To unsubscribe, click here:
<mailto:omnlist@kiis.com.ua?subject=Unsubscribe_Omnlist>
****

--

Best regards,
 Vladimir   mailto:paniotto@kmis.kiev.ua
------------8FC920B2097C28F
Content-Type: application/msword; name="Omnibus_announcement (1).doc"
Content-Transfer-Encoding: base64
Content-Disposition: attachment; filename="Omnibus_announcement (1).doc"

0M8R4KGxGuEAAAAAAAAAAAAAAAAAAAAAPgADAP7/CQAGAAAAAAAAAAAAAABAAAAPQAAAAAAAAA
EAAAPwAAAAEAAAD+////AAAAADwAAAD//
EAAAPwAAAAEAAAD+////
//
//
//
//
//
//
///s
pcEAWQAJDAAACBK/AAAAAAAEAAAAAAABAAAIRQAAA4AYmpiavNX81cAAAAAAAAAAAAAAAAAAAAAA
AAAJBBYAKDAAAJE9AQCRPQEAXQwAAAAAAAtAgAAAAAAAAAAAAAAAAAAAAAAAAAAD//w8AAAA
AAAAAAD//w8AAAAAAAAAAD//w8AAAAAAAAAAAAAAAAAAAAF0AAAAAANwCAAAAAAAA3AIAANwC
AAAAAAA3AIAAAAAAAADcAgAAAAAANwCAAAAAAAA3AIAABQAAAAAAAAAAAAAAACADAAAAAAAAIAMA
AAAAAAgAwAAAAAAACADAAA4AAAAWAMAABQAAABsAwAALAAAACADAAAAAAAexEAAPIAAAC0AwAA
KAAAANwDAACCAAAAXgQAAAAAAABeBAAAAAAAAF4EAAAAAAAAXgQAAAAAAABeBAAAAAAAF4EAAAA
AAAAKBEAAAIAAAAqEQAAAAAAACoRAAAAAAAAKhEAAAAAAAAqEQAAAAAAACoRAAAAAAAAKhEAACQA
AABtEgAA9AEAAGEUAAC0AAAAThEAAC0AAAAAAAAAAAAAAAAAAAAAAAAA3AIAAAAAAABeBAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAABeBAAAAAAAF4EAAAAAAAAXgQAAAAAAAAE4RAAAAAAAA
MgUAAAAAADcAgAAAAAAAAAAANwCAAAAAAAAXgQAAAAAAAAAAAAAAAAAAAAAAAF4EAAAAAAAAtAMAAAAAAAAy
BQAAAAAADIFAAAAAAAAMgUAAAAABeBAAoAAAANwCAAAAAAAAXgQAAAAADcAgAAAAAAAF4E
AAAAAAAAKBEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA8AIAABgAAAAIAwAAGAAANwCAAAAAAAA3AIA
AAAAAADcAgAAAAAAANwCAAAAAAAAXgQAAAAAAAoEQAAAAAAADIFAABuBQAAMgUAAAAAACgCgAA
wgEAAL4PAABEAQAA3AIAAAAAAADcAgAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAKBEAAAAAABeBAAAAAAAAJgDAAAcAAAAQKqR88u2
wAEgAwAAAAAACADAAAAAAA/gQAADQAAACEQAAJgAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAS01J
UyBVS1JBSU5FIE9NTklCVVMgU1VSVkVZIFRoZSBLaWV2IElEIludGVybmF0aW9uYWwgSW5zdGl0dXRl
IG9mIFNvY2lvbG9neSBpbmZvcm1zIHRoYXQgYnV0d2VlbiBBcHJpbCAxMCBhbmQgMjAsIDIwMDEg
aXQgd2lsbCBCjb25kWN0IGFuIG9tbmlidXMgc3VydmV5IG9mIHRoZSBhZHVsdCBwb3B1bGF0aW9u
IG9mIFVrcmFpbmUuIA1TYW1wbGU6IDQyLDAwMCByZXNwb25kZW50cyBhZ2VkIDE2IHllYXJzIGFu
ZCBvbGRlciwgbGl2aW5nIGluIFVrcmFpbmUuIFNhbXBsZSBpcyBiYXNlZCBvbiByYW5kb20gc2Vs
ZWN0aW9uIG9mIDIwIGZ1bGdpbmLvb2ludHMgKHBvc3Qtb2ZmaWNlIGRpc3RyaWN0cyksIGVhbG
IG92ZXIgVWtyYWluZSAoaW4gYWxsIDI0IG9ibGFzdHMgb2YgVWtyYWluZSBhbmQgQ3JpbWVhKS4g
IFRoZSBzYW1wbGluZyBwcm9jZXNzIGNvbnNpc3RzIG9mIHJhbmRvbSBzZWxlY3Rpb24gb2Ygc3Ry
ZWV0cywgYnVpbGRpbmdzIGFuZCBhcGFydG1lbnRzIGluc2lkZSBlYWNoIHBvc3Qtb2ZmaWNlIGRp
c3RyaWN0LiAgVGhlIGxhc3Qgc3RhZ2UgaXMgdGhlIHJhbmRvbSBzZWxlY3Rpb24gb2YgcmVzcG9u
ZGVudHMgZnJvbSBob3VzZWhvbGRzLg1PdXIgc2FtcGxlIGhhcyB0b3JlIHJlc3BvbmRlbnRzIGFu
ZCBtb3JlIHNhbXBsaW5nIHBvaW50cyB0aGFuIGFueSBvdGhlciBzYW1wbGUgZm9yIG9ubml0XNl
cyBpbiBVa3JhaW5lLCBpdCBpcyByZXByZXNlbnRhdGl2ZSBub3Qgb25seSAgZm9yICBVa3JhaW5l
ICBhcyAgYSAgd2hvbGUgIGJ1dCAgZm9yIHNlcGFyYXRlIHJlZ2lvbnMgYW5kIGdyb3VwcyBvYiBy
ZWdpb25zLiBJdCBpbnNsdWRlcyBhYm91dCAxLDM1MCB1cmJhbiBpbnRlcnpnZXdzLg1Vb3UgY2Fu
IGNob29zZSB0byBidXkgaGFsZiBhIHNhbXBsZSAoMSwwMDAgcmVzcG9uZGVudHMpIGZvciBsb3dl
ciBwcmljZSBhbmQgaXQgd2lsbCBiZSBkb25lIGFsc28gaW4gYWxsIDIwMCBzYW1wbGluZyBwb2lu
dHMuDVRoZSBudW1iZXIgb2Ygc2FtcGxpbmcgcG9pbnRzIGluZmx1ZW5jZWMgZ3JlYXRseSBvbiB0
aGUgc2FtcGxlIGVycm9yIChpZiBmb3IgZXhhbXBsZSBmb3IgY2x1c3RlciBzYW1wbGUgb2YgMSww
MDAgcmVzcG9uZGVudHMgYW5kIDEwMCBzYW1wbGluZyBwb2ludHMgc2FtcGxlIGVycm9yIGlzIDUl
LCB0aGUgc2FtcGxlIGVycm9yIGZvciB0aGUgc2FtZSAxLDAwMCByZXNwb25kZW50cywgYnV0IDIw
MCBzYW1wbGluZyBwb2ludHMgaXMgMy41JSkNRGVhZGxpbmVzOg1UaGUgZGVhZGxpbmUgdG8gcHJv

dmlkZSBxdWVzdGlvbnMgaXMgNiBBcHJpcCAyMDAxDVJlc3VsdHMgQXZhaWxhYmxlOg0zMCBBcHJp
bCCWIDMgTWF5LCAyMDAxDUNvc3RzIHBlciBvbmUgcXVlc3Rpb246IA0NVHlwZSBvZiB0aHUgcXVl
c3Rpb24HRnVsbCBzYW1wbGUHSGFsZiBzYW1wbGUHB0Nsb3NlZCAocHJlLWNvZGVkKSBxdWVzdGlv
biAob25lIHZhcmlhYmxlIGluIFNQU1MpIG9yIGNsb3NlZCAocHJlLWNvZGVkKSBxdWVzdGlvbiB3
aXRoIG11bHRpcGxlIGNob2ljZSAodXdgdG8gNSB2YXJpYWJsZXMgaW4gU1BTUykHJCAyNjAHJCAx
MzAHB0Nsb3NlZCAocHJlLWNvZGVkKSBxdWVzdGlvbiAgd2l0aCBtdWx0aXBsZSBjaG9pY2UgKGsg
dmFyaWFibGVzIGluIFNQU1MsIGs+NSkgByQgMjYwICsgJDUwKihrLTUpByQgMTMwICQyNSoo
dmFyaWFibGVzIGluIFNQU1MsIGs+ay01
KQcHT3Blbi1lbmRlZCAgcXVlc3Rpb24HJCA0NjAHJCAyNDAHB0Nsb3NlZCBxdWVzdGlvbiBpbiB0
aGUgYmF0dGVyeSBvZiAzIGFuZCBtb3JlIHF1ZXN0aW9ucyAHJCAxOTAHJCAxMTAHB0Rpc2NvdW50
czogDUZvciBjbGllbnRzICB3aG8gd2lsbCBwdXJjaGFzZSBtb3JlIHRoYXguMTAgIHF1ZXN0aW9u
cyCWIDEwJSBkaXNjb3VudDsgDUZvciBjbGllbnRzIHdobyBwYXJ0aWNpcGF0ZWQaW4gb25lIG9m
IHByZXZpb3VzIG9tbmlidXMgc3VydmV5cyCWIDIwJSBkaXNjb3VudA1EZW1vZ3JhcGhpY3MgaW5j
bHVkZWQ6DVNleA1BZ2UNUGxhY2Ugb2YgcmVzaWRlbmNlICHvYmxhc3QsIHVyYmFuIG9yIHJ1cmFs
KSANT3RoZXIgZGVtb2dyYXBoaWNzIGF2YWlsYWJsZToNRWR1Y2F0aW9uDUV0aG5pY2l0eQ1Tb2Np
by1lY29ub21pYyBzdGF0dXMNW5jb21lDUxhbmd1YWdlDVJlbGlnaW91c25lc3MN2l6ZSBvZiBz
ZXR0bGVtZW50IHRoZSBjb3N0IG9mIGV2ZXJ5IGFkZGl0aW9uYWwgcXVlc3Rpb24gaXMgJDU1IGZv
ciAyLDAwMCByZXNwb25kZW50cyBzYW1wbGUgYW5kICQzMCBmb3IgMSwwMDAgc2FtcGxlDUNvbWUl
bnRzIGZvciBvdXIgcmVndWxhciBjbGllbnRzOiANV2Ugd291bGQgbGlrZSB0byBwYXkgeW91ciBh
dHRlbnRpb24sIHRoYXQgb3VyIHJlZ3VsYXIgcHJpY2VzIGJlY2FtZSBsb3dlciCWIHRoZSBzYW1l
IHByaWNlIGZvciAyLDAwMCBpbnRlcnZpZXdzIGlzdGhlIHVzdWFsIHByaWNlIDEsMDAwSW5UZXhm
cm9tICQzNzAgZW50cnkgZmVlIGFzIGl0IHdhcyBiZWZvcmUsIGFuZCBoYXZlIG9ubHkgc3RlYWQg
bWVldCBmb3IgYWRkaXRpb25hbCBkZW1vZ3JhcGh5IHF1ZXN0aW9ucywgaXNScyBidWNoIG1vcmUg
Y29tZm9ydGFibGUgZm9yIHRoZSBjbGllbnRzLCB3aG8gaW5jbHVkZWQganVzdCBhIGZldyBxdWVz
dGlvbnMNSG93IHRvIGpvaW4gb3VyIG1haWxpbmcgbGlzdCBvciB0byByZWNlaXZlIGZyb20g
aXQNU3Vic2NyaXB0aW9uIHRvIG91ciBtYWlsaW5nIGxpc3QgYWxlbmdkdGhhdCB5b3Ugd2lsbCالبy
ZWNlaXZlIHJlZ3VsYXIgb21uaWJ1cyBhbm5vdW5jZW1lbnRzIGFuZCBtYWpvciBuZXdzIHVwZGF0
ZUMuDVNpZ25pbmcdXAgdG8gb3VyIGxpc3QgaXMgZWFzeToganVzdCBzZW5kIGFuIGVtcHR5IG1l
c3NhZ2UgdG8gEyBIWVBFUkxJTksgbWFpbHRvOm9tbmlxc3RAa2lpcy5jb20udWEgARRvbW5saXN0
QGtpaXMuY29tLnVhESB3aXRoIHRoZSBzdWJqZWN0ICJTdWJzY3JpYmVfT21ubGlzdCIuDVNpbWls
YXJseSwgc2VuZCBhbiBlbXB0eSBtZXNzYWdlIHRvIBMgSFlQRVJMSU5LIG1haWx0bzpvbW5saXN0
QGtpaXMuY29tLnVhIAEob21ubGlzdEBraWlzLmNvbS51YRUgd2l0aCB0aGUgc3ViamVjdCAiVW5z
dWJzY3JpYmVfT21ubGlzdCIgYW5kIHdlIHdpbGwgcmVtb3ZlIHlvdXIgbmFtZSBwcm9tcHRseS4g
QnV0IGRvIGZlZWwgZnJlZSB0byBwYXNzIHRoaXMgYW5ub3VuY2VtZW50IG9uIHRvIG90aGVycyBp
ZiB5b3UgZmluZCBpdCBpbnRlcmVzdGluZyENCyBTVFlMRVJEFiAiSGVhZGluZyAxIiBcKiBNRVJH
RUZPUk1BVCAUS0lJUyBVS1JBSU5FIE9NTklCVVMgU1VSVkVZP0NC81IFZvbG9za2Egc3RyLiwg
MDQwNzAgS2lldiwgVWtyYWluZQlQYWdlIDQgb2YgNA0THZUEVSTElOSyBtYWlsdG86b2ZmaWNl
QGtpaXMuY29tLnVhIAEob2ZmaWNlQGtpaXMuY29tLnVhSATIEhZUEVSTElOSyBodHRwOi8vd3d3
LmtpaXMuY29tLnVhIAEUd3d3LmtpaXMuY29tLnVhSAJEyBEEQVREIFxAICJkZC5NTS55eSIgFDI3
LjAzLjAxFQ0NAQcAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAaBBgEBwQSBCEE
LAQaBBgEGQQgABwEBgQWBB0EEAQgBB4EFAQdBBgEGQQgAAYEHQQhBCIEGAQiBCMEIgQgACEEHgQm
BAYEHgQbBB4EEwQGBAcEBwAHAACASwBJAEUAVgAgAEkATgBUAEUAUgBOAEEAVABJAE8ATgBBAEwA
IABJAE4AUwBUAEkAVABVAFQARQAgAE8ARgAgAFMATwBDAEkATwBMAE8ARwBZAAcABwANAA0AAv
ADUAIABWAG8AbABvAHMAawBhACAAcwB0AHIALgAsACAAMAA0ADAANwAwACAASwBpAGUAdgAsACAA
VQBrAHIAYQBpAG4AZQAJAFAAYQBnAGUAUAIAAzACAAbwBmACAANAANABMAIABIAFkAUABFAFIATABJ
AE4ASwAgAG0AYQBpAGwAdABvADoAbwBmAGYAaQBjAGUAQABrAGkAaQBzAC4AYwBvAG0ALgB1AGEA
IAABABQAbwBmAGYAaQBjAGUAQABrAGkAaQBzAC4AYwBvAG0ALgB1AGEAFQAgABMAIABIAFkAUABF
AFIATABJAE4ASwAgAGgAdAB0AHAAOgAvAC8AdwB3AHcALgBrAGkAaQBzAC4AYwBvAG0ALgB1AGEA
IAABABQAdwB3AHcALgBrAGkAaQBzAC4AYwBvAG0ALgB1AGEAFQAgABMAIABIAFkAUABFAFIATABJ
AE4ASwAgAGQAYQB0AGUAIABcAEAAIABkAGQALgBNAE0ALgB5AHkAIgAgABQAMgA3AC4AMABBAEWA
IAABABQAdwB3AHcALgBrAGkAaQBzAC4AYwBvAG0ALgB1AGEAFQAgABAAkAEwAgAERBVEUgXEAgImRk
Lk1NLnl5IiAUMjcuMDMuMDEVDQ0NAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAJAAA
AAAAAAAAAAAAAAAAAAAAAAPAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAwAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAADAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAPAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAwAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAQAABwEAABfBAAAdAQA
ALwEAADFBAAAVAYAAFIHAABTBwAA0AcAAPsIAAAHCQAACAkAABsJAAAyCQAASwkAAEwJAAB6CQAA
4goAAO4KAACFCwAAnAsAANELAADvCwAArQwAANAMAAAODgAARA4AAPUOAAD2DgAAHA8AAB0PAAAe
DwAAMQ8AADIPAAB9DwAAfg8AAKQPAAClDwAApg8AALkPAAC6DwAAXRAAAF4QAACDEAAAhBAAAJ8Q
AACgEAAAoRAAAKIQAADOEAAA0xAAANQQAADVEAAA+hAAAPsQAAD8EAAADhEAAA8RAAAQEQAA
AACgEAAAoRAAAKIQAADOEAAA0xAAANQQAADVEAAA+EREA
ADMRAAAA/fn9AP3z7/0A7f0A/QD95/0A/QD9AP0A/QD94P3W4NPg/eD9yeDT4P3AvMC0wLwAsa6x
p7Gdp9OnsaexAAAAAAATAgiBA2qmAQAABggBVQgBbUgJBA0DagAAAABVCAFtSAkEBDBKEwAABG1I
CQQADjUIgTYIgUNKFABtSAAEAAc2CIFDShQAEANqAAAAADYIgUNKFABVCAEAEwIIgQNq0wAAAAYI
AUtIHABVCAEEMEoSAAATAgiBA2oAAAAABggBS0gcAFUIAQ0DagAAAABLSBwAVQgBCjUIgUIqCUtI
HAAAAzUIgQdCKghLSBwACjUIgUIqCEtIHAAAB0IqAUtIHAAES0gcAD0ABAAAHAQALwEAADFBAAA
VAYAAFMHAADQBwAAywgAANYIAAAICQAAGwkAADIJAAABLCQAATAkAAGEJAABtCQAAeQkAAHoJAAD9
CQAA/QAAAAAAAAAAAAAAPsAAAAAAAAAAAAAAAD5AAAAAAAAAAAAAA+wAAAAAAAAAAAAAAOUA
AAAAAAAAAAAAAD7AAAAAAAAAAAAAAA4wAAAAAAAAAAAAAAAPkAAAAAAAAAAAAAAAD7AAAAAAA
AAAAAAAA+QAAAAAAAAAAAAAAPsAAAAAAAAAAAAAAAD5AAAAAAAAAAAAAA+wAAAAAAAAA
AAAAAAAA+QAAAAAAAAAAAAAAPsAAAAAAAAAAAAAAAD5AAAAAAAAAAAAAA+AAAA
AN4AAAAAAAAAAAAADeAAAAAAAAAAAAAAA3gAAAAAAAAAAAAAAAKJAAgAAAAAAAAAAAADeAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAOwAAFiQBFyQBApZsAAp0GgC/AAXWGAwBAQD/////DAEB
AP//////////////wjWRgADlP9HFHMc2yMAAAAAAAAAAAAAMAQEAAAAAAAAAAAAAAAAA
AAwBAQAAAAAAAAAAAAAAAAAAAAAAADAEBAAAAAAFDwARhAAAFiQBAAEVAAATDwATpPAAFKR4ACRk
BAEAASVkBAEABCZkBAEAASdkBAEABC1EQAEAAQIAAAEPAAAABAQAAEgAEAAAcBAAAvAQAAMUEAABU
BgAAUwcAANAHAADLCAAA1ggAAAAgJAAAbCQAAMgkAAEsJAABMCQAAYQkAAG0JAAB5CQAAegkAAP0J
AAADCgAACQoAAAoKAABYCgAAagoAAHoKAAB7CgAAkAoAAJYKAACcCgAAnQoAANUKAAD89/Hs5+Ld
19LMysS/uLGGqpp+YkY2Gf3h0bWZfW1QAAAAAAAAAAAAAAAAAwCDwADAQUKBpX+//8ABwMBBpb+
//8Mg8AAwEFCgac/v//AAwCDwADAQUKBqL+//8ADAIPAAMBBQoGt/7//wAHAwEGUuP7//wwCDwAD
AQUKBsj+//8ADAIPAAMBBQoG2v7//wAMAg8AAwEFCgYo////AAcDAQYp////DAIPAAMBBQoG
AQUKBsj+L///
/wAMAg8AAwEFCgY1////AAwCDwADAQUKBrj///8ABwMBBrn///8MAg8AAwEFCgbF////AAwCDwAD

AQUKBtH///8ADAIPAAMBBQoG5v///wAIAg8ABuf///8ACgICAAUBBs76//8AAwIPAAoCAgAFAQb4
+v//AAgCDwAG9f///wAKAgIABQEGNfv//wAIAhUABuz8//8ACAIPAAZp/f//AAgCDwAGaP7/
+/wAI
Ag8ABvf///8ACgICAAUBBkT///8ACAIPAAbk////AAUCAQAFAAAe/QkAAAMKAAAJCgoAACgoAAFgK
AABqCgAAegoAAHsKAACQCgAAlgoAAJwKAACdCgAA1QoAANsKAADhCgAA+gAAAAAAAAAAAA
AABqCgAAegoAAHsKAACQCgAAlgoAAJwKAACdCgAA1QoAANsKAADhCgAA+APoA
AAAAAAAAAAAAAAC+xAEAAAAAAAAAAAA+gAAAAAAAAAAAAAAPoAAAAAAAAAAAAAAAAD6AAAA
AAAAAAAAAAAAAAC+xAEAAAAAAAAAAAA+AAAA
AAAAAAAAgogAAAAAAAAAAAAAAPoAAAAAAAAAAAAAAAAD6AAAAAAAAAAAAAAAA+gAAAAAAAA
AAAAAAAAgogAAAAAAAAAAAAAAPoAAAAAAAAAAAAAAAAD6AAAAAAAAAAAAAAAA+AAAA
AIIUAQAAAAAAAAAAD6AAAAAAAAAAAAAAAA+gAAAAAAAAAAAAAAPoAAAAAAAAAAAAAAAAA
AIIUAQAAAAAAAAAAD6AAAAAAAAAAAAAAAA+AAAA
AAAAAAAAAAAAAAAAAAAAAAAOwAAFiQBFyQBApzsAAp0GgC/AAXWGAwBAQD/////DAEBAP//////////
/////wjWRgADlP9HFHMc2yMAAAABgEBAAAAAAAGAQEAAAAAIAAAAGAQEAAAAAAAYBAQAAAAAA
gAAAAAYBAQAAAAAABgEBAAAAAAAOwAAFiQBFyQBApzsAAp0GgC/AAXWGAwBAQD/////DAEBAP//
///////////wjWRgADlP9HFHMc2yMAAAAA/////wAAAAAGAQEAAAAAIAAAAD/////AAAAAYB
AQAAAAAAgAAAP////8AAAAABgEBAAAAAAAFDwARhAAAFiQBAA7VCgAA2woAAOEKAADiCgAA7goA
ADYLAACFCwAAnAsAAKALAACkCwAA0QsAAO8LAAD5CwAAwwAABkMAAAgDAAAKQwAADcMAACtDAAA
0AwAAFENAAAODgAARA4AALcOAABZDwAAXRAAAF8QAABnEAAAdxAAAPny7ujh19HKwLawgZ+V
0AwAAFENAAAODgAARA4AALcOAABZDwAAXRAAAF8QAABnEAAAdxAAAPny7ujh19HKwLawgZ+i4F3
bWdgVlNOTExKSkoAAAAAgEBAAMCDwAIAg8ABsr///8ABQICAAUBEgIPAAAZc////CAYACQEKAQAA
AAAANAg8ABt3///8IBgAJAQoCAgAFAQZT9///ABICDwAGmv///wgEAAkBCgYAAAAAEgIPAAAao////
CAQACQEKBQAAAAASAg8ABrH///8IBAAJAQoEAAAAABICDwAGuP///wgEAAkBCgMAAAAAEgIPAABbO
////CAQACQEKAgAAAASAg8ABtj///8IBAAJAQoBAAAAA0CDwAG4v///wgEAAkBCgICAAUBBi/4
//8AEgIPAAbh////CAMACQEKAgAAAASAg8ABuX///8IAwAJAQoBAAAAA0CDwAG6f///wgDAAkB
CgICAAUBBnv4//8AEgIPAAas////CAIACQEKAQAAAANAg8ABvT//8IAgAJAQoCAgAFAQYe+f//
AAcDAQZR/v//DAIPAAMBBQoGV/7//wAMAg8AAwEFCgZd/v//HOEKAADiCgAA7goAADYLAACFCwAA
nAsAAKALAACkCwAA0QsAAO8LAAD5CwAAwwAABkMAAAgDAAAKQwAADcMAACtDAAA0AwAAFENAAAO
DgAAwwAAAAAAAAAAAAAMEAAAAAAAAAAAAC8AAAAAAAAAAAAAvAAAAAAAAAAAAAAAMEA
AAAAAAAAAAAAC3AAAAAAAAAAAAAAtwAAAAAAAAAAAAAALcAAAAAAAAAAAADBAAAAAAA
AAAAAAAsgAAAAAAAAAAAAAALIAAAAAAAAAAAAAACyAAAAAAAAAAAAAAsgAAAAAAAAAAA
ALIAAAAAAAAAAAAACyAAAAAAAAAAAAAAqwAAAAAAAAAAAAAAMEAAAAAAAAAAAAACmAAA
AAAAAAAAAAApgAAAAAAAAAAAAAAAAABQ8ACiYAC0YGAAAGDwADJAAKJgALRgQABQ8ACiYA
C0YEAAUPAAomAAtGAwAFDwAKJgALRgIAAAECAAA7AAAWJAEXJAEClmwACnQaAL8ABdYYDAEBAP//
//8MAQEA///////////CNZGAAOU/0cUcxzbIwAAAAGAQEAAAAAAAAAAAAgAAAAYB
AQAAAAAAAAAAAACAAAAABgEBAAAAAAAAAAAAAATDg4AAEQOAAC3DgAAWQ8AAF0QAAChEAAAoh
EAAAohAAANQQAABnEQAAaBEAAGoRAABUEgAAVhIAAFgSAACsEgAA/QAAAAAAAAAAAPsAAAA
AAAAAAAAAD7AAAAAAAAAAAAAA+wAAAAAAAAAAAAAAPgAAAAAAAAAAAAAAD2AAAAAAA
AAAAAAAAD7AAAAAAAAAAAAAA+AAAA
AAAA6wAAAAAAAAAAAAAAOMAAAAAAAAAAAAAAD2AAAAAAAAAAAAAA3gAAAAAAAAAAAAAANkA
AAAAAAAAAAAAACosAAAAAAAAAAAAA3gAAAAAAAAAAAAAAKMAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAFAAATpDwAFiQBMQAAFiQBFyQBApzsAAeU4QIDNAEF1hgEAQAA
BAEAAAQBAAAEQBAAABAEAAAQBAAAI1jAAAvH/agXzIWAAAAD/////////////////AAEAAP//
////////CAEAAP////8FAAAUpDwAFiQBBBQAAE6R4ABYkAQAHEQANxgkCORByIAFwIwIAChEAJGQI
AQABDcYJAjkQciABcCCMCAEAAAMQAAMkAgABDwAAAQIAAA53EEAAghAAAIQQAANxgkCORByIAFwIw
AACREAAmBAAAJkQAACfEAAoRAAAKIQAADUEAAAZxEAAaBEAABVIAAFYSAABYEgAArBIAArBIA
AK4SAACwEgAAshIAABYTAAAeFAAAHxQAACAUAAAhFAA/v7+/v7+/vz6+v72/P29vPw/Pr6
/P7uAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAMC
DwAFAhAADQEEAwENAQAGAwEFCg0BAAMCEQACDQEAAgEBGzMRAAA0EQAANREAAEQRAABFEQAARxEA
AEgRAABcEQAAXREAGURAABmEQAAaBEAAGkRAAAEgAAUhIAAFgSAACqEgAArhIAALISAAAIEwAA
FBMAABYTAAAYEwAAYhMAAGQTAA2BMAAPYTAAD4

EwAA/BMAAP4TAAATFAAAFBQAABwUAAAdFAAAHhQAACAUAAAhFAAA9e7r7uju6O7l7gDg6Nzo2OgA
6NXo7ujL7uvu6O7owe7r7uju6O7l7ugAvgAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAABEtIHAAAEwIIgQNq9wcAAAYIAVUIAW1ICQQTAgiBA2ooBwAABggBVQgB
bUgJBAQwShMAAAc1CIFtSAkEBzUIgW1IIgQJA2o6AwAAVQgBBG1IAAQABG1ICQQABDBKEgAADQNq
AAAAAFUIAW1ICQQTAgiBA2p1AgAABggBVQgBbUgJBAArrBIAAK4SAACwEgAAshIAABYTAAAeFAAA
HxQAACAUAAAhFAAAzgAAAAAAAAAAAAAAMwAAAAAAAAAAAAAADKAAAAAAAAAAAAAAvwAAAAAA
AAAAAAAALcAAAAAAAAAAAAAADKAAAAAAAAAAAAAAygAAAAAAAAAAAAAALUAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAQ8A
AAcRAA3GCQI5EHIgAXAjAgAKEQAkZAgBAAENxgkCORByIAFwIwIAAQAAAAEQADEAABYkARckAQKW
bAAHlOICAzQBBdYYBAEAAAQBAAAEAQAABAEAAAQBAAAEAQAACNYwAALx/2oF8yEgAAAA/////////
//8EAwAA/////wAAAD//////////wQDAAD/////AAgmAAkwAAowASZQCQAfsIIuILDGQSGwpQYi
sG4EI5BuBCSQbgQlsAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAANMAAABEAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAANDJ6nn5us4RjIIAqgBL
qQsCAAAAFwAAABQAAABvAG0AbgBsAGkAcwB0AEAAAawBpAGkAcwAuAGMAbwBtAC4AdQBhAAAA4Mnq
efm6zhGMggCqAEupCzYAAABtAGEAaQBsAHQAbwA6AG8AbQBuAGwAaQBzAHQAQABrAGkAaQBzAC4A
YwBvAG0ALgB1AGEAAAATAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAADQyep5+brOEYyCAKoAS6kLAgAAABcAAAAUAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAADQyep5+bwBt
AG4AbABpAHMAdABAAGsAaQBpAHMALgBjAG8AbQAuAHUAYQAAAODJ6nn5us4RjIIAqgBLqQs2AAAA
bQBhAGkAbAB0AG8AOgBvAG0AbgBsAGkAcwB0AEAAawBpAGkAcwAuAGMAbwBtAC4AdQBhAAAAzwAA
AEQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAA0Mnqefm6zhGMggCqAEupCwIAAAAXAAAAEwAAAG8AZgBmAGkAYwBlAEAAawBpAGkA
cwAuAGMAbwBtAC4AdQBBhAAAA4Mnqefm6zhGMggCqAEupCzQAAABtAGEAaQBsAHQAbwA6AG8AZgBm
AGkAYwBlAEAAawBpAGkAcwAuAGMAbwBtAC4AdQBBhAAAAxQAAAEQAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA0Mnqefm6zhGMggCq
AEupCwIAAAAXAAAAEAAAAHcAdwB3AC4AawBpAGkAcwAuAGMAbwBtAC4AdQBhAAAA4Mnqefm6zhGM
ggCqAEupCzAAAABoAHQAdABwADoALwAvAHcAdwB3AC4AawBpAGkAcwAuAGMAbwBtAC4AdQBhAC8A
AADuAwAARABkAEcATgAAAAAAAAAAAAAAAAAAAAKQSSBOgD6AMAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAA8ABPCiAAAAsgQK8AgAAAABBAAAAoAAGMAC/B+AAAABEEBAAAABcFaAAAA
BgECAAAAgQERAAAAQvwEAABAA/wEAAAgARAA6AFwAaABvAG0AZQBcAGsAaQBpAHMALgB0AGEAYgBs
AGUAcwBcAHcAdwB3AFwAaQBtAGEAZwBlAHMAXABrAGkAaQBzAF8AbABvAGcAbwAuAGcAaQBmAAAA
AAAAQ8AQAAAAAACCYgAH8PgCAAAGBpNMQ9fvFTTvB4jV922oG6n/ANQCAAABAAAAfgMAAAAxAAQ
bh7wzAIAAAfhQwCU4zTK+aQMVXPCI3mTTEPX7xU07weI1fdtqBup/4lQTkcNChoKAAAADUlI
bh7wzAIAAAfhQwCU4zTK+RFIA
AABHAAAATggDAAAARWH75QAAAANzQklUCAgI2+FP4AAAAxQTFRF////AAAA////AAAACClo
AABHAAAATggDAAAARWH75QAAAANzQklUCAgI2+/AAA
AAN0Uk5T//8A18oNQQAAAAFiS0dE/6UH8sUAAAIvSURBVHicpdiNkusgCAVg4f0feu9toh7gINh2
Zmc2qXwV/Gnj0PIlInWjUSsqWkuF8wFk/vOt8wYLXtw7K1D8jRsHgoTd7Dkzo1WfSqLOVoKTScSZ
DYU7XArO6kvuMGnQBp/4gxOlQd584ydDHb9cBr6xFcGG6WCDNMI9TCfPy0cNLy8mG3cuDdc/cI51
9tKYipk1IcFSGqumLvjG+dd0LOYHR/47a+o6pus8c22I0tp2ndn3scMd03F222G6cefgVof9
9tKYipk1IcFSGqumLvjG+EcNU
jlleNq8Lx6l30h9omjph/2F5NfdD2xbrDKN/cMRFHJynMXXMXD85dtSdY1PGDFKH9Cd8xtHJxt2/
cemIht8bTceti+fvvWUqVzlh/phvewi/dtalCcZtlDp+PxR7hc6sgdk3+o66F91/TB2+cgxE
cemIht8bTceti+HJfW

l45q2KMyByEs2ixYHBIyXsRZK9/tmR4KDkBTgXSoI4UD2wQb0sLBT15VpENROOoVdLICcccqpj8k
rczxyvd5qR6cOEuSOnslOLjOMyd2hjmrHXFShTp+9Q6IT5TE2RXfzlEhdTaSonNQ2Lhjh8A5
rczxyvd5qR6cOEuSOnslOLjOMyd2hjmrHXFShTp+Kmx9
YV7LKRS6TqE6n4vhi9d07GyW3503w9FI6+Q8CnneqRz1zBMcnr+unB0YnwcvHFjU8fm0cjR2
YV7LKRS6TqE6n4vhi9d07GyW3503w9FI6+Q8CnneqRz1zBMcnr+Rvnz
cuHQ1vz5veG4ltl5QuGEVofzjdwhn3U6b0kcmvv5/Mc5qdI7j8Ifvtnc6JyPaV7ejrPDGntm5/xQ
T4XpOU94Y88sHbOx/+TkgwTOH+kjJFm8ShU2AAAAAElFTkSuQmCCzwAAAEQAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA0Mnqefm6
zhGMggCqAEupCwIAAAAXAAAAEwAAAG8AZgBmAGkAYwBlAEAAawBpAGkAcwAuAGMAbwBtAC4AdQBh
AAAA4Mnqefm6zhGMggCqAEupCzQAAABtAGEAaQBsAHQAbwA6AG8AZgBmAGkAYwBlAEAAawBpAGkA
cwAuAGMAbwBtAC4AdQBhAAAAxQAAAEQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA0Mnqefm6zhGMggCqAEupCwIAAAAXAAAAEAAA
AHcAdwB3AC4AawBpAGkAcwAuAGMAbwBtAC4AdQBhAAAA4Mnqefm6zhGMggCqAEupCzAAAABoAHQA
dABwADoALwAvAHcAdwB3AC4AawBpAGkAcwAuAGMAbwBtAC4AdQBhAC8AAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAASABcACgABAFsADwACAAAAAAAAACgAAEDx/wIAKAAAAAYA
TgBvAHIAbQBhAGwAAAACAAAACABDShgAbUgJCEQAAUABAAIARAAAAAkASABlAGEAZABpAG4AZwАg
ADEAAAATAAEAAyQBBiQBE6TwABSkPABAJgAACwA1CIFDShwAS0gcAABCAAJAAQACAEIAAAAJAEgA
ZQBhAGQAaQBuAGcAIAAyAAAAFAACAAYkAQ+EHAETpPAAFKQ8AEAmAQoANQiBNgiBS0gcADwA
ZQBhAGQAaQBuAGcAIAAyAAAAFAACAAYkAQ+AwAB
AAIAPAAAAAkASABlAGEAGAAZABpAG4AZwAgADMAAAAQAAMABiQBE6TwABSkPABAJgIIAE9KAgBRSgIA
AAAAAAAAAAAAAAAAAAPABBQPL/oQA8AAAAFgBEAGUAZgBhAHUAbAB0ACAAUABhAHIAYQBnAHIAYQBw
AGgAIABGAG8AbgB0AAAAAAAAAAAAAAAADYAQkABAPIANgAAAAkAQgBvAGQAeQAgAFQAZQB4AHQA
AAANAA8AAyQDEYQcARSkPAAABABDShgALAAfQAEAAgEsAAAABgBIAGUAYQBkAGUAcgAAAA0AEAAN
xggAAAjkQciABAgAAACwAIEABABIBLAAAAAYARgBvAG8AdABlAHIAAAANABEADcYIAAI5EHIgAQIA
AAAoAFVAogAhASgAAAAJAEgAeQBwAGUAcgBsAGkAbgBrAAAABgA+KgFCKgImAClAogAxASYA

AAAoAFVAogAhASgAAAAJAEgAeQBwAGUAcgBsAGkAbgBrAAAABgA+AAAL
AFAAYQBnAGUAIABOAHUAbQBiAGUAcgAAAAAAIABXQKIAQQEgAAAABgBTAHQAcgBvAG4AZwAAAAMA
NQgBAEAA/k/xAFIBQAAAAAQATgBvAHQAQZQAAABoAFQAkZAQBAAElZAQBAAQmZAQBAAEnZAQBAAQL
ADYIgUNKFgBLSBwAADgAVkCiAGEBOAAAABEARgBvAGwAbABvAHcAZQBkAEgAeQBwAGUAcgBsAGkA
bgBrAAAABgA+KgFCKgwAAAAiw4AAAcAADAAAAAA//////wIAAAAGAP//AQAAAAAAAAD//wIA
bgBrAAAABgA+AAAA
AAAAAACFBwAAiw4AAAAAFwAAAAEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
RQAAAEUAAAALAQAAZgEAACwCAAAvAgAAAQAADMRAAAhFAAADgAAABYAAAAABAAA/QkAAOEKAAAO
DgAArBIAACEUAAAPAAAAEQAAABMAAAUAAAAFwAAAAAEAADVCgAAdxAAACEUAAAQAAAAEgAAABUA
AAD1CgAAHQsAADELAAB9CwAAApQsAALkLAACLDgAAE1gU/xWAE1gU/xWAAAAAACYAAABCAAAAdwAA
AJ4AAACxAAAAswAAANcAAADnAAAA6gAAP8AAAAIAQAAmAEAAL8BAADSAQAA1AEAAPgBAAAIAgAA
CwIAACACAAApAgAALwIAABMKFP+VgBNYYFP8VhBNYYFP8VhBMfFP+VgBNYYFP8VhBNYYFP8VhBMfFP+V
gAAAAAAAoBQAAKwUAACwFAAAsBQAAHgsAADELAABFCwAAVgsAAAKYLAAC5CwAAzQsAAOALAABdDAAA
pgwAAK0MAACuDAAAsQwAADUNAABEDQAAxw0AAM4NAADPDQAA0g0AAAFYOAABlDgAAjA4AAAcABAAH
AAQABwAcAACAHAAHABwABwAcAACABwAcAACAHAAHABwABwAcAACAHAAHABwABwAAAAAA1gIAAN8C
AAAbBQAAMQUAAF0MAAAbqDQAAkw0AAIwOAAAHABoABwAEAAcABwAFAACA//8UAAAADwBFAGwAABl
AG4AIABCAHUAcwBsAGEAeQBlAHYAYQA5AEMAOgBcAFcASQBOAEQATwBXAFMAXABBUAEUATATQBQAFwA
QQB1AHQAbwBSAGUAYwBvAHYAYAZQByAHkAIABzAGEAdgBlACAAbwBmACAARwBlAG4AZQByAGEAbABf
AHQAZQBtAHAAbABhAHQAZQAuAGEAcwBkAA8ARQBsAGwAZQBuACAAQgB1AHMAbABhAHkAZQB2AGEA
OQBDADoAXABBXAEkATgBEAE8AVwBTAFwAVABFAE0AUABcAEEAdQB0AG8AUgBlAGMAbwB2AGUAcgB5
ACAAcwBhAHYAZQAgAG8AZgAgAEcAZQBuAGUAcgBhAGwAXwB0AGUAbQBwAGwAYQB0AGUALgBhAHMA
ZAAPAEUAbABsAGUAbgAgAEIAdQBzAGwAYQB5AGUAdgBhADkAQwA6AFwAVwBJAE4ARABPAFcAUwBc
AFQARQBNAFAAXABBAHUAdABvAFIAZQBjAG8AdgBlAHIAIAeQAgAHMAYQB2AGUAIABvAGYAYAIABHAGUA
bgBlAHIAYQBsAF8AdABlAG0AcABsAGEAdABlAC4AYQBzAGQADwBFAGwAbABlAG4AIABCAHUAcwBs
AGEAeQBlAHYAYQA5AEMAOgBcAFcASQBOAEQATwBXAFMAXABUAEUATQBQAFwAQQB1AHQAbwBSAGUA
YwBvAHYAZQByAHkAIABzAGEAdgBlACAAbwBmACAARwBlAG4AZQByAGEAbABfAHQAZQBtAHAAbABh
AHQAZQAuAGEAcwBkAA8ARQBsAGwAZQBuACAAQgB1AHMAbABhAHkAZQB2AGEAOQBDADoAXABXAEkA
TgBEAE8AVwBTAFwAVABFAE0AUABcAEEAdQB0AG8AUgBlAGMAbwB2AGUAcgB5ACAAcwBhAHYAZQAg
AG8AZgAgAEcAZQBuAGUAcgBhAGwAXwB0AGUAbQBwAGwAYQB0AGUALgBhAHMAZAAPAEUAbABsAGUAbgA
bgAgAEIAdQBzAGwAYQB5AGUAdgBhADMARAA6AFwAUABBAFAARQBSAFMAABLAEkASQBTAFAAbQB4
AFwASQBuAHQAZQByAG4AYQBsAFwAcABtAG4AAaQBiAHUAcwBfAGEAbgBuAG8AdQBuAGMAZQBtAGUA
bgB0AC4AZABvAGMAMwBBAGwAbABlAG4AIABCAHUAcwBsAGEAeQBlAHYAYQAzAEQAOgBcAFAAQQBQ
AEUAUgBTAFwASwBJAEkAUwBcAG0AeABcAEkAbgB0AGUAcgBuAGEAbABcAE8AbQBuAGkAYgB1AHMA
XwBhAG4AbgBvAHUAbgBjAGjAGUAbQBlAG4AdAAuAGQAbwBjAAwATQBhAHgAIABCAHUAcwBsAGEAeQBl
AHYAJABEAEooAXABBWAGkAdABhAHwAHgBLAEgAAXABPAG0AbgBpAGIAdQBzAF8AYQBuAG4AbwB1AG4A
YwBlAG0AZQBuAHQALgBkAG8AYwAHAE4AYQB0AGAAcwBoAGEAPABEAEoAXABAEAEgAQQBSAEMASABBABF
AE4AXAAyADAAMAAxAFwAUABSAE8AUABAFMAQQBMAFwAATwBNAE4ASQBCAFwAATwBtAG4AaQBiAHUA
cwBfAGEAbgBuAG8AdQBuAGMAZQBtAGUAbgB0ACAAKAAxACkALgBkAG8AYwAMAE0AYQB4ACAAQgB1
AHMAbABhAHkAZQB2ADUARQA6AFwAZQB4AGAAaABhAG4AZwBlAFwAVgBpAHQAYQByACAQE8ATQBOAEkA
QgVAFMAXABPAG0AbgBpAGIAdQBzAF8AYQBuAG4AbwB1AG4AYwBlAG0AZQBuAHQAIAAoADEAKQAu
AGQAbwBjABAAfP/////gh4Ev/D/8P/w//D/8P/w//D/8P/w8BAH3///8AtQKq/w///D/8P/w///D/8P
/w//D/8PAQB+/////1OACxv8P/w///D/8P/w///D/8P/w//DwEAf////2DQKnz/D/8P/w///D/8P/w///
D/8P/w8BAID///8oCyo4/w///D/8P/w///D/8P/w///D/8PAQCB////NAzAFv8P/w///D/8P/w///D/8P
/w//DwEAgv///+K23p3/D/8P/w///D/8P/w///D/8P/w8BAIP////IstbJ/w///D/8P/w///D/8P/w///
D/8PAQCI////sPSyT/8P/w///D/8P/w///D/8P/w///DwEAif////7sXNj/D/8P/w///D/8P/w///D/8P
/w8BANcsHxBYOexk/w8AAAAAAAAAAAAAAAAAAAAAAQAcNo0pWDnsZP8PAAAAAAAAAAAAAAAAAAAA
AAEA1G0WP1g57GT/D/8P/w///D/8P/w///D/8P/w8BACNHxVQFAAkI/w8AAAAAAAAAAAAAAAAAAAA
AQAQZYRgDwAJCP8PAAAAAAAAAAAAAAAAAAAAEAcC7iZpaqHpb/D/8P/w///D/8P/w///D/8P/w8B
AAEAAAAAAEAAAAAAAAAAAAAAAAAAAAAAAQAAAPhNQFEYSY/hXGBQAB1AUGAgAAAC4AAAQAAAAAA
AQAAAAAAAAAAAAAAAAAAAAAABAAAA+EuQQRhJj+FcYFAAG5BAYCAAAALgABAAAAAAABAAAA
AQAAAAAAAAAAAAAAAAAAAAAABAAAA+EuQQRhJj+FAAAL
AAAAAAAAAAAAAAAEAAAD4SeAxGEmP4VxgUAAZ4DBgIAAAAuAAEAAAAAAEAAAAAAAEAAAAAAAAAAAAA
AAAAAAQAAAPhIMCEYSY/hXGBQABgwIGAgAAAC4AAQAAABcAAAAAAAAAAAAAAAAAAAAAAAAACxAA
AA+E1AURhJj+FcYFAAHUBQZPSgEAUUoBAG8oAAEAt/ABAAAAFwAAAAAAAAAAAAAAAAAAAAAAAAAA
AA+E1AURhJj+FAAAL
EAAAD4S5BBGEmP4VxgUAAbkEBk9KAQBRSgEAbygAAQC38AEAAAAXAAAAAAAAAAAAAAAAAAAAAAAA
AAsQAAAPhJ4DEYSY/hXGBQABngMGT0oBAFFFKAQBvKAABALfwAQAAABcAAAAAAAAAAAAAAAAAAAAAAAAA

AAAACxAAAA+EgwIRhJj+FcYFAAGDAgZPSgEAUUoBAG8oAAEAt/ABAAAAAAABAAAAAAAAAAAA
AAAACxAAAA+EgwIRhJj+AAAA
AAAAAAAAEAAAD4RoARGEmP4VxgUAAWgBBgIAAAuAAEAAAAXAAAAAAAAAAAAAAAAAAAAAAAAsQ
AAAPhGgBEYSY/hXGBQABaAEGT0oBAFFKAQBvKAABALfwAAAAABcAAAAAAAAAAAAAAAAAAAAAA
AxAAAA+EhAIRhJj+FcYFAAGEAgZvKAABAC0AAAAABcAAAAAAAAAAAAAAAAAAAAAAxAAAA+E
hAIRhJj+FcYFAAGEAgZvKAABAC0AAAAABcAAAAAAAAAAAAAAAAAAAAAAxAAAA+EhAIRhJj+
FcYFAAGEAgZvKAABAC0AAQAABcAAAAAAAAAAAAAAAAAAAAAACxAAAA+EaAERhJj+FcYF
FcYFAAGEAgZvKAABAC0AAQAABcAAAAAAAAAAAAAAAAAAAAAACxAAAA+EaAERhJj+AAFo
AQZPSgMAUUoDAG8oAAEAp/ABAAAAAAABAAAAAAAAAAAAAAAAAAAAAAAEAAAD4RoARGEmP4VxgUA
AWgBBgIAAAuAAEAAAAAAEAAAAAAAAAAAAAAAAAAAAAMQAAAPhIQCEYSY/hXGBQABhAIGbygA
AgAAACkAEAAAACNHxVQAAAAAAAAAAAAADUbRY/AAAAAAAAAAAAAAHDaNKQAAAAAAAAAAAAA
ANcsHxAAAAAAAAAAAAAAAAQZYRgAAAAAAAAAAAAAAcC7iZgAAAAAAAAAAAAAIn///8AAAAA
AAAAAAAAACD////AAAAAAAAAAAAAAgv///wAAAAAAAAAAAAAIH///8AAAAAAAAAAAAAACA
////AAAAAAAAAAAAAAiP///wAAAAAAAAAAAAAH////8AAAAAAAAAAAAAAB+////AAAAAAA
AAAAAAAff///wAAAAAAAAAAAAAAHz///8AAAAAAAAAAAAAAD///////////////////////
///8QAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAD/QAGAAQAsBQAALAUAAIg1dAKFAIUALAUAAAAAAAAj
BQAAAAAAAIoAAAAAAAAGoNAABqDgAAiw4AAHAAAAgAQAAAcAAAEgAAAABwAAAoAEAAAAQAAABH
FpABAAACAgYDBQQFAgMEHzoAAAAAAAAAAAAAAAAP8AAAAAAAAVABpAG0AZQBzACAATgBlAHcA
IABSAG8AbQBhAG4AAAA1FpABAgAFBQECAQcGAgUHAAAAAAAABAAAAAAAAAAAAAAAIAAAAAUwB5
AG0AYgBvAGwAAAAzJpABAAACCwYEAgICAgIEHzoAAAAAAAAAAAAAAAAP8AAAAAAAQQByAGgkA
YQBsAAAAOwaQAQIABQAAAAAAAAAAAAAAAQAAAAAAAAAAAAAACAAAAAFcAaQBuAGcAZABpAGp
AG4AZwBzAAAAIgAEADEIjBgAANACAABoAQAAAABp3FNGadxTRhurQaYCAAEAAADJAQAAMQoAAAIA
BQAAAQAAxAVAAAAAAAAAAAAAAAACAAEAAAABAAAAAAAAACEDAAAAAAAAAAAAAAAAAAAAAAAAA
AAAACAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAKUGwAe0ALQAgAASMAAAEAAZAGQAAAAZAAAAhAwAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAB0FAAAAAAAAAAAAAAAAAAAAAAAAAACAAAAhQH//xIA
AAAAAAAAKABLAEkkASQBTACAAVQBrAHIAYQBpAGpAG4AZZQAgAG8AbQBuAGkAYgB1AHMAIABzAHUAcgB2
AGUAeQAgAGEAbgBuAG8AdQBuAGMAZQBtAGUAbgB0AAAAAAAABEAVgBsAGEAZABpAG0AaQByACAA
UABhAG4AaQBvAHQAdABvAAwATQBhAHgAIABCAHUAcwBsAGEAeQBlAHYAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAA/v8AAAQKAgAAAAAAAAAAAAAAAAAAAAAAQAAAOCFn/L5T2gQq5EIACsns9kw
AAAApAEAABEAAAABAAAAkAAAAIAAACYAAAAwAAAMwAAAEAAAA2AAAAAUAAAD0AAAABwAAAAB
AAAIAAAAFAEAAAkAAAAsAQAAEgAAADgBAAAKAAAAVAEAAAsAAABgAQAADAAAAGwBAAANAAAAeAEA
AA4AAACEAQAADwAAAIwBAAAQAAAAlAEAABMAAACcAQAAgAAAOMEAAAeAAAAKQAAAEtJSVMgVWty
YWluZSBvbW5pYnVzIHN1cnZleSBhbm5vdW5jQb3JkHgAAAAEAAAASUlTHgAAABIAAABW
bGFkaW1pciBQYW5pb3R0bwB1cx4AAAABAAAAAGxhZB4AAAALAAAATm9ybWFsLmRvABuHgAAAA0A
AABNYXggggQnVzbGF5ZXYAb3R0HgAAAIAAAAyAHggHgAAABMAAABNaWNyb3NvZnQgV29yZCA4LjAA
c0AAAAAARsMjAAAAAEAAAAASjCr8WO/AUAAAAAAZr7wy7bAAUAAAAAAZr7wy7bAAQMAAAACAAAA
AwAAAMkBAAADAAAADAAAAMQoAAAMAAAAEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAIAAAAC1c3VnC4bEJOXCAArLPmuRAAAAAXVzdWc
LhsQk5cIACss+a6gAQAAXAEAAAwAAAABAAAAaAAAAA8AAABwAAAABQAAAIAAAAAGAAAAiAAA
LhsQk5cIACss+ABEA
AACQAAAAFwAAAJgAAAALAAAAoAAAABAAAACoAAAAEwAAALAAAAAWAAAAuAAAAA0AAADAAAAADAAA

ACIBAAACAAAA4wQAAB4AAAAFAAAAS0lJUwAAXAADAAAAFQAAAMAAAAFAAAAAwAAAIQMAAADAAAA
ahAIAAsAAAAAAAACwAAAAAAAALAAAAAAAAAsAAAAAAAAHhAAAAIAAAApAAAAS0lJUyBVa3JhJh
aW5lIG9tbmlidXMgc3VydmV5IGFubm91bmNlWWudAApAAAAS0lJUyBVa3JhaW5lIG9tbmlidXMg
c3VydmV5IGFubm91bmNlWWudAAMEAAABAAAAB4AAAAGAAAAVGl0bGUAAwAAAAEAAAAeAAAACQAA
AM3g5+Lg7ejlAAMAAAABAAAAAAAwAMAAAQAAAAAAAAAKAAAAAEAAABSAAAAgAAAFoAAAAD
AM3g5+AAAA

sgAAAAIAAAACAAAACgAAAF9QSURfR1VJRAAADAAAADAAAAF9QSURfSExJTktTAAIAAADjBAAAQQAA
AE4AAAB7ADYAMQAxADMANgBGAEEANQAtAEMANQAyADIALQAxADEARAAzAC0AOQA4ADMAMgAtAEEA
NgAzAEIAMgBGAEEARAA4AEUANQA4AH0AAAAAAEEAAAAEAwAAKgAAAAMAAAAZAHIAAwAAAAMAAAAD
AAAAAAAAAAAMAAAAFAAAAHwAAABsAAABtAGEAaQBsAHQAbwA6AG8AbQBuAGwAaQBzAHQAQABrAGkA
aQBzAC4AYwBvAG0ALgB1AGEAAAAAAB8AAAABAAAAAAAAMAAAAZAHIAAwAAAAAAAADAAAAAAAA
AAMAAAAFAAAAHwAAABsAAABtAGEAaQBsAHQAbwA6AG8AbQBuAGwAaQBzAHQAQABrAGkAaQBzAC4A
YwBvAG0ALgB1AGEAAAAAAB8AAAABAAAAAAAAMAAAxACcAAwAAAA8AAAADAAAAAAAAAAMAAAAF
AAAAHwAAABgAAABoAHQAdABwADoALwAvAHcAdwB3AC4AawBpAGkAcwAuAGMAbwBtAC4AdQBhAC8A
AAAfAAAAAQAAAAAAAADAAAATQApAAMAAAAMAAAAwAAAAAAAADAAAABQAAAB8AAAAaAAAAbQBh
AGkAbAB0AB0AG8AOgBvAGYAZgBpAGMAZQBAAGsAaQBpAHMALgBjAG8AbQAuAHUAYQAAAB8AAAABAAAA
AAAAAMAAAxACcAAwAAAAYAAAADAAAAAAAAAAMAAAAFAAAAHwAAABgAAABoAHQAdABwADoALwAv
AHcAdwB3AC4AawBpAGkAcwAuAGMAbwBtAC4AdQBhAC8AAAAfAAAAAQAAAAAAAADAAAATQApAAMA
AAADAAAAAwAAAAAAAADAAAABQAAAB8AAAAaAAAAbQBhAGkAbAB0AB0AG8AOgBvAGYAZgBpAGMAZQBA
AGsAaQBpAHMALgBjAG8AbQAuAHUAYQAAAB8AAAABAAAAAAAAMAAAAHAFgAAwAAAGgRAAADAAAA
AQQAAAMAAAABAAAAHwAAAC0AAABEA0oAXABoAG8AbQBlAGlAFwAawBpAGkAcwAuAHQAYQBiAGwAZQBz
AFwAdwB3AHcAXABpAG0AYQBnAGUAcwBcAGsAaQBpAHMAXwBsAG8AZwBvAC4AZwBpAGYAAAAAAB8A
AAABAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABAAAA
AgAAAAMAAAAEAAAABQAAAYAAAAHAAAACAAAAkAAAAKAAAACwAAAAwAAAANAAAADgAAAA8AAAAQ
AAAAEQAAABIAAAATAAAAFAAAABUAAAAWAAAAFwAAABgAAAD+////GgAAABsAAAAcAAAAHQAA
AAAAEQAAABIAAAATAAAAFAAAABUAAAAWAAAAFwAAABgAAAD+AB4A
AAAfAAAAIAAAAP7///8iAAAAIwAAACQAAAAlAAAAJgAAACcAAAAoAAAAKQAAACoAAAArAAAA/v//
/y0AAAAuAAAALwAAADAAAAAxAAAAMgAAADMAAADMAAAD+////NQAAADYAAAA3AAAAOAAAADkAAAA6AAAA
OwAAAP7////9////PgAAAP7////+/////v//
//
//
//
//1IAbwBv
AHQAIABFAG4AdAByAHkAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAWAAUB//////////8DAAAABgkCAAAAAADAAAAAAAAARgAAAAAOQVbDM/AAWBLmfPLtsABQAAA
AIAAAAAAAAAAARABhAHQAYQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAoAAgH//////////8AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAZAAAAABAAAAAAAAAxAFQAYQBiAGwAZQAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAADgACAAEAAAD//////////wAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAACEAAAAVFQAAAAAAFcAbwByAGQARABvAGMAdQBtAGUA
bgB0AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAaAAAIBBgAAAAUAAAD/
////AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAACgwAAAAAAABQBTAHUA
bQBtAGEAcgB5AEkAbgBmAG8AcgBtAGEAdABpAG8AbgAAAAAAAAAAAAAAAAAAAAAAAAAAAAAsAAAA
ACgAAAH//////////8AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAsAAAA
ABAAAAAAAAFAEQAbwBjAHUAbQBlAG4AdABTAHUAbQBtAGEAcgB5AEkAbgBmAG8AcgBtAGEAdABp
AG8AbgAAAAAAAAAAAAAAOAACAQQQAAAD//////////wAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAADQAAAAAEAAAAAAAAAEAQwBvAG0AcABPAGIAagAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAASAAIBAgAAAAcAAAD/////AAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAGoAAAAAAATwBiAGoAZQBjAHQAUABvAG8AbAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAABYAAQD//////////
//8AAAAAAAAAAAAAAAAAAAAAAAAAAGBLmfPLtsABYEuZ88u2wAEAAAAAAAAAAAAAAAABAAAA/v//
//
//
//
//
//
//
//
//
//wEA/v8DCgAA
/////wYJAgAAAAAwAAAAAAAEYYAAATWljcm9zb2Z0IFdvcmQgRG9jdW1lbnQACgAAAE1TV29y
ZERvYwAQAAAAV29yZC5Eb2N1bWVudC44APQ5snEAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA
AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA

-----------8FC920B2097C28F--

>From dhalpern@bellsouth.net Thu May 10 07:52:38 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id HAA08444 for <aapornet@listproc.usc.edu>; Thu, 10 May 2001 07:52:37
-
0700
(PDT)
Received: from imf07bis.bellsouth.net (mail207.mail.bellsouth.net
[205.152.58.147])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id HAA24753 for <aapornet@usc.edu>; Thu, 10 May 2001 07:52:36 -0700
(PDT)
Received: from w5y0s9.bellsouth.net ([66.20.187.222])
          by imf07bis.bellsouth.net (InterMail vM.5.01.01.01 201-252-104)
          with ESMTP
          id
<20010510145245.VUO5961.imf07bis.bellsouth.net@w5y0s9.bellsouth.net>
          for <aapornet@usc.edu>; Thu, 10 May 2001 10:52:45 -0400
Message-Id: <5.0.2.1.2.20010510102227.01dd8ec0@pop3.norton.antivirus>
X-Sender: dhalpern/mail.atl.bellsouth.net@pop3.norton.antivirus
X-Mailer: QUALCOMM Windows Eudora Version 5.0.2
Date: Thu, 10 May 2001 10:23:46 -0400
To: aapornet@usc.edu
From: dick halpern <dhalpern@bellsouth.net>
Subject: The Declining Support for Execution
Mime-Version: 1.0
Content-Type: multipart/alternative;
      boundary="=====================_7083198==_.ALT"

--=====================_7083198==_.ALT
Content-Type: text/plain; charset="iso-8859-1"; format=flowed
Content-Transfer-Encoding: quoted-printable

Article in NY Times by Andy Kohut re New information about how the public=20
feels
about the death penalty.

Dick HAlpern

May 10, 2001

The Declining Support for Execution

By ANDREW KOHUT

WASHINGTON =97 Rising public opposition to the death penalty has been one of=
=20 the
few liberal social trends in recent years. But there is some reason to= =20
wonder
whether the public's overwhelming enthusiasm for executing Timothy=20 McVeigh
will
stall or possibly reverse this development. Every nationwide=20 poll taken
has
found
the vast majority of Americans favoring the execution,= =20 scheduled for May
16.
This comes at a time when the same nationwide surveys= =20 are finding
diminishing
support for capital punishment since the early=20 1990's. The Pew Center's
polls show
backing for the death penalty slipping= =20 to 66 percent this year from a
high of 80
percent in 1994. But our most=20 recent survey also finds 75 percent favoring
Timothy
McVeigh's execution.

A Gallup poll in April uncovered an even greater dissonance in opinion when=
=20
fully 22 percent said they opposed the death penalty but wanted to see Mr.=
=20
McVeigh die. Will these Americans, in light of the McVeigh case, turn back=
=20 from
their opposition to the death penalty in general?

I don't believe they will. Growing reservations about capital punishment=20
are now
tied to broad social trends and new technologies that are raising=20 doubts
about the
fairness of the process that sentences people to=20 state-delivered deaths.

Opinion about capital punishment has ebbed and flowed with the country's=20
ideological swings and with fluctuations in the crime rate. In the 1950's=20
about
two-thirds of the public favored capital punishment =97 a proportion= =20
similar to
today's. But by the mid 1960's, the heyday of American=20 liberalism, most
people
were opposed. Public support dropped to 42 percent,= =20 a 50-year low, in a
1966
Gallup poll. But reactions against social=20 dislocations and rising crime
rates
drove support back up to 51 percent by= =20 the end of the 1960's. Public
enthusiasm
for capital punishment increased=20 steadily through the 1970's and 1980's in
response to higher murder rates=20 and as a reflection of more conservative
times. By
1986, according to=20 Gallup, support was 30 percentage points higher than it
had

been two=20 decades earlier. It reached a high point of 80 percent in 1994,
that
very=20 conservative year that saw the Republican Party capture Congress.

Since then, emerging doubts about fairness in the application of the death=
=20
penalty have led to greater reservations about it. Reversals of death=20
sentences
after DNA testing have fueled concerns about the ultimate=20 miscarriage of
justice.
An NBC/Wall Street Journal poll in July 2000 found= =20 the public sharply
divided
over whether the death penalty was applied=20 fairly, and only 32 percent of
respondents in an ABC News poll said they=20 were very confident that those
on
death
row were actually guilty. The polls= =20 also show public support for
suspending the
death penalty until its=20 fairness can be studied.

At the same time, the public's thinking about capital punishment as a=20
deterrent to
murder is changing. While the public still considers=20 deterrence the
primary
justification for the death penalty, an=20 ABC/Washington Post survey
released
last
month found for the first time in= =20 15 years that a majority did not
believe the
death penalty lowered the=20 murder rate. This survey also showed that the
public
found retribution to=20 be a considerably less powerful argument for capital
punishment than=20 deterrence.

Religious belief is becoming an important factor in the public's=20
reassessment of
capital punishment. Pew Center surveys this year show that= =20 people most
often
cite their religious beliefs as a basis for their=20 opposition. This is
creating an
unusual and robust coalition of opponents,= =20 bringing together political
liberals,
ethnic minority groups and social=20 conservatives, including Catholics as
well as
white evangelical Protestants.

Timothy McVeigh may be the poster boy for capital punishment for the=20
moment, but
all the momentum is going the other way on this issue. The=20 magnitude of
his
crime
and his lack of remorse have enraged the public. But= =20 it is unlikely that
the
extensive coverage of his execution will actually=20 reverse the new climate
of
opinion about capital punishment. If anything,=20 it may well raise the
profile of

the issue, especially for the many=20 Americans who now hold new reservations
about
the death penalty. Andrew Kohut is the director of the Pew Research Center
for
the
People and= =20 the Press.

--======================_7083198==_.ALT
Content-Type: text/html; charset="iso-8859-1"
Content-Transfer-Encoding: quoted-printable

<html>
Article in NY Times by Andy Kohut re New information about how the public
feels about
the death penalty.

 Dick HAlpern

 <h5>May 10,
2001

 </h5><h2>The Declining Support for Execution

</h2><h5>By ANDREW KOHUT</h5>WASHINGTON =97 Rising public
opposition to
the death penalty has been one of the few liberal social trends in recent
years. But
there is some reason to wonder whether the public's overwhelming enthusiasm
for
executing Timothy McVeigh will stall or possibly reverse this development.
Every
nationwide poll taken has found the vast majority of Americans favoring the
execution, scheduled for May 16. This comes at a time when the same
nationwide
surveys are finding diminishing support for capital punishment since the
early
1990's. The Pew Center's polls show backing for the death penalty slipping to
66
percent this year from a high of 80 percent in 1994. But our most recent
survey also
finds 75 percent favoring Timothy McVeigh's execution.

 A Gallup poll
in
April uncovered an even greater dissonance in opinion when fully 22 percent
said they
opposed the death penalty but wanted to see Mr. McVeigh die. Will these
Americans, in
light of the McVeigh case, turn back from their opposition to the death
penalty in
general?

 I don't believe they will. Growing reservations about
capital
punishment are now tied to broad social trends and new technologies that are
raising
doubts about the fairness of the process that sentences people to state-
delivered
deaths.

 Opinion about capital punishment has ebbed and flowed with
the

country's ideological swings and with fluctuations in the crime rate. In the 1950's
about two-thirds of the public favored capital punishment =97 a proportion similar to
today's. But by the mid 1960's, the heyday of American liberalism, most people
were
opposed. Public support dropped to 42 percent, a 50-year low, in a 1966 Gallup
poll.
But reactions against social dislocations and rising crime rates drove support
back
up to 51 percent by the end of the 1960's. Public enthusiasm for capital punishment
increased steadily through the 1970's and 1980's in response to higher murder rates
and as a reflection of more conservative times. By 1986, according to Gallup, support
was 30 percentage points higher than it had been two decades earlier. It reached a
high point of 80 percent in 1994, that very conservative year that saw the Republican
Party capture Congress.

 Since then, emerging doubts about fairness in
the
application of the death penalty have led to greater reservations about it. Reversals
of death sentences after DNA testing have fueled concerns about the ultimate
miscarriage of justice. An NBC/Wall Street Journal poll in July 2000 found the
public
sharply divided over whether the death penalty was applied fairly, and only 32
percent of respondents in an ABC News poll said they were very confident that those
on death row were actually guilty. The polls also show public support for suspending
the death penalty until its fairness can be studied.

 At the same time, the
public's thinking about capital punishment as a deterrent to murder is changing.
While the public still considers deterrence the primary justification for the death
penalty, an ABC/Washington Post survey released last month found for the first
time
in 15 years that a majority did not believe the death penalty lowered the murder
rate. This survey also showed that the public found retribution to be a considerably
less powerful argument for capital punishment than deterrence.

 Religious
belief is becoming an important factor in the public's reassessment of capital
punishment. Pew Center surveys this year show that people most often cite their

religious beliefs as a basis for their opposition. This is creating an
unusual
and
robust coalition of opponents, bringing together political liberals, ethnic
minority
groups and social conservatives, including Catholics as well as white
evangelical
Protestants.

 Timothy McVeigh may be the poster boy for capital
punishment
for the moment, but all the momentum is going the other way on this issue.
The
magnitude of his crime and his lack of remorse have enraged the public. But
it
is
unlikely that the extensive coverage of his execution will actually reverse
the new
climate of opinion about capital punishment. If anything, it may well raise
the
profile of the issue, especially for the many Americans who now hold new
reservations
about the death penalty.
 <i>Andrew Kohut is the director of the Pew
Research
Center for the People and the Press.</i>

 <div align=3D"center">
<a href=3D"http://www.nytime=
s.com/subscribe/help/copyright.html">Copyright
2001 The New York Times Company =
|
<font=
 face=3D"arial" size=3D1 color=3D"#000099">Privacy
Information
 </div> </html>

--=====================_7083198==_.ALT--

>From Brian.Dyck@gems2.gov.bc.ca Thu May 10 09:32:50 2001
Received: from usc.edu (usc.edu [128.125.253.136])
      by listproc.usc.edu (8.9.3+Sun/8.9.3/usc) with ESMTP
      id JAA04956 for <aapornet@listproc.usc.edu>; Thu, 10 May 2001 09:32:49
-
0700
(PDT)
Received: from elm.itsd.gov.bc.ca (smtp9.gov.bc.ca [142.32.11.96])
      by usc.edu (8.9.3.1/8.9.3/usc) with ESMTP
      id JAA09221 for <aapornet@usc.edu>; Thu, 10 May 2001 09:32:50 -0700
(PDT)
Received: from GEMINI.GOV.BC.CA (gemini.gov.bc.ca [142.32.4.25])
      by elm.itsd.gov.bc.ca (8.9.3/8.9.3) with ESMTP id JAA20820
      for <aapornet@usc.edu>; Thu, 10 May 2001 09:32:34 -0700
Received: from pipe.gov.bc.ca (pipe.bcsc.gov.bc.ca)
 by venus.gov.bc.ca (PMDF V5.2-31 #35267)
 with ESMTP id <01K3E74VJNHCS5PHL8@venus.gov.bc.ca> for aapornet@usc.edu;
Thu,
10
May 2001 09:32:33 PDT
Received: by pipe.bcsc.gov.bc.ca with Internet Mail Service (5.5.2650.21)